

Jaguar Associate Group – Hosts for: 2023 JCNA Annual General Meeting in Burlingame, California. March 9 to March 12, 2023

2023 JCNA AGM Meeting Burlingame, California

Thursday, March 9th

5:30pm - 6:30 pm Board Visit to the Candy Store 6:30pm - 9:00 pm Board Dinner

Friday, March 10th

| 6:30 - 8:30 | Breakfast in the Hotel Dining Area |
|--------------|--|
| 8:00 - Noon | JCNA Board Meeting |
| 9:00 - Noon | Boat Tour of San Francisco Bay |
| Noon - 12:45 | Board Lunch |
| 12:45 - 2:30 | JCNA Board Meeting |
| 3:00 - 6:00 | Visit to Mozart Foundation Auto Museum |
| 6:00 - 7:00 | No Host Cocktail Hour in Hotel Atrium |
| 7:00 - 9:00 | Welcome Reception Buffet |
| | |

Saturday, March 11th

| 6:30 - 8:00 | Breakfast in the Hotel Dining Area |
|--------------|---------------------------------------|
| 8:00 - 11:45 | AGM General Session |
| 11:30 - 4:30 | Jaguars by the Bay Car Show |
| 11:45 -12:30 | Delegate Lunch |
| 12:30 - 2:30 | AGM General Session Continued |
| 2:30 - 3:30 | Breakout: Concours & Rule Book |
| 2:30 - 3:00 | Breakout: Coventry Foundation |
| 6:00 - 7:00 | No Host Cocktail Hour in Hotel Atrium |
| 7:00 -10:00 | Awards Banquet |
| | SNG Barratt/Motorcars Incorporated |
| | Peking to Paris Rally in an E-Type |
| | |

Sunday, March 12th

| 6:30 - 8:00 | Breakfast in Hotel Dining Area |
|-------------|--------------------------------|
| 8:00 Noon | JCNA Board Meeting |

NOTE: Daylight Savings Time starts at 2am March 12th

A00

Saturday, March 11, 2023, JCNA AGM Meeting Agenda (8:00 to 2:30)

| A-00 | AGM Weekend Schedule | Phil Endliss | yes |
|-------|---|-------------------------------|---------|
| A-0 | Agenda | Bob Matejek | yes |
| A-1 | Introduction | John Boswell | verbal |
| A-2 | Introduction of the Board of Directors | Board of Directors | yes |
| A-3 | Delegate Roll Call | Bob Matejek | yes |
| A-4 | Administrative Instructions | Bob & John | yes |
| A-5 | Approval of the 3/26/22 AGM Minutes | Bob Matejek | yes |
| A-6 | Old Business | Included in Committee Reports | none |
| A-7 | New Business | Included in Committee Reports | none |
| | Committee | Reports: | Report? |
| CR-1 | Administration | | |
| CR-1A | President's Perspective | | |
| CR-1B | JCNA Treasurers Report | Bill Sihler | yes |
| CR-1C | JCNA Financial Status | Bill Beible | yes |
| CR-1D | Business Comm Report, Insurance | Bill Beible | no |
| CR-1E | Election Committee Report | Lisa Schafer | yes |
| | Regional Directors, Executives and Bio' | <u>s</u> | |
| CR-1E | Election Ballot | Delegates (at end of AGM Pkg) | yes |
| CR-2 | Membership | | |
| CR-2A | Membership Numbers Comparison | | |
| CR-2B | Membership Committee Report | Mark Mayuga/Nedra Rummell | yes |
| CR-2C | Publicity, social media, Facebook, etc. | Les Hamilton | yes |
| CR-3 | IJFs and AGMs | | |
| CR-3A | IJF and AGM Calendar | Bob Matejek | yes |
| CR-3B | 2023 IJF, 10/25-29/2023 in Santa Barbara, CA. | Mark Mayuga | yes |
| CR-3C | 2024 AGM in North Carolina??? | Eric Dunn | yes |
| CR-3D | IJF Committee Report | Mark Mayuga | yes |
| CR-4 | Concours | | |
| CR-4A | | | |
| CR-4B | Jaguar Concours Rules Committee | | |
| CR-4C | Concours Rule Book for 2024 | Hal Kritzman & Steve Kennedy | yes |

A-0

| CR-5 | Jaguar Journal | | |
|-------|--------------------------------------|------------------------------|------------------|
| CR-5A | Jaguar Journal Editor | Peter Crespin | yes |
| CR-5B | Jaguar Journal Committee | Rob Thuss | yes |
| CR-5C | Jaguar Journal & Website Advertising | Diane Dufour | yes |
| CR-5D | Electronic Jaguar Journal | Les Hamilton | yes |
| CR-6 | Coventry Foundation | Tom Wright & Gary Vaughan | See separate pkg |
| CR-6A | Publications | | yes |
| CR-6B | Tech Hot Line | | yes |
| CR-6C | | | |
| CR-6D | Tool Loan | | yes |
| CR-6E | Regalia | | yes |
| CR-6F | | | |
| CR-8 | JCNA Website Status, Update, Calenda | r, and Results Jack Humphrey | no |
| Misc. | Open discussion from the floor | All the delegates and guests | none |

These reports will be covered if time allows. They are in the AGM Package for your knowledge and interest.

CR-9

| CR-10 | JCNA-JLR Liaison Report | Barbara Grayson | yes |
|-------|-------------------------|-----------------|-----------|
| CR-11 | JLR-JCNA Liaison Report | Fred Hammond | no |
| CR-12 | Jaguar Archives Report | Fred Hammond | no |
| CR-13 | Administrators Report | Jack Humphrey | no |
| CR-14 | Legal Counsel Report | Rob Thuss | no issues |
| CR-15 | Club Locator Service | Nedra Rummell | yes |
| CR-16 | Protest Committee | Knick Curtis | yes |
| CR-17 | Rally Committee Report | John Corey | yes |
| CR-18 | Slalom Committee Report | John Larson | yes |
| | | | |

| CR-19 | Special Awards Committee Report | Bob Matejek | yes |
|-------|---------------------------------|---------------|-----|
| | | | |
| CR-20 | 2021 Event Roll-up | Jack Humphrey | no |
| | | | |
| CR-21 | Competition Awards Management | Ron Wallis | no |
| CR-21 | Competition Awards Management | Ron Wallis | n |

Bob Matejek JCNA Secretary

2023 JCNA Board of Directors

| President | John Boswell |
|----------------------------------|--------------|
| Vice President | Bill Beible |
| Elected Member to the Exec Comm. | Les Hamilton |
| Secretary | Bob Matejek |
| Legal Counsel | Rob Thuss |
| Past President | Les Hamilton |
| Treasurer | Bill Sihler |
| JLRNA LLC to JCNA Liaison | Fred Hammond |
| Honorary Vice President from JLR | ? |

| NW Regional Director | Carole Borgens |
|---------------------------------|-----------------|
| NW Regional Director (Outgoing) | Kurt Jacobson |
| NW Regional Director (Incoming) | Brian Case |
| SW Regional Director | Mark Mayuga |
| SW Regional Director | Les Hamilton |
| NC Regional Director (Outgoing) | Mike Meyer |
| NC Regional Director (Incoming) | Gary Cunningham |
| NC Regional Director | John Boswell |
| SC Regional Director | J.J. Keig |
| SC Regional Director | Ron Wallis |
| SE Regional Director | Ron Gaertner |
| SE Regional Director | Craig Kerins |
| NE Regional Director | Bill Beible |
| NE Regional Director | Dean Cusano |

BOD Advisors and Contributors

| JCNA-JLR Liaison | Barbara Grayson |
|-------------------------------------|-----------------|
| Webmaster & Administrator | Jack Humphrey |
| Jaguar Journal Editor | Peter Crespin |
| JCNA to Coventry Foundation Liaison | Gary Vaughn |
| CF Legal Counsel & Liaison to JCNA | Tom Wright |
| and Parliamentarian | |

| | JCNA Administration | Delegate #1 | Delegate #2 |
|----------------------------------|--|---|--|
| | JCNA President | John Boswell | |
| | JCNA Vice President | Bill Beible | |
| | JCNA Secretary | Bob Matejek - D | |
| | JCNA Treasurer | Bill Sihler - D | |
| | JCNA Legal Councel | Rob Thuss - D | |
| | JLR Liaison | Fred Hammond - D | |
| | JCNA Past President | Les Hamilton | |
| | | | |
| | North West Region | | |
| NW-32 | Jaguar Owners Club of Oregon | Tim Ashcroft - D | Wynne Wakkila - D |
| | Jaguar Club of Seattle | Paul Petach - D | , Chris Eseman - D |
| | Canadian XK Jaguar Register | Carole Borgens - D | Carole Borgens - D |
| | Jaguar Car Club of Victoria | Carole Borgens - D | Carole Borgens - D |
| | Canadian Prairies Jaguar Club | Carole Borgens - D | Carole Borgens - D |
| | NW Regional Director | Carole Borgens - D | |
| | NW Regional Director | Kurt Jacobson - D | |
| | | | |
| | North Central Region | | |
| NC-13 | | John Boswell - P | John Boswell - P |
| NC-19 | Jaguar Affiliates Group of Michigan | Bob Matejek - D | Bob Matejek - D |
| NC-28 | Jaguar Club of Ohio | Juan Becerra - D | Juan Becerra - D |
| NC-29 | Jaguar Assn of Central Ohio | | |
| NC-43 | Ontario Jaguar Owners Assn | Juan Becerra - P | Juan Becerra - P |
| NC-45 | Jaguar Club of Pittsburgh | Stuart Benson - D | Stuart Benson - D |
| NC-47 | | Mike Korneli or JB - D | Deb Korneli or JB - D |
| NC-51 | Jaguar Assn of Greater Indiana | Peter Fischer - D | Michael Birk - D |
| NC-59 | Jaguar Club of Greater Cincinnati | | |
| NC-63 | Susquehana Valley Jaguar Club | | |
| | NC Regional Director | John Boswell - D | |
| | NC Regional Director - Mike Meyer | Gary Cunningham - P | |
| | | | |
| | North East Region | | |
| NE-08 | Jaguar Club of Southern New England | Hal Kritzman - D | Jan Kritzman - D |
| NE-18 | Jaguar Assn of New England | Gus Niewenhous - D | Stephen Gordon - D |
| NE-22 | Empire Division | Richard Clarkson - D | Richard Clarkson - D |
| NE-23 | Jaguar Drivers Club of Long Island | Bill Beible - P | Dean Cusano - P |
| NE-24 | Jaguar Afficionados of Greater Buffalo | Bill Beible - P | Bill Beible - P |
| NE-25 | Jaguar Assn of Central New York | Paul Chappell - D | Paul Chappell - D |
| NE-26 | Jaguar Touring Club | Bill Beible - P | Bill Beible - P |
| | | | |
| NE-33 | Delaware Valley Jaguar Club | Bill Beible - D | Alah Karpovitch - D |
| | | | Alan Karpovitch - D Peter Crespin - D |
| NE-40 | Nations Capital Jaguar Owners Club | Peter Crespin - D | Peter Crespin - D |
| NE-40 NE-52 | Nations Capital Jaguar Owners Club Jaguar Auto Group | Peter Crespin - D Bill Beible - P | Peter Crespin - D Bill Beible - P |
| NE-40 NE-52 | Nations Capital Jaguar Owners Club Jaguar Auto Group Capital Region Jaguar Club of NY Ltd. | Peter Crespin - D Bill Beible - P Bill Beible - P | Peter Crespin - D |
| NE-33 NE-40 NE-52 NE-67 | Nations Capital Jaguar Owners Club Jaguar Auto Group | Peter Crespin - D Bill Beible - P | Peter Crespin - D Bill Beible - P |

| W_01 | South West Region Jaguar Club of Southern Arizona | Mike Mullan -D | Les Hamilton - P |
|-------|--|-----------------------|---------------------|
| | Jaguar Club of Southern Arizona | Jeffery Gennaro - D | Dennis Eynon - D |
| | San Diego Jaguar Club | Nedra Rummell - D | Dave Allen - D |
| | Jaguar Owners Club of LA | Mark Mayuga - P | Mark Mayuga - P |
| | Jaguar Associates Group - SF | Deborah Hartunian - D | John Swensson - D |
| | Sacramento Jaguar Club | Linda Panattoni - D | Linda Panattoni - D |
| | Rocky Mountain Jaguar Club | Steve Kennedy - D | Deanie Kennedy - D |
| | Wasatch Mountain Jaguar Register | Steve Kennedy - P | Steve Kennedy - P |
| | Inland Empire Jaguar Club | Nedra Rummell - P | Nedra Rummell - P |
| | Jaguar Club of Southern Colorado | Jack Humphrey - D | Jack Humphrey - D |
| | Jaguar Club of Northern Arizona | Mark Mayuga - P | Mark Mayuga - P |
| | New Mexico Jaguar Club | Craig Beale - D | Craig Beale - D |
| | SW Regional Director | Mark Mayuga - D | |
| | SW Regional Director | Les Hamilton - D | |
| | | | |
| | South Central Region | | |
| SC-14 | Jaguar Club Mexico | Ron Wallis - P | Ron Wallis - P |
| SC-16 | Heart of America Jaguar Club | Dyle Wilson - D | Dyle Wilson - D |
| SC-17 | Gulf Coast Jaguar Club | | |
| SC-20 | Jaguar Assn of Greater St. Louis | Ron Wallis - P | Ron Wallis - P |
| SC-30 | Jaguar Club of Tulsa | J.J. Keig - P | J.J. Keig - P |
| SC-31 | Jaguar Club of Central Oklahoma | J.J. Keig - P | J.J. Keig - P |
| SC-35 | Jaguar Owners Assoc. of North Texas | J.J. Keig - D | Rebecca R-Keig - D |
| SC-37 | Jaguar Club of Austin | Lisa Schafer - D | Lisa Schafer - D |
| SC-38 | Jaguar Club of Houston | Ron Wallis - D | Ron Wallis - D |
| SC-50 | San Antonio Jaguar Club | Gabriel Renero - D | Gabriel Renero - D |
| | SC Regional Director | Ron Wallis - D | |
| | SC Regional Director | J.J. Keig - D | |
| | South East Region | | |
| SE-09 | Jaguar Club of Florida | Tom Wright - D | Tom Wright - D |
| SE-10 | South Florida Jaguar Club | Craig Kerins - P | Craig Kerins - P |
| SE-11 | Sun Coast Jaguar Club of Florida | Craig Kerins - P | Craig Kerins - P |
| SE-12 | Virginia Jaguar Club | Bill Sihler - D | Bill Sihler - D |
| SE-21 | Carolina Jaguar Club | Eric Dunn - D | Brad Merlie - D |
| SE-34 | Jaguar Society of South Carolina | Nicole Smart - D | Nicole Smart - D |
| SE-54 | Jaguar Club of North Florida | Craig Kerins - P | Craig Kerins - P |
| SE-57 | North Georgia Jaguar Club | Craig Kerins - D | Craig Kerins - D |
| SE-62 | North Alabama Jaguar | | |
| SE-68 | Jaguar Club of SW Florida | | |
| | SE Regional Director - Ron Gaertner | Craig Kerins - P | |
| - | SE Regional Director | Craig Kerins - D | |



Jaguar Clubs of North America

AGM Administrative Instructions

Please mute your cell phone. If you must take a call, please take it out of the room.

Hopefully, everyone has looked over the agenda and all the reports before today, as we are going to address each report but not line by line.

This meeting is being recorded and Minutes are taken as an exception to the 120 plus pages of the complete AGM Package.

If you have something to say, raise your hand to be recognized. There will be several microphones placed around the room. Move to a microphone or wait for it to be passed to you.

This meeting is scheduled to run from 8:00 AM to 2:30 PM. There will be a break in the middle of the morning session, (around 9:45-10:00), with lunch in the middle, (around 11:45 to 12:30), and another break in the middle of the afternoon session if needed.

Parliamentarian procedures will be handled as they come up by Tom Wright.

Is anyone in need of filing a Delegate/Proxy form, before the meeting starts? All delegates and represented Clubs must be members in good standing with JCNA for 2023.

Please follow the wishes of the Club that you are representing to either vote as you see fit or strictly per the Club directives.

New and Old Business issues from a committee will be covered during the Committee Report.

To follow the pages in your package of paperwork, the header shows the item number and the page number in the footer shows the page within that item

Thanks to Phil Endless and the Jaguar Associate Group for their planning and execution at this AGM, including all the Covid delays.

If you become sick during or following the weekend, please let us know so we can pass the word and warn other participants of possible exposure.

Thank you for your attendance and I hope you enjoy the weekend.

Bob Matejek JCNA Secretary



Jaguar Clubs of North America 62nd Annual General Meeting - Minutes Sat, March 26, 2022, 9:00 to 2:00

Milwaukee, WI.

These AGM Minutes are an exception to the AGM Package which contained about 125 pages.

New inputs and discussions are documented in these AGM Minutes.

To get a complete record of the AGM you will need both the AGM Package and the AGM Minutes, both are available on the JCNA Website.

| A-00 | AGM Weekend Schedule | Deb Korneli | yes |
|-------|--|--|------------------|
| A-0 | Agenda | | yes |
| A-1 | Introduction | John Boswell | verbal |
| A-2 | Introduction of the Board of Directors | Board of Directors | yes |
| A-3 | Delegate Roll Call | Bob Matejek | yes |
| A-4 | Administrative Instructions | Bob & John | yes |
| A-5 | Approval of the 8/28/21 AGM Minutes | Bob Matejek | Approved |
| A-6 | Old Business | | none |
| A-7 | New Business | Included in Committee Reports | |
| | Committee | Reports: | Report? |
| CR-1 | Administration | | |
| CR-1A | President's Perspective | John Boswell | yes |
| CR-1B | JCNA Treasurers Report | Bill Sihler | yes |
| | Our financial position has improved since last y | ear due to new members and reduced co | osts. |
| | We collected some outstanding funds from JLR. | . Jaguar Journal costs decreased. Some (| Clubs paid their |
| | dues early, improving short term finances. The | trend towards financial trouble has beer | n reversed. |
| | The Treasurer's Report was accepted and appro | oved. | |
| CR-1C | | | yes |
| | Our goal was to have one years' worth of exper Increased inflation was higher than expected so Insurance coverage is in place to cover liability | nses as cash reserves. We're getting ther we are now adjusting our prospects. | |
| CR-1D | Business Comm Report Insurance | Bill Beible | yes |
| | business commineport, insurance | | |
| CR-1E | - | | yes |
| CR-1E | Election Committee Report | Lisa Schafer | yes |
| CR-1E | - | Lisa Schafer lected. | |

CR-2 Membership

| CR-2A | Membership Numbers Comparison | Les Hamilton | yes |
|---------|---|---|------------------|
| | Membership Committee Report | | |
| | The monthly Membership Calls have helped the | clubs and helped increase membership | |
| | Approximately 45 Clubs participate in the calls. | We're back to 5000 members. | |
| | The Membership portion of the JCNA Website | vill be updated. | |
| | Please provide your suggestions as to what you | would like to see. | |
| CR-2B2 | List of Benefits from being a JCNA Member | (24point list) | yes |
| CR-2C | Marketing Committee Report | Kurt Jacobson | yes |
| | For more details contact Kurt Jacobson, NW RD | , and member of the Seattle Jaguar Club | |
| CR-2D | Publicity, social media, Facebook, etc. | Les Hamilton | yes |
| CR-2D1 | Benefits of JCNA Membership shown in Social N | 1edia Les Hamilton | Yes |
| CR-2E | Presidents in Region having monthly Zoom Mtg | s Paul Petach | yes |
| CR-3 | UFs and AGMs | | |
| | IJF and AGM Calendar | Bob Mateiek | ves |
| | 2022 IJF, 10/12-16/2022 in Dallas, TX. | | |
| | 2023 AGM, 3/9-12/2023 in Bay Area, CA. | | |
| | 2023 IJF, 10/25-29/2023 in Santa Barbara, CA. | | |
| CR-3E | IJF Committee Report | | |
| 0.1.0 - | | | |
| CR-4 | Concours | | |
| CR-4A | Concours Committee Report | Jim Sambold | yes |
| CR-4B | Jaguar Concours Rules Committee | | |
| CR-4C | Concours Rule Book for 2023 | | |
| | Making Concours test every year did not pass for | | - |
| | Chapter 3, C3b, page III-2, Chief Judge can defen | to a <u>Certified Judge, not whomever</u> | |
| | Chapter 3, E8, page III-8, A person may not judg | | <u>mponent</u> . |
| | All the other Concours Rules were approved for | | |
| CR-4D | 2023 Proposed Chief Judge Test | Hal, Jim, Steve | yes |
| | The proposed yearly Chief Judges test was not a | | |
| | | | |
| | Jaguar Journal | | |
| CR-5A | Jaguar Journal Editor | | |
| | Jaguar Journal Committee | | |
| | Jaguar Journal & Website Advertising | | |
| CR-5D | Electronic Jaguar Journal | Les Hamilton | yes |
| CR-6 | Coventry Foundation | Tom Wright | yes |
| CR-7 | JCNA Club Affiliate Group Agreement | Business Committee | yes |
| CR-8 | JCNA Website Status, Update, Calendar, and Re | sults Jack Humphrey | yes |
| CR-9 | Slalom Classes Updated for 2023 | Mike Meyer Approved | yes |
| Misc. | Open discussion from the floor | All the delegates and guests | none |

These reports will be covered if time allows. They are in the AGM Package for your knowledge and interest.

| CR-10 | JCNA-JLR Liaison Report | Barbara Grayson | yes |
|-------|---------------------------------|-----------------|-----------|
| CR-11 | JLR-JCNA Liaison Report | Fred Hammond | yes |
| CR-12 | Jaguar Archives Report | Fred Hammond | yes |
| CR-13 | Administrators Report | Jack Humphrey | yes |
| CR-14 | Legal Counsel Report | Rob Thuss | no issues |
| CR-15 | Club Locator Service | Nedra Rummell | yes |
| CR-16 | Protest Committee | Knick Curtis | no issues |
| CR-17 | Rally Committee Report | John Corey | yes |
| CR-18 | Slalom Committee Report | John Larson | yes |
| CR-19 | Special Awards Committee Report | Bob Matejek | yes |
| CR-20 | 2021 Event Roll-up | Jack Humphrey | yes |
| CR-21 | Competition Awards Management | Dave McDowell | Yes |

Bob Matejek JCNA Secretary

| | JCNA Administration | Delegate #1 | Delegate #2 |
|-------|--|----------------------|---------------------|
| | JCNA President | John Boswell -D | |
| | JCNA Vice President | Bill Beible | |
| | JCNA Secretary | Bob Matejek - d | |
| | JCNA Treasurer | Bill Sihler - D | |
| | JCNA Legal Councel | Rob Thuss - D | |
| | JLR Liaison | Fred Hammond - D | |
| | JCNA Past President | Les Hamilton | |
| | | | |
| | North West Region | | |
| NW-32 | Jaguar Owners Club of Oregon | Kurt Jacobson - P | Kurt Jacobson - P |
| NW-41 | Jaguar Club of Seattle | Paul Petach - D | Kurt Jacobson - D |
| | Canadian XK Jaguar Register | Kurt Jacobson - P | Kurt Jacobson - P |
| | Jaguar Car Club of Victoria | Kurt Jacobson - P | Kurt Jacobson - P |
| | Canadian Prairies Jaguar Club | Kurt Jacobson - P | Kurt Jacobson - P |
| | NW Regional Director - Carole Borgens | Kurt Jacobson - P | • |
| | NW Regional Director | Kurt Jacobson - D | |
| | | | |
| | North Central Region | | |
| NC-13 | Illinois Jaguar Club | | |
| NC-19 | Jaguar Affiliates Group of Michigan | Bob Matejek - D | Bob Matejek - D |
| NC-28 | Jaguar Club of Ohio | Mike Meyer - D | Juan Becerra - D |
| NC-29 | Jaguar Assn of Central Ohio | Mike Meyer - P | Mike Meyer - P |
| NC-43 | Ontario Jaguar Owners Assn | Mike Meyer - P | , Mike Meyer - P |
| NC-45 | Jaguar Club of Pittsburgh | , Dave Gamret - D | Stuart Benson - D |
| NC-47 | Wisconsin Jaguar Ltd | Carl Jensen - D | Carrol Jensen - D |
| NC-51 | Jaguar Assn of Greater Indiana | Doug Robbins - D | Mark Smith - D |
| NC-59 | Jaguar Club of Greater Cincinnati | Mike Meyer - P | Mike Meyer - P |
| NC-63 | Susquehana Valley Jaguar Club | Mike Meyer - P | Mike Meyer - P |
| | NC Regional Director | John Boswell - D | |
| | NC Regional Director | Mike Meyer - D | |
| | | | |
| | North East Region | | |
| NE-08 | Jaguar Club of Southern New England | Hal Kritzman - D | Jan Kritzman - D |
| NE-18 | Jaguar Assn of New England | Gus Niewenhous - D | Gus Niewenhous - D |
| NE-22 | Empire Division | Bill Beible - P | Dean Cusano - P |
| NE-23 | Jaguar Drivers Club of Long Island | Bill Beible - P | Dean Cusano - P |
| NE-24 | Jaguar Afficionados of Greater Buffalo | Bill Beible - P | Bill Beible - P |
| NE-25 | Jaguar Assn of Central New York | Bill Beible - P | Bill Beible - P |
| NE-26 | Jaguar Touring Club | Bill Beible - P | Dean Cusano - P |
| NE-33 | Delaware Valley Jaguar Club | Bill Beible - D | Jay Greene - D |
| NE-40 | Nations Capital Jaguar Owners Club | Peter Crespin - D | Peter Crespin - D |
| NE-52 | Jaguar Auto Group | Bill Beible - P | Bill Beible - P |
| NE-67 | Capital Region Jaguar Club of NY Ltd. | Bill Beible - P | Dean Cusano - P |
| | NE Regional Director | Bill Beible - D | |
| | NE Regional Director | Dean Cusano - D | |
| | | 1 | 1 |

| | South West Region | | |
|----------------|--|-------------------------------------|--|
| SW-01 | | Les Hamilton - P | Les Hamilton - P |
| SW-02 | Jaguar Club of Central Arizona | Jeffery Gennaro - D | Dennis Eynon - D |
| SW-03 | San Diego Jaguar Club | , Nedra Rummell - D | , Nedra Rummell - D |
| SW-04 | Jaguar Owners Club of LA | Mark Mayuga - P | Mark Mayuga - P |
| SW-05 | Jaguar Associates Group - SF | Phil Endliss - D | Deborah Hartunian - D |
| SW-06 | Sacramento Jaguar Club | | |
| SW-07 | Rocky Mountain Jaguar Club | Steve Kennedy - D | Deanie Kennedy - D |
| SW-39 | Wasatch Mountain Jaguar Register | Steve Kennedy - P | Steve Kennedy - P |
| SW-46 | | | |
| SW-60 | | Nedra Rummell - P | Nedra Rummell - P |
| SW-64 | Jaguar Club of Southern Colorado | Jack Humphrey - D | Jack Humphrey - D |
| SW-65 | Jaguar Club of Northern Arizona | Mark Mayuga - P | Mark Mayuga - P |
| SW-66 | New Mexico Jaguar Club | Deanie Kennedy - P | Deanie Kennedy - P |
| | SW Regional Director | Mark Mayuga - D | |
| | SW Regional Director | Les Hamilton - D | |
| | | | |
| | South Central Region | | |
| SC-14 | Jaguar Club Mexico | Ron Wallis - P | Ron Wallis - P |
| SC-16 | Heart of America Jaguar Club | Dyle Wilson - D | Dyle Wilson - D |
| SC-17 | Gulf Coast Jaguar Club | Ron Wallis - P | Ron Wallis - P |
| SC-20 | Jaguar Assn of Greater St. Louis | Ron Wallis - P | J.J. Keig - P |
| SC-30 | Jaguar Club of Tulsa | J.J. Keig - P | J.J. Keig - P |
| SC-31 | Jaguar Club of Central Oklahoma | J.J. Keig - P | J.J. Keig - P |
| SC-35 | Jaguar Owners Assoc. of North Texas | J.J. Keig - D | J.J. Keig - D |
| SC-37 | Jaguar Club of Austin | Lisa Schafer - D | Lisa Schafer - D |
| SC-38 | Jaguar Club of Houston | Ron Wallis - D | Ron Wallis - D |
| SC-50 | San Antonio Jaguar Club | Brian Blackwell - D | Susan McCool - D |
| | SC Regional Director | Ron Wallis - D | |
| | SC Regional Director | J.J. Keig - D | |
| | Courth Forst Dorston | | |
| CE 00 | South East Region | Tam Weight D | Town Muricht D |
| SE-09 | Jaguar Club of Florida | Tom Wright - D | Tom Wright - D |
| SE-10 | South Florida Jaguar Club | Craig Kerins - P | Craig Kerins - P |
| SE-11 | Sun Coast Jaguar Club of Florida | Craig Kerins - P Bill Sihler - D | Craig Kerins - P Bill Shler - D |
| SE-12 | Virginia Jaguar Club | Eric Dunn - D | |
| SE-21 SE-34 | Carolina Jaguar Club Jaguar Society of South Carolina | Nicole Smart - D | Stephen Thomas - D Nicole Smart - D |
| SE-54 | Jaguar Society of South Carolina Jaguar Club of North Florida | Craig Kerins - D | Craig Kerins - D |
| SE-54 | Music City Jaguar Club | | |
| SE-55 | North Georgia Jaguar Club | Craig Kerins - D | Craig Kerins - D |
| SE-62 | North Alabama Jaguar | | |
| SE-62 | Jaguar Club of SW Florida | | |
| JL-00 | SE Regional Director - Ron Gaertner | Craig Kerins - P | |
| | | Craig Kerins - D | |
| | SE Regional Director | | |
| | 127 maximum possible delegates, 10 de | legates are not represented | 1 5 Clubs |
| | 117 voting delegates present, | * . | |

JAGUAR CLUBS OF NORTH AMERICA Board of Directors' Meeting, March 10, 2023 Annual General Meeting, March 11, 2023 Treasurer's Report Respectfully Submitted by William W. Sihler

Overview

Attached are the condensed JCNA Profit and Loss statements for 2021 and 2022, the condensed balance sheets as of December 2021 and 2022, and a cash reconciliation statement for 2022.

It is a pleasure to report an increase in net revenues of \$5,285 after several years in which expenses exceeded revenues. The net was lower than expected primarily because of two unplanned expenses. First, JCNA finally settled an account for which it had not been billed for more than five years. This was an expense for \$7,000. Second, JCNA support of the Coventry Foundation was increased by \$9,000 to recognize the broader scope of services now provided to JCNA by the Foundation's volunteers.

Revenues Review

Thanks to the dues increase of \$10 that went into effect for 2022, membership revenue rose by \$43,849 (28.3%) despite a slight loss in membership. As usual, the miscellaneous services for which JCNA charges members ran at a slight loss. The objective on these services is to break even.

JCNA Expenses

JCNA operating expenses rose only \$10,428 (but 29.8%), including the additional \$9,000 for the Coventry Foundation services. Membership benefit costs went up by \$8,635 (12.6%), of which \$7,000 of the increase was the one-time payable settlement. Expenses other than this one rose only by 2.5%.

After allowing for all operating revenues and costs, the net rose to \$69,298 from \$44,207, a 54.5% increase.

Jaguar Journal

The ad sales increased \$6,861 but were partially offset by write-offs (\$4,258) for advertisers' unpaid bills dating from prior years. Total *Journal* revenues increased by \$3,633 (4.9%).

The *Journal*'s editorial costs and costs of production up to the actual printing and mailing rose by only \$760 (1.2%). The costs of printing and distribution rose much more by \$13,606 (21.8%) because of paper and postage cost increases.

These increases raised the Journal's net cost to members by \$10,733 to \$64,013. Based on

about 5,000 members, the cost per member of the *Journal* is \$12.80.

JCNA Net Revenues

The bottom line in 2022 were \$5,285 in revenues over costs compared to the 2021 result of \$9,072 costs over revenues, an improvement of \$13,358.

As a result, combined with balance sheet discipline (that is, cut assets and stretch liabilities), it was not necessary to draw on JCNA's investment portfolio.

Balance Sheet

The investment portfolio rose by \$3,606, which was interest income that was reinvested. Cash in JCNA's bank accounts rose by \$38,134 thanks to an effort to cut current assets by \$19,802 and other assets by \$6,920 and an increase in current liabilities of \$7,690 plus the net revenues.

Attachments

Attached is the revenue and cost statement for 2022 along with the balance sheet as of December 31, 2022 including comparisons with the 2021 figures.

| Jaguar Clubs of North America Inc | January-December |
|-----------------------------------|------------------|
|-----------------------------------|------------------|

| | | | Total | |
|-----------------------------|----|---------------|---------------|------------|
| | | 2022 | 2021 | Change |
| REVENUE | | | | |
| Membership | | | | |
| Club Dues | ¢ | 187,402.00 \$ | 144,925.00 \$ | 42,477.00 |
| Members at Large | | 10,314.15 | 9,442.00 | 872.15 |
| Life Membership Purchase | | 1,000.00 | 500.00 | 500.00 |
| Total Membership Income | \$ | 198,716.15 \$ | 154,867.00 \$ | 43,849.15 |
| OTHER REVENUE | | | | |
| Special Revenue (net) | ÷ | ب | ч ч | . |
| Regalia Sales | | 1,966.30 | 1,771.00 | 195.30 |
| Publication Sales | | 2,355.70 | 2,018.17 | 337.53 |
| Regalia/Pub S & H Collected | | 642.19 | 784.67 | (142.48) |
| Regalia/Pub Expense | | (2,563.75) | (624.84) | (1,938.91) |
| Regalia/Pub Shipping Costs | | (1,192.66) | (1,905.94) | 713.28 |
| Regalia/Publications (net) | \$ | 1,207.78 \$ | 2,043.06 \$ | (835.28) |
| Trophy Sales (to clubs) | | 9,256.00 | 10,736.00 | (1,480.00) |
| Trophies Shipping Collected | | 650.00 | 772.15 | (122.15) |
| Buyback Program | | (210.00) | (673.00) | 463.00 |
| Trophies Expense | | (8,371.53) | (11,008.97) | 2,637.44 |
| Trophies Shipping Costs | | (809.85) | (1,337.56) | 527.71 |
| Trophy Storage | | (484.00) | (703.00) | 219.00 |
| Trophies (net) | \$ | 30.62 \$ | (2,214.38) \$ | 2,245.00 |

| Tool Loan Program <mark>(see attached)</mark> Tool Loan Shipping (Expense to Ship) | | (103.00) (993.87) | 1,694.73 (2.032.41) | (1,797.73) 1.038.54 |
|---|---|----------------------|------------------------|------------------------|
| | ÷ | (1,096.87) \$ | (337.68) \$ | (759.19) |
| MISCELLANEOUS INCOME Interest Income Tech Line Advertising (no JJ) JLR Sponsorship | | 3,606.58 - | 4,951.82 - | (1,345.24) - |
| | S | 3,606.58 \$ | 4,951.82 \$ | (1,345.24) |
| TOTAL REVENUES | θ | 202,464.26 \$ | 159,309.82 \$ | 43,154.44 |
| OPERATING EXPENSES Administration | | | | |
| Professional Expense Accounting Legal | | 6,016.75 - | 5,628.75 | 388.00 |
| Professional Expense | φ | 6,016.75 \$ | 5,628.75 \$ | 388.00 |
| Administrative Manager | | 16,800.00 | 14,400.00 | 2,400.00 |
| Postage (admin) Printing/Convinci | | 232.61 - | 376.61 - | (144.00) - |
| Office Supplies | | | 277.05 | (277.05) |
| Telephone | | 719.40 | 719.40 | · |
| Dues and Subscriptions Other Administrative Exnenses | | 516.75 1 424 70 | 461.10 1 682 15 | 55.65 (257 45) |
| Administrative Expense | φ | 19,693.46 | 17,916.31 \$ | 1,777.15 |
| Management Services | | 15,000.00 | 6,000.00 | 9,000.00 |

| Travel Expense (<mark>see</mark> attached) | | 2,428.90 | 269.43 | 2,159.47 |
|---|----|-------------------------|-------------------------|------------------------------|
| AGM Expense | ÷ | 6,615.27 \$ | 11,492.41 \$ | (4,877.14) |
| AGM (Net) | \$ | 5,615.27 \$ | 11,492.41 \$ | (4,877.14) |
| BOARD MEETINGS Meeting Expense (see attached) | | 2,264.93 | | 2,264.93 |
| Total Board Meeting Expenses | \$ | 2,264.93 \$ | \$ | 2,264.93 |
| IJF LIF Connection | | | | |
| UF Editorial Expenses | | 3,000.00 2,680.22 | 3,179.03 | - (498.81) |
| Total IJF Expenses | ъ | 7,680.22 \$ | 8,179.03 \$ | (498.81) |
| Sponsored Club Events | | | | |
| Awards/Gifts/Trophies Given | | | | |
| Awards/Gifts Given | | 394.68 | 257.96 | 136.72 |
| Awards/Gifts Shipping Costs | | | | ı |
| Awards Engraving to April 1, 2022 | | 7,000.00 | | 7,000.00 |
| Trophies Given | | 4,511.25 | 2,189.26 | 2,321.99 |
| Trophies Given Shipping Costs | | 1,446.33 | | 1,446.33 |
| Prior Period Inventory Adjustment | | | | 1 |
| Awards/Gifts/Trophies Given (net) | θ | 13,352.26 \$ | 2,447.22 \$ | 10,905.04 |
| Membership Development (Marketing/Promo) | | | | · |
| Total Member Benefits | \$ | 73,032.21 \$ | 65,734.98 \$ | 8,297.23 |
| Membership Administration New Member Packet Window Clings Contractor Office Supplies Membership Card Mailing | | 956.33 - 1,618.85 | - 110.22 1,431.85 | 956.33 (110.22) 187.00 |

| Renewal Letters Mailing Supplies Postage Card Printing Contractor Services Life Member Expense Total Membership Administration | φ | 70.89 988.70 2,693.18 185.28 8,162.50 4.36 14,680.09 \$ | 6.11 1,186.51 2,651.76 191.89 8,759.46 4.00 14,341.80 \$ | 64.78 (197.81) 41.42 (6.61) (596.96) 0.36 338.29 |
|---|--------------|--|---|---|
| TOTAL MEMBERSHIP BENEFITS (Expense) | ÷ | 87,712.30 \$ | 80,076.78 \$ | 8,635.52 |
| TOTAL OPERATING AND MEMBERSHIP BENEFITS (Expense) | \$ | 133,166.64 \$ | 115,102.83 \$ | 19,063.81 |
| NET INCOME(LOSS) FROM OPERATIONS | \$ | 69,297.62 \$ | 44,206.99 \$ | 24,090.63 |
| JAGUAR JOURNAL JCNA Member Copies Newsstand Copies Sold | | | | |
| ADVERTISING REVENUE | | | | |
| Ad Sales (Print + Online - members) Less: Ad Commissions | ഗ | 56,530.39 \$ (5.620.19) | 49,669.50 \$ (6,579.93) | 6,860.89 959.74 |
| Less: Write-offs | | (4,257.50) | | (4,257.50) |
| JLR Advertising | | 27,000.00 2 834 00 | 27,000.00 2,834,00 | |
| Advertising Income (net) | ÷ | 76,486.70 \$ | 72,923.57 \$ | 3,563.13 |
| Thumb Drive Archive Journals Thumb Drive Thumb Drive Shipping Net Thumb Drive Archive Journals Direct Mailing to JLR Dealers | ନ ନ ନ | 8.00 \$ 7.99 76.99 \$ - | 98.00 \$ 15.98 113.98 \$ - \$ | (29.00) (7.99) (36.99) |

| Newstand Sales Newstand Editorial/Admin | Υ | \$ - CC - CU | \$ - 40 - 40 - 40 - 40 - 40 - 40 - 40 - 40 | - 201 |
|--|----|--------------------|--|----------|
| Jaguar Journal Copres (subscriptions) Net Newstand Income | S | 592.00 | 403.00 | 107.00 |
| DIRECT JAGUAR JOURNAL REVENUE | ÷ | 77,155.69 \$ | 73,522.55 \$ | 3,633.14 |
| JAGUAR JOURNAL EXPENSES | | | | |
| Common Production Costs Editorial | | | | |
| Pete (The Writers Bureau) | | 35,100.00 | 34,950.00 | 150.00 |
| Greg | | 3,675.00 | 3,500.00 | 175.00 |
| Nicole Smart | | 900.006 | 450.00 | 450.00 |
| Travel/Meetings/Miscellaneous | | | | |
| Sub-total Editorial | \$ | 39,675.00 \$ | 38,900.00 \$ | 775.00 |
| Printing/Layout | | | | |
| Production (Design) | | 23,000.00 | 22,900.00 | 100.00 |
| Miscellaneous Costs | | | | |
| Miscellaneous Expense | | | | ı |
| JJ Advertising Postage | | 35.96 | 42.80 | (6.84) |
| Publisher's Liability Insurance | | 1,418.00 | 1,339.00 | 79.00 |
| Accounting Expense | | 993.75 | 1,181.25 | (187.50) |
| Subtotal Common Production Costs | S | 65,122.71 \$ | 64,363.05 \$ | 759.66 |
| NET COMMON REVENUE(LOSS) | \$ | 12,032.98 \$ | 9,159.50 \$ | 2,873.48 |
| Specific Production & Distribution Costs | | | | |
| Production (Offset Print) | | 28,149.78 | 27,613.78 | 536.00 |
| Production (Flysheet & Polybagging) | | 11,000.90 | 9,645.10 | 1,355.80 |
| Bulk Paper Purchase | | 6,229.68 | | 6,229.68 |
| Sub-total Print Production | Ф | 45,380.36 \$ | 37,258.88 \$ | 8,121.48 |
| Mailing & Dispatch (GC) | | 26,300.28 | 19,930.41 | 6,369.87 |

CR-1B

| | 1,897.83 2,017.96 (120.13) | 246.72 253.21 (6.49) | 1,802.49 2,650.88 (848.39) | \$ 30,247.32 \$ 24,852.46 \$ 5,394.86 | | | | 417.94 327.73 90.21 | \$ 417.94 \$ 327.73 \$ 90.21 | \$ 76,045.62 \$ 62,439.07 \$ 13,606.55 | \$ (10,733.07) | | | | · & · | E 201 00 ¢ (0 072 E0) ¢ | ٥,204.90 ه (ع, 12, 30) ه ٦, 337.30 ه |
|----------|----------------------------|----------------------|----------------------------|---------------------------------------|--------------------------------|----------------------------|------------------|----------------------|----------------------------------|--|---------------------------------|-----------------------|---|-----------------------------------|-----------------------------|-------------------------------|--------------------------------------|
| Domestic | K2 International | Canada VAT (HST) | Canada Post | Subtotal Mailing | Member Electronic Distribution | RD Election Mailing/Ballot | Delivery Charges | Administrative Costs | Subtotal Electronic Distribution | Subtotal Production & Distribution Costs | JAGUAR JOURNAL SURPLUS(DEFICIT) | OTHER INCOME(EXPENSE) | Temporary Account (needs to be distributed) | CD Exchange Gain or Loss Realized | TOTAL OTHER INCOME(EXPENSE) | CONSOLIDATED NET INCOME/LOSS) | CONSULIDATED NET INCOME(LUSS) |

CR-1B

Jaguar Clubs of North America Inc Balance Sheet

| | Total | | | |
|---|-------|--------------------------|--------------------------|----------------|
| | As | of Dec 31, 2022 As | of Dec 31, 2021 | Change |
| ASSETS | | · | · · | |
| Current Assets | | | | |
| Bank Accounts | | | | |
| Cash Accounts | | | | |
| 101-5 PayPal | \$ | 2,769.92 \$ | 4,247.32 \$ | (1,477.40) |
| 101-6 BB&T Checking (3938) | | 63,037.17 | 19,975.30 | 43,061.87 |
| 101-7 BB&T Checking (3954) | | 1,865.95 | 5,316.97 | (3,451.02) |
| 101-8 BB&T Money Savings (3970) Total Cash Accounts | \$ | 5,030.53 72,703.57 \$ | 5,030.05 34,569.64 \$ | 0.48 38,133.93 |
| | Ψ | 72,700.07 ¢ | 04,000.04 φ | 00,100.00 |
| Reserve Accounts | | | | |
| 104-0 Cash in Brokerage Account | | 1,041.42 | 2,435.32 | (1,393.90) |
| 105-4 CD Capital One BK (05/03/22) | | - | 2,000.00 | (2,000.00) |
| 105-5 CD Synchrony Bank (10/20/22) | | - | 10,000.00 | (10,000.00) |
| 105-6 CD Synchrony Bank (05/11/23) | | 27,000.00 | 27,000.00 | - |
| 105-7 CD Capital Bank (08/15/22) | | - | 20,000.00 | (20,000.00) |
| 105-8 CD Comenity Capital Bank Draper (05/15/24) | | 26,000.00 | 26,000.00 | - |
| 105-9 CD Sallie Mae Bank (08/29/22) | | - | 4,000.00 | (4,000.00) |
| 105-10 CD Morgan Stanley PVT (08/29/23) | | - | - | - |
| 105-11 CD Morgan Stanley BK NA (04/02/25) | | 50,000.00 | 50,000.00 | - |
| 105-14 CD TIAA FKA Everbank (01/21/26) | | 13,000.00 | 13,000.00 | - |
| 105-15 CD Luana Savings Bank (01/22/24) | | 20,000.00 | 20,000.00 | - |
| 105-16 DN BMO Harris Bank (04/13/26) | | 25,000.00 | 25,000.00 | - |
| 105-17 CD State BK of India (05/19/26) | | 9,000.00 | 9,000.00 | - |
| 105-18 CD Capital One NA (05/11/27) | | 5,000.00 | - | 5,000.00 |
| 105-19 CD Toyota Finl Svgs Bank (09/09/27) | | 4,000.00 | - | 4,000.00 |
| 105-20 DN Morgan Stanley Bk NA (09/09/27) | | 21,000.00 | - | 21,000.00 |
| 105-21 CD Beal Bank USA (08/09/23) | | 11,000.00 | - | 11,000.00 |
| Total Reserve Accounts | \$ | 212,041.42 \$ | 208,435.32 \$ | 3,606.10 |
| Accounts Receivable | | | | |
| 103-0 Accountants A/R | | 92.50 | | |
| 200-1 Accounts Receivables (see attached) | | 27,283.50 | 32,888.11 \$ | (5,604.61) |
| 200-1 Estimated Dues Receivable (Should not have going forward) | | 0.00 | 0.00 \$ | - |
| Total Accounts Receivable | \$ | 27,376.00 \$ | 32,888.11 -\$ | 5,604.61 |
| Other Current Assets | | | | |
| 208-0 Undeposited Funds | | - | 10,000.00 | (10,000.00) |
| 301-0 Inventory - Regalia/Publications | | - | 1,250.00 | (1,250.00) |
| 302-0 Inventory - Trophies | | 16,936.01 | 22,338.48 | (5,402.47) |
| 305-0 Inventory - E-Type Badges/Pins | | 1,232.64 | 912.65 | 319.99 |
| Total Other Current Assets | \$ | 18,168.65 \$ | 34,501.13 -\$ | 16,332.48 |
| Total Current Assets | \$ | 330,289.64 \$ | 310,394.20 \$ | 19,802.94 |
| Other Assets | | | | |
| 400-0 Prepaid Insurance | | 2,813.00 | 2,300.36 | 512.64 |
| 400-1 Prepaid Insurance-JJ | | - | - | - |
| 400-2 Prepaid Expenses (see attached) | | 7,614.84 | 6,750.00 | 864.84 |
| 400-1 Prepaid Website Development | | - | - | - |
| 450-1 Website Development Costs | | 24,290.00 | 24,290.00 | - |
| Accumulated Amortization | | (19,068.98) | (10,771.98) | (8,297.00) |
| Total Other Assets | \$ | 15,648.86 \$ | 22,568.38 -\$ | 6,919.52 |
| TOTAL ASSETS | \$ | 345,938.50 \$ | 332,962.58 \$ | 12,975.92 |

Jaguar Clubs of North America Inc Balance Sheet

| | | Total | | | | | | |
|--|------|-----------------|----|-----------------|-----|------------|--|--|
| | As o | of Dec 31, 2022 | As | of Dec 31, 2021 | | Change | | |
| LIABILITIES AND EQUITY | | | | | | | | |
| Liabilities | | | | | | | | |
| Current Liabilities | | | | | | | | |
| Accounts Payable | | | | | | | | |
| 500-1 Accts Payable | \$ | 12,924.47 | \$ | 847.27 \$ | \$ | 12,077.20 | | |
| 502-0 Deferred (Revenue) Club Dues | | 3,720.00 | | 2,920.00 | | 800.00 | | |
| 503-0 Deferred MAL Dues | | 50.00 | | 50.00 | | - | | |
| 504-0 Deferred Subscriptions | | - | | - | | - | | |
| Total Accounts Payable | \$ | 16,694.47 | \$ | 3,817.27 \$ | 5 | 12,877.20 | | |
| Credit Cards Payable | | | | | | | | |
| 507-1 BB&T Credit Card | | 1,327.95 | | 3,834.21 | | (2,506.26) | | |
| Total Credit Cards | \$ | 1,327.95 | \$ | 3,834.21 | \$ | (2,506.26) | | |
| Other Current Liabilities | | | | | | | | |
| 508-0 Advertisers Prepaid Billings (Jaguar Journal) (see attached) | | 3,384.00 | | 6,064.00 | | (2,680.00) | | |
| 509-0 Due to Affiliate Clubs | | - | | - | | - | | |
| Total Other Current Liabilities | \$ | 3,384.00 | \$ | 6,064.00 - | -\$ | 2,680.00 | | |
| Total Current Liabilities | \$ | 21,406.42 | \$ | 13,715.48 \$ | 5 | 7,690.94 | | |
| TOTAL LIABILITIES | \$ | 21,406.42 | \$ | 13,715.48 \$ | 6 | 7,690.94 | | |
| Equity | | | | | | | | |
| 600-00 Net Assets -Unrestricted | | 259,193.10 | | 259,193.10 | | - | | |
| 699-9 Retained Earnings | | 60,054.00 | | 69,126.58 | | (9,072.58) | | |
| Net Income | | 5,284.98 | | (9,072.58) | | 14,357.56 | | |
| TOTAL EQUITY | \$ | 324,532.08 | \$ | 319,247.10 \$ | \$ | 5,284.98 | | |
| TOTAL LIABILITIES AND EQUITY | \$ | 345,938.50 | \$ | 332,962.58 \$ | \$ | 12,975.92 | | |



Annual General Meeting

March 11, 2023



Strategic Imperative (2019)

Implement a Five-Year Financial Plan to return JCNA to sustainable financial health.

- Operate at breakeven or better.
- Year-end reserve account balances > one year's consolidated expenses by 12/31/2023.

Note: Currency values throughout this presentation are \$US.



Top Level Summary

- 2022 "Bottom Line"
 - First surplus since 2017.
 - \$14,400 better than 2021.
 - \$(27,700) worse than forecast.
- Cleaned up balance sheet.
- Improved cash collections.
- Reserve balances increased \$18,000.
- Continuing inflation cost increases forecast.



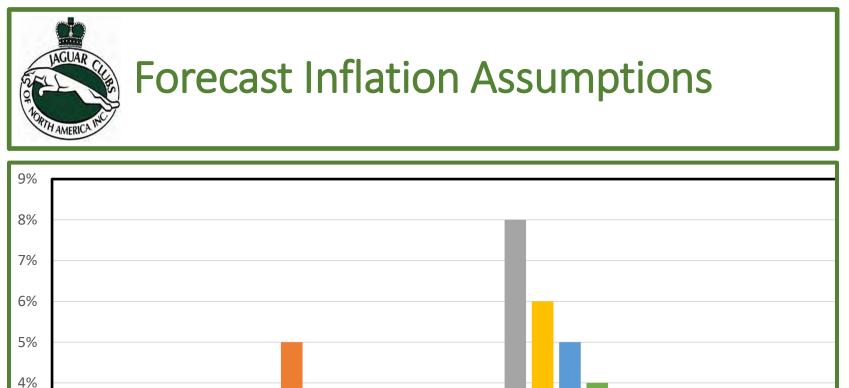
2022 vs. 2021

| | 2022 | 2021 | Change | |
|------------------------|-----------|-----------|----------|--|
| Operating Revenue | \$202,500 | \$159,300 | \$43,200 | • Membership \$43,800 |
| Operating Expense | (133,200) | (115,100) | (19,100) | Mgt. Services \$(9,000) AGM, Board & IJF \$4,100 NA Awards/trophies \$(10,900) |
| Jaguar Journal Revenue | 77,100 | 73,500 | 3,600 | \$6,900 Net Advertising Sales \$(4300) write-off |
| Jaguar Journal Expense | (141,200) | (126,800) | (14,400) | \$(6,200) bulk paper purchase \$(6,400) mailing costs |
| JCNA Surplus/(Deficit) | \$5,300 | \$(9,100) | \$14,400 | |



2022 Variance vs. Forecast

| | Actual | Forecast | Variance | |
|------------------------|-----------|-----------|------------|---|
| Operating Revenue | \$202,500 | \$204,100 | \$(1,600) | 70 Fewer Members41 New Members at Large |
| Operating Expense | (133,200) | (120,000) | \$(13,200) | Mgt. Services \$(9,000) AGM, Board & IJF \$(8,100) NA Awards/Trophies \$(7,000) |
| Jaguar Journal Revenue | 77,200 | 74,900 | \$2,200 | Net Advertising Sales \$6,400 Write off \$(4,300) |
| Jaguar Journal Expense | (141,100) | (123,500) | \$(17,600) | Print Production \$(10,400) Bulk Paper Purchase \$(6,200) Mailing \$(4,200) |
| Contingency | \$0 | \$(2,500) | \$2,500 | |
| JCNA Surplus/(Deficit) | \$5,300 | \$33,000 | \$(27,700) | |







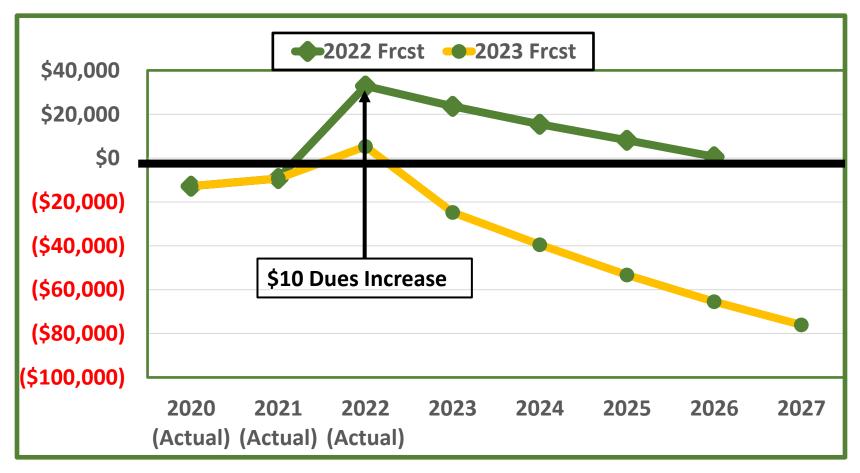
Forecast Major Cost Increases

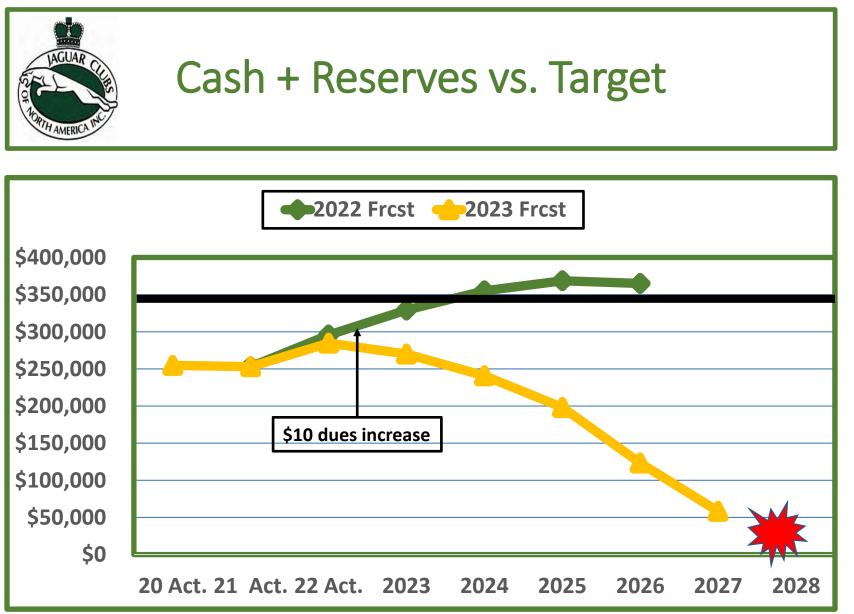
- Jaguar Journal \$22,000 (2023)
 - Design & Layout
 - Printing
 - Flysheet & Polybagging
 - Mailing Services
- Management Services \$9,000 (2022)

Higher inflation and major cost increases drove reserve requirement \$50,000 higher than 2022 projection.



Consolidated Income Forecast

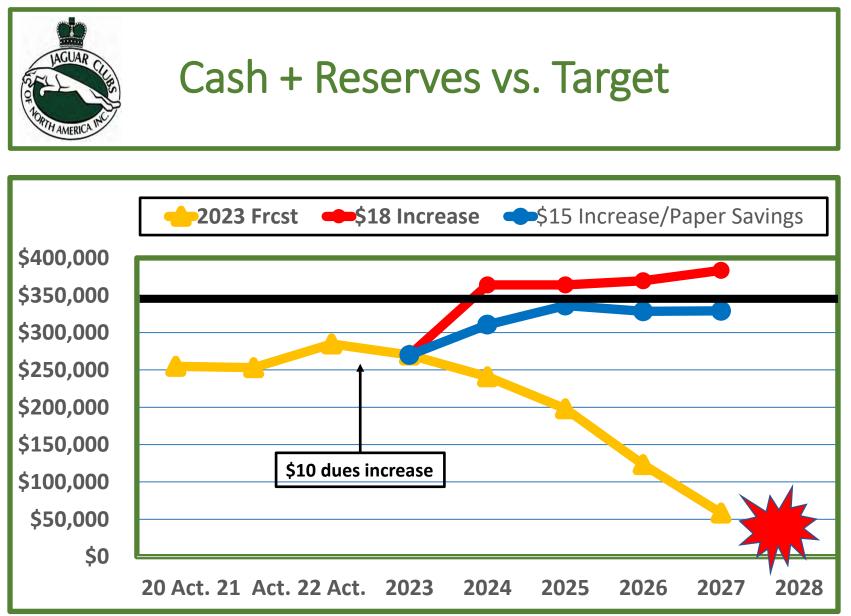






Turnaround Options

- Reverse membership slide!
- Increase Jaguar Journal Advertising Sales.
- Increase dues Two options, similar impact:
 - ~\$18 per member.
 - Lower cost Jaguar Journal paper & \$15 per member.
 - 70 lb. vs. 80 lb. standard \$0.30/copy lower cost.
 - Saves ~ \$9000/year all print.





✓ Strategic Imperative (2019)

Implement a Five-Year Financial Plan to return JCNA to sustainable financial health.

Operate at breakeven or better.

Year-end reserve account balances \geq one year's consolidated expenses by $\frac{12}{31}/2023$ 12/31/2027

JAGUAR CLUBS of NORTH AMERICA NOMINATING COMMITTEE for 2023

MEMBERS: Lisa Schafer - Chair - <u>nominating@jcna.com</u> Howard Lee Smith and Nicole Smart

TO: ROBERT MATEJEK Secretary - JCNA

The following is the report of the JCNA Nominating Committee:

As there were **NO** opposing nominations – the following were unanimously re-elected to the position of **Regional Director** - for the **2023** – **2025** (2-year) Term of Office!! – Again, serving as Regional Director in their respective **JCNA Regional Districts** are the following:

- Dean Cusano -(JCSNE)- for the North-East Region.
- Craig Kerins (*JCCNF*) for the *South-East Region*.
- Gary Cunningham-(JAGM) BOD Appt. for the North-Central Region.
- J.J. Keig –(*JOANT*) for the *South-Central Region*.
- Brian Case (SJC) BOD Appt.- for the North-West Region.
- Les Hamilton (*JAG*) for the *South-West Region*.

(I would like to Sincerely Thank each of these individuals for their dedication to the **Jaguar Clubs of North America**, by serving the needs of the Clubs and Members of their respective Regions. -- **THANK YOU VERY MUCH**!!!!!!

THE NEXT JOB of the Nominating Committee –is to seek **Nominations** for the position of **President and Vice-president** of *JCNA* for the **2023 - 2024** (*one year*) **Term of Office on the** *JCNA* **Executive Committee.**

As you know, nominations for these positions are usually made by "Self-Nomination" by **currently serving Regional Directors**, and those eligible to serve must have also been elected to serve on the Board of Directors **during the period of Executive Committee service.** A notice of the availability of these positions on the Executive Committee has been sent to each of the current **2022–to-2024 Regional Directors** and sent to each of the "newly-Re-elected" **2023-to-2025 Regional Directors**.

(*The potential Candidate must also be serving as a Regional Director during the 2023 - 2024 term of Office as an Officer of the JCNA Executive Committee*).

THE CURRENT LIST OF OFFICER CANDIDATES FOR THE JCNA EXECUTIVE COMMITTEE HAVING BEEN RECEIVED BY THE NOMINATING COMMITTEE IS:

** for PRESIDENT: JOHN BOSWELL – of the *Wisconsin Jaguar Club* – *Limited*- John is currently serving as JCNA President and the 2022-2024 North-Central Regional Director of *JCNA* - and is thus eligible for seeking reelection as President of *JCNA* for the 2023-2024 term of Office at the *AGM* in March 2023. John will be seeking his fourth term as the President of the *JAGUAR CLUBS of NORTH AMERICA*. John did previously serve as *JCNA Vice President*.

John will be seeking his fourth term as President of *the JAGUAR CLUBS of NORTH AMERICA*.

** for VICE-PRESIDENT: Mark Mayuga of the *Jaguar Owners Club of Los Angeles. Mark* is currently serving as **Regional Director** of the **Southwest Region of** *JCNA*– and last year had been recently <u>re-elected</u> to that position for the 2022-to-2024 term of Office on the *JCNA* Board of Directors – and is thus eligible for seeking election as Vice-President of the *JCNA* at the AGM in March 2023.

** for VICE-PRESIDENT: J.J. Keig of the *Jaguar Owners Association of North Texas. J.J.* is currently serving as **Regional Director** of the **South Central Region of** *JCNA*– and this year has been recently <u>re-elected</u> to that position for the 2023-to-2025 term of Office on the *JCNA* Board of Directors – and is thus eligible for seeking election as Vice-President of the *JCNA* at the AGM in March 2023.

On the day of the *AGM*, the list of nominees will be presented to the Delegates. **ADDITIONAL NOMINATIONS OF OTHER ELIGIBLE REGIONAL DIRECTOR'S MAY ALSO BE MADE FROM THE FLOOR**. When all nominations have been made, the election of the **President & Vice-president** of the *JCNA* **Executive Committee** for **2023 - 2024** will occur by the majority vote of the Delegates attending (*and by Proxy*) at the *AGM*.

The new board and officers shall take office upon completion of the business of the AGM.

Regards,

Lisa Schafer Chair – *JCNA* Nominating Committee

(AND with many THANKS to the other Members of the JCNA Nominating Committee!!)

Bio, Mark Mayuga Candidate 2023 JCNA VICE PRESIDENT

Mark Mayuga, JOCLA President & SWRD, is celebrating 54 years as an active member of the Jaguar Owners Club Inc., Los Angeles. His introduction into Jaguars was his parents love of Jaguar Automobiles. His first car was a MK 1 Sedan, then onto a XK-150S OTS, E-Types, MK2's, more E-Types, and several XJ and XJS's. His participation in his home club included Concours, Rally, Slalom, hospitality, membership, newsletter editor, touring, and finally president. Mark has served as JOCLA President 15 times during his membership and will be serving his 16th in 2023. He has successfully revived the CAL CLUBS MEET/REUNION in SEQUOIA 2017 and MORRO BAY 2019-22, a historic regional event of California Jag Clubs. He introduced several JCNA Programs such as the Driven Class and Judges School.

He has been chairmen of several WESTERN STATES MEETS, AGM'S, CAL CLUBS MEET/REUNION, and most recently the very successful 3rd INTERNAITONAL JAGUAR FESTIVAL SANTA BARBARA. Mark has made it a point in participating with other clubs in his region in concours and other events. He is currently the Chairman of the JCNA Membership Committee and the Chairman of the JCNA IJF Organizing Committee. He is always available to talk with member clubs and membership. "He is one of the most versatile club members the JOCLA has had in so many years," Judy Graven Past President, JOCLA.

Mark was awarded the ANDREW WYTHE SERVICE AWARD in 2018. His mantra is "You don't want Your last meal to be JELLO!" Mark has focused most of his attention in the expansion and effectiveness of the JCNA Membership Committee by restructuring it to include all JCNA Member Club Membership chairman's, the result being a more inclusive and proactive organization, an ear for the JCNA administration to hear what is needed by the membership at large.

Mark is a visionary and a doer. He gets the job done, includes key personnel, investigates the issues, and finds solutions and manages results. He has mentored several presidents and chairman's in his region. He is the 2023 IJF Chairman in Santa Barbara. He also is the Chief Judge for several SWR Clubs and a contributor of articles for the Jaguar Journal. Mark believes that clubs within a region should work together and support each other in all in all events, associate memberships, and more. Finally, Mark sees JCNA in a transition period and believes that the leadership must respond to the "NEXT GENERATION" of JCNA members.

Bio of J. J. Keig

Co-Regional Director for the South Central Region, Jaguar Clubs of North America

J. J. Keig, along with his wife Rebecca, have both been active members of JCNA and the Jaguar Owners Association of North Texas (JOANT) since the fall of 2018. J. J. has served as co-Regional Director of the South Central Region during the 2021 & 2022 term and again in the current 2023 – 2025 term. J.J. is seeking to continue to represent JCNA in the capacity of Vice President.

Carrying out the responsibilities of Regional Director during his previous and current terms, J. J. has attended and participated in all Annual General Meetings and has also participated in all conference calls and special meetings as requested during his terms. This includes understanding and supporting significant critical initiatives that JCNA senior leadership have undertaken to address recent financial challenges and opportunities to address membership sustainability. In addition to fulfilling the duties of JCNA Regional Director, J. J. also serves as the SC Regional Representative on the JCNA Slalom Committee and was Chair of the Planning Committee for the 2022 International Jaguar Festival.

J. J is committed to working with fellow Regional Directors and the entire JCNA leadership team to build upon the achievements of the past and identify additional future opportunities to ensure all JCNA members enjoy the unique and valuable benefits that JCNA provides, while attracting and retaining a healthy mixture of current and new members.

| | | | | | Dec 31 to | Dec 22 | | | | | | | | | | | | | |
|--------|----|--|-----------------|----------|-----------|---------|------|------|--------|------|------|------|------|------|------|------|--------|------|------|
| | | | | | Dec 12 | /Dec 21 | | | | | | | | | | | | | |
| REGION | | Club Name | 12/12/22 | 12/31/21 | Change | % | | | Dec-18 | | | | | | | | Dec-10 | | |
| NC | | Illinois Jaguar Club | 110 | 115 | -5 | 96% | 116 | 127 | 118 | 116 | 124 | 133 | 100 | 131 | 140 | 136 | 141 | 136 | 141 |
| NC | | Jaguar Affiliates Group of Michigan | 170 | 161 | 9 | 106% | 116 | 128 | 125 | 134 | 134 | 130 | 129 | 139 | 139 | 123 | 129 | 126 | 145 |
| NC | | Jaguar Club of Ohio | 129 | 127 | 2 | 102% | 125 | 128 | 137 | 127 | 144 | 136 | 119 | 123 | 134 | 128 | 120 | 122 | 124 |
| NC | 29 | Jaguar Assn of Central Ohio | 42 | 37 | 5 | 114% | 41 | 29 | 43 | 44 | 48 | 54 | 52 | 62 | 68 | 60 | 53 | 43 | 51 |
| NC | | Ontario Jaguar Owners Assn | 185 | 157 | 28 | 118% | 138 | 148 | 130 | 139 | 115 | 128 | 97 | 160 | 179 | 191 | 203 | 225 | 244 |
| NC | 45 | Jaguar Club of Pittsburgh | 109 | 110 | -1 | 99% | 102 | 100 | 103 | 99 | 97 | 82 | 75 | 119 | 112 | 122 | 122 | 138 | 132 |
| NC | | Wisconsin Jaguar Ltd | 94 | 92 | 2 | 102% | 91 | 93 | 89 | 86 | 94 | 108 | 94 | 115 | 115 | 119 | 123 | 146 | 141 |
| NC | | Jaguar Drivers Club Area 51 | | 47 | -47 | | 48 | 52 | 56 | 58 | 69 | 73 | 47 | 49 | 56 | 59 | 58 | 46 | 54 |
| NC | 51 | Jaguar Assn of Greater Indiana | 83 | 83 | 0 | 100% | 82 | 84 | 89 | 80 | 91 | 94 | 76 | 94 | 81 | 71 | 74 | 68 | 63 |
| NC | 59 | Jaguar Club of Greater Cincinnati | 55 | 53 | 2 | 104% | 38 | 33 | 41 | 45 | 43 | 44 | 43 | 52 | 57 | 53 | 49 | 49 | 53 |
| NC | 63 | Susquehana Valley Jaguar Club | 38 | 32 | 6 | 119% | 31 | 34 | 35 | 35 | 32 | 23 | 28 | 33 | 37 | 55 | 45 | 35 | 38 |
| | | | 1015 | 1014 | 01 | 100% | 928 | 956 | 966 | 963 | 991 | 1005 | 860 | 1077 | 1118 | 1117 | 1117 | 1134 | 1186 |
| NE | 08 | Jaguar Club of Southern New England | 130 | 140 | -10 | 93% | 134 | 132 | 144 | 133 | 135 | 128 | 118 | 143 | 135 | 124 | 125 | 111 | 120 |
| NE | | Jaguar Assn of New England | 171 | 220 | -49 | 78% | 224 | 231 | 259 | 296 | 294 | 286 | 265 | 303 | 283 | 206 | 243 | 231 | 218 |
| NE | 22 | Empire Division | 31 | 35 | -4 | 89% | 28 | 27 | 27 | 28 | 40 | 40 | 34 | 36 | 36 | 31 | 28 | 26 | 26 |
| NE | 23 | Jaguar Drivers Club of Long Island | 105 | 89 | 16 | 118% | 73 | 71 | 65 | 61 | 55 | 66 | 70 | 59 | 73 | 64 | 77 | 69 | 73 |
| NE | 24 | Jaguar Afficionados of Greater Buffalo | 31 | 34 | -3 | 91% | 33 | 41 | 42 | 43 | 43 | 48 | 43 | 46 | 47 | 44 | 48 | 45 | 48 |
| NE | 25 | Jaguar Assn of Central New York | 51 | 57 | -6 | 89% | 59 | 57 | 57 | 57 | 61 | 63 | 50 | 53 | 61 | 58 | 56 | 60 | 70 |
| NE | | Jaguar Touring Club | 93 | 112 | -19 | 83% | 97 | 97 | 93 | 106 | 98 | 99 | 93 | 115 | 119 | 122 | 126 | 130 | 135 |
| NE | 33 | Delaware Valley Jaguar Club | 162 | 159 | 3 | 102% | 131 | 130 | 135 | 131 | 141 | 260 | 121 | 146 | 139 | 149 | 146 | 147 | 174 |
| NE | | Nations Capital Jaguar Owners Club | 109 | 122 | -13 | 89% | 92 | 121 | 129 | 160 | 174 | 182 | 159 | 182 | 197 | 219 | 203 | 215 | 220 |
| NE | | Ottawa Jaguar Club | | 89 | -89 | | 92 | 98 | 102 | 95 | 106 | 100 | 83 | 47 | 89 | 79 | 78 | 72 | 67 |
| NE | 52 | Jaguar Auto Group | 38 | 36 | 2 | 106% | 35 | 32 | 28 | 26 | 32 | 25 | 26 | 33 | 22 | 32 | 41 | 32 | 34 |
| NE | 67 | Capital Region Jaguar Club of NY Ltd. | 55 | 56 | -1 | 98% | 62 | 60 | 59 | 60 | 58 | 47 | 36 | | | | | | |
| | | | 976 | 1149 | -173 | 85% | 1060 | 1097 | 1140 | 1196 | 1237 | 1344 | 1098 | 1163 | 1201 | 1128 | 1171 | 1138 | 1185 |
| NW | 32 | Jaguar Owners Club of Oregon | 88 | 82 | 6 | 107% | 74 | 80 | 98 | 98 | 85 | 90 | 66 | 95 | 84 | 89 | 94 | 104 | 123 |
| NW | | Seattle Jaguar Club | 174 | 167 | 7 | 104% | 114 | 143 | 129 | 127 | 136 | 128 | 144 | 184 | 164 | 161 | 163 | 158 | 166 |
| NW | | Canadian XK Jaguar Register | 104 | 102 | 2 | 102% | 93 | 89 | 91 | 84 | 94 | 79 | 76 | 85 | 82 | 73 | 74 | 74 | 76 |
| ₩₩ | | Pacific Jaguar Enthusiasts Group | | | 0 | | | | 11 | 13 | 9 | 17 | 21 | 34 | 34 | 32 | 28 | 28 | 30 |
| ₩₩ | 61 | Jaguar Club of Victoria | 91 | 71 | 20 | 128% | 78 | 93 | 86 | 96 | 116 | 108 | 121 | 151 | 144 | 152 | 143 | 133 | 143 |
| NW | 69 | Canadian Prairies Jaguar Club | 37 | 0 | 37 | | | | | | | | | | | | | | |
| | | | 494 | 422 | 35 | 117% | 359 | 405 | 415 | 418 | 440 | 422 | 428 | 549 | 508 | 507 | 502 | 497 | 538 |
| SC | 14 | Jaguar Club Mexico | 53 | 51 | 2 | 104% | 62 | 62 | 65 | 58 | 49 | 52 | 56 | 52 | 56 | 54 | 46 | 44 | 36 |
| SC | 15 | Great Plains Jaguar Owners Assn (Wich | ita) | | | | | | | | 5 | 4 | 5 | 6 | 7 | 9 | 8 | 8 | 7 |
| SC | | Heart of America Jaguar Club | 43 | 37 | 6 | 116% | 36 | 42 | 42 | 41 | 44 | 47 | 47 | 60 | 54 | 49 | 42 | 46 | 55 |
| SC | 17 | Gulf Coast Jaguar Club | 9 | 10 | -1 | 90% | 10 | 16 | 16 | 15 | 25 | 112 | 28 | 30 | 30 | 31 | 27 | 25 | 0 |
| SC | 20 | Jaguar Assn of Greater St. Louis | 78 | 84 | -6 | 93% | 81 | 90 | 91 | 88 | 88 | 83 | 80 | 92 | 85 | 80 | 79 | 86 | 96 |
| SC | | Jaguar Club of Tulsa | 27 | 33 | -6 | 82% | 28 | 29 | 31 | 30 | 26 | 29 | 29 | 25 | 27 | 31 | 30 | 38 | 51 |
| SC | | Jaguar Club of Central Oklahoma | 58 | 58 | 0 | 100% | 64 | 66 | 64 | 63 | 65 | 67 | 58 | 59 | 60 | 57 | 59 | 61 | 67 |
| SC | 35 | Jaguar Owners Club of North Texas | 125 | 108 | 17 | 116% | 100 | 80 | 74 | 78 | 78 | 43 | 47 | 39 | 59 | 54 | 71 | 89 | 77 |
| SC | 37 | Jaguar Club of Austin | 30 | | -4 | 88% | 42 | 40 | 38 | 47 | 52 | 56 | 58 | 62 | 63 | 63 | 56 | 47 | 57 |
| SC | | Jaguar Club of Houston | 76 | | 1 | 101% | 61 | 70 | 66 | 70 | 69 | 58 | 70 | 94 | 98 | 110 | 113 | 137 | 141 |
| SC | | San Antonio Jaguar Club | 39 | 46 | -7 | 85% | 45 | 52 | 51 | 50 | 40 | 96 | 45 | 54 | 55 | 62 | 68 | 57 | 60 |
| SC | | Old Club 58 | | | | | | | | | | 36 | 21 | 24 | 31 | 26 | 36 | 37 | 27 |
| | | | 538 | 536 | 02 | 100% | 529 | 547 | 538 | 540 | 541 | 683 | 544 | 597 | 625 | 626 | 635 | 675 | 674 |
| | | | | | | | | | | | | | | | | | | | |

| CR-2A | |
|-------------------|--|
| SeNA Confidential | |

| | | | | | Dec 31 to | Dec 22 /Dec 21 | | | | | | | | | | | | | |
|-----------------|---------------|----------------------------------|----------|----------|------------------|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| REGION | Club # | Club Name | 12/12/22 | 12/31/21 | Dec 12 Change | 7Dec 21 % | Dec-20 | Dec-19 | Dec-18 | Dec-17 | Dec-16 | Dec-15 | Dec-14 | Dec-13 | Dec-12 | Dec-11 | Dec-10 | Dec-09 | Dec-08 |
| SE | 09 | Jaguar Club of Florida | 78 | 73 | 5 | 107% | 80 | 101 | 102 | 108 | 113 | 224 | 81 | 107 | 109 | 103 | 104 | 90 | 69 |
| SE | 10 | South Florida Jaguar Club | 41 | 38 | 3 | 107% | 40 | 32 | 37 | 42 | 44 | 73 | 42 | 50 | 37 | 45 | 66 | 64 | 67 |
| SE | 11 | Sun Coast Jaguar Club of Florida | 93 | 83 | 10 | 112% | 70 | 75 | 71 | 59 | 66 | 311 | 47 | 44 | 41 | 63 | 75 | 59 | 71 |
| SE | 12 | Virginia Jaguar Club | 27 | 27 | 0 | 100% | 34 | 43 | 48 | 55 | 59 | 112 | 60 | 65 | 66 | 62 | 49 | 47 | 47 |
| SE | 21 | Carolina Jaguar Club | 194 | 151 | 43 | 128% | 166 | 158 | 168 | 154 | 146 | 163 | 139 | 166 | 161 | 149 | 138 | 123 | 140 |
| SE | 34 | Jaguar Society of South Carolina | 40 | 43 | -3 | 93% | 25 | 23 | 25 | 33 | 51 | 52 | 53 | 50 | 32 | 44 | 22 | 19 | 25 |
| SE | 54 | Jaguar Club of North Florida | 48 | 56 | -8 | 86% | 97 | 89 | 110 | 65 | 72 | 99 | 53 | 56 | 42 | 53 | 54 | 42 | 56 |
| SE | 55 | Music City Jaguar Club | 5 | 13 | -8 | 38% | 18 | 9 | 22 | 24 | 31 | 30 | 23 | 20 | 20 | 19 | 32 | 0 | 20 |
| SE | 57 | North Georgia Jaguar Club | 139 | 134 | 5 | 104% | 122 | 124 | 118 | 146 | 154 | 167 | 135 | 142 | 140 | 138 | 120 | 128 | 143 |
| SE | 62 | North Alabama Jaguar | 9 | 12 | -3 | 75% | 13 | 10 | 14 | 26 | 24 | 21 | 10 | 13 | 11 | 8 | 18 | 13 | 12 |
| SE | 68 | Jaguar Club of SW Florida | 73 | 87 | -14 | 84% | 72 | 67 | 84 | 76 | 70 | 42 | | | | | | | |
| SE - | 56 | Smokey Mountains | | | | | | 43 | 61 | 49 | 54 | 65 | 61 | 76 | 88 | 93 | 88 | 107 | 113 |
| | | | 747 | 717 | 30 | 104% | 737 | 774 | 860 | 837 | 884 | 1359 | 704 | 789 | 747 | 777 | 766 | 692 | 763 |
| SW | 01 | Jaguar Club of Southern Arizona | 54 | 46 | 8 | 117% | 46 | 46 | 44 | 43 | 49 | 48 | 35 | 46 | 49 | 54 | 57 | 61 | 68 |
| SW | 02 | Jaguar Club of Central Arizona | 93 | 92 | 1 | 101% | 80 | 91 | 75 | 92 | 89 | 90 | 82 | 87 | 86 | 86 | 91 | 77 | 77 |
| SW | 03 | San Diego Jaguar Club | 164 | 160 | 4 | 103% | 159 | 169 | 203 | 209 | 208 | 202 | 170 | 200 | 184 | 181 | 182 | 186 | 182 |
| SW | 04 | Jaguar Owners Club of LA | 153 | 167 | -14 | 92% | 155 | 159 | 168 | 189 | 175 | 120 | 107 | 190 | 203 | 197 | 196 | 218 | 235 |
| SW | 05 | Jaguar Associates Group - SF | 211 | 189 | 22 | 112% | 198 | 217 | 224 | 244 | 221 | 215 | 201 | 237 | 220 | 254 | 263 | 281 | 308 |
| SW | 06 | Sacremento Jaguar Club | 38 | 42 | -4 | 90% | 29 | 33 | 33 | 41 | 43 | 46 | 32 | 42 | 46 | 45 | 48 | 45 | 44 |
| SW | 07 | Rockey Mountain Jaguar Club | 117 | 121 | -4 | 97% | 109 | 111 | 108 | 121 | 125 | 129 | 112 | 132 | 114 | 120 | 113 | 108 | 108 |
| SW | 36 | Jaguar Club of Greater Las Vegas | | | | | | | | | 18 | 11 | 15 | 18 | 23 | 21 | 25 | 27 | 30 |
| SW | 39 | Wasatch Mountain Jaguar Register | 36 | 41 | -5 | 88% | 31 | 34 | 38 | 30 | 24 | 23 | 29 | 30 | 28 | 22 | 27 | 3 | 38 |
| SW | 46 | Reno Jaguar Club- | | 15 | -15 | | 17 | 18 | 20 | 23 | 27 | 33 | 30 | 36 | 42 | 38 | 40 | 31 | 42 |
| SW | 60 | Inland Empire Jaguar Club | 30 | 25 | 5 | 120% | 22 | 21 | 20 | 24 | 16 | 24 | 10 | 8 | 11 | 14 | 18 | 15 | 14 |
| SW | 64 | Jaguar Club of Southern Colorado | 33 | 100 | -67 | 33% | 35 | 37 | 114 | 113 | 55 | 61 | 48 | 53 | 42 | 36 | 31 | 32 | 42 |
| SW | 65 | Jaguar Club of Northern Arizona | 19 | 16 | 3 | 119% | 27 | 22 | 25 | 23 | 20 | 14 | 17 | 19 | 16 | 16 | 15 | 18 | 26 |
| SW | 66 | New Mexico Jaguar Club | 38 | 36 | 2 | 106% | 36 | 39 | 40 | 43 | 41 | 46 | 19 | 22 | 13 | | | | |
| | | | 986 | 1050 | -64 | 94% | 944 | 997 | 1112 | 1195 | 1111 | 1062 | 907 | 1120 | 1077 | 1084 | 1106 | 1102 | 1214 |
| XX | 00 | Comp and Print only | 06 | 26 | -20 | 23% | 28 | 26 | 33 | 33 | 36 | 31 | 33 | 37 | 33 | 53 | 50 | 90 | 98 |
| XX | 98 | Members at Large | 162 | 159 | 3 | 102% | 130 | 145 | 170 | 200 | 239 | 1208 | 267 | 245 | 225 | 250 | 194 | 143 | 154 |
| | | Grand Totals | 4924 | 5073 | -186 | 97% | 4715 | 4947 | 5234 | 5382 | 5479 | 7114 | 4841 | 5577 | 5534 | 5542 | 5541 | 5471 | 5812 |

JCNA 2023 Annual General Meeting JCNA Membership Committee Report Mark Mayuga, Chairman, Nedra Rummell, Co-Chairwoman

The JCNA MEMBERSHIP COMMITTEE leadership and participating club membership chairmen continue to support the 60+ affiliated clubs in their efforts to recover, promote, and recruit members during the 2022 season. This also included the challenges of the COVID-19 pandemic which saw a dramatic decrease in club activities and rosters. As we recover from this global challenge new issues that were never obvious became very evident. We are an aging group of initial memberships that started in the 1960's and 70's and are finally retiring and moving on to other interests, grandchildren, and health issues. As we closed 2022 it was necessary to increase JCNA annual dues, last time occurred in 2013, to cover the organizations operating expenses and replenish our reserves. The loss of members due to COVID-19 and the aging of our base membership contributed to this decrease in revenues.

JCNA's biggest challenge will be moving into the 2023 year with attracting a new generation of JAGUAR owners who are younger and are more socially active. The XK8 and F-Type models offer affordable entry into the JAGUAR OWNERSHIP world. Both are exceptional value for the money. These new owners are younger, socially active via media and social network platforms, they want to meet in groups, network, and experience the JAGUAR Driving camaraderie that was the basis originally of the JCNA founding fathers. To this end, the Membership committee will continue to promote and advise club membership chairmen's, share ideas and initiatives, specifically address issues during quarterly meetings, contribute to newsletters, generate new member recruitment materials and strategies. To continue the ongoing challenges of transitioning into a new generation of JAGAUR CLUB membership with a new approach of social activities and a more casual atmosphere at concours, rally's, and tours.

We believe that the quarterly conference calls and the sharing of ideas and challenges resulted in an increase of JCNA membership during the 2021-22 year. Going forward into 2023, the JCNA Membership committee is tasked with the continuing agenda items to be discussed, improved, rewritten, changed, enhanced, and initiated during the quarterly meetings.

2023 Agenda:

- Review of 2022-23 Membership renewals per club
- Problem areas experienced in renewals tracking.
- Reaching out to late renewal members, individual contact
- Ideas for increasing club memberships for 2023/2024

- Recruiting dealer new car sales customers
- Review of the 20 benefits of JCNA and Club membership services and events, getting the word out to members
- Thinking outside the box for new member and returning member recruitment, social media platforms
- Recruit members to serve on the Social Media Committee
- Suggestions to improve JCNA MEMBERSHIP WEBSITE content, to be updated from 2014.
- Create a **tutorial** for new membership chairman's on "HOW TO" do their job, where to begin, how to report to JCNA ADMINISTRATOR, ongoing membership recruitment programs
- Schedule quarterly Regional ZOOM meetings with clubs to share ideas and challenges
- Promoting Inter-Club events, planning, participation, committees
- JCNA CLUB LOCATOR SERVICE follow through on referrals, updates, reports to MEMCOM CO-CHAIRMAN, Nedra Rummell
- Regional Directors ZOOM meeting regarding membership challenges.
- Encourage more feature articles for the JAGUAR JOURNAL by club and region with emphasis on active members who contribute to successful events and membership growth.
- Leadership Succession within the club and region, planning, mentoring.
- Other ideas, comments, challenges
- Supporting the newly formed JCNA MARKETING COMMITTEE

The above Agenda is a continuous process that will be the basis for the 2023-24 Membership Committee meetings. New items will be added as needed. The membership committee format has been very effective in sharing ideas and supporting those clubs which either have limited resources and experiences or are flourishing and are compelled to share their successes.

During the 2022 year we lost several clubs and gained a new Canadian club, it is important that JCNA leadership look at the issues that resulted in the loss of those clubs and that we address those issues openly and frankly. There are many new younger members joining JCNA now, but we are also losing members from the older age groups. It is imperative that we as an organization respond to the interests of those new members who are joining, they are the future leaders of the club.

Respectfully submitted, Mark Mayuga, Chairman markmayuga@verizon.net Nedra Rummell, Co-Chairwoman nedra@rummells.com

JCNA Social Media 2023 AGM JUAR CIT Group by Jaguar Clubs of North America **Jaguar Clubs of North America** Members Private group - 135 members 32 22 Joined + Invite About Discussion Featured Topics 0 Members Events More + About Write something. This Facebook Group is for active members of JCNA. Cot Live video Photo/video Poll This is a place to share news, comments, questions, and feedback to JCNA See more Private Featured (1) Add Only members can see who's in the group and what they post. Patrick Mason shared a link Rules Visible February 15 at 5:85 PM - O Here's what members Anyone can find this group. AGUAR As us Jaguar enthusiasts know, our cars the group. hold value, both sentimental and literal. # General Photos others do not understand... 1 Be Kind and Co ORTH AMERICA IN

2023 AGM

Why Social Media for JCNA.

- An excellent communications method to existing members and prospective members.
- No costs apart from administration time & any advertising purchased.
- A great way to generate new member leads
 - Most common questions from prospective members
 - How do I join JCNA
 - How do I sell me car
 - Who can answer my technical questions



CR-2C

JCNA SOCIAL MEDIA STATUS

- Continued expansion of JCNA Social Media Presence
- Social Media team meeting periodically
 - Kurt Jacobson, Gary Cunningham, John Boswell, Jack Humphrey, Patrick Mason, Peter Crespin, Les Hamilton
- Facebook and Instagram now connected
 - Primary Admin for Facebook Members Page and Instagram is now Patrick Mason.
- Youtube Channel adding content
 - JCNA and club events plus links to other Jaguar videos
 - Adding technical and historical Jaguar data
 - Coventry Foundation/JCNA training tapes popular

Facebook – Basics

• What is Facebook?



- Facebook is a Webpage or Phone App that behaves like a real time newspaper/diary
- For each registered user, it is a feed of news/notifications in text or picture form.
- The user decides which friends/pages/groups to subscribe to. Subscribed news items are add to the user's newsfeed
- The newsfeed is like a ticker tape
 - New items are added to the top and pushed down add infinitum.
 - Users can comment on/like/dislike/forward news items and can hide/remove items from their feed.
- Users can post messages and pictures to their feed, groups and pages that they subscribe to.
- Facebook also provides a calendar, picture albums, surveys, 1-to-1 chat, etc..

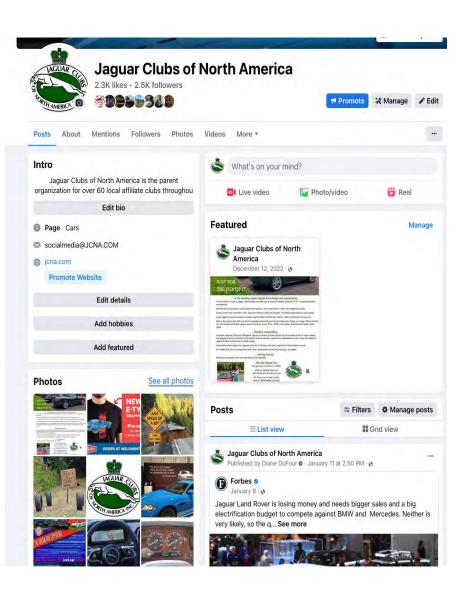
CR-2C SOCIAL MEDIA & PUBLICITY

| Platform | Comments |
|-----------------------|--|
| JCNA Facebook Page | https://www.facebook.com/jaguarclubs.na Curated by Dian DuFour and Richard Lloyd-Roberts Disseminating news, paid ads. Open for comment by any user. Some users pose questions through the page or messaging |
| JCNA Members Group | <u>https://www.facebook.com/groups/jcnamembers</u> Curated by Les H and Patrick Mason Closed to public. Members must provide JCNA member #, 177 members and slowly growing. Periodic requests from non- members for access. Used as recruiting source |
| Instagram | https://www.instagram.com/jaguarclubsofnorthamerica/ Primarily used for pictures from clubs and events. Recommend club members include #JaguarClubsof NorthAmerica Patrick Mason has adding content designed to attract younger followers |
| Youtube | https://www.youtube.com/channel/UCx9fFLG4NJXD-iBzSxvKj_Q Content being added. Training Tapes Popular Recommend clubs link their content as playlist in JCNA Channel. |
| Twitter | https://twitter.com/home Twitter account created minimal use |
| 2/11/23 | |

JCNA Facebook Page Excellent window into JCNA

to the outside world Opportunities for JCNA advertisers and partners Additional material and club news articles beneficial JCNA Member Benefits brochure proved popular





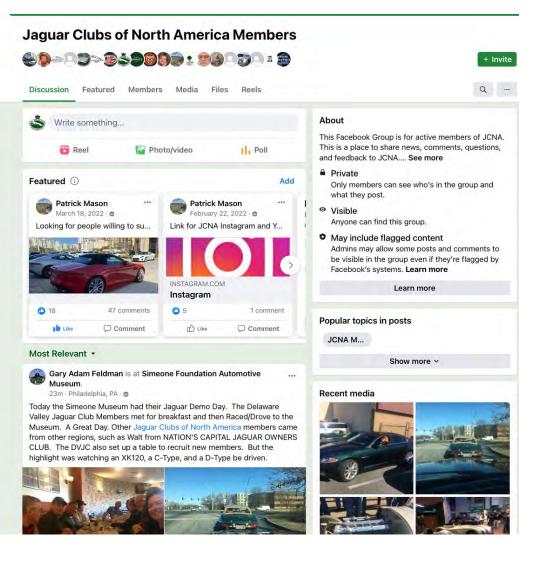
CR-2**JCNA** *Members Facebook Group*Group can be found by public

New members need to provide JCNA member number

Members can post to group and private message to other members

177 members to date

Great tool to share JCNA Info and Events info to supplement JCNA.COM and Jaguar Journal



CR-2C

INSTAGRAM

Covenient way for members to post Club photos.

Include #JaguarClubsofNorthAmerica in member photos

Patrick has generated lots more followers with "Showcase Saturday", etc

Patrick's E-Type video attracted many views and 1,478 "likes"



jaguarclubsofnorthamerica Edit profile

Ad Tools

177 posts 1,137 followers

JCNA

Community

Official Instagram page of Jaguar Clubs of North America - dedicated to the wide range of Jaguar cars, as well as their loyal enthusiasts. www.jcna.com

246 following







Notify based of events, such as technical cassions, show and derivers, down all neingeborgs place. Store and any elem interface in the first data frame Marcine (Star Gardan, First) frame and have been provided in the store and technical and technical













The JCNA Youtube Channel

An excellent way to publicize JCNA.

Additional Content always needed

Recommend Clubs add links to their videos under a playlist for their club

Possibly adding Podcasts to the channel



Experience

27 views · 11 days ago

Jaguar Clubs of North America JCNA @jaguarclubsofnorthamerica 92 subscribers

PLAYLISTS HOME VIDEOS COMMUNITY CHANNELS. ABOUT







Les';s D-Type leaving the PBSCC picnic 2022 16 views · 12 days ago





Customize channel

Parade Laps of Laguna Seca over the bonnet 25 views · 12 days ago

JAGS.ORG Tech Session 15 views • 12 days ago

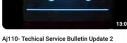


D-Type Laps of Laguna seca 40 views · 12 days ago





Follow that E_Type 20 views · 12 days ago



44 views • 8 months ago

Ai109 Technical Services Bull 57 views · 8 months ago



AJ112 Cruise Control - Jaguar XJ6 and Rover 3500. A training Video from Jaguar... 103 views • 9 months ago



JAG at the Candy Store Part 2 (Corrected) 99 views • 1 year ago





Short Video for introduction o 28 views • 1 year ago









Social Media

- Social Media Primer
 - For Club members who are not familiar with Social Media
 - Paced by Les's availability
- Several clubs are active on Social Media and see benefits
- Questions or Inputs?



CR-2C

JCNA Future AGM's and IJF's

| 2023 AGM | San Francisco, CA. | March 9 to 12, 2023 |
|----------|---------------------------|-------------------------|
| 2024 AGM | North Carolina (Proposal) | March 14-17, 2024 |
| | | |
| 2023 IJF | Santa Barbara, CA. | Oct. 29 to Nov. 1, 2023 |
| 2024 IJF | ??? | |

2023 JCNA IJF SANTA BARBARA event:

Jaguar Clubs of North America, International Jaguar Festival

Host Club: Jaguar Owners Club, Los Angeles, lajagclub.com

Event location: Santa Barbara, California

Event Dates: October 29 through November 1, 2023

Event Host Hotel: The Hilton Santa Barbara Beachfront Resort, 633 E. Cabrillo Blvd., Santa Barbara

Event Chairman: M. Mark Mayuga, President JOCLA, JCNA Southwest Regional Director, JCNA IJF Committee Chairman <u>markmayuga@verizon.net</u>) (909) 772-1075

Event Co-Chairman: Nedra Rummell, San Diego Jaguar Club, nedra@rummells.com, Clive Collins, XKS MOTORSPORT, clive@xksmotorsport.com

Event Stewards: Jim McLaughlin (JOCLA) slalom, Dave Allen (SDJC) concours, Janet Sowell (JOCLA) registration, Charlie Hallums (JOCLA) concours, Mike Zavos (IEJC) concours, Domenic Valvano (JOCLA) slalom, Gene Cohen (JOCLA) accounting, Donte Neal (JOCLA) registration, Tom Hinkley (JOCLA) rally/tour, Nedra Rummell (SDJC) hospitality/registration, Mark Hodges (SDJC) concours, Ralph Gidwitz (JOCLA) rally/tour, Steve Kirby (JOCLA) promotions

2023 International Jaguar Festival Event Outline and Schedule of Events:

October 29, 2023, Sunday-

Morning Museum tour of PETERSEN AUTOMOTIVE MUSEUM, Los Angeles

Afternoon HILTON Hotel Registration, IJF Event Registration

WELCOME RECEPTION at the HILTON Santa Barbara Beachfront Resort, Rotunda

October 30, 2023, Monday-

Jaguar Clubs of North America **Sanctioned Concours**, HILTON Santa Barbara Beachfront Resort, Cabrillo Blvd., "On the Green"

IJF Concours Awards Banquet, HILTON Santa Barbara Beachfront Resort (Reagan Room) Presenting Sponsors Panel, Banquet Buffet, Concours Awards

October 31, 2023, Tuesday-

JCNA Slalom, Santa Ynez Airport, morning event (limited 25 entries)

JCNA Workshops, subjects/speakers*

"Kick Back and Explore Santa Barbara", Afternoon/evening JCNA Sanctioned Rally, optional Tour of the Santa Barbara Riviera

"Who Done IT", FILM NOIR costume and dinner party, HILTON Santa Barbara Beachfront Resort (Reagan Room)

November 1, 2023, Wednesday-

Farewell Breakfast, JCNA Slalom and Rally Awards, Special Awards

*Event venues and schedule may change, and periodic updates will be issued to the JCNA Website, Club Newsletters, JAGUAR JOURNAL, and during quarterly JCNA BOD meetings

JCNA Annual General Meeting March 14-17, 2024 Charlotte, North Carolina





The Carolina Jaguar Club is looking forward to hosting the 2024 JCNA Annual General Meeting in Charlotte. Various activities will include a visit to a specialty auto museum and the NASCAR Hall of Fame. Full details at later date. CR-3D

JCNA 2023 Annual General Meeting March 9-12 San Francisco, California JCNA International Jaguar Festival (IJF) Organizing Committee Report Mark Mayuga, Chairman

The JCNA IJF Organizing Committee was established in 2019 JCNA AGM to assist JCNA Clubs in the planning, organizing, and execution of the annual INTERNATIONAL JAGUAR FESTIVAL, a celebration of all things JAGUAR. The goals of this committee were to provide guidance and organizational planning for such a large event. The core events are a sanctioned JCNA Concours, JCNA Rally, and a JCNA Slalom.

Any JCNA club(s) in good standing may submit a proposal to host this annual event to the Executive Board of Directors at the Annual General Meeting. The Proposal should include the name of the club(s) hosting, event dates, location, accommodations, venue for the JCNA sanctioned events, and a list of events stewards/chairmen's. This proposal should also be submitted prior to the AGM to the IJF Organizing Committee for review and suggestions.

The event is a serious undertaking and organizational planning is imperative. The biggest challenges are the financial exposure to a club treasury. These financial responsibilities include deposits for hotel rooms and banquet catering, venue permits, off-site meals, Audio Visual, equipment rentals, local use fees, trophies, guest speakers, and security. Also, the recruitment of event volunteers, JCNA Certified Judges, registration committee, JCNA Slalom Steward, and a JCNA Rally Master should all be identified prior to the presentation to the JCNA Executive Board at the AGM.

Recently the challenge of Event Sponsorship from Retail and Specialty Services businesses has become more difficult. There are several reasons for this issue. We are a very small market segment of the automotive car collecting genre. The proposed hosting club should realize that a majority of the participants will come from a five hundred to one-thousand mile radius of the event. The event sponsorship should be organized as regional and national and choosing those sponsors is challenging. Because we are a small market segment we are limited in our selection of sponsors who have limited resources for advertising and marketing. Bottomline, there is a fine balance between what the event costs to the participant is and the offset from sponsors to keep the event affordable to most participants. This is where a strong event plan is necessary and focused leadership.

2022 Concours Program Status Report JCNA Concours Committee Prepared for the 2023 JCNA Annual General Meeting San Francisco, California March 10th – 12th, 2023

To: JCNA Board & 2023 AGM From: Jim Sambold, Chairman, JCNA Concours Committee -JCC RE: 2022 Concours Program Report January 9, 2023

Current JCC Membership:

| NE Region: | Jim Sambold – Chairman | |
|------------|------------------------|-------------------------------------|
| NW Region: | Les Garbutt | Canadian XK Register |
| NC Region: | Paul Cusato | Jaguar Club of Ohio |
| SC Region: | Jeff Snyder | Jaguar Club of Austin |
| SE Region: | Dave Kirkman | North Georgia Jaguar Club |
| JCRC | Hal Kritzman | Jaguar Club of Southern Connecticut |

The 2022 JCNA Concours season records a total of 35 Concours events including the IJF.

The most prevalent issues that continue to remain in no particular order of significance:

- 1.) Training and certification events for currency.
- 2.) Proper recording on the JCNA website for testing and training.
- 3.) Holding a Concours without Sanction Approval due to all Judges out of certification.
- 4.) Holding Judges' Training sessions less than two weeks before the date of the event.
- 5.) Declaring Judges' Training session held the day of the event.
- 6.) Certified long-term Judges deducting less than the Minimum deduct points per score sheet.
- 7.) Lack of organized entry of event results.
- 8.) Lack of due diligence by the host club Chief Judge confirming supporting club's Judges for currency in training and testing prior to the date of the relevant Concours.
- 9.) Substitution of one Judging Team Member to Judge one car differently than other three in the same class.

10.) Late Membership payments/renewals from clubs to JCNA affecting Judges' names appearing on the JCNA Judging database.

11) Timely posting of Class results and Judging assignments. Some clubs 70-90 days or later after the event date.

- 12) Chief Judges still have difficulty understanding the 3-year rule.
- 13) Chief Judges not understanding the criteria for an Apprentice judge to be assigned and an Apprentice being allowed to proceed as an individual Component Judge on their own.
- 14) Use of incorrect JCNA numbers when Judge is a member of 2 different clubs.
- 15) Judges listed for class assignments with no entrants in class.
- 16) Entrants listed but no Judges listed for Class.
- 17) Apprentice Judge not listed on JCNA Website.
- 18) Too many or too few Judges posted for class assignments on the Results page.
- 19) Late or No notice to JCNA JCC Chair events results ready for review.
- 20) Entrant being disqualified and then being re-instated without clear reason.

Here are the issues by Region:

Northeast:

4 Clubs were affected by one or more of the following issues:

- 1.) Too Many or too few Judges posted for Class assignments.
- 2.) Judges deducting less than required minimum points according to score sheet.
- 3.) Late notice to JCNA JCC.

North Central:

6 Clubs were affected by one or more of the following issues:

- 1.) Substitution of one Judge team member for another for judging one car differently than other 3 in class. One Entrant's results were voided.
- 2.) Judges' Testing listed but no Training listed.
- 3.) Classes Listed with Entrants but no Judges for Classes.
- 4.) 4 entrants results were nullified due use of out of certification judge.

Northwest:

2 Clubs were affected by one or more of the following issues:

- 1.) Too Many or too few Judges posted for Class assignments.
- 2.) Judges listed for classes with no entrants.

Southeast:

2 clubs were affected by one or more of the following issues:

- 1.) Incorrect number of required judges.
- 2.) Judge not listed in Training and Testing on the JCNA website.

South Central:

4 clubs were affected by one or more of the following issues:

- 1.) Entrants listed but no judges.
- 2.) Entire event nullified due to lack of sanction and all Judges out of certification.

Southwest:

3 clubs were affected by one or more of the following issues:

- 1.) Judges listed for classes with no entrants.
- 2.) Entrants listed with no Judges for classes.
- 3.) Minimum number of Class Judges listed not met.
- 4.) Late posting of event results.
- 5.) Use of an Apprentice Judge for Judging Team member.

Major Penalty Decisions:

The Concours Committee reviewed a group protest against a Chief Judge's decision to reinstate a disqualified individual entrant for violating the Rags Down rule. This protest was submitted by multiple individual members and or entrants in classes other than the class the targeted individual was entered in. The decision was to let the Chief Judge's decision stand for reinstatement.

An entire Concours Event for the 2022 season was nullified due to a lack of receiving a proper Sanction and all listed Judges for that event were out of certification.

Four entrant results were nullified due to the use of out-of-certification Judges.

One entrant's event results were nullified due to having the car judged by a different team of judges than all the other cars in the same competition class.

Final Note:

Similar to 2021, the 2022 competition season has followed in the comparative form given that 50% of the issues were due to the Chief Judges not following the rules and completing their responsibilities and the other 50% were at the Component Judge level for not following the rules. Despite the best efforts of the JCRC Rules Committee to keep testing and training to an acceptable level, some long-term certified Judges are still not as familiar with the rule book and process as they should be. Cases in point, deducting less than the minimum deduct specified on the scoring sheet, attempting to use the Judges briefing the day of the Concours to suffice for the Annual Training session, and substitution of one member of the Judging Team for judging one car differently than the other three in the same class.

Here are the review statistics for the 2022 Concours Competition season:

- 1.) 47% of the clubs required two review sessions for the posted results.
- 2.) 24% of the clubs required three review sessions for the posted results.
- 3.) 29% of the clubs required only one review session for the posted results.

The 2022 JCNA Concours Competition season was closed out on 12/31/2022 due to late notifications from member clubs.

The current training program with its variable testing criteria as voted by the membership body is not working as can be seen with the number and types of issues that are present throughout a majority of the clubs. Increased frequency of training and testing appears to be the only viable solution to facilitate a reduction in the elementary errors generated across all regions of JCNA at both the Chief Judge and Component Judge levels.

The Committee has reviewed the proposed rule changes and grammatical updates for the 2024 Concours season and agree with the JCRC Committee.

Respectfully submitted,

Jim Sambold JCNA Concours Committee Chair

JCRC AGM REPORT – SPRING, 2023

From: Hal Kritzman, Chairman, JCNA Judge's Concours Rules Committee (JCRC)

1. Members of the Jaguar Concours Rules Committee (JCRC)

Hal Kritzman, CRS_crbr@jcna.com, JCNA Chief Judge and Chair, Jaguar Concours Rules Committee (JCRC)

Term

| Ends | | |
|--------------------|--|----------------|
| NE Representative: | Robert Silvestri, Jaguar Club of Southern New England | May 1, 2023 |
| NC Representative: | Mike Korneli, Wisconsin Jaguars Ltd. | May 1, 2023 |
| NW Representative: | Vito Donatiello, Canadian XK Jaguar Register | May 1, 2023 |
| SE Representative: | Craig Kerins, South Florida Jaguar Club | April 30, 2024 |
| SC Representative: | Rufus Cobern, Jaguar Club of Austin | April 30, 2024 |
| SW Representative: | Pete Rieth, San Diego Jaguar Club | April 30, 2024 |
| Non-Regional Cons | ultants "Emeritus": Dick Cavicke, George Camp and Mike Mueller | |

2. JCRC: Activity Summary:

a: Rule Book Administrative Changes, Clarifications, Rewrites and Additions

The JCRC, JCC and Rule Book Editor, Steve Kennedy have found a number of areas in the currently released 2023 Edition of the Rule Book that benefited from further clarifications, administrative changes and re-arrangements. One goal was to ensure that there would now be consistent language utilized when the same rule or protocol was repeatedly utilized in different sections of the Rule Book. Clarifications and definition of terms utilized in several rules of protocols are now provided where there appeared to be some ambiguity. This effort proved to be more time consuming and difficult than anyone could have envisioned when we initially took on this challenge, but we believe the results will prove to be very beneficial in reducing or eliminating several judging and protocol difficulties that several clubs experienced during the past Concours season. A revised 2023 Rule Book with these administrative changes and additions has been created and is available for download from the JCNA Website. Printed copies (the cost has dramatically gone up from previous years) can be ordered from Steve Kennedy. The CJ edition of the 2023 Rule book, which also contains the revised Certified Judge's Test with the Answer Sheet, has also been created and can be requested only by those authorized (The club's CJ or President) from Steve Kennedy. A printed copy of the CJ Edition can also be ordered from Steve Kennedy.

b: Judge's Test

The Certified Judge's Test was revised to utilize the language now implemented in the 2023 Certified Judge's Rules Book. In addition, Steve Kennedy has created a video slide presentation of the Judge's Test meant to be displayed on a large screen monitor. The question and each of its possible answers is first displayed. The next slide shows the correct answer and where the answer is found in the Rule Book. A Chief Judge might find this presentation very useful for teaching at a required, annual Judge's School.

c: Chief Judge's Test

With the due diligence and dedicated work of Jim Sambold and the JCC, several rules or protocol infractions perpetrated by a few clubs during concours judging last season were uncovered or later found when reviewing the club's required record keeping and scoring results that were submitted for sanctioning following their events.

An analysis performed by Jim Sambold supported the hypothesis that most of these uncovered infractions were the result of the club's Chief Judge having little experience in that role, or, if

1

CR-4B

experienced, may not have, as required, updated themselves with the latest rules and protocols. Both the JCRC and the JCC now concur that it is time to establish a new prerequisite for the certification of the Chief Judges who have assumed that position and responsibility each year that their clubs request a sanction for JCNA Concours event.

A prototype, 50 question, multiple answer, test was created that covers the current 2023 rules and the duties and responsibilities of the person who has been given the Chief Judge position in a club. Online methods of taking, self-correcting and recording these tests are currently being investigated by Jim Sambold. We hope to have a prototype working system for review at the AGM. The auto-corrected tests and their scores and the resultant certification status of those taking this test will be recorded on-line by the JCNA CJ and available to the JCC for review before sanctioning a club's concours, and later, when sanctioning and finalizing the concours results. Should a CJ not receive a passing score, the CJ will be required to contact the JCNA Chief Judge or the Chairman of the JCC to review the answers to questions not understood.

3. The Future: Work on the 2024 Judge's Rules Book has commenced:

The JCRC, JCC and Rule Book Editor, Steve Kennedy have found several areas of the currently released 2023 Edition of the Rule Book that benefit from the addition of additional new rules and protocols. These proposed changes, which will, most importantly, once again include a request to make mandatory the taking of the annual Certified Judge's Test every year instead of once in three years while attending at a club's annual Judge's Seminar, and in absentia when an annual seminar cannot be attended during that 3-year certification period. These Judge's tests and the proposed CJ Test are extremely important tools in helping to ensure that those given the authority to judge entrant's vehicles to the highest JCNA standards are fully introduced to the latest rules and protocols each year and their locations within the revised Rules Book. A full list of all the 2024 Proposed Changes to the 2023 Rules Book has been presented by Rule Book Editor, Steve Kennedy, on behalf of the JCRC, for consideration and an AGM vote of acceptance at the AGM.

4. The JCRC Membership

There are 3 current JCRC members whose terms will end on May 1, 2023. I hope, when requested, they will choose to remain in their posts (if they are willing) for another term.

Respectfully submitted, Hal Kritzman, JCNA Chief Judge Chairman, JCNA JCRC

Date: January 20, 2023

CR-4C1

2023 Rule Book Synopsis

- **Note:** The Previous Rule Book Revisions have been removed and saved to a History of the Rule Book file to be stored on the Library.
- Note: Pages are printed front to back, thus both pages have to be replaced when there is a correction on only one of the pages. Numerous pages had minor changes with the correction of the words "shall, should, may, and will" meaning expressing a strong assertion or intention but not a requirement, have been replaced with the words "is to", "are to", and "must" meaning a requirement.
- * Although unchanged, some text has moved from one page to another due to additional text being added on previous pages, thus the pages following the changes must be reprinted.

| Inside Title Page | Replace in its entirety | 2 |
|--------------------------------|--|-----|
| Table of Contents | Replace in its entirety | 14 |
| Forms | No Changes | |
| History of JCNA/Members of the | No Changes | |
| JCC, Preface, Introduction | | |
| 2023 Rule Book Update Synopsis | Replace in its entirety | 30 |
| Chapter I | Replace pages I-11 and I-12 | 2 |
| Chapter II | Replace pages II-3 and II-4, II-7 and II-8 | 4 |
| Chapter III | Replace pages III-1 and III-2, III-3 and III-4, III-5 and III-6, III-7 | 12 |
| - | and III-8, III-9 and III-10, III-15 and III-16 | |
| Chapter IV | Replace pages IV-3 and IV-4, IV-5 and IV-6 | 4 |
| Chapter V | Replace pages V-1 and V-2, V-5 and V-6, V-9 and V-10, | 6 |
| Chapter VI | Replace pages VI-1 and VI-2, VI-5 and VI-6, VI-7 and VI-8, VI- | 16 |
| * | 11 and VI-12, VI-13 and VI-14, VI-17 and VI-18, VI-19 and VI- | |
| | 20, VI-21 and VI-22 | |
| Apx A | No Changes | |
| Apx B | No Changes | |
| Apx C | Replace pages Apx C-1 and Apx C-2 | 2 |
| Apx D | Replace pages Apx D-1 and Apx D-2 | 2 |
| Apx E | Replace page 1 because it is the other side of Apx F | 1 |
| Apx F | New, page 1 | 1 |
| Apx G | New, pages Apx G-1 and Apx G-2 | 2 |
| Glossary of Terms | Replace pages 5 and 6 | 2 |
| Index | No Changes | |
| Score Sheets | No Changes | |
| 2023 Judges' Team Assignments | Replace page 1 and page 2 | 2 |
| Master Concours Report Form | New, page 1 and page 2 | 2 |
| Quick Reference | Replace pages QR-1 and QR-2, QR-3 and QR-4, QR-5 and QR- | 10 |
| | 6, QR-7 and QR-8 | |
| Judge's Test | Replace pages JT-7 and JT-8 | 2 |
| Total Pages to be replaced | 116 of the 250 pages have been updated, 134 pages have not. | 116 |

Rule Book Administrative Correction/Clarification for the 2023 Concours Season

Chapter I, K6, Page I-11 2023 AGM Administrative Clarification for the 2023 Concours Season

6. Rags Down

All Entrants must be instructed by the Chief Judge to cease preparation of Entries at a predetermined, published time, referred to as "Rags Down", before judging begins. The term "Rags Down" refers to the discontinued application of any device used in the performance of further cleaning of the vehicle. (2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter II, Section 2, B., Page II-4

Appendix D – Classes, Page Apx D-1

Judging Team Assignment Sheet, Page 1

2023 AGM Administrative Correction for the 2023 Concours Season

XF Sedans (2008 [as 2009 model year]-On), XJ Sedan (2010 [as 2011 model year] C19/FJ: - 2019) XE (2016-On) (2023 AGTM Administrative Correction for the 2023 **Concours Season**)

Chapter II, Section 4, B, Page II-8

Appendix D – Classes, Page Apx D-2

Judging Team Assignment Sheet, Page 2

2023 AGM Administrative Correction for the 2023 Concours Season

D14/FJ: XF Sedans (2008 [as 2009 model year]-On), XJ Sedan (2010 [as 2011 model year] -XE (2016-On) (2023 AGM Administrative Correction for the 2023 Concours Season)

Chapter II, Section 6, Page II-12

2023 AGM Administrative Clarification for the 2023 Concours Season

SECTION 6 - OTHER DRIVEN DIVISIONS

Electric Vehicle-Driven Division Judging

For Driven Division, Electric Vehicles, the Exterior Judge must judge the vehicle in the same manner as other cars. The Interior Judge must not judge the forward boot area or the rear boot if it is covered by a factory cargo cover. (See Chapter IV, C3, Page IV-4) (2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter III, C1 & C3, Page III-2 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

Move note from C3b under C1 so it is more relevant to the related statement. No actual text changed.

C. CHIEF JUDGE

1. Designating the Chief Judge

Each club is responsible for appointing the person they deem most suitable for acting as the Chief Judge. The duties of the Chief Judge are to encompass all concerns that include rules, judging, and protests. The term of office may be left to individual club discretion; however, a minimum of a one (1) year term is suggested. While in the process of developing their own Judges' School, a club may invite the training assistance of an experienced Chief Judge from another club.

<u>Note: Some clubs that do not have a Chief Judge of their own must select a Chief</u> <u>Judge from another club to officiate at their Concours and/or to conduct their</u> <u>Judge's School.</u> (2023 AGM, <u>Administrative Correction</u> for the 2023 Concours Season)

Moved from 3b

3. Chief Judge Responsibilities

The Chief Judge is responsible for:

- a. Recruiting local club members to be trained and serve as Judges.
- b. Conducting Judges' Training Sessions Schools. A Judges' training and refresher session Judge's School must be scheduled and conducted annually at least two weeks prior to the Concours. The session school must include Judges' protocol, practice judging, authenticity, rule changes, lessons learned, and a Rule Book review. The current JCNA Judge's Test must be given to those seeking initial certification or certification renewal. Those seeking to renew their certification, but who cannot attend the class Judge's School, must then take the test in accordance with Chapter III, D4, Page III-5. (2023 AGM, Administrative Clarification for the 2023 Concours Season)

Note 1: Some clubs that do not have a Chief Judge of their own must select a Chief Judge from another club to officiate at their Concours and/or to conduct Judge training. [Moved up under Chapter III, C1 and clarified] (2023 AGM, <u>Administrative Correction</u> for the 2023 Concours Season)

Chapter III, C3m, Page III-3

2023 AGM Administrative Correction for the 2023 Concours Season

 m. Ensuring that the completed score sheets are returned to the Entrants. Maintaining a chronological record of each club Judge's attendance at training sessions Judge's Schools, taking the JCNA Judge's Test, judging at JCNA Concours, and certification. (2023 AGM, <u>Administrative Correction</u> for the 2023 Concours Season)

Chapter III, D2c, Page III-4 2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season

- c. Apprentice Judging <u>Process</u>
 - 1. To become a JCNA Certified Judge, as a current member of either a JCNA affiliate club or as a JCNA Member-at-Large, one must attend a JCNA Judge's School, take and pass the JCNA Certified Judge's Test.
 - **<u>2. The Apprentice Judge must also perform practice judging of one or more components under the supervision of the Chief Judge.</u>**
 - 3. After attending a Judge's School, taking and passing the Certified Judge's Test, performing practice judging under the supervision of the Chief Judge, the Apprentice Judge must serve with a judging team during a JCNA sanctioned Concours and mark practice score sheets for examination and critique by the team leader at the conclusion of their judging. (2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter III, D4, Page III-5 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

4. Maintenance of Judging Currency

- **a.** Once certified, Judges are expected to avail themselves to help with judging whenever needed.
- **b.** All Judges must receive annual briefings and/or correspondence describing all changes to the Rule Book that affect the judging process.

If a Chief Judge is aware that any Certified Judges, expected to serve at an upcoming event, have not attended a recent training session Judge's School or partaken of the alternative rules update, every effort should be made, prior to the event, to assure that such individuals are either separately briefed or are provided written information regarding any recent changes associated with JCNA concours judging. A pre-concours Judge briefing, at the event, does not satisfy the intent of a Judge's School. (2023 AGM Administrative Correction for the 2023 Concours Season)

Additionally, all Judges are required to educate themselves on the annual changes to the Rule Book that affect the judging process. This may be accomplished at Judges' meeting a Judge's School and briefings, through correspondence, through articles published in Jaguar Journal and from notices and summaries posted on the JCNA website, *www.jcna.com*. Judges should also learn as much as possible about the Jaguars they anticipate judging by reading available literature (including the JCNA Judging Guides and JCNA Seminar Technical Bulletins), examining Jaguars as opportunities arise, and questioning Certified Judges experienced in the model. (2023 AGM Administrative Correction for the 2023 Concours Season)

Chapter III, D5, Page III-5 2023 AGM, Administrative <u>Clarification</u> and <u>Correction</u> for the 2023 Concours Season

- 5. Certification Renewal for All Judges
 Take and pass the current JCNA Judge's Test, preferably in a group training session Judge's School (Should hardship circumstances dictate otherwise, the test may be mailed.)
 (2023 AGM Administrative Clarification for the 2023 Concours Season)

 Note 1: The Chief Judge will is to maintain tests, training, and judge participation records. Should any Judges be unable to meet all renewal requirements, the Chief Judge will decide whether to extend or rescind their certification based on their individual situations and experience level. (2023 AGM Administrative Correction for the 2023 Concours Season)
 - **Note 2:** A passing grade, for the Judge's Test, requires answering at least 45 of the 50 questions correctly.

Chapter III, D6, Pages III-5

2023 AGM Administrative <u>Change</u> [#6 was moved from Chapter 4, A7, page IV-2] for the 2023 Concours Season

6. Judging and Home Club Judges Roster If a member completes the JCNA Judge Certification requirements, administered by the Chief Judge of that member's Home Club, the member must then be listed as a Certified Judge on that member's Home Club Judges Roster. (2023 AGM Administrative Change [#6 was moved from Chapter IV, A7, Page IV-2] for the 2023 Concours Season)

Chapter III, D7, Pages III-6

2023 AGM Administrative <u>Change</u> [#7 was moved from Chapter 4, A7, page IV-2] for the 2023 Concours Season

7. Guest Judging and Associate Membership A Certified Judge does not need to be an Associate Member of another club in order to judge at the other club's events, but can judge as a Guest Judge.

Once a Guest Judge's certification has been verified by the hosting club's Chief Judge, that validated Judge can be utilized by that club only for the current Concours Season.

If the member's Judge Certification is subsequently confirmed and accepted by the Chief Judge of a club in which the member is an Associate Member, the Associate Member is still to be considered as a Guest Judge and treated as such.

(2023 AGM Administrative Change [#7 was moved from Chapter IV, A7, Page IV-2] for the 2023 Concours Season)

Chapter III, E5, Page III-6, 7 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

5. Apprentice Judges

Apprentice Judges are members of JCNA affiliate clubs or JCNA members-at-large who are interested in becoming JCNA Certified Judges. These members must attend JCNA Judges' Schools and go through the apprentice process of becoming Certified Judges.

It is recommended that each club consider a system whereby, during their Concours, members interested in judging accompany experienced judging teams as Apprentice Judges. This is a means of giving prospective Judges some practical experience. The Apprentices should take notes of any items they may want to discuss later with the Judge(s). If required, an Apprentice Judge, who has undergone classroom Judge training **attended a Judge's School** and testing, may be used as a non-certified member of an OV Judging Team. (2023 AGM <u>Administrative Clarification</u> for the 2023 Concours Season)

Chapter III, G1a, Page III-9 2023 AGM Administrative Clarification for the 2023 Concours Season

a. Primary Judging Team

The primary team, assigned to judge the class, must conduct the Operation Verification as part of their assigned overall judging effort. Five minutes must be allowed to conduct these OV checks, (20 minutes of judging time, total).

Note: In order to reduce the possibility of debris entering the car, prior to judging its interior, it is recommended that the Operation Verification be done after the team has finished judging the other components. (2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter III, G1b, Page III-9

2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season

b. Operation Verification Teams

One or more 2-person or 3-person teams are designated to conduct the Operation Verification prior to the formal judging. Each separate OV team must include a JCNA Certified Judge as the team leader; however, additional Certified Judges on the separate OV team are acceptable.

When a separate OV team is not used, it is highly recommended that the OV be accomplished only after all other judging has been completed. This will prevent any incidental debris from entering the vehicle by the Entrant when performing OV requests and its questionable presence and the need for the approved allowance to perform any additional cleaning even though there was a prior "Rags Down" command. (2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter III, G1b, Page III-9 2023 AGM Administrative <u>Correction</u> for the 2023 Concours Season

1. OV Team and Non-Authentic Items

If any light(s) or horn(s) are suspected of being non-authentic, the Operation Verification team leader must is required to make an appropriate note in the corresponding Operation Verification non-authenticity section, without indicating any point deductions. (2023 AGM Administrative Correction for the 2023 Concours Season)

Chapter III, L, page III-15 2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season

L. JUDGES' ROSTER AND JUDGES' REPORT

The Chief Judge, or their designee, is responsible for updating the club's Judges' Roster as soon as possible after the club's mandatory Judges' School Judge's School and prior to posting scores. After posting the scores, fill in the online Judges Report; the system will ask who judged each class. (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

Chapter III, N1, page III-16 2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season

N. THE JUDGE AND THE ENTRANT

1. Responsibility of the Judge and the Entrant

It is the responsibility of the Entrant to present an authentic well-prepared Jaguar; it is the responsibility of the Judges to recognize and confirm the Jaguar's authenticity. It is incumbent upon the Entrant to furnish proof of authenticity when the Judge questions any point of authenticity. The role of the Judge must not be to prove the non-authenticity of an item, but to determine the validity of authenticity of an item, based on the evidence submitted.

AT ALL TIMES REMEMBER THAT, AS A JUDGE, YOU ARE EVALUATING THE JAGUAR, NOT THE ENTRANT.

JUDGES MUST REMEMBER THAT THEY ARE EVALUATING THE ENTRY, NOT THE ENTRANT.

(2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter III, P3, page III-19 2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season

3. Formal Protest

An Entrant's protest or judging dispute, that cannot be satisfactorily resolved at the local level, may be appealed to the JCNA Protest Committee for a decision.

<u>Subjective deductions made during the concours by a Certified Judge are not</u> <u>addressed by the protest committee. They may only be addressed with the local Chief</u> <u>Judge and the Certified Judge who made the deductions</u>. (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

Chapter IV, A7, Page IV-3

2023 AGM Administrative <u>Change</u> [part of this section was moved to Chapter III, D7, Page III-6] for the 2023 Concours Season

7. Dual Club/Associate Membership

Being an Associate Member of another club entitles the member to all the membership benefits of the other club, but does not entitle the member to be assigned a second JCNA number for that club. (2023 AGM Administrative <u>Change</u> [part of this section was moved to Chapter III] for the 2023 Concours Season)

Chapter IV, G, page IV-5

Make text match "Chapter IV, G1, Page VI-5"

G. ENTRANT - JUDGE INTERACTION

1. Responsibility

It is the responsibility of the Entrant to present an authentic well-prepared Jaguar; it is the responsibility of the Judges to recognize and confirm the Jaguar's authenticity. If the Judge questions any point of authenticity, the Entrant must furnish proof of authenticity. It is incumbent upon the Entrant to furnish proof of authenticity when the Judge questions any point of authenticity. The role of the Judge must not be to prove the facts, but to assess the claim of authenticity, based on the evidence submitted. (2023 AGM Administrative Clarification for the 2023 Concours Season)

JUDGES MUST REMEMBER THAT THEY ARE EVALUATING THE ENTRY, NOT THE ENTRANT.

Chapter IV, J3, Page IV-9 2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season

3. Formal Protest

An Entrant's protest or judging dispute, that cannot be satisfactorily resolved at the local level, may be appealed to the JCNA Protest Committee for a decision.

<u>Subjective deductions made during the concours by a Certified Judge are not</u> <u>addressed by the protest committee. They may only be addressed with the local Chief</u> <u>Judge and the Certified Judge who made the deductions</u>. (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

In Chapter V, A2, Page V-1, it is stated that, "With certain specific exceptions" but none are listed 2023 AGM Administrative <u>Correction</u> for the 2023 Concours Season

2. Cleanliness and Condition

With certain specific exceptions, each visible item on all Entries must be judged for cleanliness and condition.

Chapter V, A2, page V-1, 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

..., however, on page V-3, in #4, there is a list of what items are excluded.

- 4. Items Excluded from Judging
 - a. Front or rear suspension components
 - b. The underside of the vehicle.
 - c. Inner sidewalls of road tires are not judged

Propose moving the list of excluded items from page V-3 to V-1 under #2 Cleanliness and Condition.

2. Cleanliness and Condition

With certain specific exceptions, each visible item on all Entries must be judged for cleanliness and condition.

Except for the following exceptions, each visible item on all Entries must be judged for cleanliness and condition.

- a. Front or rear suspension components
- b. The underside of the vehicle.
- c. Inner sidewalls of road tires are not judged

(2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter V, C2, b1&2, Page V-5, 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

<u>There are no actual rule changes.</u> Recommend switching the two statements so Champion Division comes first as it does in all other references.

b. Protective Clear Bras/Coverings

1. Driven Division

Entries are allowed protective clear bras in frontal areas, forward of the front door ("A") posts, without a non-authentic deduction. Protective clear coverings in other exterior areas are non-authentic and must be assessed the prescribed deductions. Where present, all clear bras/coverings must be judged to the same cleanliness and condition standard as the paint finish. The surfaces, finish, and/or hardware, covered by/beneath the clear covering, must also be judged for cleanliness, eondition and authenticity. (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

1. Champion Division

Protective clear bras/coverings, wherever located, are non-authentic and must be assessed the prescribed deductions. Wherever a clear bra/covering is found, both its surface, and the surface it covers, must be judged and deductions made for cleanliness, condition, and authenticity discrepancies, when noted.

2. Driven Division

Entries are allowed protective clear bras in frontal areas, forward of the front door ("A") posts, without a non-authentic deduction. Protective clear coverings in other exterior areas are non-authentic and must be assessed the prescribed deductions. Where present, all clear bras/coverings must be judged to the same cleanliness and condition standard as the paint finish. The surfaces, finish, and/or hardware, covered by/beneath the clear covering, must also be judged for cleanliness, condition and authenticity.

CR-4C1

Redline Sidewalls

There are three different references to "Redline Sidewall" Tires. Propose making the statement regarding Redline Sidewalls read the same in all three places. No actual rule changes.

(All three references to Redline tires should read like this reference)

Chapter V, C9c2, Page V-9 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

c. Condition and Sidewalls (See Chapter VI, Notes n.1 and n.2, Page VI-12, which apply to Champion Division Entries only.) (2023 AGM, Administrative Clarification for the 2023 Concours Season)

Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B)

All tires subject to judging must be judged for weather checking, excessive tread wear and blemishes. Depending on the era, many Jaguars were available from the factory with either white wall or black wall tires.

1. Champion Division

There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.

2. Redline Sidewalls

<u>Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only).</u> (2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season [Redline Sidewalls moved to a section of its own])

3. Driven Division

There must not be any deduction for an Entrant's choice of black or white sidewalls provided they are in keeping with the vintage of the Jaguar. Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only).

Chapter VI, Page VI-6 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

E. ITEMS COMMON TO ALL COMPONENT AREAS

For OV (Operational Vehicle) deductions, see Score Sheet #1. (2023 AGM, Administrative Clarification for the 2023 Concours Season)

Items listed in this section are common to all areas/components of the vehicle. The deductions apply to the listed items regardless of their relative size, quantity or location.

Chapter VI, F., Exterior Non-authentic Deduction Table, Page VI-7, 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 2.0 each | 10.0 | <u>-s s1</u> |
|----------|------|--------------|
| | | |
| 10.0 | 20.0 | <u>-s s2</u> |
| | | |
| | | |

Chapter VI, F., Exterior Deduction Table, Line 36, Page VI-7

2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season Note: Item #36, this clarification has been added as some new models have items that are Model Specific and not found in any other model, thus a place for such deductions has been added.

| 36. Other, for items not otherwise listed (2023 AGM) | 0.1 ea. | 1.0 | |
|--|---------|-----|--|

Chapter VI, F., Exterior Deduction Table line #51, Page VI-8

2023 AGM, Administrative Correction for the 2023 Concours Season

| 51. Top, OTS/DHC (Missing) (2023 AGM) | 20.0 | 0 (2023 AGM) |
|---------------------------------------|------|--------------|
| | 1 | |

Chapter VI, F., Exterior Deduction Table, Line 57, Page VI-8 2023 AGM, Administrative Correction for the 2023 Concours Season

| | | 1 | |
|--------------------------------|---------|---|---------------|
| 57. Valve Stem Caps (2023 AGM) | 0.5 ea. | | n4 (2023 AGM) |
| | | | 1 |

Chapter VI, F., Exterior, Note Fn, Page VI-12 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

n. Tires, Condition and Sidewalls

| (Notes n.1 and n.2, Page VI-12 apply to Champio | on Division Entries only): |
|---|--|
| Any brand is acceptable. The standard industry tire | |
| are acceptable proof of correct size without further | measurement. (Original tire sizes are |
| listed in Appendix B). | |
| All tires subject to judging must be judged for weath | her checking, excessive tread wear and |
| blemishes. Depending on the era, many Jaguars wer | 0 |
| white wall or black wall tires. | |
| 1. Champion Division | |
| There must not be any deduction for an Entran | t's choice of white or black sidewalls |
| provided they are in keeping with the vintag | |

authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry. **2. Redline Sidewalls**

Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only.)

3. Driven Division

There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar.

2023 AGM, Administrative Correction for the 2023 Concours Season

Chapter VI, F., Exterior, Note Fn7, Page VI-13 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

7. Valve Stem Caps

Regarding valve stem caps, until proven otherwise or by newly discovered evidence, 1955 to 1962 must be treated as a transitional period for Jaguars and either domed metal or domed black plastic valve stem caps must be treated as authentic. All four valve stem caps on the road wheels plus the valve stem cap on the spare tire must match. Slotted metal valve stem caps, with the core removal extension, are non-authentic. (A separate core removal tool is included in the factory tool kit.) 1963 to approximately 2013 and onward models must have dome-type black plastic valve stem caps. 2014-onward may have either gray plastic, for tires with air pressure sensors, or black plastic, for tires without air pressure sensors. Space -saving spare tires and wheels must have black plastic valve stem caps. Logo valve stem caps must be shown to have been an authentic Jaguar Cars accessory for the specific year and model they are presented on. Green-colored valve stem caps, indicating the use of nitrogen gas, are not an authorized Jaguar accessory and, therefore, are non-authentic. The type of gas in the tire is not a judging issue. (2023 AGM Administrative Clarification for the 2023 Concours Season)

Chapter VI, G., Interior Deduction Table, Page VI-14 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 1. Alarm System | 4.0 ea | - c - <u>e</u> | |
|-----------------|--------|---------------------------|--|
| | | (2023 AGM) | |
| | | | |

Chapter VI, G., Interior Deduction Table, Page VI-15

2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season Note: Item #29, this clarification has been added as some new models have items that are Model Specific and not found in any other model, thus a place for such deductions has been added.

| 12. Consoles - A/C, Light, Radio, Computer | 2.0 ea | | <u>d</u> (2023 AGM) |
|--|---------|-----|----------------------------|
| 17. Electronic Devices | 3.0 ea | | -e f (2023 AGM) |
| 24. Horn Ring/Horn Button | 3.0 ea | | g (2023 AGM) |
| 25. Instruments | 2.0 ea | 8.0 | - d g (2023 AGM) |
| 29. Other, for items not otherwise listed | 0.1 ea. | 1.0 | (2023 AGM) |
| 31. Radio, Tape or CD Player | 3.0 | | <u>J</u> (2023 AGM) |
| 39. Speaker Grilles | 2.0 ea | | -g j (2023 AGM) |
| 40. Speakers | 4.0 ea | | g j (2023 AGM) |
| 41. Steering Wheel (Wrong or wrapped) | 6.0 | | <u>m</u> (2023 AGM) |

Chapter VI, H., Boot, Lines 11 & 24, Page VI-18

2023 AGM, Administrative Clarification for the 2023 Concours Season

Note: Item #11, this clarification has been added as some new models have items that are Model Specific and not found in any other model, thus a place for such deductions has been added.

| 0.1 ea. | 1.0 | (2023 AGM) |
|---------|---------|-------------|
| | | ļ |
| 1.0 ea | 10.0 | d |
| | 0.1 Cu. | 0.1 cu. 1.0 |

Chapter VI, H., Boot Notes, Page VI-19

2023 AGM, Administrative Clarification for the 2023 Concours Season

d. Tool Kit

The tool kit is optional for US <u>the North American</u> models produced after 1968; however, if the Entrant displays a tool kit, it must be judged. <u>The correct for model-year knock-off</u> <u>hammer is required for wire wheel cars.</u> (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

Chapter VI, I., Engine Compartment, Line 25, Page VI-20 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| AGM) | 25. Engine Block 10.0 <u>c</u> (2023 |
|------|--------------------------------------|
|------|--------------------------------------|

Chapter VI, I., Engine Compartment, Line 52, Page VI-21, 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 52. Other, for items not otherwise listed (2023 AGM) | 0.1 | |
|--|-----|--|
| | | |

Chapter VI, Section I, ENGINE COMPARTMENT, note f, page VI-22 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

f. Hoses Hoses must be the same size and shape as the original. Hoses reinforced with Kevlar or other synthetic materials are acceptable <u>as long as the reinforcing material is not visible</u>. Where applicable, the original stockinette covering is not required. (2023 AGM Administrative Clarification for the 2023 Concours Season)

Appendix C, Table C-2, Appendix C- Page 1

| 2023 AGM, Administr | rative <u>Correction</u> fo | r the 2023 Concours Season |
|---------------------|-----------------------------|----------------------------|
| | | |

| Table C-2 JCNA Official Judges' Guides for Validating Feature and Component Authenticity (2023 AGM) | | |
|---|--|--|
| JCNA OFFICIAL JUDGING GUIDES ¹ | CURRENT EDITION ² | |
| XK120 | Third Edition, March 2020 | |
| Mark 2 | Original, February 2005, updated 2008 | |
| Series 1 E-Type | Original, March 2003, <u>updated June 2013</u> | |
| Series 1.5 E-Type | Original, March 2006 | |
| Series 2 E-Type | Original, March 2004, updated April 2006 | |
| Series 3 V-12 E-Type | Original, March 2007, updated May 2007 | |
| XJS - 1976 - 1991 | Original, March 2007, <u>updated May 2010</u> | |
| Air Conditioning 1955-1971 | Original, March 2008 | |
| Air Conditioning Appendix A | Original, March 2008 | |

Appendix D - Page 1

2023 AGM, Administrative Correction for the 2023 Concours Season

| C19/FJ: | XF Sedans (2008 [as 2009 model year]-On), XJ Sedan (2010 [as 2011 model |
|---------|---|
| | year] – <u>2019</u> (2023 AGM), XE (2016-On) |

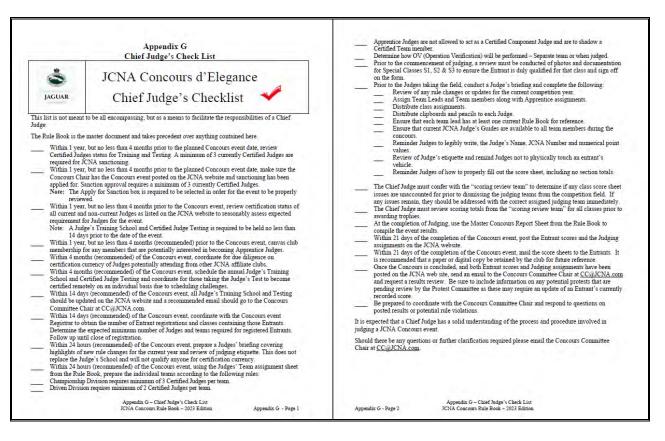
Appendix D - Page 2

2023 AGM, Administrative Correction for the 2023 Concours Season

| D14/FJ: | XF Sedans (2008[as 2009 model year]-On), XJ Sedan (2010 [as 2011 model |
|---------|--|
| | year] – <u>2019</u> (2023 AGM)) XE (2016-On) |

CR-4C1

Appendix G - Chief Judge's Check List 2023 AGM, Administrative <u>Addition</u> for the 2023 Concours Season



Glossary, Page 5 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

Rags Down

The term "Rags Down" is a command used by the Chief Judge to all Entrants to discontinue the application of any device used in the performance of further cleaning the vehicle. (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

Quick Field Reference Deduction Guide <u>Administrative Changes</u>

Quick Reference E., Common Items Deduction Table, Page QR-1 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

2023 Quick Field Reference Deduction Guide

Judges' Guide for Scoring Non-Authenticity

(Non-Authenticity is not Judged in Special Division)

E. ITEMS COMMON TO ALL COMPONENT AREAS <u>For OV (Operational Vehicle) deductions, see Score Sheet #1.</u> (2023 AGM) Items listed in this section are common to all areas/components of the

vehicle. The deductions apply to the listed items regardless of their relative size, quantity or location.

Quick Reference F., Exterior Maximum Deduction Table, Line 36, Page QR-2 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season Note: Item #36, this clarification has been added as some new models have items the

Note: Item #36, this clarification has been added as some new models have items that are Model Specific and not found in any other model, thus a place for such deductions has been added.

| 36. | Other, for items not otherwi | se listed | 0.1 ea. | 1.0 | |
|-----|------------------------------|-----------|---------|-----|---|
| | | | | | 1 |

Quick Reference F., Exterior Maximum Deduction Table, Line 51, Page QR-2 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| | | |
|--|------|---|
| Top, OTS/DHC (Hardtop in place is equal to Missing) (Missing) (2023 AGM) | 20.0 | 0 |
| | | |

Quick Reference F., Exterior Maximum Deduction Table, Line 57, Page QR-2 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| F | | | |
|---|--------------------------------|---------|----|
| | 57. Valve Stem Caps (2023 AGM) | 0.5 ea. | n4 |
| | | | |

Quick Reference, F., Exterior Notes, Note n, Page QR 3 2023 AGM, Administrative Clarification for the 2023 Concours Season

| n. | | es, Condition and Sidewalls : (Notes n.1 and n.2 below apply to Champion |
|---|------|---|
| | | rision Entries only): (2023 AGM Administrative <u>Clarification</u> for the 2023 |
| | | y brand is acceptable. The standard industry tire sizes, appearing on the tire |
| | side | ewalls, are acceptable proof of correct size without further measurement. |
| | (Or | iginal tire sizes are listed in Appendix B). |
| | wea | tires subject to judging must be judged for weather checking, excessive tread ar and blemishes. Depending on the era, many Jaguars were available from the |
| factory with either white wall or black wall tires. | | tory with either white wall or black wall tires. |
| | 1. | Champion Division – There must not be any deduction for an Entrant's |
| | | choice of white or black sidewalls provided they are in keeping with the |
| | | vintage of the Jaguar and are specifically authorized/listed in the applicable |
| | | Jaguar Spare Parts Catalogue for the Entry. |
| | 2. | Redline Sidewalls - Redline sidewalls were never offered by Jaguar and are |
| | | considered non-authentic in Champion Division only. (Redline tires may be |
| | | reversed to show their black side only.) (2023 AGM Administrative Clarification |
| | | for the 2023 Concours Season [separated from the paragraph below into its own |
| | | paragraph) |
| | 3. | Driven Division - There must not be any deduction for an Entrant's choice of |
| | | white or black sidewalls provided they are in keeping with the vintage of the |

white or black sidewalls provided they are in keeping with the vintage of the Jaguar. Redline sidewalls were never offered by Jaguar and are considered non authentic in Champion Division only. (Redline tires may be reversed to show their black side only.) Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B).

Quick Reference F., Exterior Maximum Deduction Table, Note n7, Page QR-4 2023 AGM, Administrative Clarification for the 2023 Concours Season

Regarding valve stem caps, until proven otherwise or by newly discovered evidence, 7. 1955 to 1962 must be treated as a transitional period for Jaguars and either domed metal or domed black plastic valve stem caps must be treated as authentic. All four valve stem caps on the road wheels plus the valve stem cap on the spare tire must match. Slotted metal valve stem caps, with the core removal extension, are non-authentic. (A separate core removal tool is included in the factory tool kit.) 1963 to approximately 2013 and onward models must have dome-type black plastic valve stem caps. 2014-onward may have either gray plastic, for tires with air pressure sensors, or black plastic, for tires without air pressure sensors. Space -saving spare tires and wheels must have black plastic valve stem caps. Logo valve stem caps must be shown to have been an authentic Jaguar Cars accessory for the specific year and model they are presented on. Green-colored valve stem caps, indicating the use of nitrogen gas, are not an authorized Jaguar accessory and, therefore, are non-authentic. The type of gas in the tire is not a judging issue. (2023 AGM Administrative Clarification for the 2023 Concours Season)

Quick Reference G., Interior Deduction Table, Line 1, Page QR-6 2023 AGM, Administrative Correction for the 2023 Concours Season

| 1. Alarm System | 4.0 ea | (2023 AGM) | - <u>C_e</u> |
|-----------------|--------|------------|--------------|
| | | | |

Quick Reference G., Interior Deduction Table, Lines 24-25, Page QR-6 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 24. Horn Ring/Horn Button | 3.0 ea | (2023 AGM) | g |
|---------------------------|--------|----------------|---|
| 25. Instruments | 2.0 ea | 8.0 (2023 AGM) | g |

Quick Reference G., Interior Deduction Table, Line 28, Page QR-6

2023 AGM, Administrative Clarification for the 2023 Concours Season

Note: Item #28, this clarification has been added as some new models have items that are Model Specific and not found in any other model, thus a place for such deductions has been added.

| listed 0.1 ea. 1.0 (2023 A |
|----------------------------|
|----------------------------|

Quick Reference G., Interior Deduction Table, Line 31, Page QR-6 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 31. Radio, Tape or CD Player | 3.0 | (2023 AGM) | j |
|------------------------------|-----|------------|---|
| | | | |

Quick Reference G., Interior Deduction Table, Line 35, Page QR-6 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 35. Seat Covers not removed | 5.0 ea | 10.0 | |
|-----------------------------|--------|------|------------|
| | | | (2023 AGM) |

Quick Reference G., Interior Deduction Table, Line 39-41, Page QR-6 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 39. Speaker Grilles | 2.0 ea | (2023 AGM) | j |
|---|--------|------------|---|
| 40. Speakers | 4.0 ea | (2023 AGM) | j |
| Steering Wheel (Wrong or wrapped) | 6.0 | (2023 AGM) | m |

Quick Reference H. Boot Deduction Table, Line 11, Page QR-8

2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season Note: Item #11, this clarification has been added as some new models have items that are Model Specific and not found in any other model, thus a place for such deductions has been added.

| ÷ 1 | | | | |
|-----|---|---------|-----|------------|
| | 11. Other, for items not otherwise listed | 0.1 ea. | 1.0 | (2023 AGM) |
| I | | | | |

Quick Reference H. Boot Deduction Table, Line 23, Page QR-8 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 23. Tools (including knock-off hammer) | 1.0 ea | 10.0 | d |
|--|--------|------|---|
| | 1 | | |

Quick Reference H. Boot, Note d, Page QR-8 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

d. Tool Kit: The tool kit is optional for US <u>the North American</u> models produced after 1968; however, if the Entrant displays a tool kit, it must be judged. <u>The correct for model year knock-off hammer is required for</u> <u>wire wheel cars.</u> (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

Quick Reference I. Engine Compartment Deduction Table, Line 25, Page QR-8 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

| 25. Engine Block | 10.0 | (2023 AGM) | с |
|------------------|------|------------|---|
| | 1 | | |

Quick Reference I. Engine Compartment Deduction Table, Line 52, Page QR-9 2023 AGM, Administrative <u>Correction</u> for the 2023 Concours Season

Note: Item #52, this clarification has been added as some new models have items that are Model Specific and not found in any other model, thus a place for such deductions has been added.

| - | | | |
|---|---------|-----|------------|
| 52. Other, for items not otherwise listed | 0.1 ea. | 1.0 | (2023 AGM) |
| | | | |

Quick Reference I. Engine Compartment, Note f., Page QR 9 2023 AGM, Administrative <u>Clarification</u> for the 2023 Concours Season

f. Hoses: Hoses must be the same size and shape as the original. Hoses reinforced with Kevlar or other synthetic materials are acceptable <u>as long as the reinforcing material</u> <u>is not visible</u>. Where applicable, the original stockinette covering is not required. (2023 AGM Administrative <u>Clarification</u> for the 2023 Concours Season)

Proposed Rule Book <u>Rule Changes</u> for the 2024 Concours Season

2023 AGM <u>Rule Change</u> for the 2024 Concours Season Chapter 1, K6, Page I-11

6. Rags Down

All Entrants must be instructed by the Chief Judge to cease preparation of Entries at a predetermined, published time, referred to as "Rags Down", before judging begins. The term "Rags Down" refers to the discontinued application of any device used in the performance of further cleaning of the vehicle.

After the initial "Rags Down" warning announcement, the subsequent failure of any Entrant, family member, associate or any other non-related individual, present at the event, to heed and abide by that warning and not follow the "Rags Down" requirement, will subject that Entrant's continued participation in that event to the immediate review by the Chief Judge and may result in that Entrant's immediate, irrevocable disqualification for that event. Such disqualification once invoked, cannot be withdrawn for that event. (2023 AGM Rule Change for the 2024 Concours Season)

Chapter II, Section 4, A1g1, Page II-7

2023 AGM <u>Rule Change</u> for the 2024 Concours Season

g. License Plate Frames

Any style or material of license plate frames must be allowed; e.g., only judged for cleanliness and condition.

Clear plastic or glass license <u>License plate covers that are designed for the</u> <u>purpose of protecting the license plate</u>, are allowed and, when present, must be judged for cleanliness and condition. (2023 AGM <u>Rule Change</u> for 2024 Concours Season)

1. Champion Division

Plain license plate frames or those advertising current or past Jaguar dealerships, JCNA, JCNA Affiliates, or promoting the Jaguar marque are accepted. Frames may be of any material. All other license plate frames must be scored as non-authentic unless the Entrant can document that Jaguar Cars Ltd., Jaguar Cars Inc., or Jaguar Canada Inc. offered them for that specific year and model.

Clear plastic or glass, are allowed and, when present, must be judged for cleanliness and condition. (2023 AGM <u>Rule Change</u> for 2024 Concours Season)

Chapter III, C3, Page III-3

2023 AGM <u>Rule Change</u> for the 2024 Concours Season

3. Chief Judge Responsibilities The Chief Judge is responsible for: a. Recruiting local club members to be trained and serve as Judges. b. Conducting Judges' Training Sessions. A Judges' training and refresher session must be scheduled and conducted annually at least two weeks prior to the Concours. The session must include Judges' protocol, practice judging, authenticity, rule changes, lessons learned, and a Rule Book review. The current JCNA Judge's Test must be given to those seeking initial certification or certification renewal. Those seeking to renew their certification, but who cannot attend the class, must then take the test in accordance with Chapter III, D4, Page III-5. Note 1: Some clubs that do not have a Chief Judge of their own must select a Chief Judge from another club to officiate at their Concours and/or to conduct Judge training. Note 1: If the Chief Judge serves as an active Concours Judge, the Chief Judge must observe all rules regarding the avoidance of conflict of interest. If the Chief Judge has a Jaguar entered in the competition, the Chief Judge must not handle the completed score sheet for that or any other Jaguar in the same class prior to the announcement of Concours results. Note 2: Should a Chief Judge have a car entered in a class where a question might arise, and it would be a conflict of interest for the Chief Judge to make a decision, the Chief Judge is to defer any questions or judgements to whomever the Chief Judge believes is most knowledgeable to make a decision concerning that conflict. (2023 AGM Rule Change for the 2024 Concours Season)

Chapter III, D4d, Page III-6 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

d. <u>If the Judge's status must be updated to conform to sanction</u> requirements, it must be updated no less than 30 days prior to the date of <u>the Concours event and the Concours Committee Chair must be notified</u> <u>this has been completed.</u> (2023 AGM <u>Rule Change</u> for the 2024 Concours Season)

Chapter III, D5, Page III-6 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

| Take | Certification Renewal for All Judges Take and pass the current JCNA Judge's Test, preferably in a group training session (Should hardship circumstances dictate otherwise, the test may be mailed.) | | |
|------|---|--|--|
| Note | 1: The Chief Judge will is to maintain tests, training, and judge participation records. Should any Judges be unable to meet all renewal requirements, the Chief Judge will decide whether to extend or rescind their certification based on their individual situations and experience level. (2023 AGM <u>Rule Change</u> for the 2024 Concours Season) | | |
| Note | A passing grade, for the Judge's Test, requires answering at least 45 of the 50 questions correctly. | | |

Chapter III, D6, Page III-6 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

| 6. | Certification Lapsed |
|----|--|
| | If a Judge's certification has lapsed, and a waiver to the certification policy is requested, it |
| | must be submitted by contacting the Concours Committee Chairman no later than 10 days |
| | prior to the date of the event, giving just cause, including any alternative options to be |
| | considered. The Chief Judge must contact the Concours Committee Chairman by email |
| | with any supporting information and documentation necessary. The requesting Chief |
| | Judge must receive a written approval from the Concours Committee Chairman, any |
| | decision made contrary to the decision of the Concours Committee Chairman will not be |
| | acceptable. The waiver applies only to the specific date and event requested and does not |
| | carry forward for any other additional event(s). The requesting Chief Judge must receive |
| | an approval from the Concurs Committee for any such waiver prior to the event. The |
| | Judge does not have to serve as an apprentice and does not receive an automatic renewal of |
| | certification because of said approved waiver. Re-instatement of certification will not occur |
| | until the current training and testing have been completed. (2023 AGM Rule Change for |
| | the 2024 Concours Season) |

Chapter III, E8, page III-7 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

8. Judging Own Class

A Judge<u>s</u> must not judge their own Jaguar(s) or the specific class(es) in which their cars have been entered. A Judge must not judge a class in which an immediate family member has a car entered. If a <u>person or firm</u> <u>Judge</u> has, <u>maintained or</u> performed existing cosmetic restoration on a Jaguar, neither that <u>person nor any member of the restoration firm</u> <u>utilized</u>, <u>Judge</u> is <u>not</u> permitted to judge the class in which that Jaguar is entered. (2023 AGM <u>Rule Change</u> for the 2024 Concours Season)

Chapter IV, B1, Page IV-3 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

B. ENTRANTS DURING THE CONCOURS

1. Rags Down

All Entrants must be instructed by the Chief Judge to cease preparation of Entries at a predetermined, published time, referred to as "Rags Down", before judging begins. The term "Rags Down" refers to the discontinued application of any device used in the performance of further cleaning the vehicle.

After the initial "Rags Down" warning announcement, the subsequent failure of any Entrant, family member, associate or any other non-related individual, present at the event, to heed and abide by that warning and not follow the "Rags Down" requirement, will subject that Entrant's continued participation in that event to the immediate review by the Chief Judge and may result in that Entrant's immediate, irrevocable disqualification for that event. Such disqualification once invoked, cannot be withdrawn for that event. (2023 AGM <u>Rule Change</u> for the 2024 Concours Season)

Chapter IV, C1, Page IV-4

2023 AGM <u>Rule Change</u> for the 2024 Concours Season

C. PRESENTING THE JAGUAR FOR JUDGING - ALL DIVISIONS

1. Doors, Bonnets, and Boot Lids

The Chief Judge must announce whether Entries are to be initially presented with their doors, bonnets, and boot lids opened or closed.

Note: For Driven Division, see Chapter IV, E., Engine Verification, Page IV-5. (2023 AGM <u>Rule Book</u> Change for the 2024 Concours Season)

Chapter IV, E, Page IV-5 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

E. PRESENTING THE JAGUAR FOR JUDGING - DRIVEN DIVISION

Engine Verification

Driven Division Entries must be initially displayed with the bonnet open so that before Before formal judging of each Driven Division Entry begins, a member of either the OV team or the Judging team must <u>can</u> first verify that the Entry has a Jaguar engine. (See Chapter II, Section A4, Page II-1). (2023 AGM <u>Rule Change</u> for the 2024 Concours Season)

Chapter V, C1, Note, Page V-5 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

The Rule Book currently states that "Judges must '**learn**' how much misalignment is considered acceptable", however except for the Judges' Guides, which do not always cover misalignment, there is no way for Judges to learn such details.

Propose changing the text as indicated below.

C. EXTERIOR 1. Body, Doors, Bonnet, Sun Roofs and Boot Lid Body Panels Individual body components must fit well, with a uniform gap between them and adjacent panels or structures. Judge panels for authenticity of shape and material (e.g., no

panels or structures. Judge panels for authenticity of shape and material (e.g., no fiberglass). Judge for excessive misalignment, protrusion, or contact around doors, bonnet, and boot lid. Judge for rust and dents and determine if the body has been altered from the original design in any respect. Judge for items which have splits, cracks, or separations. Judge welded, brazed, or leaded body panels, for separation or stress fractures.

Note: Many early XK and prior series Jaguars were manufactured with a certain amount of misalignment between the doors, the fenders, the bonnet, the boot lid, and the adjacent body panels. Judges must learn how much misalignment is considered acceptable. It is advisable to discuss deductions for misalignment with other team members before a deduction is determined. Deduct only for excessive misalignment. It is advisable to deduct for excessive misalignment only after discussing such deductions for such misalignment with other team members before such a deduction is determined. Some Jaguars did have panels that fit poorly right from the factory. (2023 AGM Rule Book Change for the 2024 Concours Season)

Chapter V, C7, Page V-8, 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

7. Wheels

Using Appendix B as a reference, judge the road wheels for correct style, size, type, and finish. *Judges must be aware of the authenticity exceptions allowed for Driven Division* Entries (Champion and Special Division Boot Judges must judge the spare wheel and tire).

Champion Division

Appendix B lists the road wheels for the correct style, size, type and finish. Wheels must be as manufactured by Jaguar Cars and not as modified by the dealer. (2023 AGM <u>Rule Change</u> for the 2024 Concours Season)

Driven Division

Driven Division authenticity exceptions are that any factory available style, type or finish is acceptable. The size (diameter) of the wheel must remain as original. Wheel width is not specified. (2023 AGM <u>Rule Change</u> for the 2024 Concours Season)

a. Fully and Partially Painted Wheels

Judge the wheels for correct section and that the wheels are painted authentic colors.

b. Wire Alloy Wheels and Visible Brake Components

Judge the wheels for correct application, hubs, knock-offs, lugs, emblems, rim style, and number of spokes. Judge the spokes, the wheel face, emblems and all visible portions of the inner and outer wheel rim and hub for cleanliness and condition. Judge the visible brake discs, calipers, and brake drums for cleanliness only; exclude light brake dust.

Note: If, during a Judge's normal inspection of wheels and tires that are being judged, inside portions of the wheel, or its brake components, are plainly visible through the spokes/openings in the wheel, those areas and components, must be judged for CLEANLINESS ONLY, NOT condition and NOT authenticity unless specified otherwise in the applicable Judges' Guide. Light/small amounts of brake dust are excluded. Please don't confuse cleanliness and condition, e.g., rust is a condition, not a cleanliness issue.

The tires and the face of the wheel and its lugs, emblems, knock-offs, trim and/or hub caps must be judged for authenticity, cleanliness and condition, in accordance with the Champion and Driven Division rules.

Upon the approval and passing of proposed rule change Chapter V, C7, Page V-8, the following is recommended:

Chapter V, C Headings renumbered, 2023 AGM <u>Rule Change</u> for the 2024 Concours Season C. EXTERIOR

- 6. Electric Horns
- 7. Wheels
- 8. Gas Cap Lids and Doors
- 9. Tires

Renumbered to:

C. EXTERIOR

- 6. Electric Horns
- 7. Gas Cap Lids and Doors
- 8. Tires

(This rearrangement will put Tires and Wheels together).

9. Wheels

Chapter V, C9c, Page V-10

2023 AGM Administrative <u>Correction</u> for the 2023 Concours Season and <u>Rule Change</u> for the 2024 Concours Season

n. Tires, Condition and Sidewalls : <u>(Notes n.1 and n.2 below apply to Champion</u> <u>Division Entries only)</u>: (2023 AGM, Administrative Correction for the 2023 Concours Season) Any brand is acceptable. The standard industry tire sizes appearing on the tire

Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B).

All tires subject to judging must be judged for weather checking, excessive tread wear and blemishes. Depending on the era, many Jaguars were available from the factory with either white wall or black wall tires.

- 1. Champion Division There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.
- Redline Sidewalls Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only.)
- Driven Division There must not be any deduction for an Entrant's choice of white or black <u>any color</u> of sidewalls provided they are in keeping with the vintage of the Jaguar. (2023 AGM Rule Change for the 2024 Concours Season)

Chapter V, C9d, Page V-10 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

d. Tire Valve Stems Caps

Tire valve stems must have valve stem caps appropriate to the vintage. Pre-'55 Jaguar tire valve stems must have cad-plated, dome-type metal valve stem caps.

Regarding valve stem caps, until proven otherwise or by newly discovered evidence, 1955 to 1962 must be treated as a transitional period for Jaguars and either domed metal or domed black plastic valve stem caps must be treated as authentic. All four valve stem caps on the road wheels plus the valve stem cap on the spare tire must match. Slotted metal valve stem caps, with the core removal extension, are nonauthentic. (A separate core removal tool is included in the factory tool kit.) 1963 <u>to</u> <u>approximately 2013</u> and onward models must have dome-type black plastic valve stem caps. <u>2014-onward may have either gray plastic, for tires with air pressure</u> <u>sensors, or black plastic, for tires without air pressure sensors</u>. <u>Space-saving spare</u> <u>tires and wheels must have black plastic valve stem caps</u>. Logo valve stem caps must be shown to have been an authentic Jaguar Cars accessory for the specific year and model they are presented on. Green-colored valve stem caps, indicating the use of nitrogen gas, are not an authorized Jaguar accessory and, therefore, are non-authentic. The type of gas in the tire is not a judging issue. (2023 AGM <u>Rule Change</u> for the 2024 Season)

Chapter V, C10, Page V-10 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

10. License Plates, Brackets and Mountings

- All models delivered to North America were provided with a prepared bumper location or specific devices necessary for mounting a front license plate. If an Entry does not have a front license plate mounted, and is a model originally delivered with separate license plate mounting devices, those devices must be displayed either on or off the car. Judge the license mounting devices for authenticity.
- If an official license plate is not required, <u>a period correct</u> "Jaguar", <u>British number</u> <u>plate</u> or club plate may be displayed without a non-authentic deduction. License plates are only be judged for cleanliness, **NOT** condition. (2023 AGM <u>Rule Change</u> for the 2024 Season)

Chapter V, C11, Page V-10 2023, AGM <u>Rule Change</u> for the 2024 Concours Season

11. License Plate Frames and Plate Clear Covers

Clear plastic or glass license License plate covers that are designed for the purpose of **protecting the license plate**, are allowed and, when present, must be judged for cleanliness and condition. (2023 AGM for 2024 season)

Champion Division: Plain license plate frames or those advertising current or past Jaguar dealerships, JCNA, JCNA Affiliates, or promoting the Jaguar marque are accepted. Frames may be of any material. All other license plate frames must be scored as non-authentic unless the Entrant can document that Jaguar Cars Ltd., Jaguar Cars Inc., or Jaguar Canada Inc. offered them for that specific year and model.

Clear plastic or glass license plate covers are allowed and, when present, are to be judged for cleanliness and condition. (2023 AGM for 2024 season)

Chapter VI, F., Exterior, F., n4, Page VI-13 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

4. Valve Stem Caps

Regarding valve stem caps, until proven otherwise or by newly discovered evidence, 1955 to 1962 must be treated as a transitional period for Jaguars and either domed metal or domed black plastic valve stem caps must be treated as authentic. All four valve stem caps on the road wheels plus the valve stem cap on the spare tire must match. Slotted metal valve stem caps, with the core removal extension, are non-authentic. (A separate core removal tool is included in the factory tool kit.) 1963 to approximately 2013 and onward models must have dome-type black plastic valve stem caps. 2014-onward may have either gray plastic, for tires with air pressure sensors, or black plastic, for tires without air pressure sensors. Space-saving spare tires and wheels must have black plastic valve stem caps. Logo valve stem caps must be shown to have been an authentic Jaguar Cars accessory for the specific year and model they are presented on. Green-colored valve stem caps, indicating the use of nitrogen gas, are not an authorized Jaguar accessory and, therefore, are non-authentic. The type of gas in the tire is not a judging issue. (2023 AGM)

Quick Reference <u>Rule Changes</u>

Quick Reference F., Exterior Notes, Note: n, Page QR-3 2023 AGM <u>Rule Change</u> for the 2024 Concours Season

n. Tires, Condition and Sidewalls : (Notes n. 1 and n. 2 below apply to Champion Division Entries only): (2023 AGM, Administrative Correction/Clarification for the 2023 Concours Season) Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B) All tires subject to judging must be judged for weather checking, excessive tread wear and blemishes. Depending on the era, many Jaguars were available from the factory with either white wall or black wall tires. **Champion Division** – There must not be any deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry. Redline Sidewalls - Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only.) (2023 AGM this paragraph was moved up to a paragraph of its own) Driven Division - There must not be any deduction for an Entrant's choice of white or black any color of sidewalls provided they are in keeping with the vintage of the Jaguar. Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only (2023 AGM Rule Change for the 2024 Concours Season)

CR-5 Jaguar Journal

CR-5AC 2022 Jaguar Journal Editor Report

The health of Jaguar Journal in 2022 largely followed the health of the JCNA constituent countries for the third year running. Thankfully, this means that after two grim years, 2022 editorial submissions resumed and returned to more-or-less pre-pandemic levels. Doubtless, this reflects the resumption of club activities on a large scale, resulting in more event reports. I have also pursued a policy of 'advertorials' for new and potential advertisers. The next advertorial will cover Crosthwaite & Gardiner, whom I visited in the UK the same day as Bremont.

Member Spotlight has received very positive feedback from interviewees and readers.

Towards the end of the year several specific factors also influenced content:

Change #1

Firstly, our editorial relationship with Ramsey Potts was forced to be cancelled, due to his new role in Broad Arrow who themselves are now part of the Hagerty motoring event and insurance empire. Since Ramsey remains on very good terms with JCNA, however, and continues to be a member, he has directed relevant advertising our way. He also continues to offer his services as a club event speaker.

Changes #2 and #3

Meanwhile, I have worked with Tony Merrygold to fill the Auction News gap with a Heritage Highlights column, which guarantees a slightly different take on some of our Jaguar and Swallow history. But as soon as the 'ink' was dry on that deal, I came across another auction expert and JCNA member who will probably be able to supply a column for every issue from the AGM onwards.

Change #4

The unexpected death of Her Majesty Queen Elizabeth II resulted in several good club newsletter stories about the long relationship between Jaguar, Daimler and the royal family. Around the same time, two long stories were submitted, which

even after heavy editing had to be serialized. This resulted in delays to the Queen story appearing, with the current schedule being May-June.

No change (yet)

The one key development I had hoped would be up and running by this time (a tech support column) for 'moderns') has not yet come to pass, but I will resume contact with the person involved and hopefully launch something in 2023.

No road test cars came through from JLR or from dealers.

even after heavy aditing.

Peter Crespin

January 2023

CR-5B

| FROM: | Rob Thuss, JCNA Legal |
|-------|--|
| TO: | JCNA BOD c/o Bob Matejek, Secretary |
| RE: | 2023 AGM Legal Report |

DATE: Feb. 7, 2023

There are no legal issues to report.

| FROM: | Rob Thuss, Jaguar Journal Committee |
|-------|--|
| TO: | JCNA BOD c/o Bob Matejek, Secretary |
| RE: | 2023 AGM Jaguar Journal Committee Report |
| DATE: | Feb. 7, 2023 |

The *Journal* continues to run on schedule, or early, and Peter, Greg, and Diane continue in their respective roles, and Graphcom continues to handle layout, printing, and shipping.

Costs have risen over the past year two years because of paper supply problems that arose during COVID. The most recent projections that I have read expect that the paper supply and demand will begin to ease by the second quarter of 2023. As paper prices eases, we should see costs come down although it is still unclear where paper costs will settle and whether JCNA should consider a small dues increase to offset increased *Jaguar Journal* production costs, postal costs, and layout and creative costs.

Our established advertisers continue their support, and I encourage our clubs and members to be mindful and appreciative of the ongoing commitment of these long-standing friends and supporters of our interest.

CR-5C JJ and Website Advertising Report

The 2022 advertising revenue remained constant with little fluctuation. All advertisers renewed their advertising for 2023. The Jaguar Journal is fortunate to have a loyal base of advertisers. As usual, there were a couple of new advertisers that placed small ads for one or two issues. The rates and specs sheet remains unchanged for 2023.

The 2022 year-end print advertising revenue total was \$84,409.50 which is \$7,866.00 more than 2021 year-end print revenue.

The Jan/Feb 2023 issue is \$1,185 over Jan/Feb 2022 so we're off to a good start.

The following are the print revenue numbers for the past three years:

The 2021 year-end print advertising total was \$76,543.50.

The 2020 year-end print advertising total was \$78,562.00.

The 2019 year-end print advertising total was \$70,611.00.

All the year-end totals listed above are booked/billed revenue not collected revenue - and do not include website banner ad revenue.

A word of thanks to Peter Crespin who always makes room for lastminute advertisers. I appreciate Peter's grace and patience with these requests.

The print/website banner ad package continues to be used as an incentive to book a 6-time print ad schedule. Banner ads without a print component are available for clients who only want an on-line presence or have a limited budget. Banner ads also have the advantage of no deadlines, which works well for time-sensitive material. The only stipulation is a 4-month commitment prepaid via PayPal. This eliminates collection issues.

The premium positions (inside front cover, centerspread, inside back cover and back cover) are currently booked through 2023 There are waiting lists for these positions which is a good sign going forward.

Respectfully submitted,

Diane L. DuFour

CR-5D

JCNA E-PUBS 2023 AGM

Jaguar Journal - January/February 2023



Pushing Their Luck:

hakedown Part

JAGUAR JOURNAL

Official Magazine of the Jaguar Clubs of North America

January-February 2023

IJF notes Wappenbury ghosts Our Jag hobby explored: Restoring



Electronic Distribution of Jaguar Journal

- Members have requested an electronic version of Jaguar Journal to
 - Reduce Paper
 - Simpler archiving of editions
 - Speedier Distribution
 - Easier "on-the-go" access to Jaguar Journal



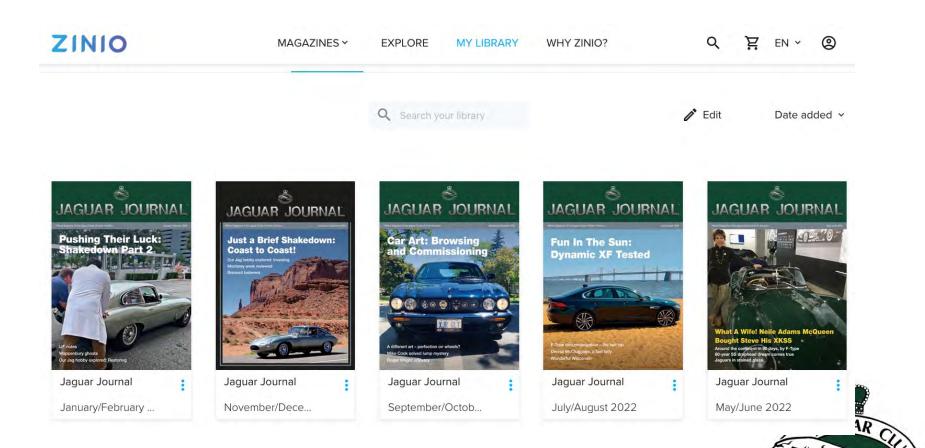
Current Status

- Jaguar Journal is now available on the Zinio newsstand for purchase of single copies or annual subscription. Some number of purchases to date.
- Zinio publications are available formatted for all devices desktop to Phone/Pad as a secure publication.
- See next slide for sample ZINIO pages.



CR-5D

Current Status



ORTH AMERICA INC

7

Т

Electronic Jaguar Journal on Zinio

NEWS & VIEWS

one of the obvious ways of doing this was to persuade Bob to come out to the US west coast to talk to the journalists about his life working at Jaguar and his close association with its founder, Sir William. Getting Bob to do this was not easy. He simply couldn't believe any Journalist would be that interested in anything he had to say. I think he only did it in the end to humour me and for that I shall be eternally grateful because he was the hit of the launch.

Bob had the ability to describe something so clearly, eloquently and with such great good humour that his audience was entranced. We had set him up to speak for about half an hour but the journalists were so captivated with Bob that they wouldn't let him go at the so that they wouldn't let him go at the the session, so we had to set him up for the session, so we had to set him up for the session, so we had to set him up for the set session with as much time as the selience wanted. One of my great regrets, that we clich't videotape these sessions, because it was real, direct Jaguarhistory coming from someone at the top of Jaguar management who had vivid recollections of such things as the Jaguar fire, the chaotic scramble to make the remaining D-Type parts into a road car, the struggles with XJS styling and the sale to BMC.

Bob and his wife, Alison, were a perfectly matched pair. Alison, a successful business executive in her own right and blessed with a similar sense of humor to Bob's, demonstrated this in a letter we received from her a few days ago. Moments after he died, the New Year celebrations started and, as the fireworks exploded, Alison wrote that Bob, if he had lived a few moments longer, would have said, "Alison, you really shouldn't have gone to so much trouble!

It has been said that no man is indispensable. Whoever said it hadn't met Bob Berry.



Bob during his 1986 XK8 launch trip, at home sitting in a Sebring-livery long nose D-Type.

Poetry Corner Calling all worksmiths

Following the pub tion of five limericks by Alexande Main in the January-February issu we have received another conco inspired poem from slalom guru, Joh rson. As NCJOC president, John also run the Nation's Capital con event on the city-center campu GEICO insurance in Washingto DC. Since man (and woman) shall not live by oil changes alone, we are always keen to publish items of artistic interest. If you or someone you know has penned any suitable verse or prose, please send it through to Jaguar Journal (details on page 3) for publication. Jaguar enthusiasts are, by definition, sensitive to matters of style and elegance, which are bound to surface occasionally in creative endeavors. Don't hide your light under a bushel - share your work with fellow JCNA members...

Concours d'Elégance Our heritage of cars was on display,

so "Please Don't Touch" the Concours signs decreed The Judges always have the final say.

The smallest imperfections have a way of adding more deductions. We don't need your fingerprints and smudges on display.

The goal is "Factory Fresh," and so we pay; authenticating details to succeed; convincing Judges in their final say.

Now what rewards can possibly defray the debts that we incur until we're freed a share our youthful dreams here on display?

So he semi-rusted barn-find that we may aspla to resurrect seems just to plead for on more chance to hear the Judges say

a blessit, s so to live another day. We're oni, just custodians, and cede our prizes it, the heritage display, and let some iture Judges have a say. By John Larson, 1020 ♣



XK120, 140, 150 E-Type Early Sedans XJ6/XJS XK8 Late Models



Jaguar Owners have our full support!

With Moss Motors' professional sales staff, engineers, technical team, and a long legacy of service, Jaguar owners can expect top-tier parts selection and availability. And with two warehouses, our delivery is fast across the country. *Long live the Jaguar.*

Call to request a free parts catalog.

800-444-5247 | www.MossMotors.com/Jaguar

Note: Pages can be bookmarked and web addresses are dynamic.

JULY-AUGUST 202

8

JCNA AGM 2023

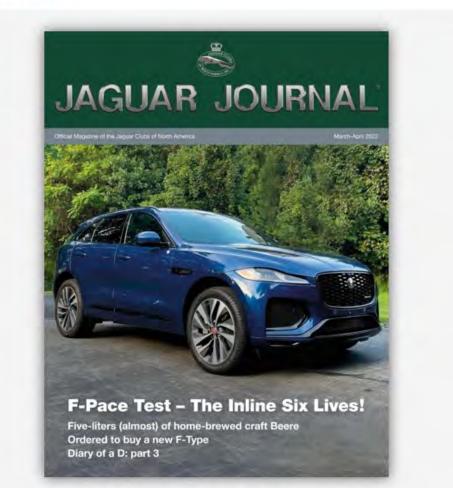
Electronic-Jaguar Journal

- Zinio uses e-mails to deliver content notifications and access to the Zinio.
- JCNA does not hold emails for all members or members may wish to use a different e-mail to access Zinio so an email has to be provided.
- To sign up for Electronic Jaguar Journal members
 - 1. Create a free account at WWW.ZINIO.COM using the e-mail you wish to receive notifications.
 - 2. Create a password for the Zinio system
 - 3. Log into JCNA.COM using your JCNA Member number and password
 - 4. Under the JCNA.COM Members Only section
 - Indicate that you wish to receive the electronic version.
 - Provide the e-mail registered with Zinio in step 1. (JCNA does not need the Zinio Password).
- When each Jaguar Journal edition is published on Zinio, subscribed members will receive an e-mail notification to the <u>Zinio registered</u> e-mail
- You can access Zinio library from their desktop browser and/or phone and can access all subscribed editions.
- Windows users can download editions and access offline using a Zinio Windows client.



Your new issue is waiting in your library. Right this way»

ZINIO



Available anywhere, anytime.

Read Now

Electronic Jaguar Journal

- JCNA Electronic Jaguar Journal has been available since the 2021 June/July issue.
 - To date 42 members have signed up.
 - Both hardcopy and electronic are currently being provided.
- Member fees for electronic or hardcopy Jaguar Journal will be the same in 2023.
- In late-2023 the JCNA Board will review the above.



Electronic Jaguar Journal Questions?



2/11/23

JCNA AGM 2023



CR6 A through F

Please see additional packet

2023 JCNA Liaison Report for year 2022

Looks like 2022 has come and gone in a flash. JCNA and JLR are still in good communication with each other even though there isn't much to report.

There were a couple of requests from JLR for club vehicles one on April 22 for a classic Jaguar for a few scenes in the redo of White Men Can't Jump and on June 1 a request was a made for a car to be used in an ad JLR was filming at a dealership in the Alexandria area. I made suggestions for both requests.

On 7-11 a request was made from a club member for possible tickets to the Formula E VIP party on July 15th. When the request was made, I was told it was unfortunate but there were no tickets available.

I questioned JLR about the previously private offer programs JCNA members had received in past years but was told "There are no special offers on the vehicles due to supply constraints / limited inventory".

I just asked JLR if they had any info to share on the E vehicles and was told "funny you ask as we in the US market has not seen photos / info regarding those yet." So unfortunately, he had no information to share at this time.

Respectfully Submitted January 9, 2023 Barbara Grayson JCNA Liaison

CR – 15 CLUB LOCATOR SERVICE *

Summary Report 2012 Through 2022

| Time Period | Sep Dec 2012 | CY 2013 | CY 2014 | CY 2015 | CY 2016 | CY 2017 | CY 2018 | CY 2019 | CY 2020 | CY 2021 | CY 2022 | TOTAL |
|--|--------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------|
| Total Number of Club Locator Requests Received | 140 | 322 | 429 | 235 | 209 | 194 | 154 | 112 | 93 | 118 | 90 | 2096 |
| Total Number of Referrals to Clubs (See Notes) | 210 | 419 | 523 | 261 | 224 | 208 | 161 | 120 | 105 | 136 | 99 | 2466 |
| Total Number of Referrals as MAL (See Notes) | 2 | 15 | 39 | 31 | 31 | 24 | 0 | 4 | 9 | 9 | 6 | 170 |
| Number of Requestors who Joined JCNA | 24 | 56 | 83 | 19 | 4 | 4 | 5 | 4 | 14 | 21 | 19 | 253 |
| Success rate (# Requests Received/# Joined | 17.14% | 17.39% | 19.35% | 8.09% | 1.91% | 2.06% | 3.25% | 3.57% | 15.05% | 17.80% | 21.11% | 12.07% |

*Previously reported as Passport to Service

NOTES:

- Several requests were referred to multiple clubs, therefore the total number of referrals exceed the total number of club locator requests received.
- Some requests came from areas distant from, but within possible driving distance of a local club. In those cases, the prospective member was referred to both the nearest local club and the MAL Program.
- In the past, it was not known how many referrals were actually pursued (or how vigorously) by local clubs. Starting in 2020, the Membership Committee took the lead to inform each club the importance of these opportunities for membership growth.
- Goggle Map (public link from JCNA website) 45,290 total views, an increase of 6037 since February 21, 2022
- There were 60 Electronic Requests from JCNA Website, and 30 Referral Cards previously included in Owner's Manual
- Sampling of Jaguars owned by those inquiring about JCNA membership: MK 3, E-Type 18, XK 140-150 2, XJ-S 12, XJ 6, XJ 6, XK 8, XE 11, XF 4, S-Type 6, F-Type 12, F-Pace 7

A special thanks to those clubs who efforts to pursue the Club Locator Service referrals resulted in new memberships, job well done!

Nedra Rummell

JCNA Club Locator Service

| Club# | Region | Club Name | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | Total |
|---------------|---------------|-------------------------------------|------|------|------|------|------|------|------|------|------|------|------|-------|
| 32 | NW | Jaguar Owners Club of Oregon | 1 | 6 | 7 | 3 | 4 | 0 | 2 | 3 | 2 | 3 | 3 | 34 |
| 41 | NW | Seattle Jaguar Club | 5 | 5 | 8 | 7 | 5 | 4 | 3 | 1 | 3 | 2 | 2 | 45 |
| 42 | NW | Canadian XK Jaguar Register | 1 | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 2 | 0 | 1 | 7 |
| 44 | NW | Pacific Jaguar Enthusiasts Group | 1 | 0 | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 5 |
| 61 | NW | Jaguar Car Club of Victoria | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 3 |
| | | NW Region Summary | 9 | 11 | 19 | 11 | 11 | 4 | 6 | 5 | 7 | 5 | 6 | 94 |
| | | | | | | | | | | | | | | |
| 1 | SW | Jaguar Club of Southern Arizona | 0 | 1 | 2 | 2 | 0 | 0 | 3 | 2 | 0 | 0 | 1 | 11 |
| 2 | SW | Jaguar Club of Central Arizona | 3 | 4 | 3 | 4 | 5 | 0 | 1 | 4 | 4 | 1 | 2 | 31 |
| 3 | SW | San Diego Jaguar Club | 3 | 2 | 3 | 2 | 2 | 6 | 0 | 4 | 3 | 9 | 2 | 36 |
| 4 | SW | Jaguar Owners Club of Los Angeles | 10 | 30 | 12 | 10 | 10 | 16 | 7 | 7 | 8 | 11 | 5 | 126 |
| 5 | SW | Jaguar Associate Group | 3 | 16 | 22 | 9 | 5 | 12 | 6 | 8 | 4 | 7 | 7 | 99 |
| 6 | SW | Sacramento Jaguar Club | 1 | 7 | 7 | 1 | 4 | 5 | 0 | 1 | 2 | 3 | 1 | 32 |
| 7 | SW | Rocky Mountain Jaguar Club | 3 | 1 | 4 | 3 | 1 | 8 | 1 | 1 | 1 | 0 | 2 | 25 |
| 36 | S₩ | Jaguar Club of Greater Las Vegas | 1 | 3 | 7 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| 39 | SW | Wasatch Mountain Jaguar Register | 0 | 2 | 4 | 2 | 1 | 0 | 0 | 0 | 2 | 0 | 2 | 13 |
| 46 | S₩ | Reno Jaguar Club | 0 | 3 | 2 | 0 | 0 | 2 | 1 | 1 | 0 | 1 | 0 | 10 |
| 60 | SW | Inland Empire Jaguar Club | 2 | 12 | 6 | 9 | 3 | 9 | 0 | 2 | 0 | 3 | 0 | 46 |
| 64 | SW | Jaguar Club of Southern Colorado | 2 | 0 | 3 | 0 | 1 | 0 | 1 | 2 | 0 | 0 | 0 | 9 |
| 65 | SW | Jaguar Club of Northern Arizona | 0 | 0 | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 4 |
| 66 | SW | New Mexico Jaguar Club | 2 | 2 | 5 | 3 | 1 | 1 | 2 | 0 | 0 | 1 | 0 | 17 |
| | | SW Region Summary | 30 | 82 | 80 | 43 | 38 | 59 | 20 | 30 | 24 | 36 | 21 | 463 |
| | | | | | | | | | | | | | | |
| 13 | NC | Illinois Jaguar Club | 7 | 16 | 15 | 13 | 5 | 7 | 7 | 6 | 2 | 4 | 2 | 84 |
| 19 | NC | Jaguar Affiliates Group of Michigan | 3 | 13 | 13 | 2 | 3 | 5 | 2 | 3 | 1 | 2 | 0 | 47 |

| CR-15 | | | | | | | | | | | | | | |
|---------------|---------------|---|----|----|----|----|----|----|----|----|----|----|----|-----|
| 28 | NC | Jaguar Club of Ohio | 1 | 5 | 9 | 2 | 2 | 2 | 3 | 1 | 6 | 1 | 2 | 34 |
| 29 | NC | Jaguar Association of Central Ohio | 1 | 9 | 3 | 2 | 1 | 2 | 1 | 0 | 1 | 0 | 2 | 22 |
| 43 | NC | Ontario Jaguar Association | 0 | 3 | 5 | 3 | 0 | 2 | 4 | 1 | 0 | 1 | 0 | 19 |
| 45 | NC | Jaguar Club of Pittsburgh | 1 | 3 | 4 | 1 | 7 | 2 | 4 | 3 | 1 | 3 | 1 | 30 |
| 47 | NC | Wisconsin Jaguars Ltd. | 3 | 10 | 11 | 2 | 1 | 2 | 4 | 1 | 3 | 3 | 2 | 42 |
| 49 | NC | Jaguar Drivers Club Area 51 | 0 | 8 | 5 | 2 | 1 | 0 | 2 | 2 | 2 | 2 | 0 | 24 |
| 51 | NC | Jaguar Association of Greater Indiana | 4 | 7 | 8 | 2 | 1 | 1 | 4 | 3 | 0 | 2 | 0 | 32 |
| 59 | NC | Jaguar Club of Greater Cincinnati | 1 | 6 | 4 | 2 | 2 | 0 | 1 | 0 | 4 | 0 | 2 | 22 |
| 63 | NC | Susquehanna Valley Jaguar Club | 4 | 5 | 11 | 11 | 2 | 2 | 3 | 0 | 0 | 2 | 1 | 41 |
| | | NC Region Summary | 25 | 85 | 88 | 42 | 25 | 25 | 35 | 20 | 20 | 20 | 13 | 398 |
| | | | | | | | | | | | | | | |
| 14 | SC | Jaguar Club of Mexico | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 15 | SC | Great Plains JOC | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| 16 | SC | Heart of America Jaguar Club | 4 | 9 | 5 | 6 | 8 | 3 | 1 | 1 | 4 | 8 | 4 | 53 |
| 17 | SC | Gulf Coast Jaguar Club | 9 | 7 | 7 | 2 | 5 | 1 | 1 | 0 | 3 | 1 | 1 | 37 |
| 20 | SC | Jaguar Association of Greater St. Louis | 4 | 6 | 4 | 3 | 3 | 1 | 0 | 0 | 0 | 2 | 2 | 25 |
| 30 | SC | Jaguar Club of Tulsa | 0 | 0 | 3 | 6 | 2 | 0 | 1 | 1 | 1 | 0 | 2 | 16 |
| 31 | SC | Central Oklahoma Jaguar Association | 0 | 3 | 5 | 0 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 12 |
| 35 | SC | Jaguar Owners Association North Texas | 4 | 10 | 18 | 5 | 6 | 6 | 11 | 6 | 2 | 3 | 1 | 72 |
| 37 | SC | Jaguar Club of Austin | 3 | 3 | 2 | 1 | 2 | 5 | 0 | 2 | 0 | 2 | 0 | 20 |
| 38 | SC | Jaguar Club of Houston | 3 | 6 | 8 | 12 | 11 | 7 | 3 | 0 | 1 | 1 | 1 | 53 |
| 58 | SC | Jaguar Drivers Club of N. Texas | 4 | 10 | 18 | 5 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 40 |
| 50 | SC | San Antonio Jaguar Club | 3 | 1 | 6 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 17 |
| | | SC Region Summary | 34 | 55 | 79 | 41 | 43 | 25 | 18 | 12 | 12 | 18 | 11 | 348 |
| | | | | | | | | | | | | | | |
| 8 | NE | Jaguar Club of Southern New England | 2 | 4 | 7 | 6 | 3 | 2 | 0 | 3 | 0 | 1 | 0 | 28 |
| 18 | NE | Jaguar Association of New England | 7 | 11 | 15 | 11 | 11 | 2 | 4 | 5 | 0 | 3 | 1 | 70 |
| 22 | NE | Empire Division | 2 | 13 | 23 | 3 | 2 | 6 | 4 | 6 | 1 | 3 | 2 | 65 |
| 23 | NE | Jaguar Drivers Club of Long Island | 2 | 3 | 11 | 2 | 0 | 4 | 4 | 4 | 1 | 1 | 0 | 32 |

| CR-15 | | | | | | | | | | | | | | |
|---------------|----|--|----|----|-----|----|----|----|----|----|----|----|----|-----|
| 24 | NE | Jaguar Aficionados of Greater Buffalo | 3 | 4 | 5 | 3 | 3 | 1 | 2 | 2 | 2 | 2 | 0 | 27 |
| 25 | NE | Jaguar Association of Central New York | 6 | 6 | 2 | 2 | 2 | 1 | 2 | 0 | 0 | 1 | 1 | 23 |
| 26 | NE | Jaguar Touring Club | 6 | 6 | 11 | 6 | 4 | 8 | 5 | 2 | 1 | 1 | 1 | 51 |
| 33 | NE | Delaware Valley Jaguar Club | œ | 12 | 15 | 12 | 14 | 12 | 5 | 4 | 3 | 5 | 2 | 92 |
| 40 | NE | Nation's Capital Jaguar Owners Club | 9 | 20 | 13 | 10 | 6 | 8 | 8 | 3 | 6 | 5 | 4 | 92 |
| 48 | NE | Ottawa Jaguar Club | 0 | 7 | 2 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 12 |
| 52 | NE | Jaguar Auto Group | 6 | 7 | 10 | 3 | 1 | 3 | 1 | 0 | 0 | 1 | 2 | 34 |
| 67 | NE | Capitol Region Jaguar Club of New York | | | | | 2 | 1 | 0 | 1 | 1 | 1 | 2 | 8 |
| | | NE Region Summary | 51 | 93 | 114 | 58 | 48 | 49 | 36 | 31 | 15 | 24 | 15 | 534 |
| | | | | | | | | | | | | | | |
| 9 | SE | Jaguar Club of Florida | 4 | 3 | 5 | 8 | 3 | 3 | 4 | 3 | 3 | 1 | 3 | 40 |
| 10 | SE | South Florida Jaguar Club | 9 | 6 | 19 | 11 | 9 | 5 | 7 | 1 | 1 | 5 | 5 | 78 |
| 11 | SE | Sun Coast Jaguar Club of Florida | 6 | 10 | 16 | 9 | 5 | 3 | 5 | 3 | 3 | 1 | 1 | 62 |
| 12 | SE | Virginia Jaguar Club | 2 | 7 | 8 | 3 | 1 | 2 | 2 | 0 | 0 | 5 | 3 | 33 |
| 21 | SE | Carolina Jaguar Club | 7 | 8 | 12 | 5 | 5 | 7 | 1 | 4 | 4 | 6 | 2 | 61 |
| 34 | SE | Jaguar Society of South Carolina | 8 | 11 | 22 | 10 | 8 | 7 | 5 | 2 | 2 | 5 | 2 | 82 |
| 54 | SE | Jaguar Car Club of North Florida | 6 | 8 | 14 | 2 | 2 | 1 | 1 | 3 | 3 | 2 | 0 | 42 |
| 55 | SE | Music City Jaguar Club | 2 | 3 | 10 | 3 | 5 | 4 | 2 | 1 | 1 | 0 | 0 | 31 |
| 56 | SE | Smoky Mountain Jaguar Club | 5 | 7 | 2 | 2 | 3 | 1 | 1 | 2 | 2 | 0 | 0 | 25 |
| 57 | SE | North Georgia Jaguar Club | 8 | 19 | 15 | 5 | 11 | 10 | 10 | 4 | 4 | 3 | 5 | 94 |
| 62 | SE | North Alabama Jaguar Club | 3 | 9 | 8 | 1 | 2 | 3 | 1 | 2 | 2 | 3 | 3 | 37 |
| 68 | SE | Jaguar Club of Southwest Florida | 1 | 1 | 7 | 3 | 5 | 0 | 4 | 0 | 0 | 2 | 2 | 25 |
| | | SE Region Summary | 61 | 92 | 138 | 62 | 59 | 46 | 43 | 25 | 25 | 33 | 26 | 610 |
| | | | | | | | | | | | | | | |
| | | Member at Large | 2 | 15 | 39 | 31 | 31 | 24 | 0 | 4 | 9 | 9 | 6 | 170 |

CR-16 Protest Committee Report

January 23, 2023

Committee Members

| NW Les Garbutt | NC Mike Ksiazek | NE |
|--------------------------|--------------------|----------------------|
| SW | SC Dury Duris | SE La mar William |

Dean Davis David McDowell Knick Curtis, Chairman Jerry Wise

Richard Wright, Jaguar TWR, JOANT, S1/PD, 6/4/2022. Mr. Wright protested points taken for battery disconnect switch being non authentic on the grounds non-authentic items don't apply to S1 Class. Points were returned.

Richard Wright, Jaguar XKR, C15/XK, JOANT, 6/4/2022. Judge mistakenly deducted points for improper spare tire. Points returned.

Thomas Inwood, S3 XKE,C7/S3, Delaware Valley Concours, 6/4/2022. Mr. Inwood had an issue regarding a Judges subjective opinion of a part. There was no error rules wise in this case so no points returned

Stewart Bruce, 1997 XJR, D7/XJ, Jaguar Club of Victoria 7/23/2022. Mr. Bruce had points removed for window tinting. Current rulebook rules regarding same showed Mr. Bruce's car complied and we asked points to be returned.

Martha Worley, F-type, C20/F. JCSNE, 8/20/2022. Ms. Worley was protesting wrinkle deduction in her top. We advised her this was a judgmental decision, and we couldn't return points.

Mark Hodges, 10/24/2022. I'm including a short version of this as it has triggered a clarification of rules regarding "Rags Down." During the JOCLA concours an entrant was observed cleaning his car after rags down. The Chief Judge disqualified him only to later reverse his ruling and allow him to participate. This prompted the protest. The rule wording has been modified such that a Chief Judge cannot reverse his ruling in this regard.

Craig Beale, MK2, D5/SLS. JCSC, 10/2/2022. Mr. Beale was protesting his sill plates being penalized for non-authenticity. We were able to determine they weren't authentic but an aftermarket replacement. Points were not returned.

Jim Cordock, S2-Etype, C6/E2. JOANT, 10/14/2022. Mr. Cordock protested a deduction for plating on certain nuts which the Judge thought should be painted. Mr. Cordock was correct, and the points were returned. At the same show two other cars received the same deductions and those points were returned at my suggestion without the entrants having to submit a protest.

One final item. We received a protest about two months after the event and accordingly could not address the same. The protest form has since been modified to include the verbiage regarding the timeline required to submit a protest.

Respectfully Submitted

Knick Curtis, Protest Chair JCNA

JCNA Rally Committee Report to the 2023 AGM

January 20, 2023

- 1. Rally Committee objective -- <u>Broaden participation, clubs and members, in driving events while</u> <u>maintaining sanctioned rally program either "as is" or modified.</u>
- 2. Not much activity by the committee since the last report. Changing demographics have continued to show limited interest, preferring shows and tours.
- 3. Complete
 - a. IJF Rally: 12 participants.
 - b. "Rally Enthusiast" award granted. This award is intended to reflect and encourage development of rally activity in JCNA. It goes to recognize an individual or club that does something to expand the JCNA Rally Program. This year's recipient will be announced at the AGM. Though not a new name, no one else has done more to interest members in rallying this year.
- 4. Underway
 - a. Continuing series of Jaguar Journal articles exposure, education, promotion.
 - b. Video under development (still!), intended for use at AGM but delayed due to storm damage (destruction) to starring Jaguar in 2021 and illness of its owner, despite finding a replacement.
- 5. To do
 - a. AGM Tech Session(s) Explain and promote rally; solicit feedback on recommendations, etc.
 - b. Develop and provide guidance/recommendations for clubs.
 - c. Simplify Rally Rules & Instructions on JCNA.com
 - d. Make examples of rally routes/instructions, etc. available to clubs.
 - e. Timely "press release" communications direct to clubs.
- 6. Committee Members:

| John Corey - Chair | John Corey - NE |
|--------------------|-------------------|
| Mark Mayuga - SW | Harold Kelly – SE |

Rick Martin – NW Carole Borgens – NW(CA)

We note the withdrawal of Bill Davis from committee duties (and JCNA membership) and thank him for his service.

JCNA 2022 SLALOM REPORT

John C. Larson, NCJOC JCNA Slalom Manager

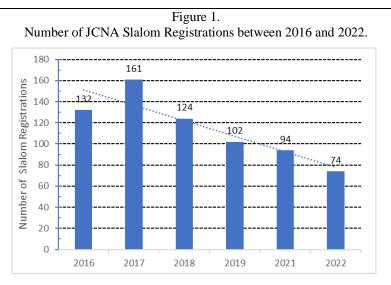
| | JCNA 2022 Slalom Cor | nmittee Regio | nal Representatives |
|----|-----------------------|---------------|----------------------|
| NW | Terry Sturgeon (NW61) | NC | Mike Meyer (NC28) |
| SW | (open) | SE | Ian Crawford (SE09) |
| SC | J.J. Keig (SC35) | NE | Gary Hagopian (NE18) |

SLALOM PARTICIPATION

During the 2022 slalom season there were 74 JCNA registrations across all of the events. The numbers of slalom registrations have shown a decline of about 44 percent (from 132 down to 74 registrations) over the past 6 years since 2016 (see Figure 1). Meanwhile, the overall JCNA memberships declined only an estimated 6 or 7 percent during that same period. (The 2022 JCNA count was estimated from data over the past 6 years). Thus, the decline in slalom activity is likely due more to the dwindling popularity of the sport rather than to any changes in JCNA membership counts.

Note that the number of registrations reported here exceeds somewhat the number of individual drivers because some individuals may register at several events and/or with more than one car. For example, the number of individual drivers in 2022 was just 58. In the 2021 season there were 76 individual drivers among the 94 registrations.

Table 1 shows the number of slalom registrations and slalom events hosted by all of the JCNA clubs that held at least one slalom event from 2016 to 2022. Twenty-one clubs appear on that summary, and 10 of



Note: JCNA members only. Year 2020 is deleted because only three clubs had just 25 entries.

those clubs held only one or two events during the six years shown. During the first two years in Table 1, 12 and 14 clubs were represented, while during the last two years summarized in Table 1, only eight clubs were included. A close inspection of Table 1 shows that a group of just four clubs that each held two slalom events in 2022 accounted for over half (55%) of the total 74 registrations. By way of historical contrast, in 2009 21 clubs hosted 229 registrations.

| | Events | 2016 | 2017 | 2018 | 2019 | 2021 | 2022 |
|---|----------|--------|---------|---------------|---------|----------|--------|
| NC28 The Jaguar Club of Ohio | 1 | | 6 | 8 | 7 | 3 | |
| | 2 | • | | 6 | | | · |
| NE08 Jaguar Club of Southern New England | 1 | • | | 10 | | • | |
| NE18 Jaguar Association of New England | 1 | 11 | 13 | 7 | 7 | • | 5 |
| | 2 | 9 | 13 | 4 | 7 | · | 3 |
| NE25 Jaguar Association of Central New York | 1 | 5 | 7 | 9 | 4 | 7 | 6 |
| NE33 Delaware Valley Jaguar Club | 2 | 6 8 | 4 14 | | 5 4 | 11 13 | 6 7 |
| | 1 | 11 | 4 | 12 | 9 | 8 | |
| NE40 Nation s Capital Jaguar Owners Club | 2 | 8 | 4 | 7 | 9 8 | 0 | 5 7 |
| NW32 Jaguar Owners Club of Oregon | <u>~</u> | 16 | 10 | <i>'</i> 5 | 7 | 4 | 4 |
| | 2 | | | 8 | 6 | | 5 |
| NW41 Jaguar D & R Club, NW America | 1 | • | 11 | 6 | 4 | | • |
| NW42 Canadian XK Jaguar Register | 1 | 3 | | | | | • |
| | 2 | 5 | · · · · | | · · · · | · · · | |
| NW61 Jaguar Car Club of Victoria | 1 | 12 | 11 | 10 | 10 | • | |
| SC16 Heart of America Jaguar Club | 1 | 7 | 5 | • | 4 | 5 | 6 |
| SC35 Jaguar Owners Association of North Texas | 1 | | 6 | | 7 | 14 | 9 |
| | 2 | | | | | 10 | |
| SE09 Jaguar Club of Florida | 1 | 11 | 10 | 15 | 13 | | 11 |
| SE54 Jaguar Car Club of North Florida | 1 | 6 | | • | | • | |
| SE57 North Georgia Jaguar Club | 1 | • | 14 | | | • | |
| SE68 Jaguar Club of Southwest Florida | 1 | • | • | • | • | 19 | • |
| SW02 Jaguar Club of Central Arizona | 1 | 9 | | | | | • |
| SW04 Jaguar Owners Club of Los Angeles | 1 | | | 9 | | | |
| SW07 Rocky Mountain Jaguar Club | 1 | • | 14 | | • | | |
| SW46 Reno Jaguar Club | 1 | 5 | | | • | | |
| SW66 Jaguar Club of New Mexico | 1 | • | 7 | | | | |
| TOTAL JCNA SLALOM REGISTRATIONS | | 132 | 161 | 124 | 102 | 94 | 74 |
| TOTAL NUMBER OF SLALOM EVENTS | | 16 | 17 | 15 | 15 | 10 | 12 |
| TOTAL NUMBER OF PARTICIPATING CLUBS | | 12 | 14 | 11 | 11 | 8 | 8 |

Table 1.Number of Registrations, Number of Slalom Events and Number of Participating Clubs
for Years between 2016 and 2022, JCNA Members Only.

Notes: In a given year, registrations exceed member counts because members may register in more than one event and/or more than one car in a given event. Data for 2020 are omitted throughout this report because just three clubs registered a total of 25 drivers.

TYPES OF CARS REGISTERED IN SLALOM CLASSES

In the 2022 slalom season, Table 2 shows that the F-TYPE, with 14 registrations, was the most popular Jaguar model at the JCNA slalom events. Next in popularity, with 10 registrations, were the Class L supercharged or turbo-booster models, either 2-door or 4-door cars with rear-wheel drive. That group includes mainly XKR, XJR, XF and XE models. The rear-wheel drive GT models with normal aspiration, typically XK8's, appeared with 7 registrations, and the all-wheel drive (hereafter labeled AWD) models , with either superchargers or normal aspiration, appeared 6 times.

Somewhat older models such as the Class J XJS, the Class M sedans mainly from the 1980's and 1990's each appeared only once in 2022, whereas they were more frequent on prior recent years. Also, a single V12 E-Type was registered, along with four 6-cylinder E-Types.

Cars that are the products of shop projects and owners' modifications are increasingly rare on the slalom circuit. Many of the features that owners aspire to incorporate into the race-modified classes and the street-prepared classes are available in newer models as factory standard issue or special order options; features such as suspension packages, wheel and tire combinations, braking systems and engine options.

Also, non-Jaguar brands continue to share a growing proportion of the slalom registrations - keeping in mind that all the drivers reported here are JCNA members. For example, in 2016 the 20 Class Z entries comprised 15

| | Tabl | le 2. | | | | | | |
|---|---------|--------|-------|------|------|------|--|--|
| Slalom Class of Cars Registered by JCNA Members | | | | | | | | |
| For Y | ears 20 |)16 to | 2022. | | | | | |
| SLALOM CLASS | 2016 | 2017 | 2018 | 2019 | 2021 | 2022 | | |
| A Older Classics, Pre-XK | | | | | 1 | 2 | | |
| B Older XK's | 1 | 2 | 4 | 3 | 3 | 3 | | |
| C Early Saloon/Sedan | 4 | 1 | 2 | 1 | | | | |
| D E-Type/6 | 12 | 17 | 6 | 10 | 13 | 4 | | |
| E E-Type/v12 | 6 | 4 | 4 | 2 | 2 | 1 | | |
| F XJ6/12, Ser.1,2,3 | 10 | 3 | 5 | 5 | | 2 | | |
| H Modif.Light | 1 | 2 | 3 | 2 | 2 | 1 | | |
| I Modif.Heavy | | 3 | 1 | 1 | | | | |
| J XJS 6/12 | 6 | 10 | 11 | 8 | 6 | 1 | | |
| K GT, RWD, Not Suprchg | 12 | 23 | 9 | 12 | 8 | 7 | | |
| L GT, RWD, Suprchg | 11 | 7 | 7 | 13 | 7 | 10 | | |
| M 4dr Sedan, 1986> | 10 | 14 | 10 | 11 | 5 | 1 | | |
| N AWD, X-Typ,F-Pace, XF, XE | 6 | 15 | 14 | 6 | 6 | 6 | | |
| R All F-TYPE | 17 | 21 | 11 | 9 | 15 | 14 | | |
| SP/H Street Prep Heavy | 9 | 6 | 7 | 4 | 2 | | | |
| SP/L Street Prep Light | 7 | 8 | 4 | 3 | 6 | 1 | | |
| Z Non-Jag Powered | 20 | 25 | 26 | 12 | 18 | 21 | | |
| TOTALS | 132 | 161 | 124 | 102 | 94 | 74 | | |

percent of the slalom registrations, while in 2022 the 21 Class Z entries comprised 28 percent of the 74 total registrations. Many Jaguar owners also own various non-Jaguar cars. Possibly the rewards of competing home/shop prepared cars and even competing the Jaguar brand itself are being displaced to some extent by performance-oriented cars in the larger marketplace. It is also true that performance-oriented features, the traditional "Pace" advertised in Jaguars, are now commonly found in in family sedans.

CHANGES TO SLALOM CLASSES FOR 2023

At the 2022 AGM, some modifications to the Slalom Classification Table were approved. The need for some modifications arose several years ago in light of the wider mixture of features that were appearing in Jaguar models. Specifically, the former classification did not make explicit the class of cars with both the AWD and the supercharged features. Also, turbochargers were not explicitly noted. These considerations affected the L, M, and N classes, particularly for the XE and XF models.

| | Table 3a. | Table 3b. |
|----------|---|--|
| Fo | rmer Slalom Classification Table. | Revised JCNA Slalom Classes for 2023. |
| Re | Slalom Classes evised 3-30-17 to include new Jaguar models | JCNA Slalom Classes for 2023 |
| | m Classes | Slalom Classes |
| A. | Classics – includes all Jaguars thru MK V. | A. Classics – includes all Jaguars thru MK V. |
| В. | All XKs (120, 140, 150, but NOT including C | B. All XKs (120, 140, 150, but NOT including C & |
| 2. | & D types). | D types). |
| C. | Early Sedans, large & small, MK-1 thru, but | C. Early Sedans, large & small, MK-1 thru MK 10. |
| 0. | NOT including, Series 1 XJ6. | (NOT including, Series 1 XJ6). |
| D. | E-Types, 6 Cylinders. | D. (omitted) |
| Б. Е. | E-Types, 12 Cylinders. | E. E-Types, 6 and 12 Cylinders. |
| F. | XJ Sedans, 6 & 12 Cylinders NOT including | F. XJ Sedans Series 1, 2 & 3, (6 & 12 Cylinders). |
| ۰. | XJ Sedans, 0 & 12 Cylinders NOT including XJ40. | G. (omitted). |
| G. | (omitted). | H. Modified Class – Lightweight Jaguar sports |
| С. Н. | Modified Class – Lightweight Jaguar sports | cars (All 120, 140, 150, C, D, XKSS, and E- |
| 11. | cars (All 120, 140, 150, C, D, XKSS, and E- | Types); Concours-eligible Replicars. |
| | Types); Jaguar powered Specials & Replicas | I. Modified Class - Heavyweight Jaguars |
| | | |
| | (Concours eligible). | (Sedans, XJS, SUV's, GT's). |
| I. | Modified Class - Heavyweight Jaguars | J. XJS (including XJS-R and XJSC). |
| | (Sedans, SUV's I GT's). | K. Two-wheel drive not supercharged [*] GT cars |
| J. | XJS (including XJS-R and XJSC). | (XK, XK8). |
| K. | Two-wheel drive non-supercharged GT cars | L. Two-wheel drive supercharged GT and sedans |
| | (XK, XK8 & S-Type). | (XKR, XKR s, XJR, S-Type R, XE, XF) |
| L. | Two-wheel drive supercharged GT cars | M. Four door sedans, Two-wheel drive, not |
| | (XKR, XJR & S-Type R) | supercharged [*] (XJ 1987 & on, XF, S-Type) |
| М. | Four door sedans (XJ40, XJ, XF & XE). | N. All <u>AWD</u> cars, (X-Type, F-Pace, E-Pace, XE, |
| N. | AWD cars (X-Type & F-Pace). | and XF with OR without supercharger*); |
| 0. | (omitted). | F-TYPE excluded. |
| Ρ. | (omitted). | O. All Electric Drive models. |
| Q. | (omitted). | P. (omitted). |
| R. | F-TYPE (all models). | Q. (omitted). |
| | | R. F-TYPE (all models). |
| SP/L | Street Prepared – Lightweight: All 120,140, | SP/L Street Prepared – Lightweight: All 120,140, 150 |
| | 150 and E-Types. | and E-Types. |
| SP/H | Street Prepared – Heavyweight: All 6, 8, and | SP/H Street Prepared – Heavyweight: All 6, 8, and |
| | 12 Cylinder Sedans & GTs. | 12 Cylinder Sedans & GT's. |
| | | Z All cars not Jaguar-powered. |
| Z | All Non-Jaguar powered cars. | * Supercharged refers also to turbocharged. |
| | | (Revised 3-26-2022) |
| | | |

On the Slalom registration page in Class L for 2023, the XE and XF models were specifically included. That group includes the turbocharged XE or XF models. For Class M, the early, non-supercharged XF V8 is included, but the XE is dropped. For Class N, the AWD E-Pace, XE and XF models were specifically listed. Slalom Stewards (and owners) must take particular care in properly assigning these various models and features to their classes.

The revised Classification Table includes two other changes: Class D is omitted and both 6-cylinder and 12-cylinder E-Types are now included in Class E due to the diminished appearance of the V12 models noted above in Table 2; and, Class O is added for all electric drive models.

FASTEST DRIVERS WITHIN CLASS

Table 4 lists the drivers who qualify for JCNA awards for the fastest times within class (for up to three drivers.) Five of the classes had just a single entry in 2022 (E, H, J, M and SP/L). Two classes each had just two entrants. And, six classes had three or more registrations. As noted above in

Table 2, the most registrations among classes were found in Class R for the F-Types. A total of 27 drivers were recognized for awards in the "Top 3" groups of fastest times.

The award for fastest time among all classes went to Ian Crawford, of the Jaguar Club of Florida, driving his racemodified E-Type to a time of 42.767 seconds. Ian is a "frequent flyer," in the JCNA slalom events, having appeared in the Top Three categories for each of the six years covered in this report. In the 2022 award for Fastest Driver, Ian edged out Lee Towne, of the Nation's Capital Jaguar Owners Club, who drove his stock F-TYPE to 42.799 seconds, just 32thousands of a second "slower."

| - | | ble 4. | a | |
|-------|--------------------------------------|--------|----------|-------------------|
| Fas | test Three Times within | JCNA | Slalon | n Class for 2022. |
| CLASS | | TIME | RANK | DRIVER |
| А | Older Classics, Pre-XK | 60.724 | 1 | George Cole |
| | | 72.247 | 2 | John Boswell |
| в | Older XK's | 49.478 | 1 | Michael Eck |
| - | | 56.886 | 2 | Arthur Patstone |
| | | 61.099 | 3 | David Martin |
| D | E-Type/6 | 46.496 | 1 | Charles Epstein |
| 2 | 2 1190,0 | 47.456 | 2 | John Monson |
| | | 49.518 | 3 | J. J. Keig |
| Е | E-Type/vl2 | 51.649 | 1 | Edward Petrow |
| F | XJ6/12, Ser.1,2,3 | 49.844 | 1 | Steven Schultheis |
| - | ,.,.,.,.,.,.,.,.,.,.,.,.,.,.,.,.,.,. | 70.969 | 2 | Stephen Guthmann |
| Н | Modif.Light | 42.767 | 1 | Ian Crawford |
| J | XJS 6/12 | 47.736 | 1 | Rick Van Tuyl |
| K | GT, RWD, Not Suprchg | 49.090 | 1 | Juan Sierra |
| | | 50.407 | 2 | Kayla Zeller |
| | | 50.485 | 3 | James Ball |
| L | GT, RWD, Suprchg | 44.757 | 1 | Rex Schneider |
| | | 45.153 | 2 | Bob Gilmore |
| | | 46.282 | 3 | Wynne Wakkila |
| М | 4dr Sedan, 1986> | 54.495 | 1 | Dyle Wilson |
| Ν | AWD, X-Typ,F-Pace, XF, XE | | 1 | Clive Townley |
| | | 44.998 | 2 | Richard Rosen |
| | | 47.656 | 3 | Greg Furst |
| R | All F-TYPE | 42.799 | 1 | Lee Towne |
| | | 44.372 | 2 | David Moulton |
| | | 46.113 | 3 | Daron Cooke |
| SP/L | Street Prep Light | 49.653 | 1 | Jack Wade |



Jaguar Clubs of North America

Special Awards Committee Report

Committee Members:

| NC | Bob Matejek Chair | | |
|----|-------------------|----|---------------|
| NW | Jennifer Orum | SW | Les Hamilton |
| NW | Paul Petach | SW | Mary Snyder |
| NC | Johnine Bailey | SE | Robert Delmar |

Purpose:

To establish a policy on criteria for accepting nominations for Special Awards, judging criteria, scoring and notification of Special Awards:

- 1. Andrew Whyte Service Award
- 2. Fred Horner Sportsmanship Award
- 3. Dealer of the Year Award
- 4. Karen Miller (Editor) Award
- 5. Top Website Award
- 6. Mike Cook President's Award
- 7. Jaguar Dealer Support Award NEW, still unused
- 8. Rally Enthusiast Award

 Newsletter Awards Heritage Articles
 Event Articles
 Technical Articles
 Travel Articles
 Jaguar Life Articles
 Photos
 Jaguar Journal Submission

Activities:

Top Website Award – New Expectations for 2022

We increased our expectations for Club Websites in 2022 by looking for electronic signup and paying along with posting the list of benefits to a JCNA Membership. Most of the nominated websites met those expanded requirements.

Jaguar Dealer Support Award – still unused

We wanted to do something to show how the JCNA Clubs support their Local Dealerships. We developed the Jaguar dealership Support Award, and the details of that award were distributed to all the Club Presidents in October. We got several comments back that it is a great idea, and it should have been done before. Unfortunately, by the end of the year, there were no submissions for that award.

Process

Right after the first of the year, after receiving all the candidates for the awards, we evaluated all of them and feel very comfortable that the best candidates were selected.

They will all be presented tonight during the banquet. Those who received some of the higher awards who may not have been present at the AGM were told of their award so that they could possibly be present to accept it. Those who are attending the AGM could be quite surprised tonight at the AGM banquet.

Observations:

Since we started judging Club websites in 2011, the quantity and quality of Club Websites has greatly improved. This is a good recruiting tool for new members and keeping current members informed. Newsletters and Editors also have been improving over the years.

We do not differentiate between printed and electronic newsletters.

We also don't differentiate between color and B&W newsletters, although it has been several years since we have seen a B&W newsletter.

Future Tasks:

We would like to get into judging the Club Facebook sites and maybe expand into other social media as well later. Our problem is that none of the seven of us on the committee are real users of Facebook or other systems.

We are always looking for new members to join our little group. We meet periodically during the year and weekly in January. We are organized and efficient and are completing all judging by the end of January. Our 12/21 submission deadline has a real purpose. Our meetings are WebEx interactive computer / conference calls. We really do have a lot of fun while getting through all our tasks. We welcome people with or without a publication background. Should you be a candidate for one of the awards, we do work around it so that you are not voting for yourself.

There are Newsletter Editors from some Clubs who I would like to join our group, but they really seem to have their hands full with a very involved publication at home. Someday, I'll ask anyways.

| JCNA Election for Executive Office | 3/23 to 3/24 |
|------------------------------------|--------------|
| | |

Candidates for JCNA President:

| <u># votes</u> | |
|----------------|-------------------------------------|
| | John Boswell |
| | |
| | Candidates for JCNA Vice President: |
| | Mark Mayuga |
| | JJ Keig |
| | |

Each Club has 2 votes here at the AGM.

They may be carried by a single Club member or split between 2 Club members.

Most JCNA BOD Members get one vote for themselves.

Clubs that are not represented here in person may have assigned their Proxy to their Regional Director or a JCNA member from another Club in their region.

Some people may carry a larger number of votes than others.

They may split their votes depending on the wishes of the Club they are representing.

If in doubt, please refer to the Delegate Roll Call which identifies each possible vote.

Please turn this ballot in before lunch today so the votes can be tabulated.

Delegate's Name _____

Delegate's Region _____ Club Name_____

Number of votes you have at this AGM_____