



Jaguar Clubs of North America

Annual General Meeting

AGM Package

Saturday, March 24, 2018

San Antonio, Texas

Saturday, March 24, 2018, JCNA AGM Meeting Agenda

A-0	Agenda		yes
A-1	Introduction	Jack Humphrey	verbal
A-2	Introduction of the Board of Directors	Board of Directors	yes
A-3	Delegate Roll Call	Bob Matejek	yes
A-4	Administrative Instructions	Bob Matejek & Jack Humphrey	yes
A-5	Approval of the 2017 AGM Minutes	Bob Matejek	yes
A-6	Old Business	None	no
A-7	New Business	Inc in CR-8	yes

Committee Reports:

			<u>Report?</u>
CR-1	President's Perspective	Jack Humphrey	verbal
CR-2	JCNA Liaison Report	Barbara Grayson	yes
CR-2a	JLR Liaison Report	Fred Hammond	yes
CR-3	JCNA Treasurers Report	Bill Sihler	yes
CR-4	Publications	George Camp	yes
CR-5	Trophy	Dave McDowell	yes
CR-6	Tool Loan	George Camp	yes
CR-7	Regalia Report	Gary Vaughan	Inc. in CR-11
CR-8	Election Committee Report	Gerry Ellison	yes
CR-8a	Election Bylaw Revisions VI-4 & 5	Gerry Ellison	yes
CR-9	Membership Outreach Efforts / PTS	Ed Avis	yes
CR-10	Membership Committee Report	Nedra Rummell	yes
CR-11	Business Committee Report	Gary Vaughan	yes
CR-12	Legal Counsel Report	Rob Thuss	yes
CR-13	Special Awards Committee Report	Bob Matejek	yes
CR-14	Concours Committee Report	Gary Cobble	yes
CR-15	JCRC Concours Rules Committee Report	Dick Cavicke	yes
CR-16	Concours Rule Book	D. Cavicke/S. Kennedy	yes
CR-17	Protest Committee Report	Knick Curtis	yes
CR-18	Rally Committee Report	Jay Hixon	yes
CR-19	Slalom Committee	John Larson	yes

CR-20	<u>Jaguar North American Archives</u>	Mike Cook	yes
CR-21	<u>JCNA Website</u>	Jack Humphrey	yes
CR-22	<u>Website Status and Update</u>	Dennis Eklof	yes
CR-23	<u>Face Book Report</u>	Diane Dufour	yes
CR-24	<u>Jaguar Journal</u>	Peter Crespin	yes
CR-25	<u>Jaguar Journal Committee Report</u>	Rob Thuss	yes
CR-26	<u>JJ and Web Site Advertising</u>	Diane Dufour	yes
CR-27	<u>2018 International Jaguar Festival</u>	Mark Mayuga	yes
CR-28	<u>2019 AGM Proposal</u>		none
CR-29	<u>2019 IJF</u>		none
CR-30	<u>Administrator's Report</u>	George Camp	yes
CR-31	<u>Asst. Administrator (Roster and Membership)</u>	Cara Dillon	none
CR-32	<u>Technical Help Line</u>	George Camp	yes
CR-33	<u>Awards Management and Competition Awards</u>	Dave McDowell	yes
CR-34	<u>Electronic Commerce Committee</u>	Jack Humphrey/Diane DuFour	Inc in CR-26
CR-35	<u>Jaguar Coral at Laguna Seca</u>	Les Hamilton	yes
Misc.	<u>Open discussion from the floor.</u>	All the delegates	none

JCNA Board of Directors

President	Jack Humphrey
Vice President	Barbara Grayson
Elected Member to the Exec Comm.	Gary Vaughan
Secretary	Bob Matejek
Legal Counsel	Rob Thuss
Past President	George Camp
Treasurer	Bill Sihler
Honorary Vice President	Kim McCullough, VP Jaguar Cars
NW Regional Director	Carole Borgens
<u>NW Regional Director</u>	<u>Barbara Grayson</u>
SW Regional Director	Jack Humphrey
<u>SW Regional Director</u>	<u>Les Hamilton</u>
NC Regional Director	Mike Meyer
NC Regional Director	Bob Matejek (outgoing)
<u>NC Regional Director</u>	<u>John Boswell (incoming)</u>
SC Regional Director	Dave McDowell
SC Regional Director	Gary Vaughan (outgoing)
<u>SC Regional Director</u>	<u>Ron Wallis (incoming)</u>
SE Regional Director	Tom Wright
SE Regional Director	George Camp (outgoing)
<u>SE Regional Director</u>	<u>Ron Gaertner (incoming)</u>
NE Regional Director	Dennis Eklof
NE Regional Director	Eleanor Morris

2018 JCNA AGM Delegates and Proxies

	<u>JCNA Administration</u>	<u>Delegate #1</u>	<u>Delegate #2</u>
	JCNA Treasurer	Bill Sihler - D	
	JCNA Legal Council	Rob Thuss - D	
	JLR Liaison	Fred Hammond - D	
	<u>North West Region</u>		
NW-32	Jaguar Owners Club of Oregon	Barb Grayson - D	Ed Grayson -D
NW-41	Jaguar D & R Club of NW America	Ray Papineau - D	Linda Roberts - D
NW-42	Canadian XK Jaguar Register	Carole Borgens - D	Carole Borgens - D
NW-44	Pacific Jaguar Enthusiasts Group		
NW-61	Jaguar Car Club of Victoria	Carole Borgens - P	Carole Borgens - P
	NW Regional Director	Carole Borgens - D	
	NW Regional Director	Barbara Grayson - D	
	<u>North Central Region</u>		
NC-13	Illinois Jaguar Club	John Boswell - P	John Boswell - P
NC-19	Jaguar Affiliates Group of Michigan	Teresa Klotz - D	Bob Matejek - D
NC-28	Jaguar Club of Ohio	Mike Meyer - D	Paul Cusato - D
NC-29	Jaguar Assn of Central Ohio	Mike Meyer - P	Mike Meyer - P
NC-43	Ontario Jaguar Owners Assn	Mike Meyer - P	Mike Meyer - P
NC-45	Jaguar Club of Pittsburgh	Mike Meyer - P	Mike Meyer - P
NC-47	Wisconsin Jaguar Ltd	John Boswell - D	Bunni Boswell - D
NC-49	Jaguar Drivers Club Area 51	Mike Meyer - P	Mike Meyer - P
NC-51	Jaguar Assn of Greater Indiana	Peter Fisher - D	Cliff Burk - D
NC-59	Jaguar Club of Greater Cincinnati		
NC-63	Susquehanna Valley Jaguar Club	Ralph Miller - D	Ralph Miller - D
	NC Regional Director	Bob Matejek - D	
	NC Regional Director	Mike Meyer - D	
	<u>North East Region</u>		
NE-08	Jaguar Club of Southern New England	Karl Danneil - P	Eleanor Morris - P
NE-18	Jaguar Assn of New England	Charles Centore - D	Aldo Cipriano - D
NE-22	Empire Division	Richard Clarkson - D	Richard Clarkson - D
NE-23	Jaguar Drivers Club of Long Island	Dennis Eklof - P	Dennis Eklof - P
NE-24	Jaguar Afficionados of Greater Buffalo	Dennis Eklof - P	Dennis Eklof - P
NE-25	Jaguar Assn of Central New York	Dennis Eklof - P	Dennis Eklof - P
NE-26	Jaguar Touring Club		
NE-33	Delaware Valley Jaguar Club	James Sjoreen - D	Amos (Gerry) Kunkle - D
NE-40	Nations Capital Jaguar Owners Club	Walter Thaxton - D	David Harris - D
NE-48	Ottawa Jaguar Club		
NE-52	Jaguar Auto Group	Dennis Eklof - P	Dennis Eklof - P
NE-67	Capital Region Jaguar Club of NY Ltd.	Eleanor Morris - D	Karl Danneil - D
	NE Regional Director	Dennis Eklof - D	
	NE Regional Director	Eleanor Morris - D	

2018 JCNA AGM Delegates and Proxies

	<u>South West Region</u>		
SW-01	Jaguar Club of Southern Arizona	Jack Humphrey - P	Jack Humphrey - P
SW-02	Jaguar Club of Central Arizona	Rosemary Price - D	Majorie Jones-Schafer - D
SW-03	San Diego Jaguar Club	Dick Cavicke - D	Pete Rieth - D
SW-04	Jaguar Owners Club of LA	Mark Mayuga - D	James Friel - D
SW-05	Jaguar Associates Group - SF	Les Hamilton - D	Les Hamilton - D
SW-06	Sacramento Jaguar Club	Patrick VonMerveldt - D	Patrick VonMerveldt - D
SW-07	Rockey Mountain Jaguar Club	Steve Kennedy - D	Bob Grossman - D
SW-39	Wasatch Mountain Jaguar Register	Les Hamilton - P	Les Hamilton - P
SW-46	Reno Jaguar Club	none	none
SW-60	Inland Empire Jaguar Club	Mark Mayuga - P	Mark Mayuga - P
SW-64	Jaguar Club of Southern Colorado	Jack Humphrey - D	Donald Yowell - D
SW-65	Jaguar Club of Northern Arizona	Martin Ross - D	Julie Lafaye - D
SW-66	New Mexico Jaguar Club	Lyle Ferrell - D	Lyle Ferrell - D
	SW Regional Director	Jack Humphrey - D	
	SW Regional Director	Les Hamilton - D	
	<u>South Central Region</u>		
SC-14	Jaguar Club Mexico	Gary Vaughan - P	Dave McDowell - P
SC-16	Heart of America Jaguar Club	Dyle Wilson - D	Dyle Wilson - D
SC-17	Gulf Coast Jaguar Club	Gary Vaughan - D	Dave McDowell - D
SC-20	Jaguar Assn of Greater St. Louis	Gary Vaughan - P	Dave McDowell - P
SC-30	Jaguar Club of Tulsa		
SC-31	Jaguar Club of Central Oklahoma	Gary Vaughan - P	Dave McDowell - P
SC-35	Jaguar Owners Club of North Texas	Gary Vaughan - P	Dave McDowell - P
SC-37	Jaguar Club of Austin	Scott McCarley - P	Scott McCarley - P
SC-38	Jaguar Club of Houston	Ron Wallis - D	Ron Wallis - D
SC-50	San Antonio Jaguar Club	Robert Clemons - D	Edward Garcia - D
	SC Regional Director	Gary Vaughan - D	
	SC Regional Director	Dave McDowell - D	
	<u>South East Region</u>		
SE-09	Jaguar Club of Florida	Juan Sierra - D	Genie Sierra - D
SE-10	South Florida Jaguar Club	Tom Wright - P	Tom Wright - P
SE-11	Sun Coast Jaguar Club of Florida		
SE-12	Virginia Jaguar Club	Ron Gaertner - D	William Guzek - D
SE-21	Carolina Jaguar Club	Diane DuFour - D	Ron Kuligowski - D
SE-34	Jaguar Society of South Carolina	George Camp - P	George Camp - P
SE-54	Jaguar Club of North Florida	Craig Kerins - P	Craig Kerins - P
SE-55	Music City Jaguar Club		
SE-56	Smokey Mountain Jaguar Club	Craig Kerins - P	Craig Kerins - P
SE-57	North Georgia Jaguar Club	Craig Kerins - D	Tom Wright - P
SE-62	North Alabama Jaguar	George Camp - P	George Camp - P
SE-68	Jaguar Club of SW Florida	Tom Wright - P	Tom Wright - P
	SE Regional Director	George Camp - D	
	SE Regional Director	Tom Wright - D	



Jaguar Clubs of North America

AGM Administrative Instructions

Please mute your cell phone.

If you have to take a call, please take it out of the room.

If you have something to say, raise your hand to be recognized.

There will be three microphones placed around the room.

Move to a microphone or wait for it to be passed to you.

This meeting is scheduled to run from 8:00 AM to 3:00 PM.

There will be a break in the middle of the morning session and another break in the middle of the afternoon session with lunch in the middle.

Parliamentarian procedures will be handled by Legal Counsel, Tom Wright.

Is anyone in need of filing a Delegate/Proxy form, before the meeting starts?

All delegates and represented Clubs must be members in good standing with JCNA for 2018.

New Business issues from a Committee will be covered during the Committee Report.

Thanks to the San Antonio Jaguar Club for putting together this great AGM.



Jaguar Clubs of North America
57th Annual General Meeting - Minutes
March 18, 2017
Vancouver, BC

These AGM Minutes are an exception to the AGM Package which contained 124 pages. New inputs and discussions are documented in these AGM Minutes. To get a complete record of the AGM you will need both the AGM Package and the AGM Minutes, both which are/will be available on the JCNA Website

- A-1 Introduction
- A-2 Introduction of the Board of Directors
- A-3 Delegate Roll Call (attached t the end)
- A-4 Administrative Instructions
- A-5 Approval of the 2016 AGM Minutes
- A-6 Old Business
- A-7 New Business

Committee Reports:

- CR-1 President's Perspective
- CR-2 JCNA Liaison Report
Keep up with any and all developments between JCNA and JLR on the JCNA Website.
- CR-2a JLR Liaison Report
- CR-3 JCNA Treasurers Report
We are in the best and most organized financial status thanks to Gary Kincel's efforts.
- CR-4 Publications
- CR-5 Trophy
JCNA will buy back any unused trophies but not those that have been returned in a recycle program from the members.
- CR-6 Tool Loan

CR-7 Regalia Report (Inc in Business Report CR-11)

CR-8 Regional Director Election Results

CR-8a Executive Candidates and Election
Jack Humphrey was elected as President and
Barbara Grayson was re-elected as Vice President

CR-8b Election Bylaw Revisions VI-4 & 5
Both Proposed Bylaw Changes were approved covering Article VI, Sections 4 and 5.

CR-9 Membership Outreach Efforts / PTS
JCNA Membership has dropped in the past two years. It may be caused by the elimination of the great discount car program, the new website or other factors. The JCNA Tri-Fold brochures are available cheap on the website to help in any recruiting and information purposes.

Mid-morning Break

CR-10 JCNA Membership Committee Report

CR-11 Business Committee Report

CR-12 Legal Counsel Report

CR-13 Special Awards Committee Report

CR-14 (NB-1) Concours Program Proposal
The proposal was approved for implementation in the 2017 Concours season. The double score and tie breaker only take place in the event of a first place Championship Class tie.

CR-15 Concours Rules Committee Report
Floor Question: Will the revised Concours change help increase participation
Response: There have been judging issues and concerns going back 20 or more years. After spending a lot of time to come up with this revision and considering all factors possible, this will eliminate a lot of discord, produce fair judging, not affect Club operations and make winning the class really mean something.

CR-16 JCRC Concours Rules Committee Report

CR-17 Concours Rule Book
More judging books and factory option lists are needed.
Fred will look into getting a copy of some current vehicle Product Guides which have highly restricted access at JLR. It is doubtful it would happen.
Fred will take pictures of requested specific areas of new cars to help in the creation of some new judging guides.

CR-18 Protest Committee Report
Clarification: "His pattern was a 'dot' pattern, from a '61 and '62 vehicles when it should have been the 'hash' pattern that was used on the '63 vehicles."

CR-19 JCNA Rally Committee Report

CR-20 Slalom Committee
Correction: Ian Crawford was the Fastest Man in **Class H** with his '71 E-Type

CR-20a Revised Slalom Classes
Revision: The proposed **Class N** should be **AWD** (all wheel drive) and not **FWD** (four wheel drive)
Non-Jaguar cars are welcome in JCNA Slalom events. Non-JCNA Members must pay the daily rate for JCNA / J.C. Taylor insurance. JCNA members running non-Jaguar vehicles are already covered.
This was voted upon since the Slalom was making a class change which is relatively major. The JCRC previously made only editorial revisions which don't require voting.

CR-21 Jaguar North American Archives
JLR will be moving to a new facility across Mahwah in the first quarter of 2018.
The Jaguar Archives contains about 4000 digitized images, 75 movies and videos that are available to all the JCNA Clubs for newsletters, articles or Club meetings.

Lunch Break

CR-22 JCNA Web Site
The Website has made significant improvements since it launched and continues to improve and evolve as we find new and expanded uses for it.
Chief Judges, don't hold up your entire event score report because of a simple thing of waiting for a new members JCNA number. Submit the rest and it can be updated.
The JCNA Website is now working well on portable devices. Screens are formatting so that all data can be seen.

CR-23 Membership Software Committee
A separate 12-page presentation was reviewed that expanded on the four-page committee report. If you want a copy of that presentation, contact Dennis Eklof, NE RD or Bob Matejek NC RD and Secretary.

CR-24 Face Book Report

CR-25 Jaguar Journal
The JJ was brought up from the JCNA Website showing everyone how accessible it is.

CR-26 Jaguar Journal Committee Report

CR-27 JJ and Web Site Advertising

A-5

- CR-28 2017 International Jaguar Festival
The new website is www.JCNAIJF.com
- CR-29 2018 AGM Proposal (San Antonio, TX)
A separate presentation was reviewed.
Similar info is available on the JCNA Website AGM tab.
- CR-30 2018 IJF
- CR-31 2019 AGM and 2019 IJF
- CR-32 Administrator's Report
We showed a drop in JCNA Membership of 23% between 2015 and 2016 probably due to the ending of the great new car purchase program.
- CR-33 Asst. Administrator (Roster and Membership)
- CR-34 Authenticity / Technical Help Line
- CR-35 Awards Management and Competition Awards
- CR-36 Electronic Commerce Committee
- CR-37 Communication
- CR-39 Coventry (formerly Jaguar) Foundation (info Only)
- CR-40 Scam & phishing attempts in JCNA and Clubs
- Misc. Open discussion from the floor

The Election Committee is looking for a committee member from the central portion of North America, SC or NC.

JLR Veteran Career Program and Invictus Games was supported by one Club with practice repair cars and mentioned that it is a great program. Is it still going on? Fred will check.

JAG-SF will be associated with the Pebble Beach Concours and host a Jaguar Coral.

The Mueller/Haddock E-Type book will be available on the JCNA Website under Merchandise and Books, at a reduced price from the open market.

Meeting adjourned

Bob Matejek
JCNA Secretary

Actual 2017 JCNA AGM Delegates and Proxies

	<u>JCNA Administration</u>	<u>Delegate #1</u>	<u>Delegate #2</u>
	JCNA Treasurer (Gary Kincel)	Gary Vaughan - D	
	JCNA Legal Council - (Rob Thuss)	none	
	Past President	Dick Maury - D	
	JLR Director	Fred Hammond - D	
	<u>North West Region</u>		
NW-32	Jaguar Owners Club of Oregon	Barb Grayson - D	Ed Grayson - D
NW-41	Jaguar D & R Club of NW America	Steve Christenson - D	Steve Averill - D
NW-42	Canadian XK Jaguar Register	Tom Doyle - D	Timothy Horton - D
NW-44	Pacific Jaguar Enthusiasts Group	Tony Moffat - D	Mike Lawton - D
NW-61	Jaguar Car Club of Victoria	Carole Borgens - P	Carole Borgens - P
	NW Regional Director	Carole Borgens - D	
	NW Regional Director	Barb Grayson - D	
	<u>North Central Region</u>		
NC-13	Illinois Jaguar Club	Mike Meyer - P	Bob Matejek - P
NC-19	Jaguar Affiliates Group of Michigan	Bob Matejek - D	Bob Matejek - D
NC-28	Jaguar Club of Ohio	Mike Meyer - D	Paul Cusato - D
NC-29	Jaguar Assn of Central Ohio	Mike Meyer - P	Mike Meyer - P
NC-43	Ontario Jaguar Owners Assn	Allen Lingelbach - D	Carol Lingelback - D
NC-45	Jaguar Club of Pittsburgh	Mike Meyer - P	Mike Meyer - P
NC-47	Wisconsin Jaguar Ltd	Bob Matejek - P	Bob Matejek - P
NC-49	Jaguar Drivers Club Area 51	Mike Meyer - P	Mike Meyer - P
NC-51	Jaguar Assn of Greater Indiana	Nick Lenard - D	Nick Lenard - D
NC-59	Jaguar Club of Greater Cincinnati	no one	no one
NC-63	Susquehanna Valley Jaguar Club	Mike Meyer - P	Mike Meyer - P
	NC Regional Director	Bob Matejek - D	
	NC Regional Director	Mike Meyer - D	
	<u>North East Region</u>		
NE-08	Jaguar Club of Southern New England	Dennis Eklof - P	Dennis Eklof - P
NE-18	Jaguar Assn of New England	Bonnie Getz - D	Jim Sambold - D
NE-22	Empire Division	Fred Hammond - D	Fred Hammond - D
NE-23	Jaguar Drivers Club of Long Island	Dennis Eklof - P	Dennis Eklof - P
NE-24	Jaguar Afficionados of Greater Buffalo	Dennis Eklof - P	Dennis Eklof - P
NE-25	Jaguar Assn of Central New York	Bonnie Getz - P	Bonnie Getz - P
NE-26	Jaguar Touring Club	Bob Matejek - P	Bob Matejek - P
NE-33	Delaware Valley Jaguar Club	Bill Beible - D	Kurt Rappold - D
NE-40	Nations Capital Jaguar Owners Club	Bob Engh - D	Walter Thaxton - D
NE-48	Ottawa Jaguar Club	Lee Harrington - D	Lee Harrington - D
NE-52	Jaguar Auto Group	Dennis Eklof - P	Dennis Eklof - P
NE-67	Capital Region Jaguar Club of NY Ltd.	Dennis Eklof - P	Dennis Eklof - P
	NE Regional Director	Dennis Eklof - D	
	NE Regional Director	Dennis Eklof - P	

South West Region			
SW-01	Jaguar Club of Southern Arizona	Jack Humphrey - P	Jack Humphrey - P
SW-02	Jaguar Club of Central Arizona	Rosemary Price - D	Carol Capano - D
SW-03	San Diego Jaguar Club	Dick Cavicke - D	Pete Reith - D
SW-04	Jaguar Owners Club of LA	Mike Mayuga - D	Mike Mayuga - D
SW-05	Jaguar Associates Group - SF	Les Hamilton - D	Dorothy Smith - D
SW-06	Sacramento Jaguar Club	Mary Snyder - D	Mary Snyder - D
SW-07	Rockey Mountain Jaguar Club	Steve Kennedy - D	Bob Grossman - D
SW-39	Wasatch Mountain Jaguar Register	Jack Humphrey - P	Jack Humphrey - P
SW-46	Reno Jaguar Club	Jack Humphrey - P	Jack Humphrey - P
SW-60	Inland Empire Jaguar Club	Jack Humphrey - P	Jack Humphrey - P
SW-64	Jaguar Club of Southern Colorado	Jack Humphrey - D	Donald Yowell - D
SW-65	Jaguar Club of Northern Arizona	Martin Ross - D	Martin Ross - D
SW-66	New Mexico Jaguar Club	Deanie Kennedy - P	Deanie Kennedy - P
	SW Regional Director	Jack Humphrey - D	
	SW Regional Director (Doug Dechant)	Jack Humphrey - P	
South Central Region			
SC-14	Jaguar Club Mexico	Joseph Pete Reith - P	Dave McDowell - P
SC-16	Heart of America Jaguar Club	Dyle Wilson - D	Dyle Wilson - D
SC-17	Gulf Coast Jaguar Club	Gary Vaughan - P	Gary Vaughan - P
SC-20	Jaguar Assn of Greater St. Louis	Gary Vaughan - P	Dave McDowell - P
SC-30	Jaguar Club of Tulsa	Dave McDowell - P	Dave McDowell - P
SC-31	Jaguar Club of Central Oklahoma	Gary Vaughan - P	Dave McDowell - P
SC-35	Jaguar Owners Club of North Texas	Gary Vaughan - P	Dave McDowell - P
SC-37	Jaguar Club of Austin	Gary Vaughan - P	Dave McDowell - P
SC-38	Jaguar Club of Houston	Gary Vaughan - P	Dave McDowell - P
SC-50	San Antonio Jaguar Club	Brian Blackwell - D	Brian Blackwell - D
	SC Regional Director	Gary Vaughan - D	
	SC Regional Director	Dave McDowell - D	
South East Region			
SE-09	Jaguar Club of Florida	Tom Wright - P	Tom Wright - P
SE-10	South Florida Jaguar Club	Tom Wright - P	Tom Wright - P
SE-11	Sun Coast Jaguar Club of Florida	Tom Wright - P	Tom Wright - P
SE-12	Virginia Jaguar Club	Diane DuFour - P	Ron Kuligowski - P
SE-21	Carolina Jaguar Club	Diane DuFour - D	Ron Kuligowski - D
SE-34	Jaguar Society of South Carolina	George Camp - D	George Camp - D
SE-54	Jaguar Club of North Florida	Craig Kerins - P	Tom Wright - P
SE-55	Music City Jaguar Club	George Camp - P	George Camp - P
SE-56	Smokey Mountain Jaguar Club	Gary Cobble - D	Gary Cobble - D
SE-57	North Georgia Jaguar Club	John Hoffman - D	Craig Kerins - D
SE-62	North Alabama Jaguar	George Camp - P *	George Camp - P *
SE-68	Jaguar Club of SW Florida	Tom Wright - P	Tom Wright - P
	SE Regional Director	George Camp - D	* need form
	SE Regional Director	Tom Wright - D	151 max votes

2018 JCNA Liaison Report

JCNA and JLR continue a good line of communication which is beneficial to both JCNA and JLR. At JLR I communicate with, Vin landimario who reports to Kim McCullough and I continue to communicate with Fred Hammond.

Vin assisted in getting JLR legal to approve the JCNA 60th anniversary logo. The logo is approved for a period of one year and then will be discarded.

JLR legal had requested 12 JCNA affiliate clubs sign trademark agreements. Those clubs were, Delaware Valley Jaguar Club, Jaguar Club of Houston, South Florida Jaguar Club, North Georgia Jaguar Club, Jaguar Club of Northern Arizona, Gulf Coast Jaguar Club, Jaguar Club of Florida, Jaguar Association of New England, Empire Division, Jaguar Aficionados of Greater Buffalo, and Canadian XK Jaguar Register. A new agreement will be prepared by JLR legal for the Jaguar Association of North Texas. The two Dallas clubs consolidated and have a logo change. All agreements have been sent to JLR legal.

The successful JLR private discount program continues benefiting both JCNA members and JLR sales. The private offer program has the following discounts.

Jaguar discounts: **2017/18 XE** \$1000, **2017/2018 XF** \$1000, **2017/18 XJ** \$2500, **2017/18 F-type** \$2500 and **2018 F Pace** \$1000.

Also included this year are Land Rover discounts: **2017/18** Discovery Sport \$1000, **2017** Discovery \$1000, **2017/18** Evoque \$1000, **2017** Range Rover Sport \$1000, and 2018 Velar \$1000

The 2017 Special Event Sponsorship money was distributed by decisions of the regional directors in the regions where application for sponsorship had been applied for. The due date for 2018 sponsorship support is February 28th.

The JLR F-type on track conditions test drive was once again held in 2017 in conjunction with SVRA at various race track events throughout the country.

Distribution of the Jaguar Journal directly to the dealers is now being done by JCNA. Fred Hammond sends updates of the dealer address info every few months to JCNA. JCNA sent the Canadian dealers courtesy copies twice with no response as to the whether they would be interested in having copies of the Journal for their dealership.

Submitted February 20, 2018
Barbara Grayson JCNA Liaison

CR2a Jaguar Land Rover Liaison Report

By Fred Hammond, Designated Board Member

For the most recent quarter, Jaguar Land Rover Automotive plc reported pre-tax profits of £192 million for the three months to 31 December 2017, as major investments in new models and challenging trading conditions in key markets offset a solid rise in unit sales.

In the third quarter, retail sales grew 3.5% to 154,447 units, driven primarily by a 14.6% increase in unit sales in China and an 18.2% rise in overseas markets. Increased sales in such markets reflected underlying demand for the new Range Rover Velar, the Land Rover Discovery, the recently-launched Jaguar E-PACE and, in China, the long-wheelbase Jaguar XF. This improvement was offset by flatter demand in the USA, UK and Europe, and the impact of model year change-overs for the Range Rover and Range Rover Sport.

As part of the ongoing product offensive, global expansion and new technology program, Jaguar Land Rover's investment spending exceeded £1 billion in the third quarter and is expected to be in the region of £4-£4.35 billion for the full year.

This year Jaguar Land Rover is preparing to launch our first ever electric car, the 240+ mile range Jaguar I-PACE during the second half of the year, and Range Rover's up-coming plug-in hybrids.

In addition, Jaguar Land Rover has been named the largest automotive vehicle and engine manufacturer in the UK in 2017 by the Society of Motor Manufacturers and Traders (SMMT.) The British company produced 532,107 vehicles at its three plants in Birmingham and Liverpool. It also produced 305,907 examples of the all-new family of Ingenium engines in the Wolverhampton plant.

As of this writing, Jaguar Land Rover North America is preparing to move across Mahwah, NJ to our new corporate headquarters.

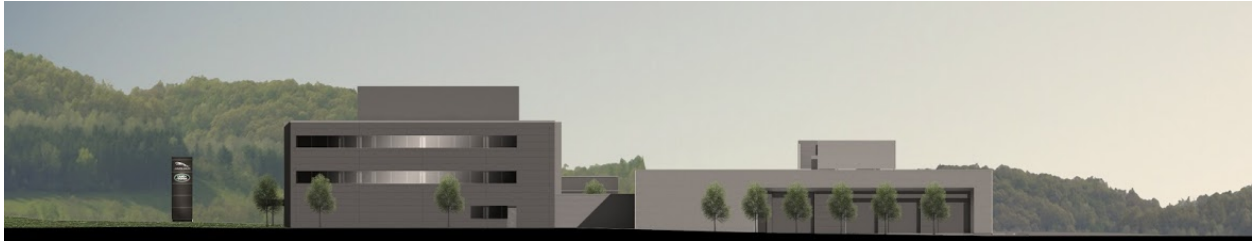
Front Elevation



Rear Elevation



South Side Elevation

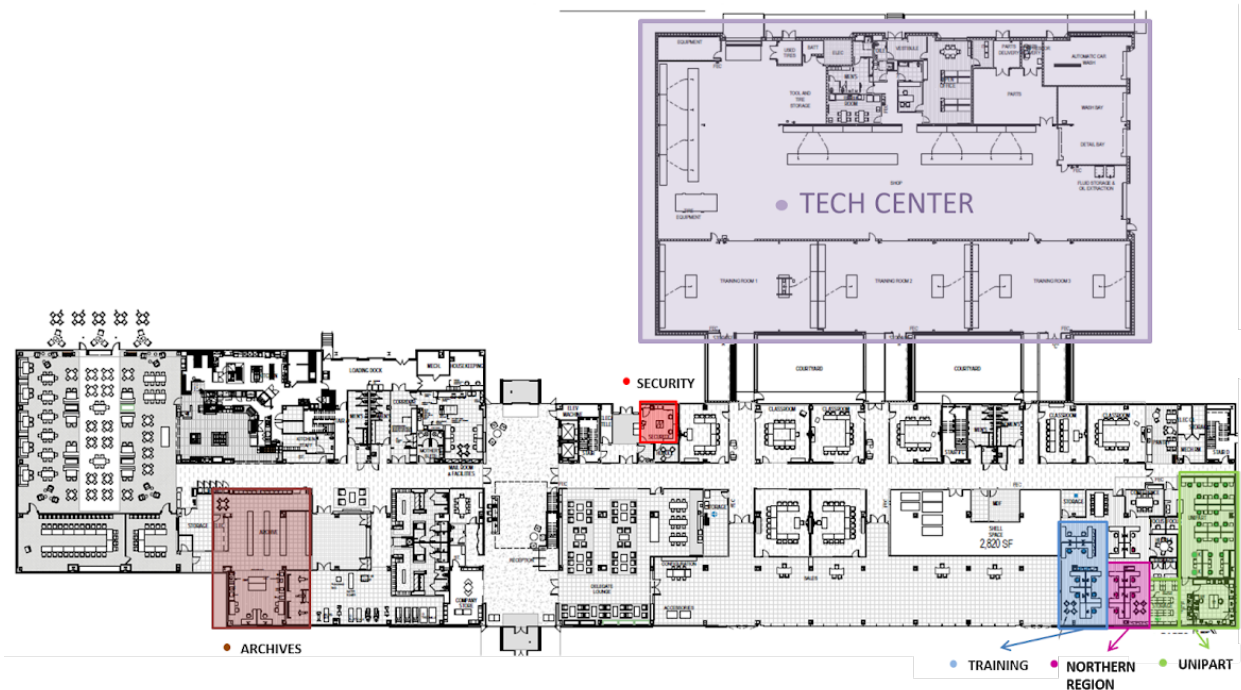


North Side Elevation

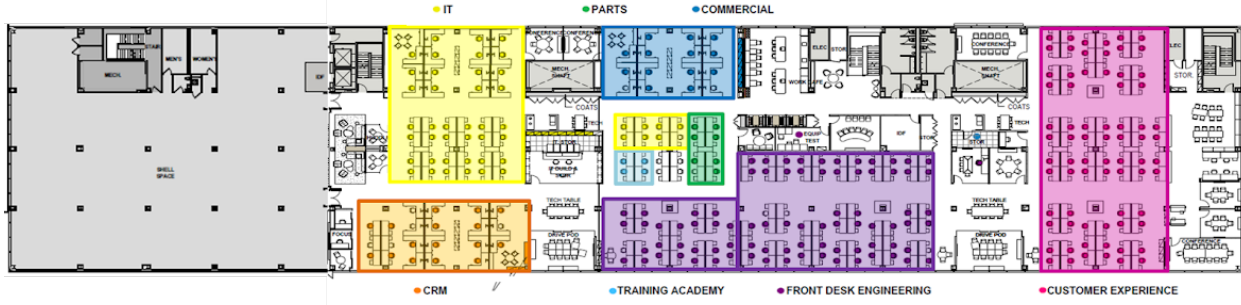


JLR has offered to host the 2019 AGM at the new HQ. Fred Hammond has presented to the Jaguar Auto Group and the Jaguar Touring Club on the AGM, with an eye towards one of those clubs or both hosting the AGM. JLR will provide support with volunteers from our staff, assistance with hotels and activities, etc., and work towards utilizing areas of the new facility for meals, meetings and breakout sessions. The new facility is on the same property as a Sheraton Crossroads Hotel and is within two miles of four other hotels, which would offer less expensive accommodations. Final details are still to be worked out, but a host club must be found first.

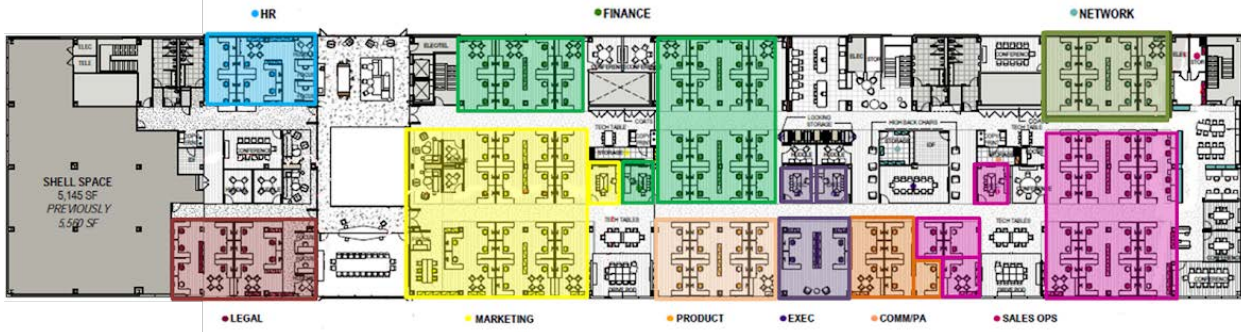
FIRST FLOOR



SECOND FLOOR



THIRD FLOOR



JAGUAR CLUBS OF NORTH AMERICA
 2018 Annual General Meeting
 March 24, 2018, San Antonio, Texas

2017 Treasurer's Report
 Respectfully Submitted by William W. Sihler

It was an unexpected honor to be asked to step into the role of JCNA Treasurer to allow Gary Kincel to elide into his new challenge developing the Coventry Foundation. I very much appreciate the help he gave me learning the job, as I do the support provided by Gary Vaughan, George Camp, and others who put up with my questions.

An additional complication, which was started before I entered the scene, was transferring the JCNA bank relationship to Branch Bank & Trust (BB&T). Despite the inevitable small issues that arise in such a change, the transfer went smoothly. Fortunately for me, Messrs. Kincel, Vaughan, and Camp had this transfer organized and partly implemented before I arrived. The bank situation appears to be operating smoothly with a reduction in bank charges.

In summary, JCNA substantially improved its financial results in 2017. The association showed a profit of \$43,600, up from a loss in 2016 of \$25,000. Reserves for emergencies of \$210,200 were not touched and grew slightly to \$214,500 thanks to interest earned. These reserves are all invested in zero-credit-risk investments, which in 2017 earned very little.

Income statements for 2017 and 2016 follow together with balance sheets for December 31, 2017 and 2016. The income statements have been rearranged from the detailed statements provided by the accountant to put emphasis on the major segments of JCNA's operations. In the following discussion, because it was decided not to create a 2017 budget, the comparison is 2017 results versus 2016.

Basic Operating Profit and Loss Analysis

Basic operating revenues and expenses. JCNA's basic operating revenue, mainly from dues, was down \$5,000 in 2017, \$158,900 versus \$164,600. Basic expenses, however, declined from \$145,600 to \$123,100, creating a net improvement of \$22,500. The reduction in expenses was largely the result of a decrease in website management and meetings and transportation.

Special revenue. Four items created special 2017 net revenue of \$4,800, compared with a \$40,000 loss in 2016. The difference was in part a decline in trophy costs of \$28,900 (but at the end of 2017 there were \$26,100 in trophies on the balance sheet which will presumably be distributed and expensed in 2018). Two projects created a total of \$9,100 in net contribution: Hard Regalia (including the 60th Anniversary badges, pins, and poster) and the E-Type Originality Guide.

In total, these special projects generated about \$4,800 in contribution to the total 2017 profit of \$43,000. Unfortunately, special projects tend to have limited half-lives. JCNA's officers, directors, and members need to be creative in identifying new opportunities.

Other income. Other income remained at about the same in the two years, consisting primarily of JLR contributions to JCNA. These were passed along to the component clubs.

Overall net operating income. This sum increased significantly in 2017 from 2016: \$12,300 to \$71,900.

Jaguar Journal

Overview. In 2017, the *Jaguar Journal* cut its loss to \$28,400 from \$37,300 in 2016. In both years, JLR made a contribution of \$27,000 to the *Journal's* operating costs.

Revenue. Net advertising revenue was increased slightly in 2017 from \$63,500 in 2016 to \$66,800. Copies of the *Journal* produced \$6,200 in both years. Special projects (the Owner's Association badge and the thumb drive with complete back issues of the *Journal*) showed a significant decline in net contribution from \$17,300 to \$3,200. This illustrates the short half-life of special projects.

Expenses. A significant reduction in the *Journal's* expenses was made in 2017. They were cut 24%, from \$37,300 to \$28,400. The major portion of the reduction came from lower editorial costs (down 30%) with a smaller reduction in publication costs (down 10%). Other costs, primarily postage, remained about level.

The Bottom Line

As noted earlier, the bottom line of the greater net contribution from basic operations and special projects and the significant reduction in the cost of the *Jaguar Journal* was an increase in income to \$43,600 in 2017 from a loss of \$25,000 in 2016.

The Balance Sheet

Asset changes. Operating cash increased \$6,600 to \$71,000 from the 2016 balance of \$64,500. As noted, the financial reserves grew slightly by \$3,900 from \$210,200 to \$214,100. The reserves are invested in high-quality fixed-income securities in a laddered structure over the next seven years. One-third will mature within the next two years, and one half will mature in years 3 through 5. A very small amount is invested to mature 7 years out. There is very little credit risk in these investment, but they are subject to small interest-rate risk if rates rise and they have to be sold before maturity.

The other major asset increase was in the inventory of trophies, which was up \$26,100 in 2017. Presumably, this asset will hit the income statement as an expense in 2018.

Minor changes included an increase in accounts receivable of \$4,700.

Total increases in assets discussed above was \$36,600.

Liability changes. During 2017, outstanding liabilities dropped from \$16,900 in 2016 to \$9,900, which cut into the cash generated in 2017 by \$7,000. A decrease in Contra current assets accounted for \$3,900 of this decline.

Where-Got-Where-Gone. The increase in assets of \$36,600 plus the decline in liabilities of \$7,000 equals the profits of \$43,600.

JCNA 2017 Profit and Loss Statement

	Jan-Dec 2017	Jan-Dec 2016	Change
Revenue			
General Revenue			
Club Dues	147,539.50	154,006.33	(6,466.83)
Members at Large	10,178.89	10,381.00	(202.11)
Event Registrations	225.00	230.00	(5.00)
Life Member	1,000.00	0.00	1,000.00
Total General Revenue	\$ 158,943.39	\$ 164,617.33	\$ (5,673.94)
Special Revenue (net)			
Hard Regalia Sales	10,822.85	2,627.88	8,194.97
Regalia Expense	(6,013.19)	(13,577.35)	7,564.16
Regalia Contribution (gross)	\$ 4,809.66	\$ (10,949.47)	\$ 15,759.13
Publications	22,641.70	4,483.66	18,158.04
Publication Expense	(16,422.74)	(4,320.25)	(12,102.49)
Publication Contribution (gross)	\$ 6,218.96	\$ 163.41	\$ 6,055.55
Regalia/Publications shipping fees collected	5,121.44	1,395.28	3,726.16
Regalia/Publication shipping costs	(7,063.29)	(1,697.17)	(5,366.12)
Net Regalia/Publications shipping cost	\$ (1,941.85)	\$ (301.89)	\$ (1,639.96)
<i>Regalia and Publications Contribution</i>	\$ 9,086.77	\$ (11,087.95)	\$ 20,174.72
Trophies	14,779.82	13,590.52	1,189.30
Trophies Shipping Income	1,070.00	568.00	502.00
Trophies Income	\$ 15,849.82	\$ 14,158.52	\$ 1,691.30
Trophies Cost	(10,921.36)	(38,437.54)	27,516.18
Trophies Shipping	(9,180.04)	(4,656.50)	(4,523.54)
Total Trophies Expense	\$ (20,101.40)	\$ (43,094.04)	\$ 22,992.64
<i>Trophy Contribution</i>	\$ (4,251.58)	\$ (28,935.52)	\$ 24,683.94
Total Special Revenue	\$ 4,835.19	\$ (40,023.47)	\$ 44,858.66
Other Income			
Jaguar Cars Club Sponsorship	25,000.00	29,703.23	(4,703.23)
Interest and Other Income	5,030.71	3,423.66	1,607.05
Tool Loan Program (net)	1,204.90	197.37	1,007.53
Total Other Income	\$ 31,235.61	\$ 33,324.26	\$ (2,088.65)
Net Revenue	\$ 195,014.19	\$ 157,918.12	\$ 37,096.07
Operating Expenses			
Special Events	23,567.09	26,761.44	(3,194.35)
Membership Services	18,881.19	23,249.04	(4,367.85)
Insurance	14,688.96	13,897.33	791.63
Administration	27,300.00	26,800.00	500.00
Website and Management	6,851.00	19,431.98	(12,580.98)
Bank Charges	4,190.86	4,445.26	(254.40)
Administrative Costs	6,855.52	5,970.35	885.17
Professional Services	16,021.48	11,577.99	4,443.49
Meetings and Travel	3,957.57	12,773.31	(8,815.74)
Awards/Gifts	777.57	709.67	67.90
Total Operating Expenses	\$ 123,091.24	\$ 145,616.37	\$ (22,525.13)
Net Operating Income (Loss)	\$ 71,922.95	\$ 12,301.75	\$ 59,621.20

Jaguar Journal Profit and Loss Statement**Revenue**

Advertising	72,484.76	71,811.28	673.48
Less: Commission Expense	(5,711.02)	(8,297.75)	2,586.73
Net Advertising Revenue	\$ 66,773.74	\$ 63,513.53	\$ 3,260.21
Jaguar Cars Club Sponsorship	27,000.00	27,000.00	0.00
Special Products			
JOA Anniversary Badges Revenue	300.00	28,930.00	(28,630.00)
JOA Badge Expense	0.00	(16,205.39)	16,205.39
JOA Anniversary Badges (net)	\$ 300.00	\$ 12,724.61	\$ (12,424.61)
Thumb Drive Archive Revenue	2,833.25	6,153.43	(3,320.18)
Thumb Drive Shipping Fees	82.99	263.40	(180.41)
Thumb Drive Expense	0.00	(1,725.00)	1,725.00
Thumb Drive Archive (net)	\$ 2,916.24	\$ 4,691.83	\$ (1,775.59)
Jaguar Journal Copies	6,156.00	6,156.00	0.00
Other income	50.00	119.00	(69.00)
Total Revenue	\$ 103,195.98	\$ 114,204.97	\$ (11,008.99)
Expenses			
Editorial	32,955.00	47,125.00	(14,170.00)
Publication	56,886.32	63,673.43	(6,787.11)
Mailing	36,046.62	35,263.02	783.60
Accounting Expense	3,225.00	2,981.25	243.75
Other	2,438.25	2,430.85	7.40
Total Expenses	\$ 131,551.19	\$ 151,473.55	\$ (19,922.36)
Jaguar Journal Net Income	\$ (28,355.21)	\$ (37,268.58)	\$ 8,913.37
Jaguar Clubs of North America Inc. Net Income	\$ 43,567.74	\$ (24,966.83)	\$ 68,534.57

Jaguar Clubs of North America, Inc., Balance Sheets	As of Dec 31 2017	As of Dec 31 2016	\$ Change
ASSETS			
Current Assets			
Bank Accounts	71,119.46	64,498.11	6,621.35
Reserve Investments	214,088.84	210,177.15	3,911.69
Total Cash and Investments	\$ 285,208.30	\$ 274,675.26	\$ 10,533.04
Accounts Receivable	38,613.73	33,892.09	4,721.64
Inventories	29,263.20	5,132.05	24,131.15
Other Current Assets	0.00	2,899.00	(2,899.00)
Total Non-cash Current Assets	\$ 67,876.93	\$ 41,923.14	\$ 25,953.79
Total Current Assets	\$ 353,085.23	\$ 316,598.40	\$ 36,486.83
Other Assets	9,510.82	9,426.78	84.04
Total Assets	\$ 362,596.05	\$ 326,025.18	\$ 36,570.87
LIABILITIES AND EQUITY			
LIABILITIES			
Current Liabilities	9,874.73	16,871.60	(6,996.87)
Total Liabilities	\$ 9,874.73	\$ 16,871.60	\$ (6,996.87)
EQUITY			
Net Assets – Unrestricted	259,193.10	259,193.10	0.00
Retained Earnings, Beginning of Year	49,960.48	74,927.31	(24,966.83)
Net Income	43,567.74	(24,966.83)	68,534.57
Retained Earnings, End of Year	\$ 93,528.22	\$ 49,960.48	\$ 43,567.74
Total Equity	\$ 352,721.32	\$ 309,153.58	\$ 43,567.74
Total Liabilities and Equity	\$ 362,596.05	\$ 326,025.18	\$ 36,570.87

CR 4 Publications.

JCNA continues to offer a full range of Jaguar publications both as second party vendors and proprietary JCNA works. JCNA continues to suffer from the free download of some of our most valuable and sought after assets.

JCNA offered the promised JCNA 60th badge and pin sets along with the JCNA 60th poster. Both have been a big success.

The JCNA “Jaguar Journal” 60 years has also been a success. Even if all costs were not covered (they were) it was still a project that many have enjoyed world wide! Some very noted Jaguar authors have ordered their copies and love them. There are still supplies available. Two copies are on file in the Library of Congress as per our requirements!

It is a shame that no one was willing to undertake the publication of a 60th anniversary book. Although there was an “author” that promise evidently fell short of the goal. There is still time—again any takers?

JCNA Trophies Report – 2018 JCNA AGM
Submitted by Dave McDowell, SC Regional Director

NULUSA was our exclusive trophy plate provider in 2017 after taking over from our long time supplier Wilton Armetale, who in 2016 notified JCNA that they were discontinuing their custom crested line. NILUSA provided prompt attention to our orders and have maintained or exceeded the quality previously provided by Wilton Armetale.

A new trophy was added to the JCNA custom crested line in 2017: a custom International Jaguar Festival plate for use during this annual event. This polished octagon plate resembles the traditional North American year-end award and provides an opportunity to add text specifically related to each IJF event. The Georgia club utilized these plates for their 2017 IJF. The plates were well received by those participating. JCNA will maintain an inventory of these for future use by other JCNA Clubs hosting this event.



JCNA’s starting 2017 trophy plate inventory was as follows:

Wilton Armetale		NILUSA		Total
1C	102	1C	150	252
2C	36	2C	50	86
3C	97	3C	0	97
1D	29	1D	175	204
2D	48	2D	25	73
3D	<u>31</u>	3D	<u>25</u>	<u>56</u>
	343		425	768

Plus 14 Wilton Armetale and 230 NILUSA North American octagon trophy plates.

USAGE AND INVENTORY

2017 usage was as follows:

1C:	127 (1)
2C	47
3C	9
1D	125 (1)
2D	38
3D	<u>27</u>
Total	373

(1) Includes (8) 1st Place Champion and (3) 1st place Driven trophies that were returned as part of JCNA's buy-back program. Remember - If a JCNA Club orders more than they need for a Concours event JCNA will buy back the surplus awards that are remaining from that years' Concours. Please check the JCNA website for more information regarding this and trophy ordering timelines.

In addition, 214 participants in Concours, Rally and Slalom events qualified for a JCNA year-end octagon trophy plate. Our NA plate order was received from NILUSA in January. Name tags have been in production. Many trophy plates have already been shipped. Shipping of last year's year-end award plates will be completed soon.

JCNA's starting 2018 trophy plate inventory is as follows:

Wilton Armetale	NILUSA	Total
1C 0	1C 133	133
2C 0	2C 39	39
3C 88*	3C 0	88
1D 0	1D 82	82
2D 15*	2D 20	35
3D <u>4*</u>	3D <u>25</u>	<u>29</u>
107	299	406

*Will be used first before NILUSA plates

Plus 242 North American octagon trophies (which includes 200 new plates that were ordered for 2017 trophy recipients); and 97 International Jaguar Festival plates.

The retail value of our current stock is \$26,128.00

The following additional trophy plates are on order from NILUSA:

1C:	50
2C	50
3C	0
1D	100
2D	25
3D	<u>25</u>
Total	250

They will be available for use during our Concours season.

END OF REPORT

CR 6 Tool Loan Program

This continues to attract members to JCNA simply to take advantage of the program. The program runs at no cost to members. An agreement has been concluded to co locate the tools with the vast holdings of the Coventry Foundation. Loan will still be at no cost to JCNA members and in fact JCNA members have benefited from the foundations holdings for some time.

JAGUAR CLUBS of NORTH AMERICA **NOMINATING COMMITTEE**

MEMBERS: Gerald Ellison - Chair - nominating@jcna.com
Howard Lee Smith and Lisa Schafer

TO: ROBERT MATEJEK
Secretary - JCNA

The following includes an Addition & Correction to the previously submitted 2018 AGM Report of the JCNA Nominating Committee:

Elected to the position of **Regional Director** - for the **2018 – 2020** (2-year) Term of Office – serving in their respective Regional districts are the following:

- **Dennis Eklof** -(JANE)- - for the *North-East Region*;
- **W. Ronald Gaertner** -(VJC) - for the *South-East Region*;
- **John Boswell** -(WisJagLtd) -(by appointment) - for the *North-Central Region*;
- **Ronald Wallis** -(JC Houston)- for the *South-Central Region*;
- **Carole Borgens** -(CAN.XK JR)- for the *North-West Region*;
- **Jack Humphrey** -(JC S CO)- for the *South-West Region*;

(I would like to Sincerely Thank each of these individuals for their dedication to the Jaguar Clubs of North America, by serving the needs of the Clubs and Members of their respective Regions. -- THANK YOU VERY MUCH !!!!! - (gle))

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THE NEXT JOB of the Nominating Committee –is to seek **Nominations** for the position of **President and Vice-president** of JCNA for the **2018 -to- 2019** (*one year*) **Term of Office.**

As you know, nominations for these positions are usually made by “Self-Nomination” by **currently serving Regional Directors**, and those eligible to serve must have also been elected to serve on the Board of Directors **during the period of Executive Committee service.** A notice of the availability of these positions on the Executive Committee has been sent to each of the current **2017–to- 2019 Regional Directors**, and also sent to each of the “newly-Re-elected” **2018-to-2020 Regional Directors.** (The potential Candidate must be currently serving as a Regional Director -to be eligible for Nomination & Election).

CURRENT REGIONAL DIRECTORS ELIGIBLE FOR NOMINATION AND ELECTION AS AN OFFICER ON THE JCNA EXECUTIVE BOARD (i.e. -President or Vice-president) – for the 2018 –to- 2019 Term of Office:

(I.e. - Meeting the criteria of currently serving as a Regional Director [Only Elected Regional Directors are eligible to be nominated as a JCNA Executive Board Officer], AND also serving as a Regional Director during their elected Term of Office)

**** ELEANOR MORRIS – Currently serving as the 2017 –to- 2019 North-East Regional Director;**

**** DENNIS EKLOF – Current serving as the 2016 – 2018 North-East Regional Director, AND newly re-elected as the 2018 –to- 2020 N-E Regional Director;**

**** THOMAS WRIGHT – Currently serving as the 2017 -to- 2019 South-East Regional Director;**

**** MICHAEL MEYER -- Currently serving as the 2017 –to- 2019 North-Central Regional Director;**

**** DAVID McDOWELL – Currently serving as the 2017 –to- 2019 South-Central Regional Director ;**

**** CAROLE E. BORGENS - Currently serving as the 2016 –to- 2018 North-West Regional Director, AND newly re-elected as the 2018 –to- 2020 N-W Regional Director;**

**** BARBARA GRAYSON - Currently serving as the 2017 –to- 2019 North-West Regional Director;**

**** JACK HUMPHREY – Currently serving as the 2016 -to-2018 South-West Regional Director, AND newly re-elected as the 2018 –to- 2020 S-W Regional Director;**

**** LESLIE HAMILTON – Currently serving as the 2017 –to- 2019 South-West Regional Director;**

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THE CURRENT LIST OF OFFICER CANDIDATES FOR THE JCNA EXECUTIVE COMMITTEE HAVING BEEN RECEIVED BY THE NOMINATING COMMITTEE IS :

**** for PRESIDENT : JACK HUMPHREY** of the *Jaguar Club of Southern Colorado* and currently serving his first term as **President of JCNA**. **Jack** is currently serving as **the 2016-2018 South-Western Regional Director**, and has been recently re-elected to again represent and serve as the **2018-to-2020 S-W Regional Director on the JCNA Board of Directors**, and is thus eligible for seeking the office of **President** for the **2018-2019 term office** at the Election of **JCNA Officers** at the **AGM** in March **2018**. **JACK** will be seeking his second term as **President of JCNA**.

**** for VICE-PRESIDENT: BARBARA GRAYSON** of the *Jaguar Owners Club of Oregon*, and is currently serving her fourth term as **Vice-president of JCNA**. **Barbara** is currently serving as the **2017-to-2019 North-West Regional Director** on the **JCNA Board of Directors**, and is thus eligible for seeking the office of **Vice-president** for the **2018-2019 term office** at the Election of **JCNA Officers** at the **AGM** in March **2018**. In addition to having served several terms as the **N-W Regional Director**, **Barbara** has previously served as the **FIRST** President of the newly independent **JCNA** following its separation from *Jaguar Cars, Inc.* and also as as the **Elected Member** on the **Executive Committee** (*elected by the Board-of-Directors to serve as their representative on the Executive Committee*). **BARBARA** will be seeking her fifth term as **Vice-president of JCNA**.

On the day of the **AGM**, the list of nominees will be presented to the Delegates. **ADDITIONAL NOMINATIONS OF OTHER ELIGIBLE REGIONAL DIRECTORS MAY ALSO BE MADE FROM THE FLOOR**. When all nominations have been made, the election of the **President & Vice-president** of the **JCNA Executive Committee** for **2018 – 2019** will occur by the majority vote of the Delegates attending (*and by Proxy*) at the **AGM**.

The new board and officers shall take office upon completion of the business of the **AGM**.

Respectively submitted,

Gerald Ellison - Chair - JCNA Nominating Committee

Jaguar Clubs Of North America, Inc. Bylaw Change Form



1. Open this form and save it to your hard drive. **2.** With the form open, press the **Tab** key to move through the fields and type the information in. **3.** When done, save the form and close it. **4.** Email, or USMail the form to:

JCNA Secretary
500 Westover Dr. #8354
Sanford, NC. 27330

Secretary@JCNA.com

Questions call 888-258-2524 "other inquires"

As per the JCNA Bylaws, the bylaws may be amended at any annual general meeting or special meeting by a vote of two-thirds (2/3) of the voting members present, or represented by proxies, provided a copy of the proposed amendment(s) has been included in the call of the annual or special meetings at least **forty five (45)** days prior to the AGM."

Article Number and title **ARTICLE VI - Directors**

Section Number and title **Section 5 : Elections-**

State current bylaw, if any (Use separate sheet if necessary)	<p>Section 5. Elections: Voting for the election of regional directors will take place by means of a ballot which must be delivered to each membership by mail or other current day technology as agreed upon by the JCNA Executive Committee and the JCNA Administrator not later than October 31, either as a supplement of the, Jaguar Journal postpaid by mail, or other current day technology as agreed upon by the JCNA Executive Committee and the JCNA Administrator to such address as appears on the JCNA master roster of members as of the September/October Jaguar Journal JCNA official publication Mailing label cutoff date. Ballots voted will be authenticated by placing the voter's affiliation number, regional initials, and JCNA member number on the ballot. Ballots must be completed and returned by mail or other current day technology as agreed upon by the JCNA Executive Committee and the JCNA Administrator and must be received at the designated location no later than the date specified.</p>
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State proposed bylaw or change (Use separate sheet if necessary)	<p>Section 5. Elections: Voting for the election of regional directors will take place by means of a ballot which must be delivered to each membership by mail or other current day technology as agreed upon by the JCNA Executive Committee and the JCNA Administrator not later than November 10th, either as a supplement of the, Jaguar Journal postpaid by mail, or other current day technology as agreed upon by the JCNA Executive Committee and the JCNA Administrator to such address as appears on the JCNA master roster of members as of the November/December Jaguar Journal JCNA official publication Mailing label cutoff date. Ballots voted will be authenticated by placing the voter's affiliation number, regional initials, and JCNA member number on the ballot. Ballots must be completed and returned by mail or other current day technology</p>
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as agreed upon by the JCNA Executive Committee and the JCNA Administrator and must be received at the designated location no later than the date specified.

Reason for Change:
(Use separate sheet if necessary)

The current JCNA By-laws: - Article VI - Directors : Section 5 : Elections -- statement that: "The ballots must be delivered to the Membership NO LATER THAN October 31st" - (which occurs with the mailing of the SEPT--OCT Issue of the JOURNAL) -- results in a significant amt. of stress in the JOURNAL Office due to their "un-official-DEAD-LINE" required for the planning of the J-J to "mid-to- late" JULY - to allow for the 1-1/2 mo. required to allow for the JOURNAL's "last-minute" receipt of the R/D Candidate's Bio's & Self-Photos; and the "Planning; Correlation; Editing; Printing; & Mailing, & the Membership's Receipt of the J.J. (with the included Bio's, & Photos, & Ballots for the R/D Election)- with mailing of the J-J by Late-August--Early- September -to assure compliance of the JOURNAL's Policy of J.-J. delivery to the Membership at the beginning of each *Bi-monthly Issue-cycle* and of receipt of the SEPT-OCT JOURNAL - by early-SEPT.)

- IF we change the dead-line for the Receipt of the J-J containing the R/D Candidate' Bios & Photos, and the Ballots -from "the currently stated "NO later than October 31st": -- TO - "No later than NOVEMBER 10th - this would allow for the Candidate's Bio's & R/D Ballots to be in the hands of the Membership by early- NOVEMBER, and by retaining the Date for return of the "properly marked" Ballots by the date of December 15th - this would still allow at least 5 (five) weeks for return of the "properly marked" ballots to the "Ballot Tabulator". (This may also have the side-effect of the reduction of "Mis-marked and "No-Count" Ballots, and also increase the number of returned Ballots -- Believed in part due to the problem of "mis-placed" Ballots or related to the effect of "long-time-forgetfulness" and "ennui").

(I would also like to see if the JOURNAL Staff can devise someway to "flag" the R/D Ballot so that it doesn't get tossed out by mistaken as an extraneous advertisement stuck in with the JOURNAL "Fly-sheet" or Wrapping!!)

(- AND - if we change the DEAD-LINE date of August 1st -TO- AUGUST 15th for receipt of the Nomination Forms from the R/D Candidates, and still retain the "starting" dates of Late-May - Early-June for seeking "R/D Nominations- this will allow a little more time for obtaining Candidates, and still gives Peter and the JOURNAL staff an additional 2-3 weeks for securing the "missing" Bio Information and "self-photos" from the R/D Candidates - even after the dead-line for submission of the R/D Nominations. (THIS IS NOT A BY-LAWS CHANGE ITEM)

Name:	Gerald Ellison Chair – JCNA Nominating Committee		
Club Name:	Carolina Jaguar Club		
Phone Number:	(910) 867-8294	Fax No:	(910) 867-1679
Email:	Nominating@jcna.com ;	Cell No:	
Postal Address:	2000 Galax Dr.		
City, State, Zip:	Fayetteville, NC 28304		
Date submitted:	Feb. 7, 2018		

48	NE	Ottawa Jaguar Club	0	7	2	0	0	1	
8	NE	Jaguar Club of Southern New England	2	4	7	6	3	2	
18	NE	Jaguar Association of New England	7	11	15	11	11	2	
26	NE	Jaguar Touring Club	6	6	11	6	4	8	
52	NE	Jaguar Auto Group	6	7	10	3	1	3	
22	NE	Empire Division	2	13	23	3	2	6	
24	NE	Jaguar Aficionados of Greater Buffalo	3	4	5	3	3	1	
25	NE	Jaguar Association of Central New York	6	6	2	2	2	1	
23	NE	Jaguar Drivers Club of Long Island	2	3	11	2	0	4	
67	NE	Capital Region Jaguar Club of New York					2	1	
33	NE	Delaware Valley Jaguar Club (NE region)	8	12	15	12	14	12	
40	NE	Nation's Capital Jaguar Owners Club	9	20	13	10	6	8	
		NE Region Summary	51	93	117	60	48	49	418
54	SE	Jaguar Car Club of North Florida	6	8	14	2	2	1	
9	SE	Jaguar Club of Florida	4	3	5	8	3	3	
10	SE	South Florida Jaguar Club	9	6	19	11	9	5	
11	SE	Sun Coast Jaguar Club of Florida	6	10	16	9	5	3	
62	SE	North Alabama Jaguar Club	3	9	8	1	2	3	
57	SE	North Georgia Jaguar Club	8	19	15	5	11	10	
21	SE	Carolina Jaguar Club	7	8	12	5	5	7	
34	SE	Jaguar Society of South Carolina	8	11	22	10	8	7	
55	SE	Music City Jaguar Club	2	3	10	3	5	4	
56	SE	Smoky Mountain Jaguar Club	5	7	2	2	3	1	
12	SE	Virginia Jaguar Club	2	7	8	3	1	2	
68	SE	Jaguar Club of SW Florida	1	1	7	3	5	0	
		SE Region Summary	61	92	138	62	59	46	458
		Member at Large	2	15	39	31	31	24	142
		No referral (insufficient information in request)	1	0	0	0	0	0	1

NOTES:

- 1** Some requests were referred to multiple clubs, therefore the total number of referrals on this sheet exceeds the total number of club locator requests received.
- 2** Some requests came from areas distant from, but within possible driving distance of, a local club. In these cases the prospective member was referred to both the local club and to the MAL program.
- 3** The number of requests received peaked in 2014 and has declined about half since then. The reason for the decline is unknown.
- 4** The "success rate" (# requests / # joined) for 2012 - 2014 (18.3%) is believed to be low but fairly accurate. The lower "success rate" for 2015 - 2017 (4.2%) is NOT accurate and is believed to actually be significantly higher. Determining the "success rate" is a very time-consuming task and I simply have not taken the time to calculate it.

Club #	Region	Club Name	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals
15	SC	Great Plains Jaguar Owners Association (no longer affiliated)	0	0	2	0	0	
17	SC	Gulf Coast Jaguar Club	9	7	7	2	5	1
14	SC	Jaguar Club of Mexico	0	0	1	0	0	0
16	SC	Heart of America Jaguar Club	4	9	5	6	8	3
20	SC	Jaguar Association of Greater St. Louis	4	6	4	3	3	1
31	SC	Jaguar Club of Central Oklahoma	0	3	5	0	2	1
30	SC	Jaguar Club of Tulsa	0	0	3	6	2	0
37	SC	Jaguar Club of Austin	3	3	2	1	2	5
38	SC	Jaguar Club of Houston	3	6	8	12	11	7
35	SC	The Jaguar Owners Association of North Texas	4	10	18	5	6	6
58	SC	Jaguar Drivers Club of North Texas (merged with SC35)	4	10	18	5	3	
50	SC	San Antonio Jaguar Club	3	1	6	1	1	1
		SC Region Summary	34	55	79	41	43	25
48	NE	Ottawa Jaguar Club	0	7	2	0	0	1
8	NE	Jaguar Club of Southern New England	2	4	7	6	3	2
18	NE	Jaguar Association of New England	7	11	15	11	11	2
26	NE	Jaguar Touring Club	6	6	11	6	4	8
52	NE	Jaguar Auto Group	6	7	10	3	1	3
22	NE	Empire Division	2	13	23	3	2	6
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25	NE	Jaguar Association of Central New York	6	6	2	2	2	1
23	NE	Jaguar Drivers Club of Long Island	2	3	11	2	0	4
67	NE	Capital Region Jaguar Club of New York					2	1
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11	SE	Sun Coast Jaguar Club of Florida	6	10	16	9	5	3
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57	SE	North Georgia Jaguar Club	8	19	15	5	11	10
21	SE	Carolina Jaguar Club	7	8	12	5	5	7
34	SE	Jaguar Society of South Carolina	8	11	22	10	8	7
55	SE	Music City Jaguar Club	2	3	10	3	5	4
56	SE	Smoky Mountain Jaguar Club	5	7	2	2	3	1
12	SE	Virginia Jaguar Club	2	7	8	3	1	2
68	SE	Jaguar Club of SW Florida	1	1	7	3	5	0
		SE Region Summary	61	92	138	62	59	46
		Member at Large	2	15	39	31	31	24
		No referral (insufficient information in request)	1	0	0	0	0	0

277

418

458

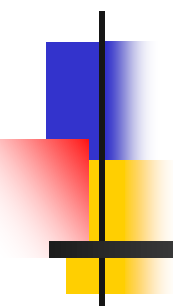
142

1

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- The number of requests received peaked in 2014 and has declined about half since then. The reason for the decline is unknown.
- The "success rate" (# requests / # joined) for 2012 - 2014 (18.3%) is believed to be low but fairly accurate. The lower "success rate" for 2015 - 2017 (4.2%) is NOT accurate and is believed to actually be significantly higher. Determining the "success rate" is a very time-consuming task and I simply have not taken the time to calculate it.

JCNA MEMBERSHIP COMMITTEE



Report to JCNA
Leadership, Delegates
and Members at the AGM
March 2018

JCNA MEMBERSHIP COMMITTEE Mission Statement



The purpose of the Membership Committee (MEMCOM) is to maximize the potential of JCNA and JCNA affiliated clubs to effectively FIND, RECRUIT, and RETAIN members. Our goal is to enable JCNA to offer the best membership experience of any automobile club.

TO BE EFFECTIVE REQUIRES THE FOLLOWING ACTIONS:

1. Receive requests and input from JCNA Board
2. Provide guidance and direction to the JCNA Board on ways to improve the membership experience.
3. Define problems which have been indicated by the affiliated clubs associated with growing, retaining or administering membership.
- 4.A. Initiate discussion both with the affiliated clubs and the JCNA Board on approaches to maintain and grow interest in the marque as time progresses, not only focused on older vehicles, but the latest models.
- 4.B. Initiate discussion with affiliated clubs and the Executive Committee on changing the trend from an aging membership to a broader demographic membership.

JCNA Membership Committee

2018 Committee Members

Northwest Region

- ❖ **Judith Hinamon** - Jaguar Owners Club of Oregon

North Central

- ❖ **Ken Katch** – Illinois Jaguar Club

Northeast Region

- ❖ **Ed Avis** - Jaguar Assoc. of New England
- ❖ **Eleanor Morris – Co-Chair** Capital Region Jaguar Club of NY

Southwest Region

- ❖ **Douglas Dechant (Advisor)**- Jaguar Club of Southern Arizona
- ❖ **Roland Quintero** – Sacramento Jaguar Club
- ❖ **Nedra Rummell – Co-Chair** - San Diego Jaguar Club
- ❖ **Mark Mayuga (Advisor)** Jaguar Owners Club Los Angeles

South Central Region

- ❖ **Lisa Schafer** - Jaguar Club of Austin

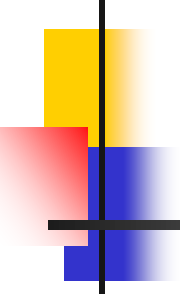
Southeast Region

- ❖ **Derek Haynes** - Southwest Florida Club

JCNA Membership Committee

Accomplishments in Last Year

- Created, submitted and received approval for JCNA Membership Committee Mission Statement in accordance with JCNA Corporate Policies.
- Ad-Hoc Committee continued to research regional & non-regional multi-club activities to promote greater involvement, greater partnership between Local Clubs, and to promote more member enjoyment. As a result, Multi-Club Initiative was published in Nov/Dec 2017 Jaguar Journal
- Created, submitted and received approval for the JCNA Membership Ad for the 2017 IJF Brochure
- Created, submitted and received approval for 2018 JCNA 60th Anniversary Membership Brochure.
- 2017 Budget submitted and approved
- Continued communications with Regional Management and Local Clubs
- Maintained and distributed JCNA President and Membership Chair Contact Listing
- Continued to create and communicate Best Practice Tools, Samples, and Resources for JCNA website.

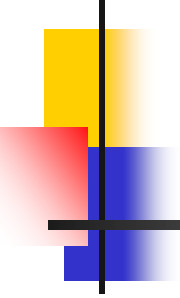


JCNA MEMBERSHIP COMMITTEE

Going Forward

Scope of Work for 2018

- MEMCOM will serve in a supporting role at 2018 IJF to promote JNCA membership
- Oversee creation of a JCNA Member Benefits video
- Create and obtain approval for 2018 MEMCOM Budget
- Create a 1-3-5 Year MEMCOM Strategic Plan
- Maintain and distribute JCNA President and Membership Chair Contact Listing
- Continue to create and communicate Best Practice Tools and Samples & add the resources to the JCNA website
- Continue our Regional Management and Communications Process. Our goal is to establish quarterly communications with all Regional Directors, Local Club Presidents and Membership Chairs
- Consider new ideas for events that include owners of all types of Jaguar cars (classics, new and everything in between)
- Survey other constituents to determine future needs and improve member satisfaction
- Analyze membership trends, JCNA's image, how we are working together, and other matters that can strengthen the organization and improve member satisfaction



JCNA MEMBERSHIP COMMITTEE

Questions/Comments

JCNA MEMBERSHIP
COMMITTEE



Thank You

JCNA MEMBERSHIP
COMMITTEE

Business Committee Report

2018 Annual General Meeting

The Business Committee is charged with analyzing business related details of JCNA, administering the JCNA Insurance Policies, working with JCNA legal to negotiate JCNA independent contractor agreements, coordinate the duties of the Administrative Manager, and look over the financial details of JCNA. In addition, we are available to operating committees and individual leaders within JCNA for advice as needed. We also make periodic recommendations to JCNA officers and BOD related to the current and future financial health of JCNA, and activities that may have an impact on the financial health.

The current Business Committee includes: Bill Beible, Gary Hagopian, Philip Taxman, Phil Endliss, Gary Kincel, Bill Sihler, and Gary Vaughan as Chairperson. We hold periodic conference calls as a Committee to discuss current events, and brainstorm new ideas.

Financial Health. Since reporting at the AGM, our financial health continues to be good. Due to continued problems with Wells Fargo Bank, it was decided to move all accounts from Wells Fargo Bank to BB&T Bank. In our short term cash accounts with BB&T Bank, we held \$71,119.46 at the end of December, and in our Long Term accounts with Merrill Lynch and in other CD's we held \$214,088.84. We have no large outstanding payments that need to be made, and our cash on hand will be adequate to cover normal operating expenses for the balance of the year.

Treasurer. At the beginning of last year, Gary Kincel asked that we find a replacement for him as Treasurer. Gary didn't feel like he could continue as Treasurer due to the increased commitments required of him as the president of the Coventry Foundation. I would like to personally thank Gary Kincel for his many years as Business Committee chairman and Treasurer. He was instrumental in getting JCNA on the firm footing it is now on. Fortunately we didn't have to look far to fill the position of Treasurer. Bill Sihler, a member of the Business Committee, with

excellent financial credentials, was agreeable to taking over the position of Treasurer.

Administrative Manager. Also, soon after the end of last year's AGM, it became necessary to replace the Administrative Manager. Again we were fortunate in that George Camp, the outgoing JCNA president, was agreeable to filling that position.

JCNA Insurance. J.C. Taylor continues to be our insurance broker. Currently we have General Liability for JCNA and affiliated clubs with a coverage limit of \$3,000,000 per occurrence and \$4,000,000 aggregate during a 12-month period, as well as Directors and Officers Liability coverage with a limit of \$1,000,000 per occurrence and aggregate during a 12-month period. Local clubs should request a certificate of insurance for their events, however the event will be covered even if they do not. Our Liability Insurance coverage currently extends to cover all affiliate clubs and most events that they have. Our Directors and Officers Liability Insurance coverage extends to the National as well as Affiliate Club management group. Insurance has been one of the more active areas of involvement for the business committee this year, mostly with questions regarding coverage and insurability of places where events are held. At the December Board of Directors meeting, it was requested that we supply all the clubs with a one page explanation of our coverages. Attached to the end of this report is that coverage page.

JCNA Shop. Since the last AGM, JCNA sold several hundred copies of Dr. Mueller and Dr. Haddock's book *Jaguar E-Type Six-Cylinder Originality Guide*. As well as all the existing items on sale in the JCNA Shop, we are currently, offering 60th Anniversary posters and car badges for a limited time. All merchandise is being handled through the UPS store in South Carolina with the exception of wearable merchandise which is being supplied through ZOME.

Jaguar Journal. Billing for Jaguar Journal advertising is managed by our accounting firm with guidance from JCNA contractor and advertising sales person Diane DuFour. Diane has worked with the Senior accountant at our new firm to coordinate activities around billing for advertising both Jaguar Journal, and the Web. Also with the help of George Camp, Administrative Manager, several past due accounts have been collected

Respectfully Submitted: Chairperson

Gary Vaughan

2017 -2018 JCNA Insurance Coverage

General Liability: PPS 08370373 – Foremost Signature Insurance Company

Policy Period: 4/30/17 to 4/30/2018

General Aggregate:	\$ 2,000,000
Products/Completed Operations:	\$ 2,000,000
Each Occurrence:	\$ 1,000,000
Tenants Legal Liability:	\$ 1,000,000
Medical Expenses:	\$ 10,000
Hired and Non-Owned Auto Liability	\$1,000,000

Umbrella: PPS 08370373 – Foremost Signature Insurance Company

Policy Period: 4/30/17 to 4/30/2018

General Aggregate Limit:	\$2,000,000
Products/Completed Operations Aggregate Limit:	\$2,000,000
Each Occurrence Limit:	\$2,000,000

Directors & Officers Insurance: ALT 76095 – Old Republic Insurance Company

Policy Period: 8/9/2017 to 8/9/2018

Aggregate Limit of Liability:	\$1,000,000
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Certificate of Insurance

If the owners of the site where your Concours or Slalom is to be located is requiring a "Certificate of Insurance" you will need to complete the "Certificate of Insurance Request Form" found under the "INFO" tab, and "Library" sub tab on the JCNA webpage.

CR-12

FROM: Rob Thuss, Legal
TO: JCNA BOD
c/o Bob Matejek, Secretary
RE: 2018 AGM BOD Report
DATE: February 27, 2018

Legal Concerns:

There are no pressing legal concerns. Over the past year, JCNA retained the Simm Showers firm for tax related assistance, so that in the event tax issues arose, JCNA would have an established legal relationship to promptly address any such issues. In preparing the 2016 Return, our accountant was able to confer with Rob Showers, and associates in the firm. The main issue relates to the proportion of non-member income JCNA receives, since IRS Rules set limits on the amount of non-member income a not-for-profit private social club may receive. If non-profit private social clubs exceed established thresholds, or cannot show the non-member income is related to its purposes, it could lose its non-profit status. To ensure JCNA has a policy in place concerning accepting non-member income, JCNA passed a policy that JCNA will not accept non-member income that is not related to its purposes as set forth in the JCNA Bylaws. The Simm Showers is on retainer.

From time to time, I've been asked for an opinion about various internal matters, and this is normal and I cannot recall any questions beyond the norm. Some questions have been raised related to coverage under JCNA's insurance policies, and recently questions have been raised about the "waiver" language that JCNA and Affiliates have used on its registrations for sanctioned events. Review of this language may be forthcoming. And again, recently, JCNA reached an agreement with Bob Sheridan for JCNA to reproduce paper copies of an XK 120 Judging Guide.

Renewals with our contractor positions are scheduled to occur in conjunction with the AGM, and we'll prepare renewal contracts, accordingly, working with the Business and Executive Committees.



Jaguar Clubs of North America

Special Awards Committee Report

Committee Members:

NC	Bob Matejek	Chair	NW	Jennifer Orum
NE	Mike Cook		SW	Paul Petach
SW	Mary Snyder		SW	Les Hamilton
SW/NC	Hazel Beck			

Purpose:

To establish a policy on criteria for accepting nominations for Special Awards, judging criteria, scoring and notification of Special Awards:

1. Andrew Whyte Service Award
2. Fred Horner Sportsmanship Award
3. Dealer of the Year Award
4. Karen Miller (Editor) Award
5. Website Award
6. President's Award
7. Newsletter Awards
 - A. Heritage Articles
 - B. Event Articles
 - C. Technical Articles
 - D. Travel Articles
 - E. Jaguar Life Articles
 - F. Photos
 - G. Jaguar Journal Submission

Activities:

We created a new award for the Top Submission to the Jaguar Journal
Last year updated all the award forms and posted them to the JCNA website and put on a seminar at last year's AGM explaining everything to do with the Special Awards.
That seminar is also posted on the JCNA website to share that info to all.

Right after the first of the year, we received all the candidates for the awards, evaluated all of them and feel very comfortable that the best candidates were selected. They will all be presented tonight during the banquet.

Observations:

Since we started judging Club websites in 2011, the quantity and quality of Club Websites has greatly improved. This is definitely a good recruiting tool for new members and keeping current members informed.

Future Tasks:

We would like to get into judging the Club Facebook sites and maybe expand into other social media's as well. Our problem is that none of the seven of us on the committee are real users of Facebook or other systems.

We are always looking for new members to join our little group. We meet monthly during the year and weekly in January and February. Our meetings are Web Ex interactive computer / conference calls. We really do have a lot of fun while getting through all our tasks. We welcome people with or without a publication background. Should you be a candidate for one of the awards, we do work around it so that you are not voting for yourself.

Spring 2018 Concours Committee (CC) Report

Date: February 14, 2018

To: JCNA President and Board of Directors

From: Gary Cobble, Chairman, JCNA Concours Committee (CC)

CONCOURS COMMITTEE REPORT

1 – Committee Members

Reg	Name	Club	Member Status
SW	Mike Zavos	Inland Empire Jaguar Club(SW60)	Current
SE	Dave Kirkman	North Georgia Jaguar Club(SE57)	Current
SC	Patti McClane	Jaguar Owners Assoc of North Texas(SC35)	Current
NW	Tom Doyle	Canadian XK Jaguar Register(NW42)	Current
NE	Jim Sambold	Jaguar Association of New England(NE18)	Current
NC	Paul Cusato	Jaguar Club of Ohio(NC28)	Current

Jaguar’s Concours Rules Committee Representative

Dick Cavicke

2 - General Activity and Duties

- a. Monitor the JCNA and Jag-Lovers Forums concerning the JCNA activities in general and the Concours discussion in particular.
- b. Consider and recommend Concours Program changes based upon Concours Entrants, Judges, Chief Judges, Concours Chairman, and Club Presidents feedback and input regarding problem areas in the administration of the Concours Program.
- c. CC Chairman to monitor/approve Concours Sanction Requests and Concours Scoring Results

3 - Problem Areas Identified to Date and Suggested Action

- a. **Judging Authenticity Guides** – More model-specific Judging Authenticity Guides are needed across the range of the Jaguar production models.

Proposed Action

- 1. Request that JCNA produce additional Authenticity Judging Guides.
- 2. The current JCNA Judging Guide covers Jaguar cars only through the XJS models. Since that time Jaguar Cars has introduced the XK8, XJ6(X300), XJ8, X-Type, S-Type, XK, XJ, XF, XE, F-Pace, F-Type. Jaguar Cars will be introducing in 2018 more new models including the I-Pace (all electric car) and the E-Pace.

3. Gather the data and specifications that are necessary for the production of Judging Guides for these new Jaguar Cars models and subsequent Jaguar Cars as they are introduced.
 4. Archive the material referenced in Chapter VI, 4. Authenticity Documentation, b. Jaguar Cars Inc. and Jaguar Canada Inc. Sales Literature and Accessory Brochures for all Jaguar models since the XJS.
 5. Archive the material referenced in Chapter VI, 4. Authenticity Documentation, a. Official Jaguar Cars Ltd. – Parts Books, Service Manuals and Owners Manuals for all Jaguar models since the XJS. The production of these Manuals is no longer in paper form but in digital form, so this may no longer be a viable source of data for Judging Guides.
 6. Maintain this and any other germane material to be used to develop JCNA Judging Guides at some future date.
- b. Concours Class Consolidation** – a number of the Concours classes have little participation resulting in a lack of competition.

Proposed Action

1. The Concours Committee will study this issue and prepare a Class consolidation proposal, if deemed appropriate, to be presented at the 2019 AGM
- c. Concours Program** – the participation of modern Jaguar cars is creating an unnecessary and time consuming judging process for the newer Jaguars, as a result of using Rules and Scoring Sheets intended for judging restored Jaguar cars. The modern Jaguars have not aged to the point of requiring restoration.

Proposed Action

1. Consider the development of a Vintage Concours and Modern Concours Program
2. Urge JCNA to consider Rules and Scoring sheets for Modern Jaguars that is commensurate with the necessary judging of these unrestored Jaguars.
3. The Concours Committee to review this issue and prepare a proposal to be presented at the 2019 AGM.

4 – Request of the Board of Directors

The Concours Committee requests the JCNA Board of Directors approval of the Concours Committee’s pursuit of the above Action Items

Respectfully submitted,

Gary Cobble

Chairman, JCNA Concours Committee and JCNA Archivist

Date: February 20, 2018

To: JCNA President and Board of Directors

From: Dick Cavicke, Chairman, JCNA Judge's Concours Rules Committee (JCRC).

Subject: Spring 2018 JCRC Report

1. JCRC Membership:

Region	Name	Club	Term Expiration
SW -	Dick Cavicke (Chair)	San Diego Jaguar Club	JCNA President Appoints
SE -	Mike Mueller	Jaguar Club of Austin	April 30, 2019
SC -	Rufus Coburn	Jaguar Club of Austin	April 30, 2019
NW -	Terry Sturgeon	Jaguar Car Club of Victoria	May 1, 2018
NE -	Hal Kritzman	Jaguar Club of Southern New England	May 1, 2018
NC -	Bob Stevenson	Jaguar Affiliates Group of Michigan	May 1, 2020

2. JCRC Activity Summary:

- a. **XK120 Judging Guide:** Supported and contributed to the production and give conditional committee approval of the proposed JCNA XK120 Judging Guide. The guide will be reviewed at an AGM seminar, followed the next day by a request for delegate approval. It would not become effective for judging purposes until the 2019 competitive year. (See Attachment 1, A,)
- b. **Judge's Test:** An update of the Judge's Test will be distributed, with the answer sheet, to all JCNA Chief Judges in April 2018.
- c. **Fire Extinguishers:** Clarified the Special Division, Class S1/PD, Fire Extinguisher requirements to be contingent on the conditions under which the Entry qualified for the class. (See Attachment 1, B.1)
- d. **Wire, Alloy Wheel and Brake-Component Cleanliness Judging:** Clarified the cleanliness judging of wire and alloy wheels and visible brake components. (See Attachment 1, B.2. & 3.)
- e. **White Wall Tires:** Clarified that the authenticity of white wall tires, in Champion Division, is contingent on their being officially offered for the Entry in the applicable Spare Parts Catalog. (See Attachment 1, B.4 and B.5.)
- f. **Miscellaneous:** Rule Book administrative edits and scoresheet format corrections were proposed by the Rule Book Editor, Steve Kennedy. JCRC approved their incorporation.

3. JCRC Membership Renewal:

NW and NE Regional Directors must reaffirm Terry Sturgeon, and Hal Kritzman, respectively, for an additional two years of JCRC membership, or recommend a replacement.

Submitted:



Dick Cavicke, Chair, JCNA JCRC

Spring 2018 JCRC Report
Attachment 1, Page 1.

A. THE XK120 JUDGING GUIDE

1. There were numerous differences in XK120's, depending on their individual Chassis Numbers, Engine Numbers and their Dates Built. Optimum use of the XK120 Judging Guide will only be realized if the assigned Judges are provided individual Entry data in advance and are able to research and anticipate their correct configurations. Waiting to learn the Entry's identifying data, until the day of the event or until the Entry is examined, will definitely limit the effective use of the guide and adversely impact judging time and accuracy.

2. It is recommended that all XK120 Entrants be required to provide the Chassis Numbers, Original Engine Numbers and Build Dates, of their Entries, on their Registration Forms. That information should then be promptly provided to the Chief Judge and forwarded, as far in advance as possible, to the assigned Judging Team.

3. Provision of that data does not imply any inspection for "matching numbers".

4. Despite the high level of detail, in the 120 guide, it is expected that the Judge, owner and restorer learning-curves will be steep and that it will have no greater impact on overall scoring than the guides that have preceded it.

B. JCRC PROPOSED 2018 RULE BOOK CHANGES

(Italicized Red text to be added.)

1. Chapter II, Page II-9, Section 4 B. Note 2. SPECIAL DIVISION CLASSES

Note 2: Class S1/PD Production Jaguars privately prepared and modified for competition.

To be eligible for this classification, each Entrant must present the Chief Judge at least one of the following:

a. Documented race history or a Racing Logbook for the Entry. (Solo race history does not qualify) or race competition safety requirements of a currently recognized road-race sanctioning body, such as FIA, SCCA, etc.

b. Proof that the Entry meets and has passed the existing road or track wheel-to-wheel race competition safety requirements of a currently recognized road-race sanctioning body, such as FIA, SCCA, etc.

c. Fire Extinguishers:

- Cars qualifying for Entry, under the Note 2a. requirements, will have 4.0 points deducted if a fire extinguisher is found to be missing.

- Cars qualifying for Entry, under the Note 2b. requirements, will be refused entry, or later disqualified, if there is no fire extinguisher.

2. Chapter V. Page V-7, Section C. EXTERIOR, 7. Wheels, b. Wire Wheels

(Italicized Red text to be added.)

Existing:

b. Wire Wheels

Judge the wheels for correct hubs, knock-offs, rim style, and numbers of spokes.

Check the spokes, the wheel rim and hub for rust, grease and damage. Look through the outer spokes and check the wheel hub for cleanliness and condition. Do not judge the brake discs, calipers, brake drums, or axle hubs that may also be visible through the spokes.

Change to read:

b. Wire, *Alloy* Wheels *and Visible Brake Components*.

Judge the wheels for correct **application**, hubs, knock-offs, *lugs, emblems*, rim style, and number of spokes. Check the spokes, *the wheel face, emblems and all visible portions of the inner and outer* wheel rim and hub for cleanliness and condition. Judge the *visible* brake discs, calipers, *and* brake drums *for cleanliness only; exclude light brake dust.*

3. Related to #2 above: Chapter V, Page V-2, Section A.4. and Chapter VI, Page VI-5, Section D.2. Items Excluded From Judging. (Delete Brake drums, discs and calipers)

Existing:

Items Excluded From Judging

- a. Front and rear suspension components
- b. Brake drums, discs, and calipers
- c. The underside of the vehicle
- d. Inner sidewalls of road tires

Change to read:

Items Excluded From Judging

- a. Front and rear suspension components
- b. The underside of the vehicle
- c. Inner sidewalls of road tires

4. Chapter V. Page V-8, Section C. EXTERIOR, 9. Tires, c. Condition and Sidewalls

(Italicized Red text to be added.)

c. Condition and Sidewalls

All tires subject to judging should be judged for weather checking, excessive tread wear and blemishes. Depending on the era, many Jaguars were available from the factory with either white wall or black wall tires.

Driven Division - There shall be no deduction for an Entrant's choice of white or black sidewalls.

Champion Division – *There shall be no deduction for an Entrant's choice of white or black sidewalls* provided they are in keeping with the vintage of the Jaguar *and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.*

Redline sidewalls were never offered by Jaguar and are considered nonauthentic in Champion Division only.

Spring 2018 JCRC Report
Attachment, Page 3.

5. Chapter VI. Section F. EXTERIOR, Page VI-12, Note n.

(Italicized Red text to be added.)

n. Tires (*Notes n. 1 and n. 2 below* apply to Champion Division Entries only): ~~There shall be no penalties taken for the Owner's preference of white or black sidewall cosmetics.~~

Driven Division - There shall be no deduction for an Entrant's choice of white or black sidewalls.

Champion Division – ***There shall be no deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.***

Redline side walls were never offered by Jaguar Cars and will be considered nonauthentic. (Redline tires may be reversed to show their black side only.) Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B)

2018 Rule Book Update Synopsis

Note: The Previous Rule Book Revisions have been removed and saved to a History of the Rule Book file to be stored on the Library.

Note: Pages are printed front to back.

	Action:	No. of Pages
Inside Title Page	Replace in its entirety	2
Table of Contents	Replace in its entirety	8
Forms	Replace in its entirety , No Changes but needs to be replaced because the other side of the page has Rule Book updates on it	1
2018 Rule Book Update Synopsis	Replace in its entirety	6
History of JCNA	No Changes but needs to be replaced because the other side of the page has Rule Book updates on it	1
Chapter I	No Changes	
Chapter II	Replace page II-1 & II-2, II-3 & II-4, II-7 & II-8, II-9 & II-10	6
Chapter III	No Changes	
Chapter IV	No Changes	
Chapter V	V-5 & V-6	2
Chapter VI	VI-1 & VI-2, VI-11 & VI-12,	4
Apx A	Apx A-3 & Apx A-4,	2
Apx B	Apx B-5 & Apx B-6, Apx-39 & Apx-40	4
Apx C	No Changes	
Apx D	Apx D-1 & Apx D-2	2
Apx E	No Changes	
Glossary of Terms	Replace Page 5 & Page 6	2
Index	No Changes	
Score Sheets	No Changes	
2018 Judges Team Assignments	Page 1 & Page 2	2
Quick Reference	Quick Reference Page 5 & Quick Reference Page 6	2
Judges Test	No Changes, but needs to be altered to reflect 2018 new rules	10
Total Pages to be replaced		54

2018 Rule Book Updates

XJ40-XJ81 Correction: A number of references are made throughout the Rule Book regarding the 1987-1994 XJ sedan commonly referred to as the XJ40. However, the reference to "XJ40" when talking about both the 6-cylinder and 12-cylinder cars is in error.

The XJ6, with the 6-cylinder engine, introduced for the model year 1987 was code named the "XJ40". With the introduction of the 12 cylinder engine in 1994, models with the XJ40 based body style were re-designated with the code name "XJ81". These corrections have been made throughout the 2018 rule book.

Note 1: In 1995 the next body style, the 6-cylinder X300 and 12 cylinder X305 were introduced and those corrections have been made as well.

Note 2: There are numerous other development designations, too numerous to cover under the scope of the JCNA Rule Book.

Chapter 2, SECTION 2 - CHAMPION DIVISION CLASSES, Page II-4

C10/XJ: XJ6 (XJ40) Sedans (1987-94), XJ12 (**XJ81**) (1993-94); XJ6/12/R, (X300/**X305**) (1995-97) **See Note 1**

B. DRIVEN DIVISION CLASSES

D7/XJ: XJ6 (XJ40) Sedans (1987-94); XJ12 (**XJ81**) (1993-94); XJ6/12/R, (X300/**X305**) (1995-97) **See Note 1**

Note 1: Majestic, Daimler, Daimler Double Six, Daimler Sovereign, and Daimler Majestic models are eligible for Driven Division Classes D6/XJ and D12/J8 according to their years, engines, and body styles.

Appendix A, List of Production Models

Marque	Note	Model/Engine Capacity	Announced	Current
Jaguar		XJS (Re-styled) 4.0L & 5.3L	1991	1992-1996
Jaguar	(6)	XJ12 (XJ81) and <u>Vanden Plas</u> 5.3L	1993	1993-1994
Jaguar	(6)	XJ (X300) 4.0L & (X305) 5.3L	1994	1994-1997

Appendix B- Original Equipment Tire and Wheel Information for SS & Jaguar Cars

YEAR	MODEL / NOTE	TIRE SIZE	MFG.	TIRE	WHEEL
XJ6/12 (XJ40/XJ81)					
1987-92	XJ6	205/70VR15	Pirelli	P5	Radial <u>Alloy</u> 7x15
1993	XJ6	225/65ZR15	Pirelli	P4000	(XJ6) Radial 7x15, (VP) Roulette 7x15
1994	XJ6	225/60ZR16	Pirelli	P4000E	Kiwi <u>Alloy</u> 7x16
1994	XJ12 (XJ81) (early)	225/60ZR16	Pirelli	P4000E	Lattice 7x16
1994	XJ12 (XJ81) (late)	225/60ZR16	Pirelli	P4000	20 Spoke Alloy 7x16

Note 2: Most notable among the accessories, offered by Jaguar Cars Inc. and Jaguar Canada Inc. but NOT by Jaguar Cars Ltd., are bonnet-mounted Leapers/Mascots. Between 1970 and 1994 Jaguar Cars Ltd. discontinued leapers on all models. During that period, NO official Jaguar Cars Ltd. publications listed leapers/mascots in any production model Parts Books. At the same time, North American dealers responded to customer's demands and, upon request and otherwise, installed leapers on Series 1, 2 and 3 XJ6 and XJ40/XJ81 Style Saloons. In 1994, X300/X305 model saloons, exported overseas, were the first to be offered with the Jaguar Cars Ltd. redesigned "safety" leapers. **Leapers were never officially offered for XK 120s, XK 140s, E-Types or XJSs and should be judged as non-authentic when present.**

Appendix B- Original Equipment Tire and Wheel Information for SS & Jaguar Cars

YEAR	MODEL / NOTE	TIRE SIZE	MFG.	TIRE	WHEEL
<u>XJ6/12 (XJ40/XJ81)</u>					
1987-92	XJ6	205/70VR15	Pirelli	P5	Radial <u>Alloy</u> 7x15
1993	XJ6	225/65ZR15	Pirelli	P4000	(XJ6) Radial 7x15, (VP) Roulette 7x15
1994	XJ6	225/60ZR16	Pirelli	P4000E	Kiwi <u>Alloy</u> 7x16
1994	XJ12 (<u>XJ81</u>) (early)	225/60ZR16	Pirelli	P4000E	Lattice 7x16
1994	XJ12 (<u>XJ81</u>) (late)	225/60ZR16	Pirelli	P4000	20 Spoke Alloy 7x16
1994	<u>Vanden Plas</u>	225/60ZR16	Pirelli	P4000E	Aero Alloy 7x16
<u>XJ6 (X300/X305)</u> (See App B, Note #6, pg. App B.37)					
1995-97	XJ6 & '97 XJ6L	225/60ZR16	Pirelli	P4000e	Dimple Cast Alloy-Diamond Polished 7Jx16
1995	<u>Vanden Plas</u>	225/60ZR16	Pirelli	P4000e	Aero Cast Alloy-Diamond Polished 7Jx16
1996-97	<u>Vanden Plas</u>	225/60ZR16	Pirelli	P4000e	20-spoke Cast Alloy-Diamond Polished 7Jx16
1995-96	XJ12 (<u>X305</u>)	225/60ZR16	Pirelli	P4000e	20 Spoke Cast Alloy-Diamond Polished 7Jx16
1995-97	XJR	255/45ZR17	Pirelli	P Zero	Sport Cast Alloy 8x17

Appendix D - Official JCNA Concours d'Elegance Competition Classes

CHAMPION DIVISION CLASSES

C10/XJ: XJ6 (XJ40) Sedans (1987-94), XJ12 (XJ81) (1993-94); XJ6/12/R, (X300/X305) (1995-97) **See Note 1**

DRIVEN DIVISION CLASSES

D7/XJ: XJ6 (XJ40) Sedans (1987-94); XJ12 (XJ81) (1993-94); XJ6/12/R, (X300/X305) (1995-97) **See Note 1**

Note 1: Majestic, Daimler, Daimler Double Six, Daimler Sovereign, and Daimler Majestic models are eligible for Driven Division Classes D6/XJ and D12/J8 according to their years, engines, and body styles

2018 Judges Team Assignment Sheet

Champion Division

C10/XJ: XJ6 (XJ40) Sedans (1987-94), XJ12 (**XJ81**) (1993-94); XJ6/12/R, (X300/**X305**) (1995-97)

Driven Division

D7/XJ: XJ6 (XJ40) Sedans (1987-94); XJ12 (**XJ81**) (1993-94); XJ6/12/R, (X300/**X305**) (1995-97) **Note 1**

Quick Reference Guide

MODEL YEAR	MODEL	PIN STRIPES	NOTE	REFERENCE
1994	XJ12/ XJ81	NO	Chrome swage molding & side finisher	
	XJ6/XJ40	NO		
	XJ6/XJ40 VDP	NO	Chrome side finisher	Unconfirmed, see note
1987 thru 1990	XJS + H&E	YES	Above beltline, below door handle	
1991	XJS	NO		
1992	XJS	NO		
1993	XJS & XJRS	NO		
1994	XJS 6 Cyl	NO		
1994	XJS 12 Cyl	YES	Fm Vin #188105 - 194774	Orig. Jaguar Parts
1994 - 1997	XJ (X300/ X305)	NO		
1995	XJR	YES		
1995 - 1996	XJS	NO	Fm Vin #194775	Orig. Jaguar Parts
1996 - Onward	All Models	NO		

All authentic body stripes are applied as tape, NOT painted.

Chapter 2., SECTION 4 - SPECIAL DIVISION, B SPECIAL DIVISION CLASSES,

Note 2: Class S1/PD Production Jaguars privately prepared and modified for competition. Page II-9

Add

c. Fire Extinguishers:

- **Cars qualifying for Entry, under the Note 2a. requirements, will have 4.0 points deducted if a fire extinguisher is found to be missing.**
- **Cars qualifying for Entry, under the Note 2b. requirements, will be refused entry, or later disqualified, if there is no fire extinguisher. (2018 AGM)**

Chapter 5, A. OVERVIEW

4. Items Excluded from Judging

- a. Front and rear suspension components
- ~~b. Brake drums, discs, and calipers (2018 AGM)~~
- c. The underside of the vehicle
- d. Inner sidewalls of road tires

Chapter 5, C. EXTERIOR,

7. Wheels, b. Wire Wheels, Page V-7

b. Wire Wheels

Judge the wheels for correct hubs, knock-offs, rim style, and numbers of spokes. Check the spokes, the wheel rim and hub for rust, grease and damage. Look through the outer spokes and check the wheel hub for cleanliness and condition. **Do not judge the brake discs, calipers, brake drums,** or axle hubs that may also be visible through the spokes.

Change to:

b. Wire, Alloy Wheels *and Visible Brake Components.*

Judge the wheels for correct *application*, hubs, knock-offs, *lugs, emblems*, rim style, and number of spokes. Check the spokes, *the wheel face, emblems and all visible portions of the inner and outer* wheel rim and hub for cleanliness and condition. Judge the **visible** brake discs, calipers, **and** brake drums *for cleanliness only; exclude light brake dust.*

Chapter 5, C. EXTERIOR,

9. Tires, Page V-8

d. Condition and Sidewalls

All tires subject to judging should be judged for weather checking, excessive tread wear and blemishes. Depending on the era, many Jaguars were available from the factory with either white wall or black wall tires. There shall be no deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar. **Redline sidewalls were never offered by Jaguar and are considered non- authentic in Champion Division only.**

Change to

d. Condition and Sidewalls

All tires subject to judging should be judged for weather checking, excessive tread wear and blemishes. Depending on the era, many Jaguars were available from the factory with either white wall or black wall tires.

Champion Division – There shall be no deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar **and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry.** (2018 AGM) **Driven Division -** There shall be no deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar. (2018 AGM) **Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only**

With the addition of the above information, part of the text on the following pages moved down, causing the resulting pages to also have to be reprinted:
Pages V-9 to Page V-12

Chapter 6, Page VI-12, Note n

n. Tires (Notes n. 1 and n. 2 below apply to Champion Division Entries only): ~~There shall be no penalties taken for the Owner's preference of white or black sidewall cosmetics. Redline side walls were never offered by Jaguar Cars and will be considered non- authentic.~~ (Redline tires may be reversed to show their black side only.) Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B)

n. Tires (Notes n. 1 and n. 2 below apply to Champion Division Entries only):

Champion Division – There shall be no deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar and are specifically authorized/listed in the applicable Jaguar Spare Parts Catalogue for the Entry. (2018 AGM)

Driven Division - There shall be no deduction for an Entrant's choice of white or black sidewalls provided they are in keeping with the vintage of the Jaguar. (2018 AGM)

Redline sidewalls were never offered by Jaguar and are considered non-authentic in Champion Division only. (Redline tires may be reversed to show their black side only.) Any brand is acceptable. The standard industry tire sizes, appearing on the tire sidewalls, are acceptable proof of correct size without further measurement. (Original tire sizes are listed in Appendix B)

Chapter 6, F. EXTERIOR, Page VI-7

<i>16. Fire Extinguisher for Special Division S1/PD</i>	<i>4.0</i>		<i>(2018 AGM)</i>
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Class Change

Class C21/FP and D16/FP: F-Pace have been changed to include the E-Pace and I-Pace as follows:

~~C21/FP: F-PACE (2016-On)~~

C21/P: F-PACE (2016-On), E-PACE, I-PACE (2018-ON) (2018 AGM)

~~D16/FP: F-PACE (2016-On)~~











D16/P: F-PACE (2016-On), E-PACE, I-PACE (2018-ON) (2018 AGM)

Glossary

The term and definition for "Saloon" have been added. Definitions for FHC, DHC and OTS already exist, Saloon was missing.

Saloon *A Saloon is a four-passenger car with adequate room in the back seat for two or three adult passengers. It also has a metal roof over the passenger compartment and a separate boot. (2018 AGM)*

Appendix B – Tire Data

2018 E-Pace Note: Tire Size listed as part of brochure documentation (See Apx B, Note #6, pg Apx B II-9)	 17" 10 Spoke 'Style 1005'	 18" 5 SPOKE 'STYLE 5048'*	 18" 9 Spoke 'Style 9008'	 19" 10 Spoke 'Style 1039'	 19" 5 SPOKE 'STYLE 5049'*	 19" 5 SPOKE 'STYLE 5049'* WITH SATIN DARK GREY FINISH	 20" 5 SPLIT-SPOKE 'STYLE 5051'* WITH GLOSS BLACK FINISH	 20" 5 SPLIT-SPOKE 'STYLE 5051'* WITH SATIN GREY DIAMOND TURNED FINISH	 20" 5 SPOKE 'STYLE 5054'*	 21" 5 SPLIT-SPOKE 'STYLE 5053'† WITH SATIN GREY DIAMOND TURNED FINISH
E-Pace	Standard	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E-Pace S	N/A	Optional	Standard	Optional	Optional	Optional	Optional	N/A	Optional	Optional
E-Pace SE	N/A	N/A	N/A	Standard	Optional	Optional	Optional	N/A	Optional	Optional
E-Pace R-Dynamic	N/A	N/A	N/A	N/A	N/A	Optional	Optional	N/A	Optional	Optional
E-Pace R-Dynamic S	N/A	Standard	Optional	Optional	Optional	Optional	Optional	N/A	Optional	Optional
E-Pace R-Dynamic SE	N/A	N/A	N/A	Optional	Standard	Optional	Optional	N/A	Optional	Optional
E-Pace R-Dynamic HSE	N/A	N/A	N/A	N/A	N/A	N/A	Optional	Standard	Optional	Optional
E-Pace First Edition	N/A	N/A	N/A	N/A	N/A	Optional	Optional	N/A	Optional	Optional








*Not available on E-PACE standard model

†Requires Adaptive Dynamics

Information courtesy Jaguar Cars

All Season Tires
Reduced section steel spare wheel

E-Pace Wheel Specifications	Front	Tyres	Rear	Tyres
17" 10 Spoke 'Style 1005'				
18" 5 SPOKE 'STYLE 5048'*				
18" 9 Spoke 'Style 9008'				
19" 10 Spoke 'Style 1039'				
19" 5 SPOKE 'STYLE 5049'				
19" 5 SPOKE 'STYLE 5049'* WITH SATIN DARK GREY FINISH				
20" 5 SPLIT-SPOKE 'STYLE 5051'* WITH GLOSS BLACK FINISH				
20" 5 SPOKE 'STYLE 5054'*				
21" 5 SPLIT-SPOKE 'STYLE 5053'† WITH SATIN GREY DIAMOND TURNED FINISH				
<i>Sample of the information I need</i>	<i>255/40</i>	<i>Pirelli P Zero</i>	<i>Is there a difference between the front and rear tire size?</i>	

2018 I-Pace Note: Tire Size listed as part of brochure documentation (See Apx B, Note #6, pg Apx B II-9)									
	18" 15 Spoke 'Style 1022'	18" 5 Split-Spoke 'Style 5055' with Diamond Turned finish	22" 5 Split-Spoke 'Style 5056' with Diamond Turned finish	20" 6 Spoke 'Style 6007'	20" 6 Spoke 'Style 6007' with Diamond Turned finish	20" 5 Spoke 'Style 5068' with Gloss Black finish	20" 5 Spoke 'Style 5068' with Diamond Turned finish	20" 5 Split-Spoke 'Style 5070' in Technical Grey with Polished finish	22" 5 Spoke 'Style 5069' in Gloss Black with Diamond Turned finish and carbon inserts
	I-Pace S	Standard							
	I-Pace SE				Standard				
	I-Pace HSE					Standard			
I-Pace First Edition		Standard						Optional	

I-Pace information based on pre-production information

Reduced section alloy spare wheel

All Season Tires

Reduced section steel spare wheel

I-Pace Wheel Specifications	Front	Tyres		Rear	Tyres
18" 15 Spoke 'Style 1022'					
18" 5 Split-Spoke 'Style 5055' with Diamond Turned finish					
22" 5 Split-Spoke 'Style 5056' with Diamond Turned finish					
20" 6 Spoke 'Style 6007'					
20" 6 Spoke 'Style 6007' with Diamond Turned finish					
20" 6 Spoke 'Style 6007' with Diamond Turned finish					
20" 5 Spoke 'Style 5068' with Gloss Black finish					
20" 5 Split-Spoke 'Style 5070' in Technical Grey with Polished finish					
22" 5 Spoke 'Style 5069' in Gloss Black with Diamond Turned finish and carbon inserts					

CR-17 Protest Committee Report,

January 24, 2018

Committee Members

NW
Les Garbutt

NC
Mike Ksiazek

NE

SW

SC
Knick Curtis, Chairman

SE
Jerry Wise

JANE 9/2017

Don and Mary Jane Tremblay. 62 SI E-Type OTS. C5/E1 -02. Protest was for cleanliness deductions which we advised we couldn't rule on. One area however was for excessive points deducted for exhaust manifold which we directed the club to return to the entrant.

NCJOC9/7/17

David Povich. 1950 XK 120. C2/120. Engine compartment was body color, whereas it should have been black. Showed him where body color option came later than his serial number, deduction allowed.

NCJOC9/17/17

Bryan Edwards. C/07. Protest was based on Judge not filling in blanks regarding location of deduction. We clarified that although it was a suggestion that Judge's do this, it does not say that they "Must" fill this area in, hence we couldn't rule in his favor.

SCJC 10/14/17

David Roth. 2016 F-Type. Entrants protest was for deduction of points for dirt on inside of wheel. We ruled against him since, similar to a wire wheel, spokes of alloy wheels allow judge to clearly see inside as well, hence it should be cleaned.

Respectfully submitted

Knick Curtis



2018 JCNA AGM
Jay Hixson, Chairman
RALLY COMMITTEE REPORT





BACKGROUND AND NOTES

- **Committee members: Chairman**
Chairman - Jay Hixson
NW - Phil Miller
SW - Rosemary Price
NC - open
SC - David Meck
NE - Kurt Rappold
SE - Dick Deibel
- **Jay Hixson performed most duties in 2017 (not over taxing). Rosemary Price joined the committee**
- **Rallys are running smoothly and results are posted correctly. Web site working correctly.**





ACCOMPLISHMENTS FOR 2017

- **11 rally events completed in 2017**
- **4 affiliate clubs organized/ran rallies in 2017**
 - **SE09 Jaguar Club of Florida**
 - **NE33 Delaware Valley Jaguar Club**
 - **SE57 North Georgia Jaguar Club**
 - **SC50 San Antonio Jaguar Club**
- **44 JCNA members participated in 2017**
- **International Jaguar Fest included a Monte Carlo Rally**





HOW 2018 IS SHAPING UP

- **9 rally events already scheduled for 2018**
- **Trying to produce articles for Jaguar Journal that describe how to set up and run both TSD and Monte Carlo Rallies.**





JCNA Slalom Report for 2017

John Larson, NCJOC
JCNA Slalom Manager

JCNA 2018 Slalom Committee Regional Representatives

NW	Terry Sturgeon (NW61)	NC	Mike Meyer (NC28)
SW		SE	Ian Crawford (SE09)
SC	Richard Wright (SC35)	NE	Gary Hagopian (NE18)

The Slalom Report for 2017 provides information on: the participation levels in the slalom events for the 2017 season; the recipients of the annual slalom awards; the types of vehicles appearing at club events; and various issues pertaining to slalom administration and the JCNA website.

PARTICIPATION

Among the 65 JCNA clubs, 14 clubs held sanctioned slalom events during 2017, and three of those clubs held two sanctioned events, bringing the total number of slalom events to 17. JCNA regulations permit a maximum of two sanctioned slalom events per club.

Among all those events, there were a total of 169 registrations. That number includes 162 entries with JCNA membership ID's and 7 entries listed with no JCNA ID. This tally of entries includes some drivers who entered more than one time during the year, either with multiple cars in the same event or in multiple events. However, the number of specific individuals who participated in any of the slalom events was 133 drivers. Among those individuals, 13 percent were female and 87 percent were male. Thirty of the entries were non-Jaguar Class Z cars, most having been driven by JCNA members and some by non-members.

A comparison with club participation six years earlier showed that in 2011 there were 26 slalom events held in 16 clubs. The number of clubs holding two slalom events dropped from 10 in 2011 to just three clubs in 2017. Despite the significantly greater number of slalom events in 2011 compared to 2017, the overall numbers of vehicle registrations in those two years were roughly equivalent (174 and 169 respectively). These results suggest that the size of the slalom events in 2017 tended to be larger than for 2011, but that various participating clubs did not pursue a two-slalom schedule. A review of earlier results shows that the number of dual-slalom schedules has been decreasing gradually since at least 2010. Thus, efforts to expand the JCNA slalom program could be directed both to encouraging dual-slalom schedules as well as recruiting additional clubs.

AWARDS

Annual awards are, by tradition, given to the fastest three times within each slalom class. Results for 2017 are shown below in Table 1 for 15 Jaguar classes. Results for fastest female driver and the fastest male driver are indicated by asterisks. The JCNA does not at this time provide awards for the fastest times among the non-Jaguar cars in slalom events. However, based on the interest from informal inquiries, the fastest 3 times for the Class Z cars are also listed in Table 1. Also, in a nod to the enduring interest in automotive legacy, we note that the oldest car running in the 2017 slalom events was a 1935 Riley driven by JANE member Victor Cromie.

Table 1. Fastest three competitors within vehicle class for the 2017 JCNA slalom season.

(* Fastest female driver; ** Fastest male driver).

CLASS	RANK	TIME	DRIVER	CAR
B	1	49.059	Tom Wright	XK150S FHC Maroon
C	1	56.060	Kurt Rappold	1966 Mk X Saloon, Beige
D	1	46.569	Charles Epstein	1971 E-Type Coupe, Red
D	2	46.803	Carolyn Arnquist*	1967 E-Type OTS
D	3	46.870	Rob Gardner	E-Type
E	1	45.138	Gary Hagopian	1971 E-Type V12
E	2	45.183	Jon Mensie	1974 E-Type SIII OTS
E	3	46.755	Richard Rosen	1971 E-Type 2+2, Sable
F	1	49.965	Jeffrey Berry	1986 Jaguar XJ6
F	2	50.649	Cameron Sheahan	1983 XJ6
F	3	68.513	Stephen Guthmann	1987 Jaguar XJ6
H	1	41.757	Ian Crawford	1971 Jaguar E-Type
H	2	49.640	Bob Grossman	1964 E-type Modified
I	1	40.398	Art Dickenson**	XJS GT
I	2	40.424	Dean Cusano	1984 XJS 4.0
I	3	44.908	Malcolm Reith	XJS convertible
J	1	44.429	Art Dickenson	1989 XJS GT
J	2	45.224	Rick Van Tuyl	1990 XJ-S Coupe
J	3	46.845	Tom Clemons	1992 XJS Conv.
K	1	43.674	Steven Schultheis	2007 XK Conv., Black
K	2	44.032	Mike Meyer	XK8 Coupe Black
K	3	46.786	Marty Kukla	2014 XK Coupe
L	1	44.449	Paul Trout	2001 XKR Coupe, Black
L	2	44.788	Rex Schneider	2011 XKR
L	3	44.822	Rich Kosinski	XKR
M	1	44.590	Jean Marc Morand	2013 XF
M	2	44.902	George Wheeler	2013 XF
M	3	47.014	Wynne Wakkila	2013 XF
N	1	44.600	Art Dickenson	X Type
N	2	44.643	Clive Townley	2006 X-Type Estate
N	3	46.978	David Harris	2017 F-Pace
R	1	43.642	Rob Avery	F-Type Conv Red
R	2	44.944	Sergey Yezril	2016 F-Type R Coupe
R	3	45.155	Jim McLagan	2014 F-Type
SP/H	1	43.337	Art Dickenson	X Type
SP/H	2	44.332	John Larson	1977 XJ6C, Grey
SP/H	3	46.195	Vars Smith	1977 XJ6C, Grey
SP/L	1	41.830	Tyler Hayward	1966 E-Type OTS
SP/L	2	41.897	Terry Sturgeon	1968 E Type ots
SP/L	3	42.480	Nick Wilson	1966 E-Type Coupe
Z	1	39.580	Tyler Hayward***	2017 Focus RS
Z	2	40.646	Bob Matejek	Corvette Grand Sport
Z	3	40.970	John Loring	1994 Dodge Viper

TYPES OF CARS

A comparison of the vehicles in various slalom classes for 2017 with those found six years earlier in 2011 showed that later-model Jaguars have recently displaced some earlier models on the slalom rosters (see Table 2; vehicle classifications for 2011 were adjusted to represent the 2017 classification system). For example, even though the overall numbers of vehicle registrations were similar for those two years (174 versus 168), the 2017 total of XKE and XJS models (31) was 24 entries fewer than that group in 2011 (55). (One registration in 2017 was dropped from this summary because no time was recorded for that car). That reduction of 24 earlier-model registrations was almost completely offset by the appearance of 22 F-TYPE registrations in 2017. Also, the registrations for XK8 (non-supercharged) models increased from 11 in 2011 to 25 in 2017. The registrations for supercharged XK8's dropped from 17 to 9 over the six-year period, perhaps because the higher-powered F-TYPE's became more favored than the XK8 supers. Jaguar Land Rover have pursued an aggressive sales campaign for the F-TYPE in recent years, and owners have taken to the track to enjoy them. Also, four of the new F-Pace models, piloted by 6 drivers, appeared in the 2017 slalom events.

Among all classes, the most frequent in 2011 was the XKE 6-cylinder models (23), but the most frequent category of registrations in 2017 was the Class Z non-Jaguars. Almost all of those cars were driven by JCNA members. Thus, welcoming non-Jaguar powered cars to events appeals to many drivers and contributes to the overall strength of the JCNA slalom program.

Table 2. Number of vehicle registrations, by slalom class, for 2011 and 2017.

	2011	2017	CHANGE
A: Classics	2		-2
B: XK Sports, Early	2	2	0
C: Sedans, Early	4	1	-3
D: E Type, 6	23	17	-6
E: E Type, V12	12	4	-8
F: XJ Sedans, Ser. I, 2, 3	7	3	-4
J: XJS, 1976-96	20	10	-10
K: XK & S-Type, Not Sprchg, 1996 --->	11	25	14
L: Suprchg, 2-wheel drive, Not F	17	9	-8
M: Sedans, Not Sprchg, 1987 --->	8	12	4
N: AWD cars, X-Type, F-Pace	12	15	3
R: F-TYPE, all models		22	22
SP: Street Prep (SP/L + SP/H)	20	14	-6
I: Modified, Heavy	3	3	0
H: Modified, Light	12	2	-10
Z: Non-Jag Powered	21	29	8
TOTAL	174	168	-6

ADMINISTRATIVE ISSUES

Website Data Entry. A review of the JCNA website revealed several issues concerning slalom data entry, display of scores and standings, and supplementary videos and articles pertaining to slalom events. First, the slalom stewards reported some difficulties in following the data entry protocols. A review and upgrade to the instructions, perhaps with screenshots of the successive steps, placed prominently in the slalom section of the website could remedy such a problem. Second, the data input bar titled “Class* [select a value]” displays a listing of concours classes followed by rally classes followed by slalom classes. Since those three classes are not distinguished by any labels, some slalom stewards have input a concours class instead of a slalom class. The continuous listing should be broken into clearly-marked sections titled as appropriate for concours, rally, slalom.

Mixed years in “Slalom Standing” summaries. The “Slalom Standings” summaries on the JCNA website for the 2015 and 2016 years appear flawed. This author examined his own results posted on the JCNA website for the SP/H class for the 2015, 2016 and 2017 years, and compared the Slalom Standing summaries to his personal archive. The JCNA summary for 2017 appears correct. However, the 2017 results also appear in the JCNA summaries for 2015 and 2016. Also, the 2016 results appear in the 2015 listing. Where two separate results for the same driver appear in the same year, the two entries differ in the minor wordings of the class descriptions from the old and the new systems, as described above. Thus, mixing of the old wording and new wording for the vehicle classes appears to produce excessive records in the website compilation of slalom standings.

Missing 2015 Slalom Standings. The historic Slalom Standings for 2015, as summarized for the AGM awards ceremony during 2015, do not appear in the JCNA website for the 2015 summary. Instead, the flawed 2016 plus 2017 summaries are replicated in the 2015 summary.

Leader-board. The revised JCNA website does not provide a year-to-date listing, during the course of the slalom season, of all the slalom entries for all classes. Instead, results are available separately for each event, and for just the overall fastest three times within vehicle class. My informal discussions with experienced slalom fans suggest that they regret the omission of that overall listing. Many of the slalom veterans are, as one might expect, a competitive group, and they appreciated the up-to-date picture of competition throughout JCNA. Including such a summary on the slalom web pages would likely contribute to interest in slalom events.

RESOURCES page. The JCNA slalom page displays a bar for “Resources” that includes: a) an ad for the slalom timing kit; b) videos of slalom events that members have sent in; c) articles that members have sent in commenting on slalom events, rules and other issues. The videos and articles are woefully dated, some going back to 10 or 15 years ago. The JCNA Slalom Manager needs to communicate with the regional slalom representatives to solicit new photos, videos and articles from current events. A separate section titled “Archive” should be created to hold the old material.

Also, while the timing kit is advertised for \$575, the ad should also mention the JCNA procedure for obtaining a partial reimbursement to a club upon finishing at least one sanctioned slalom, if JCNA intends to maintain that procedure. Mike Eck’s phone number should also be listed, if Mike agrees (call 908-307-0246).

Regional Slalom Representatives. The JCNA Slalom Manager needs to work with the SC and SW Regional Representatives to recruit slalom committee members from those two areas.

Registering non-JCNA entries. Registrations for non-JCNA participants may be under-reported. Among the 168 registrations for 2017, just seven were listed with no JCNA ID number. That total appears strangely low, especially since non-JCNA participants were reported by just two clubs. As noted above, the non-Jaguar Z class was the most numerous of the vehicle classes. And, reports throughout the season in various club newsletters suggest that participation by non-Jaguar clubs was encouraged, thus contributing to the strength of the slalom program. However, JCNA Slalom Regulations require that non-JCNA participants must fill out the J.C.Taylor Special Event Membership Registration form, and pay an extra \$5 fee that slalom stewards must send in to JCNA along with the request form.

That procedure provides liability coverage for the club, its officers and for JCNA in the event of a suit for damages arising from the slalom event. Such coverage is routinely provided by JCNA for issues arising from JCNA members' actions, and the J.C.Taylor policy grants, as it were, a single-event membership in JCNA to non-members. Of course, the primary insurance coverage at JCNA events is provided by the members' own policies respectively, such as damage to one's own or others' vehicles. The J.C.Taylor policy does not provide coverage for individual member's or guests cars. Failure to adhere to this procedure may subject the club officers and JCNA to liability for damages.

Slalom regional representatives and the regional directors should ensure that club slalom stewards' maintain this important procedure.

CR-20

Archives

There is no change in JLR Archives activity. Fees for certificates remain at \$35 for JCNA members. Normal turn-around for a Heritage Certificate is no more than two weeks. However, the company is moving to a new building at the beginning of March so our services in March may be slower than usual as we get settled in. We can answer some questions about Land Rover and Range Rover but we do not issue certificates for those vehicles.

Mike

1/26/18

JCNA Website Status Report to the JCNA Board of Directors & Annual General Meeting Delegates

March 24th, 2018

Background:

- Vendor remains SiteWired, located in Broomfield, Colorado.
- Went live shortly after 2015 AGM; many features not functional.
- Entry of 2015 event participation information problematic & incomplete.
- Website has improved each year since 2015.

Current Situation:

- Very few operational problems; steady state functionality during 2017.
- Good communications & information flow with contractor.
- Event scoring systems & leaderboards functional.
- Entry of judging team information revised & functional.
- Dedicated server – faster & more secure.
 - Spam & inappropriate postings greatly reduced.
- Minor site improvements ongoing.
 - Webmaster maintenance responsibilities.
 - Only cost has been monthly maintenance fee - saved thousands of dollars in 2017.

Issues / Challenges:

- Find dedicated & experienced webmaster!
- Feedback on what members & committees want.
- Unrestricted website access.
 - Spear phishing emails to NA & club officers.
 - 20 – 30 spam postings a week in the classified & forums sections.
- Some 2016 Leader Board standings are not correct.
- Current online membership management is labor intensive & cumbersome.
 - 90% of event scoring & leaderboard problems are related to how our membership system is set up.

Road Ahead:

- Integrate or expand website capabilities to meet membership software committee recommendations.
 - Dennis Eklof is leading this effort.
 - Webmaster is part of the team.
 - This could cost \$10K - \$15K.
- Develop ideas for what the next generation website should look like.
- Other Work priorities:
 - Incorporate event committee recommended layout changes for results input page & judging team information.
 - Refine forums functionality.
 - Better integrate Jaguar Journal E-Newsletter / bonus material.
 - Add missing event results from 2015.
 - Update 'Help' sections.

Submitted by Jack Humphrey, Southwest Regional Director / JCNA Webmaster

JCNA Website Update

- After a difficult gestation period, the website is now functioning as initially designed.
- There remain a number of shortcomings to be addressed in the coming months.
- We are actively pursuing the possibility of incorporating the membership management functionality that now is limited to Excel workbooks into a web-based format. Such a format would have many advantages:
 - Eliminate the current need to manually maintain two rosters, the official one, and the one on the Web
 - Simplify access to member information among JCNA staff
 - Allow designated regional and member-club individuals to maintain member rosters directly on the JCNA website
 - Provided extended member search capabilities to JCNA members
 - Simplify the management of event score entry and management
 - Facilitate the development of many new web-based communications and services to JCNA member clubs.
- As part of these initiatives we are considering a broad range of options both in terms of web platforms and web support vendors.
- We are working with a third-party web consultant to help in those considerations

CR-23 Facebook Report

Since assuming an administrator role mid-August 2016 for the JCNA Facebook page, the number of page likes has grown to 1,548. The demographics are: 83% male, 15% women with an age range for both between 18 and 65+. Within those age ranges the percentages are as follows: 18-24 11%; 25-34 11%; 35-44 13%; 45-54 18%; 55-64 17%; 65+ 13%.

The fan base is primarily the United States followed by India, UK, Canada and Italy – in that order.

The most engagement (comments, likes, shares) was found in the following seven posts between 8/11/16 – current:

- Most popular to date is the post on 01/13/17: Jaguars Sold at Auction in 2016. 1,491 reach and 12 shares
- Post on 10/24/16: Driving the Jaguar 3.8 E-Type, the Shape that Launched a Thousand Dreams. 1,341 people reached, 15 shares
- Post on 01/29/17: Goodwood Test Jaguar Mark 2, 623 people reached, 2 shares
- Post on 12/30/16: A Day with Jaguar's design director, Ian Callum
- Post on 02/17/17: New Jaguar XE SVR set to Challenge the BMW M3
- Post on 02/17/17: Welsh's post 'Is Your Jaguar Ready for Show?'
- Post on 11/04/16: 2017 Jaguar F-Pace S one week review

As mentioned in the JJ Advertising report, advertisers are offered the opportunity to send me information to post on the Facebook page. SNG Barratt and Welsh Enterprises send me information to post on a weekly basis.

Respectfully submitted,

Diane L. DuFour

Jaguar Journal Report 2017

Summary

Overall a wide range of varied good content, with positive feedback from readers. Large number of new writers contributed and so far practically every reader submission has been published, which encourages others to submit material. Jaguar's launch schedule was less busy in 2017 than 2016, which resulted in fewer new model launches and fewer new-model roadtests/articles/covers.

Issues always mail-dropped within contract (10th of first cover month) but two issues had timing glitches:

- May-June slipped due to late insertion /completion of AGM coverage due to Editor non-attendance caused by unexpected Canada visa-type requirement affecting British passport holders (and consequent refused flight boarding). Solution: Visa/entry documents to be researched more deeply.
- Issues connected with Regional Director election process and timings – partly due to JCNA by-laws – interfered with mail drop timing. Solution: Amend election rules/process as needed.

Coverage

Significant increase in West Coast stories and authors, some Midwest stories. Two issues with Mexican articles, plus ongoing reliable Canadian presence every issue and favorable comments on UK/European column.

Costs

In 2017 there were no external writing/photography costs incurred or expenses paid. Formerly, Paul Skilleter was paid several hundred per issue and Dennis Tanney was paid for occasional photographs. The design and production company (Graphcom) are still on the same \$3,800 per issue artwork fee as in 2014, but will in future charge for late changes to proof #2. With less slack in the system, this mostly means all contributors must submit on time with no delays, unless pre-arranged and incorporated into the schedule (as it is for this AGM).

Income

See Diane DuFour report for advertising.

JJ Archive USB sticks launched around last AGM are selling steadily, as are 60th anniversary posters and badge sets. Special thanks are due to George Camp and Rob Thuss for huge effort put into these items designed to help defray JJ costs.

There is a limit to the frequency and type of special project items we can offer. Preliminary work is underway for a 1981 US dealer factory tour involving Mike Dale and John Egan, which could sell profitably if produced at modest cost.

Peter Crespin
Editor
February 2018

CR-25

FROM: Rob Thuss, *Jaguar Journal* Comm. Chair

TO: JCNA BOD
c/o Bob Matejek, Secretary

RE: 2017 AGM BOD Report
Jaguar Journal Committee Report:

DATE: February 27, 2018

We plan to renew contracts for Pete Crespin, Editor, Diane Dufour, Advertising Manager, and Greg Wells, Assistant Editor. The *JJ* production is stable and JCNA continues to contract with Graphcom, Inc. for layout, production, and printing services. Advertising income is steady but relatively flat, and attracting advertisers challenging based on limited circulation and the continuing trend toward moving advertising dollars to web-based advertising. The *JJ* continues to cost more to produce and deliver than it takes in for advertising.

Short-term, the priority recommended goals are to get a complementary *JJ Online* publication up and running and to publish more affiliate and member-oriented stories. We also need to look at publishing more information digitally using the modern digital technologies and apps available on our portable devices such as our cell phones, tablets etc. And we need to broaden our advertiser base and advertising revenue. Our small staff is performing well. There may be a modest investment involved in setting up web-based and digital services, but the benefit will be that we can deliver *JJ* and JCNA content to you on your mobile devices, and offer more and more diverse stories and interesting information.

As a medium term goal, we recommend starting to plan to increase the number of pages beyond 48 pages, and also offering the *JJ* to members as an electronic version.

CR-26 JJ and Website Advertising Report

The Jaguar Journal advertising revenue remained stable in 2017. There were a couple of advertisers who dropped due to budget or lack of response from their advertising and their revenue loss was replaced with new advertisers.

The 2018 rates and specs sheet was completed. Again, this year there was no rate increase. A print/banner ad package that was added last year has not proven to be as much of an incentive as I had hoped.

We continue to offer two sizes of banner ad. The standard size comes with the 6-time print commitment. A larger banner ad is purchased separately for those clients who only want an on-line presence.

The AR Aging Report is continuing to improve thanks to the assistance of George Camp. The number of unpaid invoices over 60 days has improved from this time last year. We may want to consider accepting only PayPal or credit card payments from overseas advertisers to avoid paying bank transfer fees.

The JCNA Facebook page is now offered (free) to our advertisers as a way to expand their reach for information, events, etc. that have a short window of opportunity. We have two advertisers that have taken advantage of this and as one of the administrator of the Facebook page, I can see that both of the advertisers are getting lots of engagement – shares, likes, comments.

The November/December issue once again included a Welsh holiday insert. Again, they expressed that they were happy with the results.

In 2018, the focus continues to be on increasing ad revenue.

Respectfully submitted,

Diane L. DuFour

Jaguar Owners Club Inc., Los Angeles
International Jaguar Festival 2018
Oct31-Nov4/SantaBarbara93103

Jaguar Owners Club Inc., Los Angeles

IJF EVENT: Revision, 15d, January 19, 2018

Event Description and details:

International Jaguar Festival, a JCNA national sanctioned event

The Jaguar Clubs of North America (JCNA) have initiated an International Meet in 2016 which encompassed a national competition in Concours d'Elegance- Champion and Driven divisions, Slalom, and Rally. The Jaguar Owners Club, Los Angeles, was asked by the JCNA BOD at the 2017 AGM, Vancouver BC, to propose an event in the Western Region.

JOCLA has extensive expertise in organizing and staging such an event with such magnitude, planning, and financial management. The following is the PROPOSAL submitted for the 2018 International Jaguar Festival at the **HILTON SANTA BARBARA BEACHFRONT RESORT**. JOCLA is proposing to include Jaguar new products and Land Rover new products as part of the event and display areas. Current and vintage Land Rover owners are invited to participate in this event. Event outline has been endorsed by the JCNA BOD, JOCLA BOD, and the Western Region Marketing Manager JLR.

IJF/JOCLA organizing and operations Club Committee:

Jaguar Owners Club, Inc., Los Angeles JCNA #04, www.lajagclub.com, www.ijfsantabarbara.com

President Jim Friel, jfriel@fullerton.edu,

1st VP- Mark Mayuga, markmayuga@verizon.net

2nd VP- Donte Neal, donte.neal@aol.com

Treasurer- Gene Cohen, gene@5starcpa.com

Secretary- Judy Graven, jgraven37@gmail.com

IJF Event Chairman M. Mark Mayuga, **Corporate Relations, PP**, markmayuga@verizon.net, 909.772.1075, Past President and 2018 1st Vice President,

Overall Events Administration Coordinator Judy Graven (2018 JOC Sec.), Past President, Chairman Western States Meet, (626) 239-6010, jgraven37@gmail.com

Event Public Relations Donte Neal (2nd VP, Membership) donte.neal@aol.com

Budget/accounting Judy Graven, Gene Cohen,

Registration/Event Reservations Anne Murphy, Linda Wright, Jen Zavos (IEJC), Harriet Hallums, Carolyn Quadt, Betty Friel,

Concours Chairman Mark Hodges (SDJC) Admin. and Registration SDJagClubWebmaster@outlook.com

Chief Judge Charlie Hallums (JOCLA) Past President chash3@cox.net

Winery Touring Sandy X. Mayuga, smayuga@verizon.net

Touring, Rally Jack Rabell (SDJC), Linda and Todd Wright, Ralph Gidwitz,

Photo/Video Charles Anton, Charley.Anton@yahoo.com

Corporate Relations/premiums Mark Mayuga, Steve Kirby (Past Presidents), sackirby@pacbell.net

Slalom Jim MacLaughlin, Maurice Mandel, Dominic Valvano, Howard Smith (JAG)

Concours Tally Anne Murphy-Deloris Mayuga, Dorothy Smith (JAG),

HILTON SANTA BARBARA BEACHFRONT RESORT, Hotel Check-In, Committee Members JOCLA, JAG Welcome Committee

Event Press Advertising/Public Relations Donte Neal, Kevin Easton, Mark Mayuga, Staff (TBD),

JCNA Committee Interface- Mark Mayuga, Jim Friel,

Event Schedule:

Event Dates: 2018 October 31 Wed., November 1 Th., 2 Fri., 3 Sat., 4 Sun.

Event Locations:

Petersen Automotive Museum*, Los Angeles (October 31) museum/vault tour, dinner

Santa Barbara California, County of Santa Barbara

HILTON SANTA BARBARA- Event HQ, Concours site, Awards Dinner, JLR Presents

Slalom Site- Santa Barbara Bowl (TBD)

JCNA Rally- Santa Barbara, Lompoc, Santa Ynez Valley Wine Country

Rally End and Picnic Lunch- Downtown Los Olivos, Coquelicot Winery Tasting room

Wine Tour- Starting from Downtown Los Olivos, 3-5 locations

Saturday Luncheon Awards Location- Los Olivos, Coquelicot Winery and Tasting Room

Saturday "MONTE CARLO NIGHT", Reagan Room, buffet, prizes, wine tastings

Sunday Farewell Brunch at HILTON SANTA BARBARA or SB JLR Dealer

Event Host Hotel: **HILTON SANTA BARBARA BEACHFRONT RESORT-** Santa Barbara, Cabrillo Avenue, Sterns Beach, Santa Barbara CA

Event Host Hotel Contact: Denise Dibble (805) 884-8509, Denise.Dibble@Hilton.com

Event Headquarters and SWAG Center: Rm 322, Rotunda level, Mark Mayuga Room, Hospitality Suite

HOTEL INFORMATION and RESERVATION LINK:

Information? - 877-893-0892, Room Res: <http://aws.passkey.com/e/49537591>

Event SPONSORSHIP OPPORTUNITIES:

contact Mark Mayuga-(909) 772-1075, markmayuga@verizon.net

EVENT DESCRIPTION/OUTLINE/MANAGEMENT:

0. **WEDNESDAY**, 10/31 (Mark Mayuga, Judy Graven)

***SPECIAL EVENT, PETERSEN AUTOMOTIVE MUSEUM TOUR, LIMIT 100**

Come early and enjoy the General Museum Tour, Fee

1700-1830 Special VAULT TOUR, Fee

1830-2100 **Evening Dinner**, speaker panel discussion on car collecting, future values, insurance

JLR Presentation, Sponsors Presentations

1. **THURSDAY**, 11/1 Santa Barbara, caravan to HILTON SANTA BARBARA BEACHFRONT RESORT,

Event location/route PCH 1, Santa Monica Mountains, (Ralph Gidwitz)

0930-1030 Caravan to Santa Barbara with Coffee Break at the new Thousand Oaks Dealer site via Highway 1 and the Santa Monica Mountains

1200-1330 Caravan to SB JLR dealer for gourmet food truck luncheon

1600- Hotel Check-in, HILTON SANTA BARBARA BEACHFRONT RESORT

1300-1600, **JCNA Slalom**, location (*tentative Santa Barbara Bowl*) (Jim MacLaughlin)

1300-1600 **JLR RIDE AND DRIVE EVENT** (*planning Brian Sim Mktg JLR*) HILTON SANTA BARBARA LOBBY

1200-1800, **Event Registration** Thursday in HILTON SANTA BARBARA Main Lobby

1730-1900, **JCNA-JOCLA-JLR Welcome Reception** on the Rotunda, overlooking Santa Barbara/Sterns Beach, JLR Car Display, Sponsors Presentations, HILTON SANTA BARBARA, *Dinner on your own at Santa Barbara Restaurants (see recommended list)*

2. **FRIDAY**, 11/2 HILTON SANTA BARBARA, **Concours "On the GREEN"**, (Mark Hodges, Charlie Hallums, committee) **Champion** and **Driven Classes, Display** only, vendors, sponsors

0600-0730, place cars on front lawn area, Cabrillo Blvd/Sterns Beach (STAFF JOCLA, JAG, IEJC)

0700-0930, Breakfast Hotel Restaurant lobby,

0930-1000, Concours Meeting, all participants, volunteers, Car Owners and Judges, Reagan Room, **Mandatory participation**

1000-1500, Concours on front lawn along Cabrillo Avenue, judging begins

1130-1300, lunch, **HILTON SANTA BARBARA** Restaurant, *on your own*

1000-1500, shopping Downtown Santa Barbara (self-guided) day shuttle into downtown SB

1830-2100, End of Day Concours Awards Reception and Banquet, JCNA Welcome, JLR Presentation, Sponsors Presentations Reagan Room, Concours Awards

3. **SATURDAY, 11/3 JCNA RALLY/ Scenic Tour Option** (Jack Rabell, SX Mayuga, Charles Anton, Linda and Todd Wright committee)

0700-0830, Rally/Scenic Tour buffet breakfast, drivers meeting, Reagan Room

0900-1200, begin JCNA Monte Carlo Rally, Santa Barbara, Montecito, Lompoc, Santa Maria, Buellton-Solvang, Los Olivos (end) Scenic Tour for non-rally participants

1230-1400, Rally/Slalom Awards, Garden Picnic Luncheon, Los Olivos, **COQUELICOT WINERY**

1400-1800, Winery tours begin, three select routes, self-guided tour of Solvang, Downtown Los Olivos, Santa Ynez Mission, and other points of interest

1700-, return to Santa Barbara via San Marcos Pass Road (154) or State Route (101),

"MONTE CARLO NIGHT" **HILTON SANTA BARBARA**, buffet, charity benefit, prizes, wine tastings, flip-lops or black-tie, up to you, benefit for JLR Program "Join the Regiment", Veterans

4. **SUNDAY, 11/4 (committee)**

0830-1030, Farewell Brunch, Club Awards, Grand Prizes, **HILTON SANTA BARBARA**, last minute shopping State Street

COMMITTEE ASSIGNMENTS:

- a. **CONCOURS COMMITTEE- Mark Hodges (Chairman Registration), Charlie Hallums (Chief Judge), Judges, Tally, Runners, Placement, Scrutinizer, Display Area**
- b. **“EVENT COMMITTEE/STAFF- TBD, Donte Neal (2nd VP) to supply names, recruitment**
- c. **HOSPITALITY TEAM- Graven, reception, registration, shopping safari, info packets**
- d. **RALLY/TOURING TEAM- Rabell (SDJC), Todd/Linda Wright, SX Mayuga, JCNA Rally, Wine Tour of Santa Ynez Wineries**
- e. **SLALOM- Jim MacLaughlin, Maurice Mandel, Dominic Valvano- Layout, timers, equipment, support (Santa Barbara Bowl) JCNA Equipment**
- f. **JLR Sponsorship, Brian Sims JLR Marketing, Irvine**
- g. **Jaguar Land Rover combined event, JLR**
- e. **JLR Veterans Careers, “Join the Regiment” program, Jeff Jennings JLR HQ**
- f. **Dealer sponsorship local/region, Brian Sim JLR, Thousand Oaks and Santa Barbara**
- g. **Advertisers, underwriting, individual event sponsorship (committee)**
- h. **SWAG- Kirby, Quadt, committee**
- i. **Donations to charity, “Join the Regiment”**
- j. **Ride and Drive Opportunity from JLR, F-PACE, E-Pace, XE-SR, F-type, Velar, Discovery**
- k. **New Model Intro, E-PACE, XF SPORTBRAKE, Land Rover-Brian Sim**
- l. **Administration-Budget- Judy Graven, Gene Cohen**
- m. **Trophy Sponsorship opportunities- Concours, Rally, Slalom**
- n. **Kick-off Event, Peterson Museum Dinner and Tour, (Heacock Insurance, Easton Robertson Insurance)**
- o. **JCNA MEMCOM, JCNA membership committee, Nedra Rummell Chairman, nedra@rummells.com**

Jaguar Owners Club Inc., Los Angeles
International Jaguar Festival 2018
Oct31-Nov4/SantaBarbara93103

Jaguar Owners Club Inc., Los Angeles

The Jaguar Clubs of North America (JCNA) has selected the Jaguar Owners Club, Inc. Los Angeles to host the 2018 International Jaguar Festival. The event location is the **HILTON SANTA BARBARA BEACHFRONT RESORT** on the beach in Santa Barbara California. The event will include a national competition in Concours d'Elegance- Champion and Driven Divisions, JCNA Slalom, and JCNA Rally. Also, displays of current and new Jaguar Land Rover Products, Ride and Drive campaign, scenic tours of the Santa Barbara, Santa Maria, and Santa Ynez Wine Country. A Special Dinner at the **PETERSEN AUTOMOTIVE MUSEUM**, **"The Vault Tour"**, kicks off the IJF Event.

Santa Barbara has been known as the **Riviera** of the Western United States, with its Mediterranean Climate, pristine beaches, outstanding eateries, high fashion shopping, historic districts, and panoramic views. The Santa Barbara Hilton is full service hotel and resort spa on the beach and centrally located to Downtown, the **"Funk Zone"**, Sterns Warf, marina, and is serviced by shuttles to and from **"State Street"** and the historic areas. Santa Barbara is serviced by AMTRAK, UNITED AIRLINES, and is 90 minutes from LAX.

Points of Interest:

*Cabrillo Avenue, Sterns Wharf, State Street, Urban Wine Trail, The Funk Zone, Santa Barbara Shellfish Company, **Brophy Bros. Seafood**, Sailing charters, Montecito, Old Mission Santa Barbara, Riviera neighborhood, surfing, kayak tours, paddle boards, Art Museum, **Santa Ynez Wine Country**, and a lot more...*

JOCLA IJF WEBSITE Information: www.ijfsantabarbara.com

Hotel Reservations: <http://aws.passkey.com/e/49537591>

Hotel Information: (877) 893-0892

Concours Registration: SDJagClubWebmaster@outlook.com

Petersen Museum Dinner/Tour (limited 100) sign-up: markmayuga@att.net

IJF Information: M. Mark Mayuga IJF Chair. markmayuga@verizon.net

The following is the schedule of events for the **2018 IJF** Santa Barbara **California**:

October 31, 2018

PETERSEN AUTOMOTIVE MUSEUM, Vault Tour, Panel Discussion, and Dinner

Sponsored by: HEACOCK **INSURANCE** and EASTON ROBERTSON **INSURANCE**

November 1, 2018

JCNA SLALOM, Santa Barbara

Jaguar Land Rover, Ride and Drive campaign

WELCOME RECEPTION, on the Rotunda, Hilton Santa Barbara Beachfront Resort

November 2, 2018

JCNA CONCOURS d' Elegance, Hilton Santa Barbara Beachfront Resort

Sponsored by: CLASSIC **SHOWCASE**, Champion Division

MOSS MOTORS Ltd., Driven Division

November 3, 2018

JCNA RALLY, Scenic Tour

Rally and Slalom Awards Picnic Luncheon, Santa Ynez Valley

Santa Ynez and Santa Maria Wine Tour and Tastings, Historic Los Olivos

"MONTE CARLO NIGHT", Dinner and Veterans benefit, JLR "Join the Regiment"

November 4, 2018

FAREWELL BREAKFAST, AWARDS AND PRIZES, Santa Barbara Hilton Hotel



International Jaguar Festival 2018

Santa Barbara, CA 93103

October 31-Nov 4, 2018

Jaguar Owners Club of Los Angeles (“JOCLA”)

A BRIEF OVERVIEW OF SANTA BARBARA WINE COUNTRY

By Sandy X. Mayuga, Wine Touring Chair, JOCLA

OK. Let’s be perfectly honest from the starting line. A HUGE attraction for attending the International Jaguar Festival (IJF) in Santa Barbara, CA is the proximity to the world-class wine country of the Central Coast of California and the opportunity to visit the vineyards, tasting rooms and wine-making facilities in and north of Santa Barbara. There ... we’ve admitted it ... and doesn’t it feel and sound good! Can’t you taste the fruit forward varietals already?

With over 100 wineries and over 50 varietals grown in the Santa Ynez AVA,¹ you are sure to find wines and wineries that you will love. Some of these facilities are less than a mile walks or bicycle ride from **HILTON SANTA BARBARA BEACHFRONT RESORT Headquarters of the IJF**. The Santa Ynez Valley AVA, the home to four associated AVA appellations, can be visited after a scenic 40-minute drive passing ranches, vineyards, the largest lake in the region and a quaint Danish village. The olde’ Jag won’t event break a sweat. And for those die-hard enthusiasts who want an opportunity to “test” the backroads to northern Santa Barbara County

¹ American Viticultural Areas: areas designated by the Department of the Treasury’s Alcohol and Tobacco Tax and Trade Bureau, after an application by grape growers in the region, as grape growing areas which are distinguishable by geography, soil, climate and other characteristics and that allow vintners to attribute a given quality, reputation and other characteristic to wines made from grapes in that AVA.

and the Santa Maria AVA, take a one hour fifteen-minute drive through some of the prettiest vineyard and quintessential California oak tree country anywhere.

California “Driving Under the Influence” Laws

No advice about enjoying wine country is complete without mentioning that California has some of the most stringent impaired driving laws in the country, whether the influence is alcohol or any other substance that impairs safe driving. Like in all states, California’s penalties are severe. The California Highway Patrol and the Santa Barbara County Sheriff’s Department patrol wine country. But you can enjoy Santa Barbara Wine Country safely and responsibly with a little planning and restraint. Take turns being the designated driver. You don’t need to taste at every winery in every AVA – plan your trip to limit the number of wineries you visit in a day. How about sharing or splitting a tasting with your spouse or a partner? Wineries routinely accommodate that. After all, the idea is to taste the wine and enjoy its aroma, nuances and flavor -- not get “snockered.” Perhaps enjoy driving on a “dry” day and share a coach or limo or designate a non-drinking driver on a “wet” day. **The JCNA and JOCLA cannot be responsible for the consequences of your alcohol consumption.** By planning ahead, you can enjoy Santa Barbara Wine Country and still have fun and be responsible!

The following is a small “tasting” of the main areas of Santa Barbara Wine Country, including some advance intelligence and resources to help you plan your visit to SB wine country and some personal insights and recommendations.²

Where is Santa Barbara Wine Country?

² These are nothing more than this writer’s personal favorites based on my experience. I’ve visited the area and its wineries since turning 21 and graduating from UC Santa Barbara in 1970. Back then and for many years thereafter, tastings were free. Not now ... but the quality and sophistication of the wines has improved astronomically!



A map of the AVAs of Santa Barbara County. Most of the AVAs are about a 40-minute drive from Santa Barbara. There are a number of tasting rooms and some wine-making facilities within a mile of The Fess Parker Santa Barbara Hotel, IJF Hq.

The unique, transverse nature of the valleys of Santa Barbara Wine Country provides a patchwork quilt of micro-climates and terrains, resulting in one of the most diverse grape growing regions in the world. Unlike the rest of North America, the valleys in the Pacific coastline, including the coastal Santa Ynez Mountain range, run east-west rather than north-south. Because of this geologic oddity, the ocean breezes sweep eastward, channeled by the hills and mountains that ring the region. Heading east, the temperatures are warm during the day and very cool during the night, whereas the vineyards that lie westward toward the ocean enjoy a mild and moderate climate, with early morning and late-night fogs. Coupled with unique soils of ancient beaches and sea beds containing limestone and other minerals, the Santa Ynez Valley is a near-perfect place for a wide variety of wine grape varieties.

Tip No. 1: Many of the vintners cultivate or purchase grapes from several AVAs in the region and from even AVAs further north in California. Although a vintner's wine tasting room or winery may be in a certain AVA, that doesn't mean the vintner only makes wines from that AVA. For example, one of my favorite wineries is in the Santa Rita Hills AVA which is the area best known for its "cool" varietals of Pinot Noir and Chardonnay. But he owns and harvests vineyards of Cabernet Sauvignon grapes in the much hotter Happy Canyon AVA in the eastern end of the Santa Ynez Valley and in my opinion, makes the best Cabernet Sauvignon from the Santa Ynez Valley AVA. Another vintner may blend just a "smidgen" of Chardonnay grapes from the Santa Maria AVA into his Santa Rita Hills Chardonnay for a little different "structure or character." So regardless of where a winery is located, it's best to study each winery's offerings and to know what wines are offered and from where its grapes hail.

Tip No. 2: One of the most enjoyable experiences is packing a snack or picnic – as simple or as complicated as you want to make it – and enjoying the serenity of Santa Barbara

Wine Country. Many tasting rooms and wineries have picnicking areas in beautiful woodland settings. And fresh fruits are available from local roadside vendors. Enjoy the area!

What's closest to IJF HQS.?

Although not an AVA, just a few blocks west of IJF Hqs. is Santa Barbara's **The Funk Zone** (or just the "**Zone**"). It includes most of what's called **The Urban Wine Trail**. Begun by hip visionaries intent on redevelopment of an old warehouse and industrial area -- bordered by the ocean and Santa Barbara's scenic beaches and marina on the south side and the Amtrak station and Highway 101 to the north -- the **Funk Zone** has now blossomed into the hippest area of downtown Santa Barbara. It features several wine tasting rooms and has become the center of the Santa Barbara's "happening" music and artist scenes set among buildings decorated with graffiti murals and contemporary art pieces. Surfboard shapers, winemakers and up-and-coming chefs all practice their crafts here. You can visit art galleries, shop vintage and modern clothing and home goods, lots of fun, food and drink and enjoy a five-star dinner or a fantastic delicatessen.

For wine *aficionados* who don't want to "drink and drive," this is a perfect place to visit. You don't have to drive there. You can get there by bicycle or a leisurely walk. There are over 20 tasting rooms featuring Santa Barbara Wines. And many the quality winemakers from the Santa Ynez Valley AVA have spoiled patrons by offering their wines and tastings in **The Funk Zone** without having to drive to the Valley.

My favorites on **The Urban Wine Trail**? Well having a millennial son who works in the region and lives a few blocks from the **FUNK Zone** means that we are "forced" to visit the **FUNK Zone** on each visit. Two of my favorites are just a few blocks north of **FUNK Zone** closer to where he lives. **Carr Vineyards & Winery** <https://carrwinery.com/> and **Jaffurs Wine Cellars** www.jaffurswine.com. Both are great examples of simply well-made wines ... but in an active industrial area. The Carr Winery has a super delightful tasting room with entertainment from Thursday through Saturday nights. I love his Pinot Noirs, Cab Franc, Sangiovese and blend. At Jaffurs you visit where the wine is made and the tasting area is a table with a few bottles... but the wines. Known for Rhone varietals, but my favorite is its Viognier.

In the **FUNK Zone** itself, I recommend two wineries from the Santa Rita Hills AVA: **Lafond Winery** and **Sanford Winery & Vineyards**. Both are known for their Chardonnay, Sauvignon Blanc, Riesling and Pinot Noir ... and for good reason. However because both of

these wineries have wonderful tasting rooms in the SR Hills that are in a beautiful country setting and well worth visiting if you choose to drive to the SRH AVA, while in the **Funk Zone** for something a little different you might instead want to visit **Kunin Wines** (Viognier, Syrah and Zinfandel) and **Ca del Grevino** (Pinot Noir, Grenache, Chardonnay, Syrah, *Dolcetto* and Riesling), a vintner with grapes from the Santa Maria AVA. Avoid the longer drive and taste it here. There are other tasting rooms in the **Zone** that are well worth visiting.

Here are some helpful links for more information

The Funk Zone: <https://funkzone.net/map-of-the-zone/>; <https://santabarbaraca.com/explore-and-discover-santa-barbara/neighborhoods-towns/santa-barbara/the-funk-zone/>

The Urban Wine Trail: www.urbanwinetrailsb.com; <https://santabarbaraca.com/itinerary/the-urban-wine-trail/>

Tip No. 3: Drive courteously and cautiously ... the “locals” do and would appreciate your driving the same way. Don’t be in a rush. This is an agricultural area and you never know when critters of all shapes and sizes may dart across the road!

Go West ... to the Santa Rita Hills AVA

This could be my favorite AVA ... except for the others. In the western most part of Santa Barbara Wine Country, a typical day in the **Santa Rita Hills AVA** (SRH) starts with marine layer clouds and fog, which burn off by 10 a.m. Then two or three hours of mild sunshine until the on-shore winds pick up, cooling things down again. This maritime influence, combined with the sedimentary soils with patches of limestone is the perfect place to grow the appellation's hallmark Chardonnay and Pinot Noir, but other “cool” varietals are also grown.

My recommended “Don’t Miss” SRH wineries all have lovely tasting rooms in beautiful settings in the Santa Rita Hills: **Babcock Winery** <https://babcockwinery.com>, **Melville Vineyards & Winery** melvillewinery.com and **Dierberg Star Lane Vineyards** <https://dierbergvineyard.com>. And if you don’t visit them in The Funk Zone, then by all means visit **Lafond Winery** <https://www.lafondwinery.com> and **Sanford Winery & Vineyards** www.sanfordwinery.com. Babcock and Melville share the same driveway and are located on Highway 246 about 9 miles west of Buellton and Highway 101. Dierberg is located just off Highway 246 about 6 miles west of Buellton. Lafond and Sanford are also located close to one another on Santa Rosa Road, the other main road in the SRH. Other very good SRH wineries: **Alma Rosa** (on the way towards

La Fond and Sanford) is known for its white wines and Mosby (close to Buellton and on the way to Alma Rosa) specializes exclusively in Italian varietals.

Los Olivos District ... What are olives doing in wine country?

The Mediterranean climate of Santa Barbara County and much of California is as conducive to growing wine as growing olives ... much like Spain, Italy and other countries along the Mediterranean. The Los Olivos AVA is an area where ancient rivers deposited loose soil, rocks and other sediment between the Purisima Hills above Solvang and the western flank of the Happy Canyon area. It has a relatively uniform topography (generally flat), geology and soil profile. It is bounded by the townships of Ballard, Santa Ynez, Los Olivos,³ and Solvang. This is an area surrounded by vineyards, fruit orchards and horse farms. Grapes grown in the area include principally the Bordeaux varietals (Sauvignon Blanc, Cabernet Sauvignon, Cabernet Franc and Merlot) and Rhone varietals (Syrah and Grenache), with some Italian and Spanish varietals.

What do I recommend in the Los Olivos AVA area? The charming town of Los Olivos – with a towering flagpole in the middle of a small roundabout as its main intersection – is home to over 30 wine tasting rooms. Why not minimize your driving by parking in the area and walking to your wine tastings? In town, in addition to *Coquelicot* <https://www.coquelicotwines.com/>, I recommend Qupè <http://www.qupe.com/>, Stolpman <http://www.stolpmanvineyards.com/>, Andrew Murray Vineyards <http://andrewmurrayvineyards.com/>, Bien Nacido www.biennacidovineyards.com/, Nielsen by Byron <http://www.nielsonwines.com/> and Blair Fox Cellars www.blairfoxcellars.com/. Outside of the town of Los Olivos itself, I very highly recommend Blackjack Ranch (Robert Parker calls Blackjack "... the premier producer of Bordeaux varietals on the Central Coast") <https://www.blackjackranch.com/> and Rideau, specializing in Rhone varietals <https://rideauvineyard.com/>. And if you didn't visit Carr Vineyards & Winery in The Urban Wine Trail, then by all means visit Carr in the town of Santa Ynez.

Tip No. 4: Be sure to check online for the days and hours of operation for the wineries/tasting rooms you want to visit. Also, some may require advance reservations for larger groups and some may have tastings by appointment only.

³ Los Olivos will be the site of a special outdoor dining and wine tasting experience at the *Coquelicot* Tasting Room and Gardens on Saturday November 4th. See the details in Special Events.

With a name like Happy Canyon the wines must be great! Right?

Positively Yes! Located in the far eastern edge of the Santa Ynez Valley AVA, the Happy Canyon AVA delves into the San Rafael Mountains just northwest of Lake Cachuma. Being inland means a significantly warmer climate that ensures complete maturation for later ripening varieties. The rolling terrain, high slopes and varied soils of this region are best suited for growing Bordeaux varieties like Cabernet Franc, Cabernet Sauvignon, Merlot, Petit Verdot and Sauvignon Blanc, creating rich, concentrated wines. Syrah and other Rhône varieties and Sangiovese also flourish here.

I have little experience visiting wineries in the Happy Canyon AVA, but much more experience with vintners who make wine from grapes purchased from the vineyard owners in this AVA. For example, watch for vintners who proudly proclaim their Cabernet Sauvignon is made from grapes from the Happy Canyon AVA. You'll be glad you did.

Tip No. 5: Map your route before going. Try to be as efficient as possible and group your visits in an area. Don't try to do too much in a day. Relax!

Ballard Canyon: In the heart of the Santa Ynez Valley AVA

Ballard Canyon, one of the newest AVAs, lies where the unique soils and climate of the Canyon create a great environment for producing distinctive wines from red grapes such as Syrah, Grenache, Sangiovese, Cabernet Sauvignon and Cabernet Franc and white grapes such as Sauvignon Blanc, Viognier and Roussanne.

Notable wineries in the vicinity: Boutique winery **Rusack Vineyards**, noted for varietals and blends featuring Sauvignon Blanc, Chardonnay, Pinot Noir, Syrah, Sangiovese, Zinfandel and Cabernet Sauvignon <https://www.rusack.com/>; **Jorian Hill**, noted for Rhone Varietals and Rhone blends and Syrah <http://www.jorianhill.com/>; and **Stolpman Vineyards**, noted for Syrah, Sangiovese, Petite Syrah, Sauvignon Blanc, Roussane and Viognier. Decisions, decisions, decisions!

Tip No. 6: Tasting rooms charge for tastings. They generally range from \$12 to \$20. Some tasting rooms offer tasting of the vintner's "premium" wines for an additional charge

Santa Maria Valley, Los Alamos and the Foxen Canyon Wine Trails

Western hospitality meets world class wine in the Santa Maria and Los Alamos area. The transverse nature of the Santa Maria Valley lends itself to a diverse range of wines produced here. Heading south from Santa Maria, take a leisurely drive along Foxen Canyon to Los Olivos or drive down the 101 and stop in the Western town of Los Alamos. One of the most established areas, Santa Maria Valley is home to fresh produce, bucolic vistas and of course – Santa Maria Style BBQ!

Some great wineries on these trails. My favorites? **Kenneth Volk Vineyards** – superb winemaker noted for Syrah, Pinot Noir and Albarino <https://www.volkwines.com/>; **Rancho Sisquoc**, principal varieties include Cabernet Franc, Cabernet Sauvignon, Chardonnay, Malbec, Merlot, Pinot Noir, Sauvignon Blanc, Sylvaner, Syrah and Riesling; many other area vintners buy their grapes from the vineyards of Rancho Sisquoc <https://www.ranchosisquoc.com/>; and **Andrew Murray**, the same winery that has a tasting room in Los Olivos, grows these varieties: Viognier, Grenache Blanc, Roussanne, Grenache, Cinsault, Mourvedre, and Syrah. One of the earliest vintners in the area. <http://andrewmurrayvineyards.com/>

Tip No 7: Be aware that tasting rooms reserve the right to refuse to serve over imbibers or anyone they believe to be impaired.

Other Resources

When you arrive at the IJF, the JOCLA will have brochures, maps and other resources for your wine tasting pleasure. In the meantime, here are some other resources through the magic of the Internet:

Santa Barbara Vintners Foundation: <https://www.sbcountywines.com/home.html>

Guide to Wine in Santa Barbara: <https://santabarbaraca.com/itinerary/santa-barbara-wine-curious/>

Forbes Magazine: “Your Top California Wine-Tasting Itinerary: Santa Barbara”
www.forbes.com/forbes/welcome/?toURL=https://www.forbes.com/sites/forbestravelguide/2017/08/18/your-top-california-wine-tasting-itinerary-santa-barbara/&refURL=https://www.google.com/&referrer=https://www.google.com/

Wine Folly: An Introduction to Santa Barbara Wine Country. <http://winefolly.com/review/an-intro-to-santa-barbara-wine-country/>

Santa Barbara and ...

MORE Places to Experience and Enjoy

LIST of ATTRACTIONS and DESTINATIONS in the Greater Santa Barbara County area including San Luis Obispo County, no order of importance:

Los Olivos, town center, wine tasting rooms, walking tour, some of the region's best represented there, bicycle rentals

Santa Barbara Mission, Santa Ynez Mission

Bacaro Resort, Biltmore Hotel (classic)

Santa Barbara Shopping District, State Street

Santa Ynez Valley Wineries, eateries, Solvang- refer to Wine Article

Buellton Valley Wineries- refer to Wine Article

Santa Barbara Mission District

Lompoc, Vandenburg AFB, Lompoc Murals Tour

Hope Ranch Goleta, mid-century modern and Classic Spanish style estates

The FUNK ZONE on the Beach in Santa Barbara (arts district, restaurants, and wine tastings) some of the region's best wineries represented

San Ysidro Ranch-resort/hotel

McConnell's Ice Cream! World famous, gourmet ice cream at its best!

Foxen Canyon Road Wineries, "Sideways" was filmed here

Paso Robles Wine Valley- refer to Wine Article

Hurst Castle, San Simeon Tours

San Luis Obispo Farmers Market and Crafts, Moro Bay, Cayucos, Los Oso

Santa Maria Valley Wineries- refer to Wine Article

Solvang Dutch Village, horse ranches, pastry heaven

Neverland, Santa Ynez Valley

Mattie's tavern, Santa Ynez, 1880's stagecoach-stop, restaurant, wine bar, continuous operations

Sterns Wharf, Brophy Bros., seafood restaurant, Maritime Museum, Santa Barbara Yacht Club

Channel Islands Tours, marine life, preserve, kayak tours, boat tours

Norton's Deli- featured on Dinners, Drive-in's, and Dives

Wildwood Kitchen- BBQ

www.santabarbaramap.com

santabarbaraCA.com

Bear and Star Family Inn Los Olivos- FESS PARKER FAMILY Owned

Mission Canyon Tour

Visitsantabarbara.com

Event Descriptions:

October 31- PERTERSEN AUTOMOTIVE MUSEUM VAULT TOUR AND DINNER- limit 100

Presenting Sponsor- Heacock Insurance, Supporting Sponsor- Easton Robertson Insurance

This is a chance for the Club members and those Jaguar Owners from across the country to come and enjoy and be fascinated by the vast collection of rare race cars, vintage and classic cars, one-off specials, and original condition collector cars. These rarely seen cars will be the highlight of the evenings doings. After the tour, we will all gather for an interesting and informative panel discussion with Jim McErlean, Heacock Insurance, and our own Kevin Easton, Easton Robertson Insurance, they will be discussing the Collector Car Business, the investment cycles, how to determine True Value vs. Stated Value Issues, Etc.

November 1- IJF Event begins: Hilton Santa Barbara Beachfront Resort

event headquarters, including: Morning tour along HWY 1, through Malibu, Mulholland HWY, Encinal Canyon Rd., onto HWY 101 to Santa Barbara, JCNA Slalom, Welcome Reception on the Upper Rotunda, dinner on your own in Downtown Santa Barbara, JLR Ride and Drive event includes new Jaguar Products and Land Rover

November 1- JCNA Slalom: location to be determined

November 1- WELCOME RECEPTION, Rotunda,

Hilton Santa Barbara Beachfront Resort overlooking Sterns Beach and Plaza

November 2- JCNA Concours for Champion and Driven Classes

Presenting Sponsors- Classic Showcase- Champion Div., MOSS MOTORS Ltd.- Driven Div.

including vintage Land Rovers, awards banquet, Sponsor Presentations, Jaguar Land Rover Presentation and Special Guest Speaker, Concours Awards presented,

November 3- JCNA Monte Carlo Rally or Scenic Tour

Presenting Sponsor-

through the Santa Barbara hills, Lompoc, Buellton, Solvang, Santa Ynez Valley, Garden Picnic Luncheon at the COQUELICOT WINERY, event awards, begin wine taste tours throughout the Santa Ynez Valley, Santa Maria Valley, Lompoc-Buellton Hills

November 3- "MONTE CARLO NIGHT" at the Santa Barbara Hilton,

Presenting Sponsor-

buffet dinner, and benefit gambling event for the JLR Program, "Join the Regiment", benefiting Veterans training program for careers in the Jaguar Land Rover Dealerships

November 4- Farewell Brunch

Presenting Sponsor-

Club Awards, raffles, and more, Fess Parker Resort and Spa

Hotel Reservations at the Santa Barbara Hilton:

<http://aws.passkey.com/e/49537591>

More Information:

Mark Mayuga, 1st VP, IJF Chairman, email: markmayuga@att.net, 909-772-1075

Hotels

near the PETERSEN AUTOMOTIVE MUSEUM

(1 mile or less)	p/n	(distance)	STARS
KIMPTON HOTEL WILSHIRE (855) 529-4551	\$216	(0.3)	4 STARS
WILSHIRE CREST HOTEL (323) 936-5131	\$143	(0.3)	3 STARS
FARMER'S DAUGHTER HOTEL (323) 937-3930	\$212	(0.8)	3 STARS
BEVERLY LAUREL MOTOR HOTEL (800) 947-7666	\$121	(0.9)	3 STARS
THE ORLANDO HOTEL (323) 658-6600	\$199	(1.0)	4 STARS
SOFITEL LA AT BEVERLY HILLS (310) 278-5444	\$259	(+1.0)	5 STARS
THE HOLLYWOOD ROOSEVELT (877) 713-5520	\$223	(+1.0)	4 STARS

***No special rates for these hotels**

JCNA Club Roster Counts: Year-End Comparison

CR-30 Administrator's Report		Prepared for JCNA Membership Committee and JCNA Board of Directors										Single Year	Single Year	Five-Year	Five-Year
Club	Club Name and Location, by Club Number	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Gain or (Loss)	Gain % or (Loss)	Gain or (Loss)	Gain or (Loss)
SW01	Jaguar Club of Southern Arizona	68	61	57	54	49	46	35	48	49	43	(6)	-12.24%	(6)	-12.24%
SW02	Jaguar Club of Central Arizona	77	77	91	86	86	87	82	90	89	92	3	3.37%	6	6.98%
SW03	San Diego Jaguar Club	182	186	182	181	184	200	170	202	208	209	1	0.48%	25	13.59%
SW04	Jaguar Owners Club of LA	235	218	196	197	203	190	107	120	175	189	14	8.00%	(14)	-6.90%
SW05	Jaguar Associate Group (San Francisco)	308	281	263	254	220	237	201	215	221	244	23	10.41%	24	10.91%
SW06	Sacramento Jaguar Club	44	45	48	45	46	42	32	46	43	41	(2)	-4.65%	(5)	-10.87%
SW07	Rocky Mountain Jaguar Club (Denver)	108	108	113	120	114	132	112	129	125	121	(4)	-3.20%	7	6.14%
NE08	Jaguar Club of Southern New England	120	111	125	124	135	143	118	128	135	133	(2)	-1.48%	(2)	-1.48%
SE09	Jaguar Club of Florida (Orlando)	69	90	104	103	109	107	81	224	113	108	(5)	-4.42%	(1)	-0.92%
SE10	South Florida Jaguar Club (Ft. Lauderdale)	67	64	66	45	37	50	42	73	44	42	(2)	-4.55%	5	13.51%
SE11	Suncoast Jaguar Club of Florida (Tampa Bay)	71	59	75	63	41	44	47	311	66	59	(7)	-10.61%	18	43.90%
SE12	Virginia Jaguar Club	47	47	49	62	66	65	60	112	59	55	(4)	-6.78%	(11)	-16.67%
NC13	Illinois Jaguar Club	141	136	141	136	140	131	100	133	124	116	(8)	-6.45%	(24)	-17.14%
SC14	Jaguar Club of Mexico	36	44	46	54	56	52	56	52	49	58	9	18.37%	2	3.57%
SC15	Great Plains Jaguar Owners Assn (Wichita)	7	8	8	9	7	6	5	4	5	0	(5)	-100.00%	(7)	-100.00%
SC16	Heart of America Jaguar Club (Kansas City)	55	46	42	49	54	60	47	47	44	41	(3)	-6.82%	(13)	-24.07%
SC17	Gulf Coast Jaguar Club	0	25	27	31	30	30	28	112	25	15	(10)	-40.00%	(15)	-50.00%
NE18	Jaguar Assn. of New England (JANE)	218	231	243	206	283	303	265	286	294	296	2	0.68%	13	4.59%
NC19	Jaguar Affil Group of Michigan (Detroit)	145	126	129	123	139	139	129	130	134	134	0	0.00%	(5)	-3.60%
SC20	Jaguar Assn of Great St. Louis	96	86	79	80	85	92	80	83	88	88	0	0.00%	3	3.53%
SE21	Carolina Jaguar Club (N.C.)	140	123	138	149	161	166	139	163	146	154	8	5.48%	(7)	-4.35%
NE22	Empire Division (Metro NY)	26	26	28	31	36	36	34	40	40	28	(12)	-30.00%	(8)	-22.22%
NE23	Jaguar Drivers Club Long Island	73	69	77	64	73	59	70	66	55	61	6	10.91%	(12)	-16.44%
NE24	Jaguar Aficionades of Grt Buffalo	48	45	48	44	47	46	43	48	43	43	0	0.00%	(4)	-8.51%
NE25	Jaguar Club of Central New York (Syracuse)	70	60	56	58	61	53	50	63	61	57	(4)	-6.56%	(4)	-6.56%
NE26	Jaguar Touring Club (New Jersey)	135	130	126	122	119	115	93	99	98	106	8	8.16%	(13)	-10.92%
27	- Placeholder; there is no Club 27														
NC28	Jaguar Club of Ohio (Cleveland)	124	122	120	128	134	123	119	136	144	127	(17)	-11.81%	(7)	-5.22%
NC29	Jaguar Club of Central Ohio (Columbus)	51	43	53	60	68	62	52	54	48	44	(4)	-8.33%	(24)	-35.29%
SC30	Jaguar Club of Tulsa	51	38	30	31	27	25	29	29	26	30	4	15.38%	3	11.11%
SC31	Central Oklahoma Jaguar Association	67	61	59	57	60	59	58	67	65	63	(2)	-3.08%	3	5.00%
NW32	Jaguar Owners Club of Oregon	123	104	94	89	84	95	66	90	85	98	13	15.29%	14	16.67%
NE33	Delaware Valley Jaguar Club (Philadelphia)	174	147	146	149	139	146	121	260	141	131	(10)	-7.09%	(8)	-5.76%
SE34	South Carolina Jaguar Society (Charleston)	25	19	22	44	32	50	53	52	51	33	(18)	-35.29%	1	3.13%
SC35	Jaguar Owners Association of the Southwest (Dallas)	77	89	71	54	59	39	47	43	78	67	(11)	-14.10%	8	13.56%
SW36	Jaguar Club of Greater Las Vegas	30	27	25	21	23	18	15	11	18	0	(18)	-100.00%	(23)	-100.00%
SC37	Jaguar Club of Austin	57	47	56	63	63	62	58	56	52	47	(5)	-9.62%	(16)	-25.40%
SC38	Jaguar Club of Houston	141	137	113	110	98	94	70	58	69	70	1	1.45%	(28)	-28.57%
SW39	Wasatch Mountain Jaguar Register (Salt Lake City)	38	33	27	22	28	30	29	23	24	30	6	25.00%	2	7.14%

NE40	Nations Capital Jaguar Owners Club	220	215	203	219	197	182	159	182	174	160	(14)	-8.05%	(37)	-18.78%
NW41	Jag Drivers & Restorers Club of NW Am (Seattle)	166	158	163	161	164	184	144	128	136	127	(9)	-6.62%	(37)	-22.56%
NW42	Canadian XK Jaguar Register (Vancouver)	76	74	74	73	82	85	76	79	94	84	(10)	-10.64%	2	2.44%
NC43	Ontario Jaguar Owners Assn. (Toronto)	244	225	203	191	179	160	97	128	115	139	24	20.87%	(40)	-22.35%
NW44	Pacific Jaguar Enthusiasts Group	30	28	28	32	34	34	21	17	9	13	4	44.44%	(21)	-61.76%
NC45	Jaguar Club of Pittsburgh	132	138	122	122	112	119	75	82	97	99	2	2.06%	(13)	-11.61%
SW46	Reno Jaguar Club	42	31	40	38	42	36	30	33	27	23	(4)	-14.81%	(19)	-45.24%
NC47	Wisconsin Jaguars Ltd. (Milwaukee)	141	146	123	119	115	115	94	108	94	86	(8)	-8.51%	(29)	-25.22%
NE48	Ottawa Jaguar Club	67	72	78	79	89	87	83	100	106	95	(11)	-10.38%	6	6.74%
NC49	Jaguar Drivers' Club, Area 51 (Louisville)	54	46	58	59	56	49	47	73	69	58	(11)	-15.94%	2	3.57%
SC50	San Antonio Jaguar Club	60	57	68	62	55	54	45	96	40	50	10	25.00%	(5)	-9.09%
NC51	Jaguar Association of Greater Indiana	63	68	74	71	81	94	76	94	91	80	(11)	-12.09%	(1)	-1.23%
NE52	Jaguar Auto Group (New Jersey)	34	32	41	32	22	33	26	25	32	26	(6)	-18.75%	4	18.18%
53	- Placeholder; there is no Club 53														
SE54	Jaguar Club of North Florida	56	42	54	53	42	56	53	99	72	65	(7)	-9.72%	23	54.76%
SE55	Music City Jaguar Club	20	0	32	19	20	20	23	30	31	24	(7)	-22.58%	4	20.00%
SE56	Smoky Mountain Jaguar Club	113	107	88	93	88	76	61	65	54	49	(5)	-9.26%	(39)	-44.32%
SE57	North Georgia Jaguar Club	143	128	120	138	140	142	135	167	154	146	(8)	-5.19%	6	4.29%
SC58	Jaguar Club of North Texas	27	37	36	26	31	24	21	36	0	0	0		(31)	-100.00%
NC59	Jaguar Club of Greater Cincinnati	53	49	49	53	57	52	43	44	43	45	2	4.65%	(12)	-21.05%
SW60	Inland Empire jaguar Club	14	15	18	14	11	8	10	24	16	24	8	50.00%	13	118.18%
NW61	Jaguar Car Club of Victoria	143	133	143	152	144	151	121	108	116	96	(20)	-17.24%	(48)	-33.33%
SE62	North Alabama Jaguar Club	12	13	18	8	11	13	10	21	24	26	2	8.33%	15	136.36%
NC63	Susquehanna Valley Jaguar Club	38	35	45	55	37	33	28	23	32	35	3	9.38%	(2)	-5.41%
SW64	Jaguar Club of Southern Colorado	42	32	31	36	42	53	48	61	55	113	58	105.45%	71	169.05%
SW65	Jaguar Club of Northern Arizona	26	18	15	16	16	19	17	14	20	23	3	15.00%	7	43.75%
SW66	Jaguar Club of New Mexico					13	22	19	46	41	43	2	4.88%	30	230.77%
NE67	Capital Region Jaguar Club of New York Ltd							36	47	58	60	2	3.45%	60	
SE68	Jagur Club of Southwest Florida								42	70	76	6	8.57%	76	
	JCNA LIFE MEMBERS						12	14	12	12	16	4		16	
	At-Large Members	154	143	194	250	225	245	257	1206	239	200	(39)	-16.32%	(25)	-11.11%
NC98	NC Northcentral At-Large Members								80	34	31	(3)	-8.82%	31	
NE98	NE Northeast At-Large Members								539	74	44	(30)	-40.54%	44	
NW98	NW Northwest At-Large Members								19	13	14	1	7.69%	14	
SC98	SC Southcentral At-Large Members								73	19	21	2	10.53%	21	
SE98	SE Southeast At-Large Members								266	58	50	(8)	-13.79%	50	
SW98	SW Southwest At-Large Members								216	32	32	0	0.00%	32	
NT98	NT International At-Large Members								10	8	3	(5)	-62.50%	3	
Life98	Life At-Large Members								1	1	5	4	400.00%	5	
CC00	Subscribers	36	28	11	3	4	5	4	1	4	1	(3)	-75.00%	(3)	-75.00%
CC00	Complimentary	62	62	39	50	29	32	29	30	32	32	0	0.00%	3	10.34%
	TOTAL JCNA MEMBERS	5842	5525	5541	5542	5534	5629	4845	7093	5455	5354	(101)	-1.85%	(180)	-3.25%

This continues to be a source of information for members and potential non-members. This function is sponsored solely by SNG Barratt (MANY thanks). One of the largest users of this are Jaguar Dealers and JLR customer support centers. They refer all older car questions they cannot answer to JCNA). This results in membership through the year.

Awards Management and Competition Awards

Dave McDowell has been handling the North American year-end award trophy plate distribution process. Jack Humphreys and the various competition event Chairs have been very helpful in sorting out the final 2017 scores for Concours, Rally and Slalom events. All final Concours, Rally and Slalom scores were previously posted on the JCNA website. All Clubs were notified to check the accuracy of the posted results. Other than a few required corrections the scores, as posted, stand.

Everyone who earned an end of the year award in Concours, Rally and/or Slalom competition was asked to fill out an Awards Form and return it to Dave. This process insures the trophy name tags list the correct information, and it confirms the recipient's mailing address. If, for some reason, you haven't already returned this Form please do so immediately.

All of the North American awards octagon trophy plates required to meet JCNA's 2017 obligations were received from NILUSA in January and sent to JCNA's storage and distribution warehouse. The plate tags have been in production and the trophy plate distribution process, with name tags affixed, is in process.

For 2017 the following year end awards were earned:

66 North American Concours winner
74 Regional Concours winner
43 North American Slalom winners
31 North American Rally winners – Drivers and Navigators

Congratulations to all of you!

Bob Matejek is handling the special awards and the unique End of Year Competition Awards. The winners will be announced and awards distributed at the AGM in San Antonio. Those not in attendance will receive their award via mail.

Dave McDowell
Bob Matejek

Jaguar Clubs of North America JCNA Awards Form



Press the Tab key to move from field to field to fill it in, save it to your hard drive, and email it back to sc02@JCNA.com as an attachment. You can also print it, fill it in, and mail it to the address at the bottom of the form. **SUBMIT BY 2/15/2018**

Please answer all questions.

Name: _____

(AS YOU WANT IT ON THE TROPHY)

Address: _____

City, State, Zip _____

Phone: _____

Phone: _____

Fax: _____

Email: _____

Region: NW NC NE
SW SC SE

Club Number: _____

JCNA Number: _____

Award is for:
NA Competition

Regional Competition

Category: Champion
Slalom

Driven
Rallye

Class: _____

Place: _____

Score: _____

Year: _____

Model: _____ Body Style: _____ Color: _____
(XK, E, XJS) (Coupe, Conv, Sedan)

Present Award at AGM Yes: No:

Mail Award Yes: No: (Will be shipped to above address)

Office Use Only: _____ Date Sent: _____

Date Received: _____ Work Order: _____

Mail To:
JCNA c/o Dave McDowell
1208 Derbyshire Lane
Carrollton, TX 75007

JAGUAR CORRAL

at

*2018 Rolex Motorsport
Reunion*

Laguna Seca, Mazda Raceway,
Monterey, CA
August 23-26, 2018

Jaguar Corral

- The Rolex Motorsports Reunion is a great event to see period cars racing wheel to wheel around the famous Laguna Seca Raceway.
- The event is a great accompaniment the Monterey Motor Week/Pebble Beach Concours d'Elegance.
- Jaguar owners have an opportunity to park close in to the track in the company of other Jaguar autos in the Jaguar Corral.
- JAG SW05 has organized and will marshal the corral.
- In 2018 Corral Passes can be ordered directly from the Laguna Seca Raceway when tickets for the event are ordered.
- To order tickets and corral passes visit <http://www.mazdaraceway.com/ticket-information>



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