

JCNA CLUB LOCATOR REQUESTS RECEIVED / REFERRALS TO CLUBS

		Time Period >>>>>>>>>>>>							
		SEP - DEC 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017		
<b>Total number of Club Locator Requests Received &gt;&gt;&gt;&gt;&gt;&gt;</b>		140	322	429	235	209	194	1529	
<b>Total number of Referrals to Clubs (see note) &gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;</b>		210	419	523	261	224	208	1845	
<b>Total number of Referrals as MAL (see note) &gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;&gt;</b>		2	15	39	31	31	24	142	
<b>Number of requestors who joined JCNA</b>		24	56	83	19	4	4	190	
<b>Success rate (# Requests Received /# Joined)</b>		17.14%	17.39%	19.35%	8.09%	1.91%	2.06%	12.43%	
Club #	Region	Club Name	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	
44	NW	Pacific Jaguar Enthusiasts Group	1	0	2	0	1	0	
42	NW	Canadian XL Jaguar Register	1	0	2	0	1	0	
61	NW	Jaguar Car Club of Victoria	1	0	0	1	0	0	
32	NW	Jaguar Owners Club of Oregon	1	6	7	3	4	0	
41	NW	Jaguar Driver's and Restorer's Club of Northwest America	5	5	8	7	5	4	
<b>NW Region Summary</b>			<b>9</b>	<b>11</b>	<b>19</b>	<b>11</b>	<b>11</b>	<b>4</b>	
65	SW	Jaguar Club of Northern Arizona	0	0	2	0	1	0	
2	SW	Jaguar Club of Central Arizona	3	4	3	4	5	0	
1	SW	Jaguar Club of Southern Arizona	0	1	2	2	0	0	
5	SW	Jaguar Associate Group	3	16	22	9	5	12	
4	SW	Jaguar Owners Club of Los Angeles	10	30	12	10	10	16	
6	SW	Sacramento Jaguar Club	1	7	7	1	4	5	
3	SW	San Diego Jaguar Club	3	2	3	2	2	6	
60	SW	Inland Empire Jaguar Club	2	12	6	9	3	9	
7	SW	Rocky Mountain Jaguar Club	3	1	4	3	1	8	
64	SW	Jaguar Club of Southern Colorado	2	0	3	0	1	0	
36	SW	Jaguar Club of Greater Las Vegas (no longer affiliated)	1	3	7	0	4		
46	SW	Reno Jaguar Club	0	3	2	0	0	2	
39	SW	Wasatch Mountain Jaguar Register	0	2	4	2	1	0	
66	SW	Jaguar Club of New Mexico	2	2	5	3	1	1	
<b>SW Region Summary</b>			<b>30</b>	<b>83</b>	<b>82</b>	<b>45</b>	<b>38</b>	<b>59</b>	
43	NC	Ontario Jaguar Owners Association	0	3	5	3	0	2	
13	NC	Illinois Jaguar Club	7	16	15	13	5	7	
51	NC	Jaguar Association of Greater Indiana	4	7	8	2	1	1	
49	NC	Jaguar Drivers Club Area 51	0	8	5	2	1	0	
19	NC	Jaguar Affiliates Group of Michigan	3	13	13	2	3	5	
29	NC	Jaguar Association of Central Ohio	1	9	3	2	1	2	
28	NC	Jaguar Club of Ohio	1	5	9	2	2	2	
59	NC	Jaguar Club of Greater Cincinnati	1	6	4	2	2	0	
45	NC	Jaguar Club of Pittsburgh (NC region)	1	3	4	1	7	2	
63	NC	Susquehanna Valley Jaguar Club (NC Region)	4	5	11	11	2	2	
47	NC	Wisconsin Jaguars Ltd.	3	10	11	2	1	2	
<b>NC Region Summary</b>			<b>25</b>	<b>85</b>	<b>88</b>	<b>42</b>	<b>25</b>	<b>25</b>	

Club #	Region	Club Name	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals
15	SC	Great Plains Jaguar Owners Association (no longer affiliated)	0	0	2	0	0	
17	SC	Gulf Coast Jaguar Club	9	7	7	2	5	1
14	SC	Jaguar Club of Mexico	0	0	1	0	0	0
16	SC	Heart of America Jaguar Club	4	9	5	6	8	3
20	SC	Jaguar Association of Greater St. Louis	4	6	4	3	3	1
31	SC	Jaguar Club of Central Oklahoma	0	3	5	0	2	1
30	SC	Jaguar Club of Tulsa	0	0	3	6	2	0
37	SC	Jaguar Club of Austin	3	3	2	1	2	5
38	SC	Jaguar Club of Houston	3	6	8	12	11	7
35	SC	The Jaguar Owners Association of North Texas	4	10	18	5	6	6
58	SC	Jaguar Drivers Club of North Texas (merged with SC35)	4	10	18	5	3	
50	SC	San Antonio Jaguar Club	3	1	6	1	1	1
		<b>SC Region Summary</b>	<b>34</b>	<b>55</b>	<b>79</b>	<b>41</b>	<b>43</b>	<b>25</b>
48	NE	Ottawa Jaguar Club	0	7	2	0	0	1
8	NE	Jaguar Club of Southern New England	2	4	7	6	3	2
18	NE	Jaguar Association of New England	7	11	15	11	11	2
26	NE	Jaguar Touring Club	6	6	11	6	4	8
52	NE	Jaguar Auto Group	6	7	10	3	1	3
22	NE	Empire Division	2	13	23	3	2	6
24	NE	Jaguar Aficionados of Greater Buffalo	3	4	5	3	3	1
25	NE	Jaguar Association of Central New York	6	6	2	2	2	1
23	NE	Jaguar Drivers Club of Long Island	2	3	11	2	0	4
67	NE	Capital Region Jaguar Club of New York					2	1
33	NE	Delaware Valley Jaguar Club (NE region)	8	12	15	12	14	12
40	NE	Nation's Capital Jaguar Owners Club	9	20	13	10	6	8
		<b>NE Region Summary</b>	<b>51</b>	<b>93</b>	<b>117</b>	<b>60</b>	<b>48</b>	<b>49</b>
54	SE	Jaguar Car Club of North Florida	6	8	14	2	2	1
9	SE	Jaguar Club of Florida	4	3	5	8	3	3
10	SE	South Florida Jaguar Club	9	6	19	11	9	5
11	SE	Sun Coast Jaguar Club of Florida	6	10	16	9	5	3
62	SE	North Alabama Jaguar Club	3	9	8	1	2	3
57	SE	North Georgia Jaguar Club	8	19	15	5	11	10
21	SE	Carolina Jaguar Club	7	8	12	5	5	7
34	SE	Jaguar Society of South Carolina	8	11	22	10	8	7
55	SE	Music City Jaguar Club	2	3	10	3	5	4
56	SE	Smoky Mountain Jaguar Club	5	7	2	2	3	1
12	SE	Virginia Jaguar Club	2	7	8	3	1	2
68	SE	Jaguar Club of SW Florida	1	1	7	3	5	0
		<b>SE Region Summary</b>	<b>61</b>	<b>92</b>	<b>138</b>	<b>62</b>	<b>59</b>	<b>46</b>
		<b>Member at Large</b>	<b>2</b>	<b>15</b>	<b>39</b>	<b>31</b>	<b>31</b>	<b>24</b>
		<b>No referral (insufficient information in request)</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

277

418

458

142

1

## NOTES:

- Some requests were referred to multiple clubs, therefore the total number of referrals on this sheet exceeds the total number of club locator requests received.
- Some requests came from areas distant from, but within possible driving distance of, a local club. In these cases the prospective member was referred to both the local club and to the MAL program.
- The number of requests received peaked in 2014 and has declined about half since then. The reason for the decline is unknown.
- The "success rate" (# requests / # joined) for 2012 - 2014 (18.3%) is believed to be low but fairly accurate. The lower "success rate" for 2015 - 2017 (4.2%) is NOT accurate and is believed to actually be significantly higher. Determining the "success rate" is a very time-consuming task and I simply have not taken the time to calculate it.