

The meeting was called to order by President Dick Maury at 8:12 am, on March 10, 2012 at the Crowne Plaze San Marcos in Chandler (Phoenix), Arizona.

#### 1. Welcome & Opening Remarks by President Dick Maury.

Trophy orders are sent out right away and JCNA now has a Buy-Back program so clubs do not have to worry about overstocking. Membership is about the same as last year. Jaguar Cars has given JCNA Permission to reprint many of the old parts manuals. A new Tool Loan program will be launched at the AGM. For the Tool Loan Program there are approximately 700 tool number listed in the Churchill tool book, 500 of these are non-duplicate numbers and JCNA has about 300 of those 500 tools.

Financial – The project loss for the year is 50% less than anticipated. This is due in part to increased Regalia & Publication sales. JCNA has a New Phone system which allows callers to choose from a menu for the JCNA Administrator, Regalia, Publications or the Tech Line.

Appointments – For the Southwest region, Bill Streitenberger replaced Jerry Nuijen and in the Southeast region Lou Kairys resigned dues to health issues, George Camp was appointed to replace Lou then George ran for the position of Southeast Regional Director and won the position.

Dick introduced the Parliamentarian, Barbara D. Horton and the Jaguar Cars Director Fred Hammond.

#### 2. Secretary Logistics & Report – Steve Kennedy

The 2012 Agenda was adopted as presented. The 2011 AGM minutes were approved as published on the JCNA web site.

2011-2012 Board of Director Roll Call.

- i. NW Jan Whittlesey and Barbara Grayson
- ii. NC Bryan Williams & Gary Kincel
- iii. NE Sherman Taffel & John Masters (not present)
- iv. SW Tom Krefetz & Bill Streitenberger
- v. SC Brian Blackwell & Enrique Vila
- vi. SE Dick Maury & George Camp

Jaguar Cars Director - Fred Hammond

JCNA Administrator, Deanie Kennedy

JCNA Legal Counsel, Steve Weinstein nor co counsel Rob Thuss were present.

Delegate Roll Call:

Clubs who have submitted their delegate/Proxy forms= 62 Clubs who have not submitted their delegate/Proxy forms= 1

63 clubs * 2 votes each	= 126 potential votes
62 clubs * 2 votes each	= 124 Club delegate/proxies submitted

Total delegate votes	= 61
Total proxy votes	= 63
Regional directors	= 12
JCNA Administrator	= 1
JCNA Secretary	= 1
Jaguar Cars Director	= 1
	139 votes available at the AGM

Dues from all 63 clubs were received by the JCNA Treasurer, Deanie Kennedy thus authorizing their votes/proxies.

Note: Unfinished Business and New Business items were addressed first. Reports were posted on the JCNA web site for everyone's review prior to the AGM. Reports were addressed by title and questions about the reports were answered during the meeting.

#### **Unfinished Business**

#### UB-1 ARTICLE III. Minimum Number Of Members Required To Start A New Club. Motion to untable by Shormon Taffol

Motion to untable, by Sherman Taffel.

Proposal #1 by Mark Stephenson requiring that there be 12 office title positions filled by any new club that has less than the required 20 members. Mark later corrected the scope of his proposal saying he just wanted clubs to consider these positions.

Proposal #2 by Steve Kennedy requiring that there be 4 officers.

There was some heated discussion about the benefits and disadvantages of two different proposals.

Motion by Deanie Kennedy to withdraw the second amendment by Steve Kennedy. Seconded by Rob van Westenberg, Motion passed to withdraw the second amendment.

Motion by Deanie Kennedy to withdraw the first amendment by Mark Stephenson. Second by Rob van Westenberg, Motion passed to withdraw the first amendment.

The initial bylaw proposal submitted in 2011 that new clubs must have at least 20 members unless otherwise approved by the board, was approved.

#### New Business

#### **NB-1.** Bylaw Changes

NB-1a Article IV, Section 2 Annual General Meeting Notices and Deadlines

Proposal to change the deadline for submitting items for the AGM agenda from 60 days to 30 days because when the AGM is held early in the year, the holidays make it hard for clubs to review any proposed items.

Motion by Deanie Kennedy to amend to 45 days so clubs have at least one meeting to discuss any AGM proposals, second by Rob van Westenberg, Approved

#### NB-1b Article IV Section 3. Special Meetings

Proposal #1: Change "his or her" to "the secretary's". Motion by George Camp, second by Sherman Taffel, passed

Proposal #2: Change the way the notice for a special meeting is disseminated to include current day technology.

...and shall be printed in the official publication, or mailed, postage prepaid, or made available to each member using current day technology as determined by the executive committee, to each of the members at least thirty (30) and not more than forty (40) days before such meeting, at such address as appears on the books of JCNA.

Motion by George Camp, second by Sherman Taffel, Motion Passed

#### NB-1c Article IV, Section 4. Board of Directors Meetings

... or other officer performing his duties ... Change "his" to "the secretary's" Motion by Sherman Taffel, second by Deanie Kennedy, motion passed

#### and Article V, Gender Correctness

... shall notify the Nominating Chair of his willingness to serve

Motion by Jan Whittlesey to amend "his" to "a", second by Deanie Kennedy, Amendment passed.

Motion by Jan Whittlesey to pass the amended proposal second by Deanie Kennedy, Amended proposal passed

#### **NB-1d Article X Amendments**

"... at least sixty (60) thirty (30) days prior to the AGM."

Motion by Deanie Kennedy to amend the proposal to 45 days, second by Rob van Westenberg, motion passed.

Motion by Jan Whittlesey to pass the amended proposal second by Rob van Westenberg, Amended proposal passed

#### **NB-2. JCNA Administrator**

**NB-2a Dues Increase – Gary Kincel Business Committee Chair** Background.

- \* The current dues per membership are \$22.00.
- \* The last real increase was in 2006 in the amount of \$2.00.
- \* Total cost per member is over \$50.00. This amount is partially offset by dues and the balance from other sources such as newsletter advertisers.

- \* JCNA has a good return on club investment with no real risk.
- \* Our current savings at near \$166,000 is barely ½ of our annual operating budget. Most Accountants recommendation that a full year reserve be maintained.
- \* Interest income from our savings, in the past with higher rates has helped support Regular operations. With current rates much lower, we are now dipping into our principal Balance.
- \* Sales from printed material, trophies, and regalia have grown in the past 2 years from barely \$2,000 to more that \$70,000, contributing additional profit to help with operations. Note: A good portion of the \$70,000 is spent replenishing the printed material, trophies, and regalia.
- \* The Jaguar Journal, a nationally recognized magazine of high quality and literary content is provided to the members as part of their annual fee.
- \* We continue to improve services to affiliate clubs including, providing a national competition forum, insurance for affiliate club events and leadership, Jaguar Journal, Tech support line, tool loan program, a lot of fun and fellowship.
- \* JCNA leadership has moved to a very member friendly and supportive attitude and approach. Support and help to the affiliate clubs along with quick response time is now the norm.

Motion to increase the dues by Gary Kincel, second by Deanie Kennedy In favor 114, Against 26, Motion Passed

#### NB-2b Keeping club addresses on the web site current (Information)

Club email addresses need to be kept current on the club's JCNA web page both for communication between clubs and when clubs request financial support from Jaguar Cars, Jaguar Cars looks at these pages to see how many club contact email addresses there are so they know their money is be invested where contact can easily be made to the clubs and then hopefully interest in purchasing new or used Jaguars will come from the interest.

#### NB-2c Membership (Information)

Clubs are encouraged to continue to send in new or renewing members as soon as they receive them. Please do not hold on to them and save them up or anything. Just send them in right away.

Clubs are also encouraged to sign up for the PayPal option on their club page. Clubs do not need to have their own PayPal account, JCNA as the account and JCNA will send your club a check at the end of the month that your new member signs up.

Dick mentioned that if clubs do not sign up for the paypal option on the JCNA page, when potential members are looking at your club's JCNA page, they are often motivated to join right then. If your club is not signed up for the paypal option, potential members are most likely not going to write a check and remember to send it in.

#### NB-3. JCRC Proposals-Dick Cavicke

#### NB-3a Clarification of Chapter I, Section L. SCORE SUBMISSION AND CORRECTIONS

The Chief Judge is responsible for correctly posting the scores on the JCNA web site. See the complete report for further details. Motion by George Camp, second by Sherman Taffel, Motion Passed

#### NB-3b Clarification of the Requirements for Special Division S2 Entry Qualification

b. Proof that the Entry meets and has passed the existing road or track wheel-towheel race competition safety requirements of a currently recognized road-race sanctioning body, such as FIA, SCCA, etc.

Motion by Brian Blackwell, second by Sherman Taffel, 4 Opposed, Motion Passed

## NB-3c Clarification of Special Division Class S3 Entry Qualifying Non-Authentic Deductions

If an original judged item is removed and listed as one of the qualifying S3 nonauthentic deductions, that item must either have been replaced by a non-authentic item or have had all mountings, holes, etc., of the original installation, removed.

Motion by Brian Blackwell, second by Sherman Taffel, Motion Passed

## NB-3d Formalizing the reporting of JCNA members participating in Display Class for credit towards the Fred Horner Award.

Display entries are not formally judged however, Display participation (along with other specific JCNA competition events) qualifies as credit towards the Fred Horner Sportsman Award.

Motion by George Camp, second by Rob van Westenberg, Motion Passed

# NB-3e Requiring a phased increase in the number of Certified Judges on each concours Judging Team; in 2014 and onward, all JCNA Concours Judges must be certified.

Beginning in 2013, Driven Division will still require only one Certified Judge per Judging Team, but Champion and Special Divisions will require two Certified Judges per Judging Team.

Motion by Mark Stephenson, second by Brian Blackwell, Motion Passed

Beginning in 2014 and onward, all JCNA Concours Judges, in all concours divisions, must have current certification.

Appropriate sections of the Rule Book will be changed reflect this requirement.

Motion by Mark Stephenson, to strike the 2014 requirement that all JCNA Concours Judges, in all concours divisions, must have current certification, second by Brian Blackwell. Motion to defeat the 2014 proposal Passed.

#### NB-3f Defining of the term "Smoothing"

".... or whose original sand-cast-like coarse finish, has been removed through polishing ..." Motion by George Camp, second by Rob van Westenberg, Motion Passed

#### NB-4. JCRC 2012- ADMINISTRATIVE RULE BOOK CHANGES-Dick Cavicke

The following are for information purposes only as at the 2011 AGM, it was approved that changes to the rule book that clarify rules but do not change them, may be made without AGM approval.

### NB-4a.Changing the wording in Chapter III, Section C. making an annual Judge Training (not testing) session mandatory.

Change chapter III, Section C.3.b. to read: "Conducting Judge Training Sessions". A Judges' training and refresher session must be scheduled and conducted annually at least two weeks prior to the concours.

#### NB-4b. Chief Judge's Obligation to Maintain Judge Training Records

Change the wording of: Chapter III, Page III-3 Section C.6. Judges' Roster and Judges' Report Forms to read: "The Chief Judge must maintain a record of judges' credentials and who judged what in order to complete the required Judges' Roster and Judges' Report Forms...."

#### NB-4c.All JCNA Judges must be current members of JCNA

Chapter III Page III-4, D. JUDGE CERTIFICATION AND CERTIFICATION RENEWAL. Add the statement as shown in italics below: "1. Responsibility Under the direction of their own Chief Judge or a Chief Judge from another club, individual clubs, will be responsible for certifying Concours Judges from among their members. All Divisions require at least one JCNA Certified Judge per judging team." All persons assigned as Judges at JCNA Concours must be current members of a JCNA club or Members at Large (MAL's).

## NB-4d.Suggestion to modify the Score Sheet Summary Box in the lower left portion of the OV sheet so the scores from the other pages could be tallied in one place.

#### NB-4e. Adding reference to source of Authentic Options

Chapter IV Section C. 5, Authentic Options defines Authentic Options and concludes with, "factory items offered as standard must be correct for the year and model presented (see Appendix C). Change to (see Appendices C and E).

Chapter IV, page 3, C. PRESENTING THE JAGUAR FOR JUDGING - ALL DIVISIONS 5. Authentic Options are those items listed in Jaguar Parts Books or official Jaguar sales literature. Only written proof from those sources, from Jaguar Cars or from JCNA approved Judging Guides is acceptable. Factory items offered as standard must be correct for the year and model (see Appendix C). Change to (see Appendices C and E).

#### NB-4f. JCRC Response for Competition Rules Change (Information Only)

Suggested rewording of the Series 2 E-type Judging Guide to allow for the substitution of non-authentic items when original items are no longer available denied by the JCRC.

#### NB-5. Rally Committee Proposals-Brian Blackwell

#### NB-5a Check point crew minimum training requirements.

Motion by Sherman Taffel, second by Rob van Westenberg Motion Passed See 2012 AGM Agenda and Reports for details

#### NB-5b Written instructions for the Checkpoint teams Motion by Sherman Taffel, second by Rob van Westenberg Motion Passed See 2012 AGM Agenda and Reports for details

#### **NB-5c Handling Rally Ties**

Ties are handled where identical scores are both awarded the same place. The next high scoring entry will be awarded the next highest place. Motion by Sherman Taffel, second by Rob van Westenberg Motion Passed

#### NB-6. Slalom Committee Proposals (There are no proposals)-Steve Weinstein

#### NB-7. 2012 Western States - Mark Stephenson (Information Only)

NB-8. 2013 AGM – Jaguar Club of Mexico, Mexico City (Information Only) The Jaguar Club of Mexico will be hosting the 2013 AGM and will be posting information on the JCNA web site, AGM page as well as the Jaguar Journal and the eNewsletter. This will NOT be a normal AGM weekend, but rather a vacation week with some business at the end.

Hotel Capital – package, dependant on the number of people attending. Non-AGM delegates are certainly invited and a number of tours will be available. This is your opportunity to go to Mexico City and have an English-Spanish speaking escort..

The city is secure as any other big city. There are parts of any big city where you feel save and parts where you do not feel safe.

Brian – They put on fabulous show. Fully hosted and chaperoned by Jaguar club of Mexico.

Tom Krefetz. This is an opportunity for a great vacation week in Mexico City. Many restaurants right on the hotel grounds. Nice busses to concours on Saturday.

### **NB-9. 2013 Challenge Championship - Virginia Jaguar Club** (Information Only) The Virginia Jaguar Club will be hosting the Challenge Championship at the Wyndham Virginia Crossings on June 12-16, 2013.

- **NB-10. 2014** AGM- Jaguar Club of New England- Dennis Eklof (Information Only) The 2014 AGM will be hosted by the Jaguar Club of New England on April 3-6, 2014 in Boston.
- NB-11. Location for 2014 Western States The Victoria Club is considering hosting the 2014 Western States event

## NB-12. 2015 AGM Proposal-Delaware Valley Jaguar Club-Kurt Rappold (Information Only)

The 2015 ANNUAL GENERAL MEETING will be hosted by the Delaware Valley Jaguar Club In Historic Philadelphia

Reports were addressed by title and questions about the reports were addressed as follows: See 2012 AGM Agenda and Reports for details

#### **Committee Reports**

#### **CR-1.** Jaguar Cars Liaison Report –Fred Hammond

This was our first chance to meet our new Jaguar Cars liaison, Fred Hammond. Fred actual title is Heritage. He was not real sure of Heritage what. Fred says that between Jaguar and Land Rover in 2011 275, 000 vehicles were sold of which 50,000 were Jaguars. The CX75 super car has been approved for production as a hybrid supercar. Tata, Jaguar's parent company, is totally committed to supporting Jaguar and are reinvesting in the company

#### CR-2. Jaguar Cars – JCNA Liaison Report – Gary Kincel

This year at the request of Jaguar Cars, we changed the guidelines for affiliate clubs to request event funding. Deanie Kennedy coordinated our effort to consolidate all affiliate club request into one spreadsheet which was forwarded to Jaguar Cars in late Feb. After some budget cutting at Jaguar Cars, our final approved amount for all clubs was \$21,850. Funds were dispersed to the affiliate clubs based on the final approval amounts by Jaguar Cars. We will continue this process next year, and request that all regional directors communicate with their affiliate clubs regarding this requirement.

#### **CR-3.** Treasurer/Membership Report – Deanie Kennedy

- a. JCNA Profit and Loss Report
- b. JCNA Budget
- c. Notes to the Fiscal Year 2012 Budget
- d. Balance Sheet Report
- e. Roster Report
- f. Administrative Manager-Treasurer Report

#### **CR-4.** Publications /Trophy/Regalia Reports

#### **CR-4a** Publications Report – George Camp

A number of popular JCNA publications have been digitized so they can easily be ordered, printed and promptly sent out. For non-JCNA publications, the drop-order process has been streamlined so orders get filled quicker.

#### **CR-4b Trophy Report – George Camp**

Trophies can no longer be ordered directly on line. The reason for this is the calculation of shipping costs. Previously no matter how much an order was for, and no matter the actual shipping weight, the shipping cost was the standard JCNA \$7.95. Now actual shipping costs are charged.

Stock levels of all trophies are sufficient for the upcoming year so there should not be any back orders. Most orders are shipped within 2 weeks of when the order is place. This should allow you to more precisely determine your exact needs as your registration nears completion.

JCNA will buy unused trophies back from clubs when they purchase too many for their events. This will make it easier for clubs to buy enough for their events.

#### **CR-4c Regalia Report – Steve Kennedy**

Regalia sales have been excellent this past year. Exact income is available in the treasurer's report.

JCNA maintains stock of most all shirts 3-each is sizes small, medium, large, XL for women. Some items are socked in XXL. For men's sizes, items are stocked in medium, large, XL and XXL. JCNA also maintains a good stock of the pins and badges. Currently there is an excellent selection of judge shirt available as well.

#### CR-5 & 6 Nominating Committee Report and Election of Officers – Jerry Ellison

 a. Regional Director Election Results – Jerry Ellison North-West Region - Stephen Christensen North-Central Region - Bob Matejek North-East Region - John Masters South-West Region - Bill Streitenberger South-Central Region - Gary Vaughan South-East Region - George Camp

- b. Slate of JCNA Officers for 2011 Jerry Ellison
  - 1. President Dick Maury Elected for 2012
  - 2. Vice President George Camp Elected for 2012

#### **CR-7.** Membership Outreach Efforts: PTS/ Membership Committee Reports

- Passport to Service Report George Camp
  As PTS cards or emails are received, they are forwarded to the clubs in that person's area. Again, having your club contact information complete and up to date is very important for the process. Once clubs receive the information, a direct phone call is most effective, followed by and email and a club newsletter.
- b. Tech Hotline Report– George Camp 2000 total Tech Hotline calls in the past year.

#### **CR-8.** Business/Insurance Report – Gary Kincel

JCNA is currently operating in the red. For the years ended 12/31/09 the loss was approximately \$17,140 and based on the 2010 results we had another loss of \$37,642 of

which \$27,848 is a one time inventory adjustment. For the year 2011 another loss will be reported. Although we will continue to review expenses to seek areas of savings, it is far better for our long term financial health what we find ways to increase top line revenue. Most notable among these would be increased membership or dues, increased Journal and web advertising, and increased sales of regalia and printed material.

The JCNA shop has made a tremendous leap forward this past year. Total sales were \$36,645 compared to near \$2,000 for the previous year at year end 2010. For the year 2011 sales continue to grow. In addition, George recently put on sale the 1st, and 2nd in a series of reproduction archival items.

Tool Loan Program. After a lot of hard work by George Camp and others, the Tool Loan Program is being launched the day of the AGM, March 10, 2011. The remaining obstacles have been resolved; the tool's are housed, and will be shipped from Coventry West. George will report separately on the details of this program.

JCNA request from Jaguar Cars. Starting this year, we made an annual request for affiliate club event funding at the end of February to coincide with the Fiscal Year of Jaguar Cars. It was necessary for affiliate clubs to complete their request and forward to the JCNA Administrator, Deanie Kennedy in advance of that date so that a summary for all of JCNA could be presented to Jaguar Cars. We will continue this process in 2012, and encourage clubs to submit their request to Deanie Kennedy as soon as possible, but before the end of February of each calendar year. Although there is no guarantee that Jaguar Cars will fund these events, we believe it is in our best interest to be timely and organized with our request.

Note: The Jaguar Cars Sponsorship Request Form.rtf is available on the JCNA web site in the Library section.

#### **CR-9.** Legal Counsel Report – Steve Weinstein

In order to expand services to JCNA, Rob Thuss, Esq., of Swansea, South Carolina, has joined the JCNA legal team, and will be serving as JCNA Co-Counsel. I look forward to working with Rob, who has already jumped in and is working with the Business Committee on several contract issues.

The one significant issue that has arisen and which continues to raise concerns is that Jaguar Cars of North America, Inc., and Jaguar Cars Ltd. have contacted a number of clubs and demanded that they sign an agreement directly with Jaguar Cars NA and Ltd. regarding the licensing and assignment of rights in their local club logos. It now appears that Jaguar will be demanding this agreement from all of JCNA's affiliate clubs, if they have not already done so.

#### CR-10. Awards Committee Report – Kurt Rappold

The 2011 competition results are not final as of Jan 24 with 279 trophies scheduled to be made and mailed out. I am in the middle of getting the address labels so that the letters may be mailed out to the winners. This is important as verification must be done to correctly engrave each plate.

Once the correspondence is returned or sent in Via E-mail the engraving will be done and the trophy mailed to the proper address. The objective is to complete the job prior to the AGM.

#### **CR-11.** Protest Committee Report – Knick Curtis

For the 2011 season there was only one protest: Dennis Weglarz, JCNA Challenge Concours, 7/9/2011, Dublin, OH. 1962 E-Type FHC. Mr. Weglarz received a deduction for a missing Allen Key in his tool roll for for adjusting the parking brake. His particular vehicle was produced after the factory had stopped making cars with this feature, and Mr. Weglarz was able to produce the documentation to support same. We supported his protest and the points were returned.

#### **CR-12.** JCRC Concours Rules Committee Report – Dick Cavicke

Dick Cavicke reported that the JCRC proposals were covered earlier in the meeting.

Bryan Williams said his club would like to ask the JCRC to consider creating a Driven Division class for all models whose owners are 21 years of age or younger.

#### CR-13. Slalom Committee Report – Steve Weinstein

A new Slalom record has been set, this time by our very own JCNA President, Dick Maury. Dick SMASHED the old record with a stunning 37.837 second run, the very first time any Jaguar has broken through the 38 second barrier. This record was achieved on September 18 at the North Georgia Jaguar Club slalom. But Dick didn't stop there. On November 13, on the second day of the Jaguar Club of Florida "Roar and Soar" event, Dick bested his previous record with an outstanding 37.722 second run. This is a huge achievement and the product of lots of hard work on preparing both the car and driver for these record-setting runs.

#### **CR-14.** Rally Committee Report – Brian Blackwell

The scoring system was updated this year by Pascal Gademer, and I would like to thank him for his efforts. After all the rally scores are entered, only the top three rally scores are now used to determine the JCNA standings with Drivers and Navigator results now shown separately.

Nine (9) rallies were scored on www.jcna.com in 2011, all of which were time speed distance events. In 2010, there were a total of fifteen (15) rallies, twelve (12) rallies were held in 2009, and fifteen (15) rallies were held in 2008. As of this writing, two (2) rallies have been held so far in 2012, one Monte Carlo and one Time Speed Distance.

#### **CR-15.** Publicity Committee Report – Candy Williams

The 50th anniversary of the E-type played a major role in 2011's publicity efforts. The theme was carried out prominently at our two major JCNA events, the 2011 AGM, hosted in March by the Virginia Jaguar Club in Richmond, Va., and the 2011 Challenge Championship, hosted in July by Jaguar Association of Central Ohio (Columbus) in Dublin, Ohio.

Candy thanked everyone for their support and articles. She is working on a Press Kit that can be handed out to potential sponsors. If a sponsor wants to host the eNewsletter, they get a full page ad that month.

#### CR-16. JCNA Web Site Report – Pascal Gademer/Ginger Corda

More input is needed from clubs about their upcoming events or past events on the JCNA web page. If you do not know how to post your events on the JCNA Home Page, please contact Ginger Corda, gcorda@jcna.com.

#### **CR-17.** Jaguar Journal Report – Mike Cook

For 2012, the goals for Jaguar Journal are to sell more advertising pages, make the magazine more efficient and improve the publication timing of each issue. A Jaguar Journal committee has been formed to monitor and assist in carrying out these goals.

Candy Williams' Club News column has been a success, offering guaranteed exposure in Jaguar Journal for any JCNA affiliate that sends us news. She also writes feature articles, authors the series profiling leading members of JCNA and recently came up with a new series on Great Garages.

Suggestions for editorial coverage, article submissions and ideas for possible advertisers are always welcome.

#### **CR-18.** Special Awards Committee Report – Bob Matejek

We had a group of seven very good candidates submitted for the Andrew Whyte Award and made a unanimous selection for the final recipient. There was only one Dealership proposed for the Dealership of the Year which was certainly down from the past.

For 2012, we are basing the Fred Horner Award upon participation in the Sanctioned JCNA vehicle events, regardless of how many of each event, the score obtained or the Jaguar entered. Since a JCNA membership is a family membership, any and all family members who participate, with a Jaguar would get credit.

- Concours participation is one credit per Jaguar entered.
- Slalom participation is one credit per driver. Class Z does not count for credit.
- Driver and Navigator in a Rally both receive credit.
- Sanctioned Drive participation is one credit per Jaguar entered.

#### **Support our Supporters!**

Adjournment of Meeting at 2:51 pm Steve Kennedy JCNA Secretary