John Boswell, President Jaguar Clubs of North America, Inc. 500 Westover Dr., No. 8354 Sanford, NC 27330



RE: Perspective for 2022 AGM

DATE: March 26, 2022

First, I want to thank all of you for attending the 2022 AGM and welcome you to Milwaukee. I know that our weather reputation for this time of the year is not the most attractive, especially for those of you that have traveled here from the Sunbelt. I promise you an enjoyable weekend interspersed with some very serious Jaguar business discussions.

Next, I want to thank my board of director members, other volunteers, and appointees for supporting me in this first year as your leader. Our membership is on an upward trend, surpassing last year's projections despite the restrictions that COVID placed upon the country. The world situation appears much better than even a year ago. We aren't in the clear yet, but if we keep working at taking precautions and being mindful of others, I think we can keep it in check.

Although financial projections are looking better, we still had to dip into our reserves again this year. This was to be expected as we have yet to feel the relief that will come from the dues increase. The packet in front of you is filled with year-end reports on our finances, membership, social media, and planned events. Please take the time to review them prior to the start of the meeting as I do not plan on having each of them read during the meeting. I would like this to be a conversation between the club delegates and the guest presenting the report/updates on how we, as your board, can better serve the clubs.

The two main events that receive the most JCNA help, and support are the AGM and the IJF. We need local clubs to step up and offer to continue holding these very important events in the years to come. Locations have been determined for years 2022 and 2023, but we need locations for 2024 and beyond. I ask each and every one of you to go back to your home club and open a discussion on making plans to host one of these events. With a small team of dedicated club members planning and making sound financial decisions, your club can turn a nice profit by hosting of these great events.

As most of you know already, JLR is having financial issues and is not able to provide their annual support to the clubs. We at JCNA need to stand up, tighten our belts and continue to provide our local clubs the support they need to continue to grow. JCNA continues to move toward electronic Jaguar Journals for those members that want them while keeping the printed versions for those that don't.

In closing, please remember to keep your local Jaguar dealers apprised of your club's activities, as they may be willing to partner with you on upcoming events.

Thank you again for participating in the 2022 AGM.

See you on the road.

John Boswell JCNA President