

JCNA Trophies Report – 2022 JCNA AGM

Submitted by Dave McDowell, Trophy Sales Chair

Trophy supplier: Quality Design Industries, now known as Metallum Precision, became JCNA's sole trophy supplier in 2021. Based on their foundry connections and capabilities to provide the quality product that JCNA members expect, Metallum Precision will continue to supply JCNA's trophies in 2022 and beyond. Metallum's 2022 pricing has not changed from 2021. As a result, there will be no cost increase to JCNA's members in 2022.

Storage and shipping: For many years JCNA has been using a UPS store in Columbia, SC for the storing and shipping of JCNA's trophies. Due to unacceptable service and shipping cost increases by them JCNA made the decision last year to terminate this arrangement. JCNA's trophy inventory was moved to a third party storage facility. As an interim solution the Coventry Foundation has been coordinating trophy storage, inventory review and shipping. JCNA is currently reviewing a more permanent solution to resolve this issue.

Inventory Update:

JCNA's 2021 starting inventory was as follows:

121 1st Champion
73 2nd Champion
62 3rd Champion
85 1st Driven
77 2nd Driven
65 3rd Driven
118 International Jaguar Festival
601
63 North American Championship plates
664 Total

During the year additional inventory purchases were made as follows:

65 1st Champion
51 1st Driven
5 3rd Driven
121
154 North American Championship plates
275 Total

Total trophies used during the year were as follows:

76 1st Champion
27 2nd Champion
4 3rd Champion
83 1st Driven
37 2nd Driven
7 3rd Driven
69 International Jaguar Festival
303
47 North American Championship plates
350 Total

Inventory remaining, therefore, is as follows:

110 1st Champion
46 2nd Champion
58 3rd Champion
53 1st Driven
40 2nd Driven
63 3rd Driven
49 International Jaguar Festival
419
170 North American Championship plates
589 Total

North American awards: The 2021 competition season was significantly better than the pandemic affected 2020 season. As a result, the following trophies were earned in North American and Regional competition:

40 North American Concours
32 North American Slalom
28 North American Rally
47 Regional Concours
147 Total

This is 100 more than earned in 2020. Congratulations to all the winners and a big thank you to all who participated.

By the time of this AGM all the winners should have been contacted regarding their trophy. Please contact me at xjjags@gmail.com if you did not receive yours.

The International Jaguar Festival: The specially designed IJF trophy plates, introduced in 2017, have become a popular choice to use at this event. They offer an affordable alternative when compared to other quality award options. The trophy plates provide an opportunity to add customized text specifically related to each IJF event. JCNA maintains an inventory of these for future use by JCNA Clubs hosting this event.

JCNA's Trophy buy-back program: Please remember that JCNA has a trophy buy-back program. If a JCNA Club orders more than they need for a Concours event JCNA will buy back the surplus awards remaining from that year's Concours event. Please check the JCNA website for more information regarding this opportunity and trophy ordering timelines.

Trophy Sales and Distribution Manager: JCNA is still seeking a trophy sales and distribution management person to take over these responsibilities from me. The new manager will receive a responsibility outline, spreadsheets for order tracking, historical data listing prior year trophy use, and contact information for the trophy supplier, storage and shipping. I will work closely with you through a transition period. This is a great way to meet and connect with our JCNA Concours, Slalom and Rally competition members. If you are interested please contact me at 214-649-5275 or xjjags@gmail.com to learn more about this opportunity to serve JCNA and our members.

END OF REPORT