

Jaguar Clubs of North America

JCNA AGM BOD Meeting Minutes Monday June 15, 2020 7:00 pm ET, 4:00 pm PT

Participants:

Ron Gaertner SE RD Craig Kerins SE RD

Ron Wallis SC RD - Absent

Dave McDowell SC RD, Elected Member to Exec BOD

Mark Mayuga SW RD

Les Hamilton SW RD, President

Carole Borgens NW RD
Kurt Jacobson NW RD
John Boswell NC RD, VP
Mike Meyer NC RD
Bill Beible NE RD
Dean Cusano NE RD

Rob Thuss General Counsel

Bill Sihler Treasurer
Fred Hammond JLR Liaison
Jack Humphrey Past Pres

Bob Matejek Secretary (non-voting)
George Camp Administrator (non-voting)

Gary Vaughan Business Mgr. (optional) (non-voting) - Absent

Peter Crespin JJ Editor (non-voting)

20 invited

1. Minutes from 3/20/2020 BOD Meeting Approved Bob

2. AGM & IJF Hosts

a. 2020 AGM in Las Vegas hosted by RMJC?
 No further issues, \$3500 loss to JCNA

b. 2020 AGM in Columbia, SC, hosted by JSSC George & Rob
 Everything is in place for the entire weekend and registration.

 There are concerns about getting Canadian delegates to the AGM.

c. 2020 IJF in Fort Meyers, hosted by JCSWF Phil & Mark All venues are locked in and ready to go.

They still need to get a list of approved JCNA Concours Judges.

 d. 2021 AGM Proposal hosted by JAG SF/Bay Area Les Hamilton Nice view of SF Airport, breakfast is included, welcoming party all planned, Guest speaker is needed, museum trips. etc

e. 2021 IJF -Dallas by JOANT Dave McDowell SAJC will run the Rally, Late Sept.

f. 2022 AGM on Long Island, hosted by JDCLI Bill Beible g. 2022 IJF in Palm Springs, CA, hosted by JOCLA Mark Mayuga

3. Financial

a. Financial Status and Forecast

Bill Beible

The 2019 \$15,000 loss has been revised to be a \$2500 gain. (PC, Ins, Website amortization) 2020 is estimated to have a \$18,000 loss. 2021 could have a \$45,000 loss with no changes. JLR owes us the sponsorship money as well as the JJ \$27K advertising contract money.

The financial analysis is looking at a 5-year plan for the JCNA and JJ operating expenses. Four different JJ proposals are being considered through 2025, with one recommendations made to the BOD. Falling membership and e-publishing is also being considered. The needed cash reserves are there. We just need to avoid drawing them down.

b. Set up a budget for 2020 and beyond

Bill Sihler

c. Jag Journal Cost and Income

Rob, Pete, Bill, Bill

d. E-Publishing Options and Proposal

Peter & Rob

4. AGM and Concours Rules Timing

- a. Proposal to drop the 2/3 vote for immediate implementation Bill Beible We need an Escape Clause to allow the BOD to immediately revise any rule for Safety, Insurance or other administrative reasons, not necessarily affecting the operation of the events.
- I suggested the Concours crew update the current Concours
 Rules to include one new Class for Electric vehicles. Done for Concours
- 5. Sanctioned Event Rollup

Jack

Many events have been canceled, postponed or rescheduled.

6. JCNA Website

Jack

- a. Further Upgrade
- b. Membership Software and Functionality

The new website has been fully updated with the old and new date.

We are 90% there and Jack is validating everything and completing the updates.

The website costs and workload are being amortized so as to not affect a yearly budget.

7. Insurance Coverage

Gary & Rob

We now have much improved insurance with a total value of \$5M Liability and including Competition Insurance. Each entrant must have their own vehicle insurance, for more cost.

8. Membership initiatives and Growth

Les

We need current members to recruit new members.

The old "Leaper Program" was used in the past to recruit members.

A "Buddy Program" would have each current member shepherd a new member into the local Club. The Membership Committee needs to help increase membership.

9. Bylaw Issues and Clarifications

John

- a. Allow Online AGM and Voting (4 sections)
- b. Secretary gets a vote.

10. Administrative Policy Issues

a. AGM/IJF Advance Funding C-200-108

Les, Bill B.

A provision needs to be made for a Club not reviewing their records and refunding part of the sponsorship money. Some have said that they need up to 120 days to finalize the books from an event. Some Clubs need the sponsorship money between a year and two ahead of time.

- b. The Election Committee has their duties and responsibilities called out and approved at a previous AGM and needs to be incorporated in the Adm Policies.
- c. Reinstating a Member. Carole made a nice proposal and I made a mistake when I wrote it into the Adm Policy. That needs to be corrected and probably brought back to a BOD Meeting.
- d. The nominations and ballots had their timing revised to coordinate the JJ and elections.
- e. JCNA is not accepting funds not related to the function of JCNA per the IRS rules.

11. Lines of Communication

One member posted his car for sale on Bring a Trailer. He then posted an ad on the JCNA website and contacted the other local clubs asking to have it spread to all the other clubs as well.

12. Exec Committee

MAL Application (SC)

A private Executive Session took place.

- 13. AGM BOD Attendance: Dave and Carole will not be able to attend the AGM and Dean is questionable.
- 14. <u>Vice President Update</u>

There was an e-mail vote among the BOD around April 14, 2020. Mike Meyer had stepped down as VP, a position he held since 3/2019. Les wanted to appoint John Boswell as the new VP from that time forward. There were 12 votes in favor of that action from the BOD members. The action was approved. (Revised 4/3/21)

The upcoming JCNA BOD Meetings are Monday evening, Aug 21 17, at the AGM, Dec 14, 2020 7:00 pm ET, 4:00 pm PT

Items to be brought up at the AGM in August

- A. Bylaw Issues and Clarifications
- B. Administrative Policy Issues
- C. Financial Status and Report . . .
 - 1. Jaguar Journal Costs
 - 2. Dues Increase
- D. Strategic Plan

Bob Matejek JCNA Secretary