

Jaguar Clubs of North America

JCNA AGM BOD Meeting Minutes Monday June 15, 2020 7:00 pm ET, 4:00 pm PT

Parti	<u>cipants</u>	<u>:</u>					
Ron Gaertner			SE RD				
Craig Kerins			SE RD				
Ron Wallis			SC RD - Absent				
Dave McDowell		well	SC RD, Elected Membe	r to Exec BOD			
Mark Mayuga		ga	SW RD				
Les Hamilton		n	SW RD, President				
Carole Borgens		ens	NW RD				
Kurt Jacobson		on	NW RD				
John Boswell		II	NC RD, VP				
Mike Meyer		-	NC RD				
Bill Beible			NE RD				
Dean Cusano		0	NE RD				
Rob Thuss			General Counsel				
Bill Sihler			Treasurer				
Fred Hammond		ond	JLR Liaison				
Jack Humphrey		rey	Past Pres				
Bob Matejek		•	Secretary (non-voting)				
George Camp			Administrator (non-vot	ing)			
Gary Vaughan		•	•	l) (non-voting) - Absent			
Peter Crespin			JJ Editor (non-voting)	, (
20 invited							
1. Minutes from 3/20/2020 BOD Meeting Approved Bob					Bob		
2. AGM & IJF Hosts							
	a. 2020 AGM in Las Vegas hosted by RMJC ?						
			r issues, \$3500 loss to JC				
b. 2020			1 in Columbia, SC, hosted		George & Rob		
		Everything is in place for the entire weekend and registration.					
				Canadian delegates to the AGM.			
	c.		Fort Meyers, hosted by	-	Phil & Mark		
	с.		are locked in and ready				
				oved JCNA Concours Judges.			
	d.	•	• • • • •	0	Les Hamilton		
Nice view Guest spe			M Proposal hosted by JAG SF/Bay Area Les Hamilton w of SF Airport, breakfast is included, welcoming party all planned, weaker is needed, museum trips. etc				
		•	•	i tips. etc			
	e.		Dallas by JOANT		Dave McDowell		
	f.		un the Rally, Late Sept.	by IDCI I	Bill Beible		
			1 on Long Island, hosted	-			
	g.	ZUZZ IJF Ir	n Palm Springs, CA, hoste		Mark Mayuga		

Bylaw Issues and Clarifications

b. Secretary gets a vote.

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a. Allow Online AGM and Voting (4 sections)

3. Financial

4.

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a. Financial Status and Forecast Bill Beible
 The 2019 \$15,000 loss has been revised to be a \$2500 gain. (PC, Ins, Website amortization)
 2020 is estimated to have a \$18,000 loss. 2021 could have a \$45,000 loss with no changes.
 JLR owes us the sponsorship money as well as the JJ \$27K advertising contract money.
 The financial analysis is looking at a 5-year plan for the JCNA and JJ operating expenses.

Four different JJ proposals are being considered through 2025, with one recommendations made to the BOD. Falling membership and e-publishing is also being considered. The needed cash reserves are there. We just need to avoid drawing them down.

b.	Set up a budget for 2020 and beyond	Bill Sihler			
c.	Jag Journal Cost and Income	Rob, Pete, Bill, Bill			
d.	E-Publishing Options and Proposal	Peter & Rob			
AGI	A and Concours Rules Timing				
a.	Proposal to drop the 2/3 vote for immediate implementation	Bill Beible			
	We need an Escape Clause to allow the BOD to immediately revise any rule for				
	Safety, Insurance or other administrative reasons, not necessarily affecting				
	the operation of the events.				
b.	I suggested the Concours crew update the current Concours	Bob			
	Rules to include one new Class for Electric vehicles. – Done fo	r Concours			
San	ctioned Event Rollup	Jack			
Ma	ny events have been canceled, postponed or rescheduled.				
JCN	A Website	Jack			
a.	Further Upgrade				
b.	Membership Software and Functionality				
	The new website has been fully updated with the old and new date.				
	We are 90% there and Jack is validating everything and completing the updates.				
	The website costs and workload are being amortized so as to not	affect a yearly budget.			
Insเ	Irance Coverage	Gary & Rob			
We	now have much improved insurance with a total value of \$5M Lia	bility and including			
Со	mpetition Insurance. Each entrant must have their own vehicle ins	surance, for more cost.			
Me	mbership initiatives and Growth	Les			
We	need current members to recruit new members.				
The	old "Leaper Program" was used in the past to recruit members.				
	Buddy Program" would have each current member shepherd a nev	w member into the local Club			
Гhe	Membership Committee needs to help increase membership.				

John

10. Administrative Policy Issues

a. AGM/IJF Advance Funding C-200-108

Les, Bill B.

A provision needs to be made for a Club not reviewing their records and refunding part of the sponsorship money. Some have said that they need up to 120 days to finalize the books from an event. Some Clubs need the sponsorship money between a year and two ahead of time.

- b. The Election Committee has their duties and responsibilities called out and approved at a previous AGM and needs to be incorporated in the Adm Policies.
- c. Reinstating a Member. Carole made a nice proposal and I made a mistake when I wrote it into the Adm Policy. That needs to be corrected and probably brought back to a BOD Meeting.
- d. The nominations and ballots had their timing revised to coordinate the JJ and elections.
- e. JCNA is not accepting funds not related to the function of JCNA per the IRS rules.
- Lines of Communication
 One member posted his car for sale on Bring a Trailer. He then posted an ad on the JCNA website and contacted the other local clubs asking to have it spread to all the other clubs as well.
- 12. Exec Committee MAL Application (SC) A private Executive Session took place.
- 13. AGM BOD Attendance: Dave and Carole will not be able to attend the AGM and Dean is questionable.

The upcoming JCNA BOD Meetings are Monday evening, Aug 21 17, at the AGM, Dec 14, 2020 7:00 pm ET, 4:00 pm PT

Items to be brought up at the AGM in August

- A. Bylaw Issues and Clarifications
- B. Administrative Policy Issues
- C. Financial Status and Report . . .
 - 1. Jaguar Journal Costs
 - 2. Dues Increase
- D. Strategic Plan

Bob Matejek JCNA Secretary