

2013 Fall Board Meeting Minutes

The 2013 JCNA Fall Board Meeting was held by email communications between October 20, 2013 and October 30, 2013.

The following regional directors and board members have attended the email 2013 Fall Board Meeting:

NW RD - Barbara Grayson

NC RD - Bob Matejek

NE RD - Peter Crespin

NC RD - Gary Kincel

SW RD - Rob van Westenberg

SC RD - Gary Vaughan

SE RD - Dick Maury

SE RD - George Camp

JCNA Administrator - Deanie Kennedy

JCNA Legal Counsel - Rob Thuss

Jaguar Cars Director - Fred Hammond

JCNA Secretary - Steve Kennedy

Motion by Rob van Westenberg to approve the 2013 Spring Board Meeting Minutes. Second by Bob Matejek.

DI-1 – Electronic Communication

A lot of work is being done but all uncoordinated and as such muss less effective. We have talked and talked about updating the web site.

George Camp expressed concern that everyone always agrees that something needs to be done, but no one either does anything or has any suggestions.

Everyone agreed that there is concern about how to grow JCNA's membership through electronic media, website, twitter, facebook, etc as well as the Jaguar Journal. George Camp said that this should be a top priority of JCNA if we want to grow. Rob van Westenberg reminded everyone that a committee was to be formed last year and that he had volunteered to be on that committee. Bob Matejek said that David Hayden, the current President of the North Carolina Club, was supposed to head up Membership and Electronic Communication Committees. What happened?

Peter Crespin said he thinks that a few electronic upgrades to the print journal would be helpful. For example we could print QR codes for electronic resources. QR codes are those odd square 'bar code' boxes you see, which if you view them with a smartphone take you to the fuller info. A classic use would be reporting AGM minutes or competition results where we would print the top-line stuff plus a web link and a QR graphic for those few who actually want the detail. Saves having page after page of 'grip and grin' photos.

Gary Vaughan suggested a good way to attract younger members might be to link the website with Jaguar dealerships around the country. Also have we ever asked for our

sponsors to put a link on their website to the JCNA website? Our website is linked to our sponsors but I have not seen a link from any of their website back to JCNA.

DI-2 – Jaguar Journal Concerns

- 1. *Selection of JJ editor-The committee recommends Peter Crespin.***
- 2. *Overlap of editors and approval to spend this short term money.***
- 3. *Editor emeritus status for Mike.***
- 4. *Need for an advertising agent for the JJ and web site.***
- 5. *Surrender of ALL JCNA Owned Materials and ownership of materials at Jaguar Cars headquarters.***

Everyone supports the dual funding of the editor for one issue of overlap to transition from Mike Cook to Peter Crespin.

Everyone also supports naming Mike as Editor Emeritus. Mike has put in many years as editor and accolades are appropriate in my opinion.

Everyone also supports the need for a professional add manager/sales person so that JCNA can achieve the needed pages of advertising that will support the Journal. George has asked the business committee to identify a top candidate from those that apply to the posting in the Jaguar Journal.

The new editor should have the ability to work the budget for 2014 in a way that is reasonable for his leadership, but with total expenditures not to exceed what was spent in 2012.

Peter Crespin said he believes there is significant untapped potential in terms of additional untapped advertising revenue. The larger vendors are already on board, it is the smaller vendors that should be approached especially when there is an upcoming event like an AGM, Challenge Championship or Western States event.

Barbara Grayson asked just where all the material from Mike Cook and Jaguar headquarters will this material be stored.

George Camp said that the material in question at this point is all Jaguar Journal. It will be inventoried and the new editor will be responsible for storage and such. A proper storage area with appropriate insurance and safeguards are in the works. At this time the ownership of the Jaguar Journal is one of the legal issues that MUST be resolved. Currently Jaguar's stance is it is not property of JCNA but that is to be clarified. All historical documents suggest that the JJ was and always has been property of JCNA but there were a lot of years that Jaguar published it--but with member's money. Anyway that will be resolved one way or another.

Fred Hammond asked what material exactly are we discussing here? What does “all Jaguar Journal” mean? “It” will be inventoried... What is “it”?

Fred said for everyone's information, he has sat in on part of the meeting between Peter and Mike and the transition seems to be going very smoothly without a hint of disagreement or confrontation. Both Peter and Mike seemed very pleased with the handover.

Dick Maury says we need to fund Peter for a while to let him find out what is needed to run the Journal. We need things to go as smoothly as possible, as such, this is probably needed for more than one issue. He suggests starting it now which would cover 3 issues. This should be sufficient. Dick also supports Mike Cook as Editor Emeritus. A separate advertising person seems the only logical way to go. Lots of potential, we just need to spread out the responsibilities.

DI-3 – Participation by RDs

A recommendation is needed for what RDs should do for their regions.

Steve Kennedy put together a listing of Regional Director duties from the bylaws, administrative and corporate policies.

Rob van Westenberg says we need to have tools available and/or information disseminated about the available tools to the RDs so they can do the jobs for which they were elected.

The section in the Bylaws doesn't really address the responsibilities to the RDs, just a series of situations.

Bob Matejek welcomes a clear concise list of duties, responsibilities and suggestions of what Regional Directors could and should do in their regions.

Peter Crespin says as a recent RD electee, he would have valued a concise description of the role, preferably before nomination but certainly afterwards. He got the gist, obviously, and will happily craft a few words before next year's nominations, but a link to a summary doc would be nice.

Gary Vaughan agrees the duties of the RD are vague per the bylaws, but he think they have to be that way based on the sizes of the various regions and the leadership of some of the clubs in those regions. If we start requiring RD to visit each club in their regions we're going to have a hard time getting individuals to fill the position of RD.

Deanie Kennedy thinks it is very important for the RD's to take an active role in their position and communicate with their clubs.

Dick Maury says we have been sporadically working on job descriptions for every position in JCNA. Still not complete. Regional directors are one of them. He also feels it would be good for every Regional Director to sit in on a committee. This would get them more involved and also provide a channel of communication to the board. He thinks we

need to change the absentee clause that says a director can be dismissed if they miss 3 meetings. There are only 4 during a term. So after missing 3, on the 4th which would be the AGM where the next director is elected, we dismiss them? They are out at this time anyway. Just does not make sense. Should be 2 with the exception of extenuating circumstances.

DI-4 – JCNA, JC Taylor Insurance and clubs serving alcohol

Background-A club member asked what liability the club was exposed to if alcohol were served at a driving event, like a Spring Dustoff and if something were to happen.

After several back and forth emails with Tom Meakim from JC Taylor Insurance, Tom responded as follows:

JC Taylor does not advocating drinking and driving. JCNA, nor its affiliate clubs, can provide alcohol at driving events such as slaloms or rallies. As long as the alcohol being served is incidental to the actual event, such as a Spring Drive, and there is no charge for the alcohol, JCNA and the club are protected under the “Host Liquor Liability” form. If there is a charge, “Liquor Law Liability” coverage would be required, which JCNA does not have, therefore, there would be no coverage under our policy.

Rob Thuss says the **JCNA Policy Regarding Club Events and the Consumption of Alcohol** is:

Neither JCNA nor JCNA's liability insurance carrier advocate drinking and driving. JCNA obeys all applicable laws related to the use of alcohol and requires the same of affiliate clubs and members. Generally, JCNA neither encourages nor discourages the use of alcohol in a lawful manner. Further:

1. Clubs must not sell or charge for alcohol as part of its activities because liquor liability provisions of JCNA's liability exclude coverage if alcohol is sold for a charge.
2. Under JCNA's liability policy, Clubs must not serve or furnish alcohol without a charge if a license is required for such activity. JCNA will not determine nor take a position concerning the license requirement which is a matter of local law, and because of the problems associated with determining whether a license is required, JCNA must adhere to a general policy that Clubs must not serve or furnish alcohol.
3. As part of a Club activity, going to a restaurant, winery, or other venue where alcohol is served is not an activity that is excluded under JCNA liability coverage. If the activity is not excluded, it is covered. A Member may decide to drink, or not, in a lawful and responsible manner during such JCNA or Club activity and is responsible for her/his conduct and assumes his/her risk. JCNA disclaims all responsibility for the member's decision in this regard.
4. Alcohol use is prohibited at driven events such as slaloms, rallies, track days, and hill climbs.

DI-5 – RD access to the Send Announcement Web Site Option

Rob van Westenberg said that there are tools available for the regional directors to work within the FORUM to communicate with their individual clubs. He has requested on several occasions to be graced with the ability to use these tools. To this day this request has never been addressed. It is frustrating, at best, not to do the job elected to do. He doesn't know how to "FIX" this problem.

This is the electronic era, we need to have mass communication via electronics, a web site that someone would want to go to and find something, electronic voting, electronic forms (SEE NB-1A), etc.

Several other directors have expressed similar concerns about either not being able to access the Send an Announcement option on the Forum page or not even being aware such an option existed.

Upon hearing this, Dick Maury did some updates and said that all current directors now have access to send out a news blast. In the future, at or around the AGM, the secretary will send a list with e-mail address of new directors needs to the Webmaster or assistant and the JCNA President.

DI-6 – JCNA Web Partnership Opportunities

Steve Kennedy said he had just received a call from a company called Multiview asking if JCNA would be interested in having them advertise with us.

Several board members looked at the information provided by Multiview. It looks to be mainly a source of advertising for non-Jaguar related businesses.

Dick Maury says as JCNA does not distribute its members e-mails to outside parties JCNA should not participate in any joint efforts with any outside companies.

DI-7 – Concours Management Software

Bob Matejek says there was a program available to the Clubs titled Concours Manager, or something like that. Many Clubs have used the program to help organize and run the events. The program was not very cooperative prior to not working at all. We need to get the program working again to help the Clubs. He had heard that the program may be authored by a member out of Columbus Ohio. If anyone has his contact information, Bob will contact him and see if he can get the program running properly again.

RB-1 – Rule Book - North American Ties

George Camp has a proposal to resolve many of the ties regarding North American Champion status. In the event of ties, mostly for 100 point cars, the cars with the most exposure wins. As an example to qualify for North American Champion status, one must have attended at least 3 concours. For entrants who have put forth the effort to attend more than the required 3 concours, they should be rewarded for these efforts. As an example, three entrant's cars in the same class all score 100 points after attending at least

three concours. However, one of the entrants attended 5 concours while the other attended 6 concours. The entrant who attended 6 concours would be the 1st place winner, the entrant who attended 5 concours would be the 2nd place winner and the entrant who attended three concours would be the 3rd place winner.

Most of the other directors agreed with George's proposal.

Deanie Kennedy does not agree with this because people participate wanting recognition. She thinks it is more important that our members feel good about their experience and how we handle awards will affect this. We don't want to lose members because we are making things too difficult. It is more important that our members are happy. This proposal is more likely to reduce the number of members attending concours rather than increase it.

Dick Maury agrees with a tie breaker solution. George has a good idea. Also, further training and judging requirements should help so there are not so many 100 point cars. Dick says he has judged many shows for over 30 years and have never seen/awarded a 100 point XKE. It is a matter of training the judges on what cars they are judging.

Proposed wording for AGM approval

Problem

For North American Champion, Driven and Special Division ties, currently no matter how many concours entrants win, all 100 point cars receive awards as Ties. As an example, three entrant's cars in the same class all score 100 points after attending at least three concours. All three receive first place awards.

Recommended

Assuming all scores are 100 points, the entrants attend more than the required three concours to compete for North American awards, would place higher than the entrant who only attends the required three concours.

For example, the entrant who attended 6 concours would be the 1st place winner, the entrant who attended 5 concours would be the 2nd place winner and the entrant who attended three concours would be the 3rd place winner.

RB-2 – Proposal by Bob Matejek to combine Concours Classes

We need to reduce the number of classes as there are far too many classes with far too few cars. I am proposing combining those with the lowest numbers of participation during 2012.

Peter Crespin said that there are similar trophy issues with Slalom, where due to smaller entry numbers, it is often almost impossible not to score some kind of class win or top three result. However, since slalom success doesn't affect a vehicle's resale value the way a string of high concours scores might, there seems to be practically no bickering over relative scores.

So apart from the minor issue of somewhat meaningless trophies when there are only one or two in a class, the scene is pretty healthy and people are able to try bettering their own previous best time regardless of who else, if anybody, shows up. If host clubs are happy to keep paying for trophies in multiple related classes, there is probably not much wrong with the system or need to consolidate classes. Which just leaves the muddled up-loading of scores that Steve Weinstein highlights.

Deanie Kennedy says she agrees with Peter's observations about "If host clubs are happy to keep paying for trophies in multiple related classes ..."

Dick Maury said that as participation drops in certain classes, JCNA should combine them. This can be tweaked as needed but needs to be done. Too many classes and not enough competition. Bob did a real nice job of crunching the numbers.

RB-3 – Number of Certified Judges Required

For various reasons, there was an insufficient number of judges available for the Cincinnati concours.

Here is a partial message regarding the event:

... So, the day of the Concours I had to make do with what Judges were available. The decision is not what the Rule Book calls for but I felt short of cancelling the Concours we had no opportunity but to move forward with what we had.

Please advise me as to can this work so we can make sure everyone is satisfied with the results.

I am truly sorry this happened and I am confident you know we would never have done it

this way had not so many issues confronted us.

Regards,

Steve Locker

Chief Judge JCGC

Rob van Westenberg reminded everyone that as discussed last AGM if a region is conducting a Concours, they must have judges to support the event period.

Everyone else agreed with Rob's opinion.

S-1 – Entering Slalom Results

The 2013 slalom season has thus far gone extremely well in terms of events being run. *However, we continue to have problems with the scoring system, as noted in his complete report.*

The recommendation is to have each member's JCNA number with a suffix, "A", "B", or "C". That way our scoring system would recognize people as individuals, rather than the current situation we have that causes significant confusion. While this does not affect Concours scoring, it would make both Slalom and Rally scoring easier and more efficient, since those entries are based on individual participants.

Unfortunately, there does not appear to be any desire to undertake this type of change.

Deanie Kennedy said that the scoring system for slalom has come up again there has been a suggestion for separate member numbers. This would create a significant problem for the membership chair. The system is already setup to handle a letter after the membership number in the slalom system. She thinks all the clubs need to do is make the members aware when they are signing up for the event that they need to have the letter for the member that is competing. She thinks we need to put some responsibility on to the members to know which letter they are and then the slalom chairs will have the correct information to put in the scoring system. She doesn't believe this is a big issue it is just something we need to make the members aware of and why it is needed and I am sure they will cooperate.

Pete Crespin suggests that some similar concerns to the Concours scenario where very often there is only a single entrant in some classes. At least the slalom is competition against unambiguous timing equipment so there is no doubt about winners/losers but some classes are still a little awkward. He quite likes the idea of a 'most improved' award to encourage newcomers. This could be something for entrants in their second or third event in the same car (of any class) and be awarded to the person with the biggest drop in time in the same car over 2-3 slaloms. This would encourage new people to 'have a go' without intimidating them because they are still not the outright quickest. After three slaloms they will likely be 'hooked'

Dick Maury said that this becomes a problem when more than one family group participate in a activity such as a Slalom or Rally. Adding a extra number requires another entry in the database basically more than doubling our membership on the books. If this occurs, then it is a matter of not sending out duplicate Journals and mailings to the same address. Members that do this know who they are and the score entry person needs to add a suffix. Not hard to do. A simple scan of the scores already up will reveal if this has occurred before this event and then the same suffix can be used. The Slalom Committee head can verify after the event that it is done properly. Worst case is a few extra minutes on someone's part every month instead of causing Deanie a lot of headache. This is just not that big of an issue. Peter Crespin has some nice ideas and would be best directed to the slalom committee to format into a proposal for the AGM.

CP-1 – Corporate Policy.

No proposed changes at this time

New Business.

NB-1 – Bylaw Changes.

NB-1a – Article VI, Section 5, Elections - New paragraph to be added below - Article VI, Section 5.

Current bylaws, end of paragraph:

... The results of the JCNA election shall be sent to the JCNA Administrator.

Add a new paragraph as follows:

In the event that any election is completely (i.e. all regions) uncontested, the JCNA Executive Committee and the JCNA Administrator shall, at their discretion, have the option to accept by acclamation all candidates, without the process of balloting the entire membership. If the JCNA Executive Committee and the JCNA Administrator opt to accept all candidates by acclamation, notification to the membership of all accepted candidates shall be included with the September/October Jaguar Journal.

Bob Matejek reminds us that we had proposed eliminating ballots for uncontested positions as a cost savings in the past, but then a less expensive ballot counting system was found. Being uncontested, is a good indicator of getting elected. He says he has never heard of a protest, or a write in campaign, or even bad words about a candidate. I could wait for the voting period to end before announcing the new position.

Dick Maury said that we have made a lot of changes with voting and nominations. All for the better. As time goes on, we should be able to streamline the voting. He would like to see online voting eventually.

NB-1b – Article IV, Section 2 Notification Time

Change Article IV, Section 2, second paragraph to agree with Article X.

All proposals to be presented at an AGM must be submitted to the JCNA Secretary at the time as stated in Article X.

This way there will not be two places that the bylaws would have to be changed in the future.

Everyone agreed that this is a house keeping issue and there was no further discussion.

NB-2 – JCNA Administrator Items

No proposed changes at this time.

NB-3 – JCRC Proposals

No proposed changes at this time.

NB-4 - Rally Committee Proposals

No proposed changes at this time

NB-5 – Slalom Committee Proposals (See S-1 above)

NB- 6 – 2014 AGM- Jaguar Club of New England

Gary Kincel said that although listed as new business, JANE is already hard at work with AGM preparation for 2014. It will be a great event, in a great American city.

Gary Vaughan said he is looking forward to it and will probably go early just to enjoy seeing Boston...

NB-7 – 2014 Western States - The Jaguar Club of Southern Colorado (Colorado Springs) has put together a proposal for hosting WS 2014.

Gary Kincel said that if this requires approval, I agree, but I thought it was really an event that the western clubs wished to keep ownership for.

Steve Kennedy said that the 2014 Western States data is presented mostly for informational purposes.

Gary Vaughan said he likes the idea of three price range hotels, and then again he doesn't. With three price ranges you will hopefully attract a larger group of attendees, but by the same token you are now splitting the attendees between three locations. This will make socializing before or after an event more difficult.

Dick Maury said that Western States is up to the Western States people and they have made it very clear. When they want our advice, I am sure they will let us know. At this time, I hope the event goes well. How they set it up is up to them. The past events have been fine.

NB-8 – 2015 AGM - Philadelphia, PA

Gary Kincel said that although Philadelphia would be a great city with easy access by car and plane, the information provided on the agenda was limited. Will there be more detailed information coming before a final approval is made. ??

Steve Kennedy contacted the Delaware club and Charles Olsen said that by the first of the year the DVJC Site Committee will have determined the name and location of the Host Hotel and the rates for the accommodations. He is hoping the Host Hotel will be in the historic area of Philadelphia.

The date has been approved to hold the 2015 AGM on Saturday March 21st.

They have secured a contract with the Nationally famous Simeone Museum for Friday evening 6-10pm March 20th with a buffet meal, which will include an introduction to our famous Philly Cheese-steak!! (that's a steak sandwich with melted cheese with any other toppings you'd like.

Deanie said she will correspond with Charles Olsen and let know what the procedures are to request the advance money and the amount offered by the JCNA.

Charlie also said he will be putting together a Slide Show Presentation to be shown at the 2014 AGM.

NB-9 – 2015 JCNA Jaguar Challenge Championship

Bob Matejek put in a plug for JAGM, the Michigan Jaguar Club who is looking into submitting a bid to host the 2015 Jaguar Challenge Championship in Auburn Hills Michigan in July 2015. A formal presentation will be made at the AGM in Boston and it will be put up to all the Clubs for approval. Attached is a tentative schedule of events.

Committee Reports

CR-1 – Jaguar Cars Liaison Report - Fred Hammond

“We are undergoing a period of change at Jaguar Land Rover North America. While many corporate changes are often the result of unmet expectations, the changes at JLR and Jaguar in particular, are the result of what has been a period of success in the North American marketplace.”

Dick Maury said that Jaguar seems to be in a constant state of turmoil/confusion of who does what, when and where. JCNA needs to proceed with what we feel is best for the club. If Jaguar can assist or be part of it, then great. If not, we do not need to be held back from a lack of response or participation.

CR-2 – Jaguar Cars; JCNA & Liaison Report - Gary Kincel

Jaguar Cars is offering a \$1,000 discount program to JCNA members for purchase of a new Jaguar.

Barbara Grayson said that she was glad to read that Jaguar Cars is once again giving JCNA members a \$1000.00 discount on a new Jaguar. They have done this in past years.

Deanie Kennedy said the dealership in San Jose has been encouraging its customers to join JCNA so they get the discount while they are purchasing their Jaguar. We have about 10 new members just through that dealership.

Dick Maury said that as usual, Gary Kincel is one of the more level headed members we have. As our business manager, he has excelled. I cannot even remember JCNA without him in this position. The Foundation is a great step forward for Jaguar and JCNA. Can't wait to see what is next.

Fred Hammond said that Jaguar Cars is glad to do anything it can to help sell cars and if that includes getting an instant membership for new car buyers, great.

Deanie said that she has talked with a number of these new Jaguar buyers and many of them do sound enthusiast about being a part of the local club.

CR-3 – JCNA Financial Report - Deanie Kennedy

CR-3a – P & L Comparison over 2012

Bob Matejek had a few questions about a few line entries. 703-2 Jaguar Cars

Income		Jan-Sep 13	Jan - Sep 12	\$ Change
703-2 · Jaguar Cars	22,500.00	22,500.00	0.00	

What is this line entry? Does Jaguar Cars support JCNA. I thought that we were completely independent.

Income		Jan-Sep 13	Jan - Sep 12	\$
Change				
706-0 · Jaguar Cars Club Sponsorship		12,500.00	5,000.00	
	7,500.00			

706-0 Jaguar Cars Club Sponsorship If no money has come in this year, is the \$12,500 left over from last year? Why was it not distributed for its intended function. Please explain this line and the funds.

From Deanie Kennedy

The financial statements are accrual based so the \$12,500 is what Jaguar Cars said they would contribute to the clubs this year. However to date we have not received the funds. This is what Fred is checking on for us. If the money is received it will be distributed, if not the item will be reversed at year end. The Jaguar Cars line item 703-2 is their advertising in the Jaguar Journal. I will correct the spelling in the system.

CR3a1 – Jaguar Cars Sponsorship

Bob Matejek said there was poor communication between the clubs, JCNA and Jaguar Cars regarding Jaguar Cars Sponsorship: The Clubs submitted their requests for sponsorship in February. There was no feedback at all, until several e-mails were sent in September from the Club, that finally got word that no sponsorship was going to be coming.

After reading these reports, I saw where Jaguar Cars severely reduced the available sponsorship for 2013. That can't be disputed. There should have been feedback to the clubs who requested sponsorship that nothing would be forthcoming. They could and should have been better able to budget for their Concourse's.

Fred Hammond said, "Bob, I understand your comment, but I just want to reassure everyone that the funds are forthcoming. I have no idea why these delays have occurred, but they are not acceptable. We will fix this once and for all."

Bob Matejek said, "Fred, My questions here were more on the accounting practices, of which I am by no means an expert. To me when a number shows up, it is real, with cash in hand, as of the third quarter, not an accounts receivable. I could be wrong, as I do not review many accounting documents, and it has been too many years since college accounting. Deanie explained it and I accept it. She is the expert and she has to work and live with the data. I just wanted a basic understanding of the data.

From all of this round about discussion, I have gathered that we will probably be receiving \$12,500 out of the \$43,000 requested from Jaguar Cars sponsorship, or about 30%. That is better than nothing, and still some encouraging news for the Clubs."

Deanie Kennedy said that she has asked 4 times about the status of the Jaguar Cars money and have not received an answer. Yes, she should have kept in closer contact with those who asked for sponsorship. She just kept hoping she would have something to report.

Fred Hammond said that in defense of Deanie, she has followed up on multiple occasions. He has, on each occasion submitted through channels, an inquiry as to the status. On each occasion, there were many explanations for the delay, but obviously, no resolution.

CR-3b – Balance Sheet

No comments.

CR-3c – Membership Report From George Camp

We are attracting new members but evidently not keeping them. Had hoped there would be a report from the membership committee this fall!

CR-4 – Publications /Trophy/Regalia Reports:

CR-4a – Publications Report - George Camp

Gary Kincel said he supports the recommendation to password protect portions of the website so that non members cannot download proprietary material like

judges guides. He would suggest this be part of the recommendations to a newly formed electronic media committee. Also, he noted a comment regarding the need for XK judge's guides. Is someone currently working on this?

George said, "Publications and Regalia sold to non members can be captured. Steve and I sell little to non members as under the provisions of a 501c7 the IRS considers this "bad money". One of the things that would help is the membership log in. The shoppe has two prices--member and non member--Steve and I have to manually check each order to ensure the correct \$\$ are applied. Now it should be considered an honor system but from time to time some folks do try to take advantage. As to the protection of JCNA material consider Steve and I are trying to run a member benefit and some of the best stuff in the store is down loadable to anyone with a computer. All that does is prevent member's prices for publications to remain a bit higher than they could be and why would anyone want to join JCNA when they can get most of the benefits w/o joining. Using the tool loan as an example we have had more than 10 folks join JCNA simply to use the tools. The policy of MEMBER ONLY certainly works in that case. This has come up before-last time in Dallas where everyone agreed to a protection system. Nothing has happened and if you follow any forums you will see the links to free JCNA downloads posted by non members to non members. Hope that explanation helps."

Dick Maury said that Password protected items are in the works. Will keep the board informed as progress is made.

CR-4b – Trophy Report - George Camp

Trophy use from clubs continues to be healthy. Our programs of buy back and our in stock and almost instant shipping are working well.

Bob Matejek said that George and the rest of the team have done a great job in managing the trophy ordering and inventory. If we eliminate 10 Concours classes, that may screw up all the sales patterns that they have accumulated. Oh well...

George Camp said that trophy inventory will not be affected in a negative way by this change. Due to the way the classes have proliferated we only buy 1st Championship and 1st Driven as that is all the clubs purchase. . We have stocks of 2nd and 3rd Championship and 2nd and 3rd driven for years in some cases 3rd champion he thinks was projected at 12 years worth of stock--this was inventory that was inherited and we have not purchased any in the 3 years under new structure. Consolidation of classes would actually help.

Dick Maury said that trophies are in better shape and control that ever before on all levels. This should stay good or improve over time.

CR-4c – Auth, Tools, Helpline, Etc Report - George Camp

The tool loan program continues to function but not at the level it should. It does serve to enlist new members and as it is a no cost program it continues.

Bob Matejek said that not many members get into heavy repairs personally, so they don't have much need for the tool loan program. It is great that we have the tools available for members to use.

CR-4d – Regalia Report - Steve Kennedy

Dick Maury says the regalia is doing great with the addition of key fobs. Steve has been handling it well.

CR-5 – Nominating Committee Report - Jerry Ellison

CR-5a – Regional Director Election Results

Dick Maury said “Just a point without a good answer. The office of President is covered if something happens. The directors are covered. However, the VP is not covered other than the President can appoint. I do think this can stack the deck in the executive committee if it ever happens. I would suggest that the elected Director on the Executive Committee become the VP if necessary and another Director is elected by the board for the EC.”

CR-5b – Executive Committee Officer Candidates

George Camp said he wanted to recognize the tremendous change for the better Dr. Jerry Ellison has made to this process. It is clear and without stain. Further he has reduced the amount of \$\$\$ we put toward this. We owe Jerry a well done!

CR-6 – Election of Officers

A slate of candidates for the position of president and vice president will be presented at the AGM.

CR-7 – Membership Outreach Efforts: PTS/ Membership Committee Reports - Ed Avis

Since taking over the PTS program one year ago I have received 397 requests for information from prospective new members. Two hundred thirty-two of the 397 (58%) were electronic requests made via the JCNA website and 165 of the 397 (42%) came from cards mailed in to Jaguar.

George Camp expressed a huge thank you to Ed Avis for all of his hard work. Previously we were at about 1% and my best efforts yielded only 4% or so. This effort and positive results just show how talented and dedicated some of our folks are. We need to use these strengths! Thank you ED! Now let's get the clubs to help him as he has requested!

CR-8 – Business/Insurance Report - Gary Kincel

As reported on the December 2012 Financial statement, the bottom line when compared to the same period last year has improved from -\$5,323. to +\$6,574. For the year to date thru June 2013 our net income was positive \$4,288.

Bob Matejek said that Gary and his team have done an outstanding job at managing the business affairs of JCNA and deserve all the complements that they should be receiving.

CR-9 – Legal Counsel Report - Rob Thuss

Rob Thuss, JCNA Legal Counsel, JLR Legal, JLR Designated Director Fred Hammond, JCNA Jaguar Liaison Gary Kincel are in discussions to clarify JCNA's licensing agreement as pertains to the use of Jaguar marks and an ongoing license for the Jaguar Journal. The aim of these discussions is to reaffirm the strong license set forth in the 1995 licensing agreement executed after JCNA assumed responsibility for club administration, and the JLR and JCNA agreements related to JCNA's publication of the Jaguar Journal.

There were numerous notes of appreciation for all of Rob's hard work.

CR-10 – Special Awards Committee Report - Bob Matejek

The committee made some slight modifications to the Newsletter Awards and they were posted in the last Jaguar Journal. Going forward, we have a plan to share the workload among the committee and ease the workload that Mike Cook has been carrying.

No comments were submitted.

CR-11 – Protest Committee Report - Knick Curtis

We had two protests this year, see the details below. In addition we had two protests about the overturned results because of Judging Team discrepancies and one other about Judges inappropriate actions.

No comments were submitted.

CR-12 – JCRC Concours Rules Committee Report - Dick Cavicke

Awards Issues: The proliferation of perfect scores and the monotony of repeat winners, continue to generate complaints, general frustration and a lack of credibility for the JCNA awards program. While JCRC has worked to make the rules as clear and as detailed as practical, in practice, individual club judging still does not produce standardized scoring. The ongoing use of questionable results to determine North American Champions is seriously flawed.

It is widely agreed that, in order for cars to merit endorsement as JCNA North American Class Champions, Entries in each class must have been judged side-by-side by the same team of Judges.

The awards program needs to be fixed.

Barbara Grayson said she agreed with Dick that awards program needs to be fixed. Until there is a real head to head program for championship the awards that are now given as National Champion should be Regional Champion as that is what they truly are.

Steve Kennedy said the event should be renamed as it is not truly a "Challenge Championship", where numerous 100 point cars attend to see who is the best of the best. It is just a North American Concours but truly mostly attended as a Regional Concours. Maybe the 2013 CC should have been called the NE Regional Concours.

CR-13 – Concours Scoring, Archives Yearly Concours Results - Pat Harmon

No report submitted.

CR-14 – Rally Committee Report - Brian Blackwell

The JCNA Rally scoring system issue with respect to the resolution of ties in individual events, and in the JCNA standings remains. If two entries have the same exact score in an event, the first one entered into the scoring system gets the higher place in the event standings. A similar result will occur for ties in the JCNA standings. With this error in the points assigned by the system, inaccuracies in the online standings will continue. Without accurate standings to look at online during the year, this program will not generate the interest that Concours and Slalom presently enjoy.

Bob Matejek says the Special Awards Committee would like to work with the Rally Committee to promote, administer and give participation credit for the Sanctioned Drives.

Barbara Grayson said as of this date this it is not a complete committee as the NW member listed as a Rally Committee Regional Chair is not a JCNA member and has not communicated for several years. Regarding the solution for a tie, giving the first place to the person who's name happens to get entered first allows for favoritism and doesn't sound fair. Heck a coin toss would be fairer. At least that allows for both participants to be involved instead of one person deciding who is to be listed first for the win. What is wrong with a tie anyway? If both participants are that good then they both deserve to win. As for the national standings you could use the same solution George mentioned for the concours ties. Again this is just my opinion.

CR-15 – Slalom Committee Report – Steve Weinstein

(See S-1 under Discussion Items)

CR-16 – Publicity Committee Report - Candy Williams

The Jaguar Journal and JCNA News Update, our monthly e-newsletter, continue to be the major communication tools for our organization and its affiliate clubs. Clubs seeking publicity for their events or recognition for member achievements and activities should contact me at cwilliams@jcna.com.

No comments were submitted.

CR-17 – JCNA Web Site Report - Pascal Gademer

No report submitted.

CR-18 – JCNA Face Book Report - Ginger Corda

No report submitted.

CR-19 – Jaguar Journal

CR-19a – Jaguar Journal Report - Mike Cook

“I have three more issues of Jaguar Journal to go before I end my tenure as editor. I will be meeting with Peter Crespin, the designated new editor, in the next 2-3 weeks to discuss how the magazine is produced and the transition process. He will become involved in the production of the magazine starting with the January-February issue in order to make the transition as seamless as possible. We will be copying him on text, etc., as November-December goes together.”

CR-19b – Jaguar Journal Committee Report - George Camp

The Jaguar Journal Committee had five very qualified candidates for the position of editor. After careful deliberation Peter Crespin was selected to be the next editor following Mike Cook who has held the job for almost a generation. Peter is already working in the transition period and will work closely with Mike and the various parts of the publication process until Mike’s contract expires with the March/April 2014 issue. Please lend your support to Peter during this transition.

Bob Matejek said that all the transitions all seems to be well coordinated. We need to move towards an electronic Jaguar Journal no matter how far it goes in distribution. It could be a good recruiting tool to have 'past editions only' available to JCNA guests at no cost to us.

He agrees that Advertising Manager would be a great asset to bring in and rotate ads through the JJ, the JCNA News Update and even the JCNA web site.

Barbara Grayson said that she was glad to see Mike will be recognized and that Judy Ferring will be taking over as committee chair.

Peter Crespin said that the last week or so he has met with the Mike Cook, designer Bret Morey and forthcoming Journal Committee chair Judy Ferring. He will be circulating a consolidated set of meeting minutes to relevant people, to capture what was discussed and how we can move forward with the transition. He anticipates catching up with Candy Williams at some point soon. Also, as he lives quite near Graphcom in Gettysburg, he am happy to visit them if it helps sort out any historic service anomalies or billing irregularities and secure improved service in future. He can also look at alternative print and mailing suppliers locally who might be competitive, although I would be wary of changing too many things related to the journal at the same time.

The 2013 email board meeting was adjourned October 30th 2013.

Submitted by
Steve Kennedy
JCNA Secretary