



Jaguar Clubs of North America
Annual General Meeting
AGM Package
Saturday, March 23, 2019
Mahwah, NJ.

Saturday, March 23, 2019, JCNA AGM Meeting Agenda

A-0	<u>Agenda</u>		<u>yes</u>
A-1	<u>Introduction</u>	Barbara Grayson & Fred Hammond	<u>verbal</u>
A-2	<u>Introduction of the Board of Directors</u>	Board of Directors	<u>yes</u>
A-3	<u>Delegate Roll Call</u>	Bob Matejek	<u>yes</u>
A-4	<u>Administrative Instructions</u>	Bob, Barbara and Fred	<u>yes</u>
A-5	<u>Approval of the 2018 AGM Minutes</u>	Bob Matejek	<u>yes</u>
A-6	<u>Old Business</u>	None	<u>no</u>
A-7	<u>New Business</u>	Included in Committee Reports	<u>no</u>

Committee Reports:

			<u>Report?</u>
CR-1	<u>President's Perspective</u>	Barbara Grayson	<u>no</u>
CR-2	<u>JCNA Liaison Report</u>	Barbara Grayson	<u>yes</u>
CR-3	<u>JLR Liaison Report</u>	Fred Hammond	<u>yes</u>
CR-4	<u>JCNA Treasurers Report</u>	Bill Sihler	<u>yes</u>
CR-5	<u>Coventry Foundation Liaison Report</u>	Gary Vaughan	<u>yes</u>
CR-6	<u>Election Committee Report</u>	Gerry Ellison	<u>yes</u>
CR-7	<u>Membership Outreach Efforts / PTS</u>	Nedra Rummels	<u>yes</u>
CR-8	<u>Membership Committee Report</u>	Mark Mayuga	<u>yes</u>
CR-9	<u>Business Committee Report</u>	Gary Vaughan	<u>yes</u>
CR-10	<u>Regalia Report</u>	Gary Vaughan	<u>inc in CR-9</u>
CR-11	<u>Legal Counsel Report</u>	Rob Thuss	<u>yes</u>
CR-12	<u>Administrator's Report</u>	George Camp	<u>yes</u>
CR-13	<u>Asst. Administrator (Roster and Membership)</u>	Cara Dillon	<u>no</u>
CR-14	<u>Publications</u>	George Camp	<u>yes</u>
CR-15	<u>Tool Loan</u>	George Camp	<u>yes</u>
CR-16	<u>Technical Help Line</u>	George Camp	<u>yes</u>
CR-17	<u>Concours Committee Report</u>	Jim Sambold	<u>yes</u>
CR-18	<u>JCRC Concours Rules Committee Report</u>	Dick Cavicke & Hal Kritzman	<u>yes</u>
CR-19	<u>Concours Rule Book</u>	Dick, Hal & Steve Kennedy	<u>yes</u>
CR-20	<u>Protest Committee Report</u>	Knick Curtis	<u>yes</u>

CR-21	<u>Rally Committee Report</u>	Jay Hixon	<u>yes</u>
CR-22	<u>Slalom Committee</u>	John Larson	<u>yes</u>
CR-23	<u>Special Awards Committee Report</u>	Bob Matejek	<u>yes</u>
CR-24	<u>Trophy</u>	Dave McDowell	<u>yes</u>
CR-25	<u>Awards Mgmt. and Competition Awards</u>	Dave McDowell	<u>yes</u>
CR-26	<u>Jaguar North American Archives</u>	Fred Hammond	<u>yes</u>
CR-27	<u>JCNA Website Status and Update</u>	Jack Humphrey	<u>yes</u>
CR-28	<u>Jaguar Journal</u>	Peter Crespin	<u>yes</u>
CR-29	<u>Jaguar Journal Committee Report</u>	Rob Thuss	<u>yes</u>
CR-30	<u>Face Book Report</u>	Diane Dufour	<u>yes</u>
CR-31	<u>JJ and Web Site Advertising</u>	Diane Dufour	<u>yes</u>
CR-32	<u>2019 Event Roll-up</u>	Barbara Grayson	<u>yes</u>
CR-33	<u>2019 IJF Proposal</u>		<u>no</u>
CR-34	<u>2020 AGM in Las Vegas, hosted by RMJC</u>	Steve & Deanie & D Kennedy	<u>yes</u>
CR-35	<u>2020 IJF Proposal in Naples, FL, hosted by SW Florida</u>	Phil Mannino	<u>yes</u>
CR-36	<u>2021 AGM Proposal in Tampa, hosted by Sun Coast Florida</u>	John McCarthy	<u>no</u>
CR-37	<u>2021 IJF Proposal</u>		<u>no</u>
CR-38	<u>2022 AGM/IJF Proposal hosted by JAG SF/Bay Area</u>	Les Hamilton	<u>yes</u>
CR-39	<u>Jaguar Corral at Laguna Seca</u>	Les Hamilton	<u>Yes</u>
CR-40	<u>Electronic Scams</u>	Les Hamilton	<u>Yes</u>
Misc.	<u>Open discussion from the floor.</u>	All the delegates and guests	<u>none</u>

JCNA Board of Directors

President	Barbara Grayson
Vice President	Dave McDowell
Elected Member to the Exec Comm.	Les Hamilton
Secretary	Bob Matejek
Legal Counsel	Rob Thuss
Past President	Jack Humphrey
Treasurer	Bill Sihler
JLR Liaison	Fred Hammond
Honorary Vice President	Kim McCullough, VP Jaguar Cars
NW Regional Director	Carole Borgens
NW Regional Director	Barbara Grayson (outgoing)
<u>NW Regional Director</u>	<u>Kurt Jacobson (incoming)</u>
SW Regional Director	Mark Mayuga
<u>SW Regional Director</u>	<u>Les Hamilton</u>
NC Regional Director	Mike Meyer
<u>NC Regional Director</u>	<u>John Boswell</u>
SC Regional Director	Dave McDowell
<u>SC Regional Director</u>	<u>Ron Wallis</u>
SE Regional Director	Ron Gaertner
SE Regional Director	Tom Wright (outgoing)
<u>SE Regional Director</u>	<u>Craig Kerins (incoming)</u>
NE Regional Director	Bill Beible
NE Regional Director	Eleanor Morris (outgoing)
<u>NE Regional Director</u>	<u>Dean Cusano (incoming)</u>

	<u>JCNA Administration</u>	<u>Delegate #1</u>	<u>Delegate #2</u>
	JCNA Treasurer	Bill Sihler - D	
	JCNA Legal Council	Rob Thuss - D	
	JLR Liaison	Fred Hammond - D	
	Secretary	Bob Matejek	
	Past President - Jack Humphrey	Barbara Grayson - P	
	<u>North West Region</u>		
NW-32	Jaguar Owners Club of Oregon	Barbara Grayson - D	Ed Grayson - D
NW-41	Jaguar D & R Club of NW America	Barbara Grayson - P	Carole Borgens - P
NW-42	Canadian XK Jaguar Register	Carole Borgens - D	Carole Borgens - D
NW-44	Pacific Jaguar Enthusiasts Group		
NW-61	Jaguar Car Club of Victoria	Carole Borgens - P	Carole Borgens - P
	NW Regional Director	Carole Borgens - D	
	NW Regional Director	Barbara Grayson - D	
	<u>North Central Region</u>		
NC-13	Illinois Jaguar Club		
NC-19	Jaguar Affiliates Group of Michigan	Bob Matejek - D	Bob Matejek - D
NC-28	Jaguar Club of Ohio	Mike Meyer - D	Paul Cusato - D
NC-29	Jaguar Assn of Central Ohio	Dave Morgan - D	Dave Morgan - D
NC-43	Ontario Jaguar Owners Assn	Ron Waine - D	Ann Marie Waine - D
NC-45	Jaguar Club of Pittsburgh	Pat Geary - D	Don Johnson - D
NC-47	Wisconsin Jaguar Ltd	John Boswell - D	Lynne Emard-Boswell - D
NC-49	Jaguar Drivers Club Area 51		
NC-51	Jaguar Assn of Greater Indiana	Cliff Burk - D	Cliff Burk - D
NC-59	Jaguar Club of Greater Cincinnati		
NC-63	Susquehanna Valley Jaguar Club	Dave Hershey - D	Michael Hershey - D
	NC Regional Director	John Boswell - D	
	NC Regional Director	Mike Meyer - D	
	<u>North East Region</u>		
NE-08	Jaguar Club of Southern New England	Hal Kritzman - D	David Brill - D
NE-18	Jaguar Assn of New England	Charles Centore - D	Gus Niewenhous - D
NE-22	Empire Division	Richard Clarkson - D	Richard Clarkson - D
NE-23	Jaguar Drivers Club of Long Island	Mike Carroll - D	Quentin Nieman - D
NE-24	Jaguar Afficionados of Greater Buffalo	Cliff Schulz - D	Cliff Schulz - D
NE-25	Jaguar Assn of Central New York	Bill Beible - P	Bill Beible - P
NE-26	Jaguar Touring Club	Bill Beible - P	Bill Beible - P
NE-33	Delaware Valley Jaguar Club	Bill Beible - D	Peter Daniel - D
NE-40	Nations Capital Jaguar Owners Club	John Larson - D	Dave Harris - D
NE-48	Ottawa Jaguar Club	Lee Harrington - D	Lee Harrington - D
NE-52	Jaguar Auto Group	Ray Tahan - D	Denis Donohue - D
NE-67	Capital Region Jaguar Club of NY Ltd.	Bill Beible - P	Bill Beible - P
	NE Regional Director	Bill Beible - D	
	NE Regional Director - Eleanor Morris	Dean Cusano - P	

	<u>South West Region</u>		
SW-01	Jaguar Club of Southern Arizona	Les Hamilton - P	Mark Mayuga - P
SW-02	Jaguar Club of Central Arizona	Jeff Gennaro - D	Dennis Eynon - D
SW-03	San Diego Jaguar Club	Peter Reith - D	Nedra Rummell - D
SW-04	Jaguar Owners Club of LA	Mark Mayuga - D	Mark Mayuga - D
SW-05	Jaguar Associates Group - SF	Les Hamilton - D	Les Hamilton - D
SW-06	Sacramento Jaguar Club	Les Hamilton - P	Mark Mayuga - P
SW-07	Rocky Mountain Jaguar Club	Steve Kennedy - D	Bob Grossman - D
SW-39	Wasatch Mountain Jaguar Register	Les Hamilton - P	Bob Matejek - P
SW-46	Reno Jaguar Club	Les Hamilton - P	Les Hamilton - P
SW-60	Inland Empire Jaguar Club	Mark Mayuga - P	Mark Mayuga - P
SW-64	Jaguar Club of Southern Colorado	Rory Andrykowski - D	Emily Andrykowski - D
SW-65	Jaguar Club of Northern Arizona	Martin Ross - D	Julie LaFaye - D
SW-66	New Mexico Jaguar Club	Steve Kennedy - P	Deanie Kennedy - P
	SW Regional Director	Mark Mayuga - D	
	SW Regional Director	Les Hamilton - D	
	<u>South Central Region</u>		
SC-14	Jaguar Club Mexico	Jeffrey Carlson - D	Jose de la Pena y Angelina-D
SC-16	Heart of America Jaguar Club	Ron Wallis - P	Ron Wallis - P
SC-17	Gulf Coast Jaguar Club	Ron Wallis - P	Dave McDowell - P
SC-20	Jaguar Assn of Greater St. Louis	Ron Wallis - P	Ron Wallis - P
SC-30	Jaguar Club of Tulsa		
SC-31	Jaguar Club of Central Oklahoma	Dave McDowell - P	Dave McDowell - P
SC-35	Jaguar Owners Club of North Texas	Dave McDowell - D	Gary Vaughan - D
SC-37	Jaguar Club of Austin	Dave McDowell - P	Ron Wallis - P
SC-38	Jaguar Club of Houston	Ron Wallis - D	Ron Wallis - D
SC-50	San Antonio Jaguar Club	Brian Blackwell - D	Brian Blackwell - D
	SC Regional Director	Ron Wallis - D	
	SC Regional Director	Dave McDowell - D	
	<u>South East Region</u>		
SE-09	Jaguar Club of Florida	Tom Wright - D	Tom Wright - D
SE-10	South Florida Jaguar Club	Tom Wright - P	Tom Wright - P
SE-11	Sun Coast Jaguar Club of Florida	John McCarthy - D	John McCarthy - D
SE-12	Virginia Jaguar Club	Bill Guzek - D	David Glick - D
SE-21	Carolina Jaguar Club	Ted Hill - D	Richard Lloyd Roberts - D
SE-34	Jaguar Society of South Carolina	George Camp - D	George Camp - D
SE-54	Jaguar Club of North Florida	Craig Kerins - D	Craig Kerins - D
SE-55	Music City Jaguar Club		
SE-56	Smokey Mountain Jaguar Club	Craig Kerins - P	Craig Kerins - P
SE-57	North Georgia Jaguar Club	Craig Kerins - D	Craig Kerins - D
SE-62	North Alabama Jaguar		
SE-68	Jaguar Club of SW Florida	Tom Wright - P	Tom Wright - P
	SE Regional Director	Ron Gartner - D	
	SE Regional Director	Tom Wright - D	
	142 maximum possible delegates, 14 delegates are not represented,		
	128 voting delegates present, 65 votes is a majority		



Jaguar Clubs of North America

AGM Administrative Instructions

Please mute your cell phone.

If you must take a call, please take it out of the room.

If you have something to say, raise your hand to be recognized.

There will be several microphones placed around the room.

Move to a microphone or wait for it to be passed to you.

This meeting is scheduled to run from 8:00 AM to 3:00 PM.

There will be a break in the middle of the morning session and another break in the middle of the afternoon session with lunch in the middle.

Parliamentarian procedures will be handled by Tom Wright

Is anyone in need of filing a Delegate/Proxy form, before the meeting starts?

All delegates and represented Clubs must be members in good standing with JCNA for 2019.

New Business issues from a Committee will be covered during the Committee Report.

To follow the pages in your package of paperwork, the header shows the item number and the page number in the footer shows the page in that item

Thanks to Jaguar Land Rover for opening their home to us this weekend.

Thanks to the Empire Division Jaguar Club for their support and assistance at this AGM.



Jaguar Clubs of North America **58th Annual General Meeting - Minutes** **March 24, 2018** **San Antonio, TX.**

These AGM Minutes are an exception to the AGM Package which contained 112 pages.

New inputs and discussions are documented in these AGM Minutes.

To get a complete record of the AGM you will need both the AGM Package and the AGM Minutes, both which are/will be available on the JCNA Website.

- A-1 Introduction
- A-2 Introduction of the Board of Directors
Fred Hammond, JLR Liaison, was left off the list of Directors
- A-3 Delegate Roll Call (attached at the end)
- A-4 Administrative Instructions
- A-5 Approval of the 2017 AGM Minutes
CR-20a was corrected to note AWD as standing for (All Wheel Drive) not (~~all wheel drive~~).
- A-6 Old Business
- A-7 New Business

Committee Reports:

- CR-1 President's Perspective
99% of the news is positive
This is the 60th Birthday of JCNA.
Finances and membership are stable at around 5500 members by the end of the year.
Membership and tracking Clubs has been cleaned up and has benefited other areas to run better.
No issues throughout the membership.
All competition events are running smoothly.
The four-year-old Website is running well.
There is a very good relationship with JLR and the Coventry Foundation.
The Coventry Foundation will maintain the JCNA archives.
The IJF is running well and completed two iterations already.
Jaguar Journal is on time, has good content and looks very professional.
A new XK-120 Judging Guide will be coming out.
We need Clubs to host upcoming AGM's and IJF's.
A JCNA 60th Anniversary Badge Set and Poster is available.
- CR-2 JCNA Liaison Report

- CR-2a JLR Liaison Report
Will Jaguar Cars work with SVRA at Indianapolis again this year?
JLR doesn't have the budget yet for the coming year. It was successful and will hopefully continue.
With the coming emphasis on SUV's, Jaguar will continue to produce cars and sports cars as well.
- CR-3 JCNA Treasurers Report
We are in the best and most organized financial status thanks to Gary Kincel's efforts.
- CR-4 Publications
- CR-5 Trophy
- CR-6 Tool Loan
- CR-7 Regalia Report (Inc in Business Report CR-11)
- CR-8 Regional Director Election Results
- CR-8a Executive Candidates and Election
Jack Humphrey was re-elected as President and
Barbara Grayson was re-elected as Vice President
- CR-8b Election Bylaw Revisions VI-5
The Proposed Bylaw Changes was approved allowing the ballot form to be sent out with the
November/December Jaguar Journal.
- CR-9 Membership Outreach Efforts / PTS
Ed Avis is looking for a replacement, so he can step down after six years.
- CR-10 JCNA Membership Committee Report
- CR-11 Business Committee Report
JCNA provides \$3M in liability Insurance coverage. A specific venue is requesting \$4M to \$5M in
coverage. JCNA does not currently offer higher coverage. Please check directly with Gary Vaughan,
the Business Committee Chair about possible additional insurance.
- CR-12 Legal Counsel Report
- CR-13 Special Awards Committee Report
- Mid-morning Break
- Badges** JCNA does not stock much merchandise that is dated material. The 60th Anniversary Posters are
printed upon demand. The 60th Anniversary Badges and Pins orders are submitted for production
shortly after the orders are received. They are made after the orders arrive. The molds will be
destroyed at the end of the year, so this is truly a limited time offer.
- CR-14 Concours Rules Committee Report
- CR-15 JCRC Concours Rules Committee Report

A new XK120 Judging Guide will be available on the JCNA Website in a few days. A seminar will be held this afternoon, 3/24/18, to review the content. It was approved as being **“Allowed for Trial Use in 2018”** and at next year’s AGM is expected to be **“Approved for 2019.”** (There is a more expensive and more complete manual also available from the same author.) (The new Jaguar XK120 JCNA Concours Judging Guide costs \$41.50 and is only available to JCNA members from the JCNA Shoppe, starting Wednesday 3/28/18.)

CR-16 Concours Rule Book

With more see-through wheels being available, any brake and hub components that can be seen through the wheel will be judged for cleanliness, not originality, for all divisions.

White wall tires must be originally available on the specific car model.

If a car has a history, it will get a 4-point deduction if it is missing a fire extinguisher. If a car is presently licensed for racing, it will be disqualified if it does not have a fire extinguisher.

One person was proposed to the updates.

CR-17 Protest Committee Report

Dean Davis has replaced David Nichols on the Protest Committee.

CR-18 JCNA Rally Committee Report

CR-19 Slalom Committee

CR-20 Jaguar North American Archives

5000 still digital images between Jaguar and Land Roved, mostly Jaguar

100 digitized videos

Photos and videos are available to Clubs and publications for free. Use your North American Archives.

The phone number for the JLR Archives is 201-818-8144,

and that will reach Mike Cook, Gloria Podady or Fred Hammond.

CR-21 JCNA Web Site

The JCNA Website is working around 99% of the time.

We are looking at future improvements and evolving the website to clean up some current issues, bloating and take care of future needs. This may include online Membership Records and Processing.

CR-22 Membership Software Committee

We are working with an outside consultant to get an independent view of the website and where we should go from here.

CR-23 Face Book Report

CR-24 Jaguar Journal

Inputs are required 10 to 12 weeks before the bi-monthly issue date.

CR-25 Jaguar Journal Committee Report

CR-26 JJ and Web Site Advertising

CR-27 2018 International Jaguar Festival in Santa Barbara, CA.

The new website is www.IJFsantabarbara.com.com

Lunch Break

CR-28 2019 AGM at JLR HQ on 3/22/19

CR-29 2019 IJF

CR-30 Administrator's Report

CR-31 Asst. Administrator (Roster and Membership)

CR-32 Authenticity / Technical Help Line

CR-33 Awards Management and Competition Awards

CR-34 Electronic Commerce Committee

CR-35 Jaguar Coral at Laguna Seca

CR-36 Coventry (formerly Jaguar) Foundation

Misc. Open discussion from the floor

Meeting adjourned

Bob Matejek
JCNA Secretary

A-3

Actual 2018 JCNA AGM Delegates and Proxies

	<u>JCNA Administration</u>	<u>Delegate #1</u>	<u>Delegate #2</u>
	JCNA Treasurer	Bill Sihler - D	
	JCNA Legal Council	Rob Thuss - D	
	JLR Liaison	Fred Hammond - D	
	<u>North West Region</u>		
NW-32	Jaguar Owners Club of Oregon	Barb Grayson - D	Ed Grayson - D
NW-41	Jaguar D & R Club of NW America	Ray Papineau - D	Linda Roberts - D
NW-42	Canadian XK Jaguar Register	Carole Borgens - D	Carole Borgens - D
NW-44	Pacific Jaguar Enthusiasts Group	none	none
NW-61	Jaguar Car Club of Victoria	Carole Borgens - P	Carole Borgens - P
	NW Regional Director	Carole Borgens - D	
	NW Regional Director	Barbara Grayson - D	
	<u>North Central Region</u>		
NC-13	Illinois Jaguar Club	John Boswell - P	John Boswell - P
NC-19	Jaguar Affiliates Group of Michigan	Teresa Klotz - D	Bob Matejek - D
NC-28	Jaguar Club of Ohio	Mike Meyer - D	Paul Cusato - D
NC-29	Jaguar Assn of Central Ohio	Mike Meyer - P	Mike Meyer - P
NC-43	Ontario Jaguar Owners Assn	Mike Meyer - P	Mike Meyer - P
NC-45	Jaguar Club of Pittsburgh	Mike Meyer - P	Mike Meyer - P
NC-47	Wisconsin Jaguar Ltd	John Boswell - D	Bunni Boswell - D
NC-49	Jaguar Drivers Club Area 51	Mike Meyer - P	Mike Meyer - P
NC-51	Jaguar Assn of Greater Indiana	Peter Fisher - D	Cliff Burk - D
NC-59	Jaguar Club of Greater Cincinnati	none	none
NC-63	Susquehanna Valley Jaguar Club	Mike Meyer - P	Mike Meyer - P
	NC Regional Director	Bob Matejek - D	
	NC Regional Director	Mike Meyer - D	
	<u>North East Region</u>		
NE-08	Jaguar Club of Southern New England	Karl Danneil - P	Eleanor Morris - P
NE-18	Jaguar Assn of New England	Charles Centore - D	Aldo Cipriano - D
NE-22	Empire Division	Richard Clarkson - D	Richard Clarkson - D
NE-23	Jaguar Drivers Club of Long Island	Dennis Eklof - P	Dennis Eklof - P
NE-24	Jaguar Afficionados of Greater Buffalo	Dennis Eklof - P	Dennis Eklof - P
NE-25	Jaguar Assn of Central New York	Dennis Eklof - P	Dennis Eklof - P
NE-26	Jaguar Touring Club	none	none
NE-33	Delaware Valley Jaguar Club	James Sjoreen - D	Amos (Gerry) Kunkle - D
NE-40	Nations Capital Jaguar Owners Club	Walter Thaxton - D	David Harris - D
NE-48	Ottawa Jaguar Club	Dennis Eklof - P	Dennis Eklof - P
NE-52	Jaguar Auto Group	Dennis Eklof - P	Dennis Eklof - P
NE-67	Capital Region Jaguar Club of NY Ltd.	Eleanor Morris - D	Karl Danneil - D
	NE Regional Director	Dennis Eklof - D	
	NE Regional Director	Eleanor Morris - D	

A-3

Actual 2018 JCNA AGM Delegates and Proxies

	<u>South West Region</u>		
SW-01	Jaguar Club of Southern Arizona	Jack Humphrey - P	Jack Humphrey - P
SW-02	Jaguar Club of Central Arizona	Rosemary Price - D	Majorie Jones-Schafer - D
SW-03	San Diego Jaguar Club	Dick Cavicce - D	Pete Rieth - D
SW-04	Jaguar Owners Club of LA	Mark Mayuga - D	Mark Mayuga - D
SW-05	Jaguar Associates Group - SF	Les Hamilton - D	Les Hamilton - D
SW-06	Sacramento Jaguar Club	Patrick VonMerveldt - D	Patrick VonMerveldt - D
SW-07	Rocky Mountain Jaguar Club	Steve Kennedy - D	Bob Grossman - D
SW-39	Wasatch Mountain Jaguar Register	Les Hamilton - P	Les Hamilton - P
SW-46	Reno Jaguar Club	Peter Seed - D	Peter Seed - D
SW-60	Inland Empire Jaguar Club	Mark Mayuga - P	Mark Mayuga - P
SW-64	Jaguar Club of Southern Colorado	Jack Humphrey - D	Donald Yowell - D
SW-65	Jaguar Club of Northern Arizona	Martin Ross - D	Martin Ross - D
SW-66	New Mexico Jaguar Club	missing	missing
	SW Regional Director	Jack Humphrey - D	
	SW Regional Director	Les Hamilton - D	
	<u>South Central Region</u>		
SC-14	Jaguar Club Mexico	Gary Vaughan - P	Dave McDowell - P
SC-16	Heart of America Jaguar Club	Dyle Wilson - D	Dyle Wilson - D
SC-17	Gulf Coast Jaguar Club	Gary Vaughan - D	Dave McDowell - D
SC-20	Jaguar Assn of Greater St. Louis	Gary Vaughan - P	Dave McDowell - P
SC-30	Jaguar Club of Tulsa	Don McArthur - D	Don McArthur - D
SC-31	Jaguar Club of Central Oklahoma	Gary Vaughan - P	Dave McDowell - P
SC-35	Jaguar Owners Club of North Texas	Gary Vaughan - P	Dave McDowell - P
SC-37	Jaguar Club of Austin	Scott McCarley - P	Scott McCarley - P
SC-38	Jaguar Club of Houston	Ron Wallis - D	Ron Wallis - D
SC-50	San Antonio Jaguar Club	Robert Clemons - D	Edward Garcia - D
	SC Regional Director	Gary Vaughan - D	
	SC Regional Director	Dave McDowell - D	
	<u>South East Region</u>		
SE-09	Jaguar Club of Florida	Juan Sierra - D	Genie Sierra - D
SE-10	South Florida Jaguar Club	Tom Wright - P	Tom Wright - P
SE-11	Sun Coast Jaguar Club of Florida	John McCarthy - D	John McCarthy - D
SE-12	Virginia Jaguar Club	Ron Gaertner - D	William Guzek - D
SE-21	Carolina Jaguar Club	Diane DuFour - D	Ron Kuligowski - D
SE-34	Jaguar Society of South Carolina	George Camp - P	George Camp - P
SE-54	Jaguar Club of North Florida	Craig Kerins - P	Craig Kerins - P
SE-55	Music City Jaguar Club	none	none
SE-56	Smokey Mountain Jaguar Club	Craig Kerins - P	Craig Kerins - P
SE-57	North Georgia Jaguar Club	Craig Kerins - D	Tom Wright - P
SE-62	North Alabama Jaguar	George Camp - P	George Camp - P
SE-68	Jaguar Club of SW Florida	Tom Wright - P	Tom Wright - P
	SE Regional Director	George Camp - D	
	SE Regional Director	Tom Wright - D	
	141 maximum possible delegates, 8 delegates are not represented,		
	133 voting delegates present, 67 votes is a majority		

2019 JCNA Liaison Report

JCNA and JLR continue a good line of communication which is beneficial to both JCNA and JLR. At JLR I communicate with, Vin Landimarino who reports to Kim McCullough and I continue to communicate with Fred Hammond.

After a wording change and with Vin's assistance the XK 120 badge was approved and the agreement signed on July 2, 2018 by JCNA president Jack Humphrey and JLR legal Anna-Lisa Corrales. The agreement was the same stipulation as the JCNA 60 year badge. The XK 140 and 150 badge was not approved due to it's too far in the future for JLR to approve them.

Thank you very much for that follow up note, Barbara! That is a great indicator of the JCNA's character and integrity and continues the positive steps forward that we have been making together.

Kind regards, Vin

The above message was sent after we notified JLR that the JCNA 60 year badge had been destroyed.

The requested 12 regional club/JLR agreements were signed and sent in on February 12th. They were sent to Adela Lungu in the JLR legal department.

The successful JLR private discount program continues benefiting both JCNA members and JLR sales. The private offer program has the following discounts.

Jaguar discounts: **2018/19 XE** \$1000, **2018 XF** \$1000, **2018/2019 F-type** \$1000, **2018/2019 F Pace** \$1000 and **2018/2019 E Pace** \$1,000

Also included this year are Land Rover discounts: **2018/2019** Discovery Sport \$1000, **2018/2019** Discovery \$1000, **2018/2019** Evoque \$1000, and **2018/2019** Range Rover Velar \$1000

Subject to vehicle availability. SVR models excluded.

The 2018 Special Event Sponsorship money was distributed by decisions of the regional directors in the regions where application for sponsorship had been applied for. The due date for 2019 sponsorship support is February 28th.

The JLR F-type on track conditions test drive was once again held in 2018 in conjunction with SVRA at various race track events throughout the country. Tyler Solomon was the JLR representative for these events.

Submitted January 10, 2019
Barbara Grayson JCNA Liaison

Jaguar

Model Year	New Model	Trim Level*	Amount
2018 / 2019	XE	All	\$1,000
2018	XF	All	\$1,000
2018 / 2019	F-TYPE	All	\$1,000
2018 / 2019	E-PACE	All	\$1,000
2018 / 2019	F-PACE	All	\$1,000

Land Rover

Model Year	New Model	Trim Level*	Amount
2018 / 2019	Discovery Sport	All	\$1,000
2018 / 2019	Range Rover Evoque	All	\$1,000
2018 / 2019	Range Rover Velar	All	\$1,000
2018 / 2019	Discovery	All	\$1,000

Jaguar Land Rover Liaison Report

Jaguar Land Rover has been in the news a lot over the course of the last several months and most of it has not been positive.

While it has been rough sledding for all manufacturers, JLR included, in China. The cooling Chinese economy has made it difficult for all manufacturers, Domestic and Foreign, to achieve what had previously been seen as bankable sales objectives.

In Europe, the collapse of the Diesel market, thanks to the Volkswagen Diesel emissions scandal, has dramatically impacted sales in the European Union, where JLR's engine mix was approximately 70% Diesel. This has not only impacted Sedan sales, which were already softening, but SUV sales as well.

In Great Britain it impossible to escape the effects of the uncertainties that have arisen in the run up to Brexit, the UK withdrawal from the European Union (EU). By the time of the AGM, the final outcome of the Brexit initiative maybe known, as the "final" date of the UK's exit from the EU is March 29th. This uncertainty has caused not only a loss of sales in the UK, but an extreme drain on JLR's financial resources. All this has prevented JLR from making the financial commitments necessary, going forward, to compete in this volatile and evolving marketplace. Changes in tax laws and a home market based backlash against Diesels have not helped mitigate any of these factors.

In the North American (NA) market, there is continued growth and profitability despite stiff competition and the implosion of the Sedan market, which has affected the Jaguar Brand. While the I-PACE has been a success, the numbers of vehicles available to us in NA are not sufficient to carry the day. E-PACE sales have been encouraging and F-PACE, though it continues to be popular, is now an established entry in a rapidly changing marketplace. Land Rover sales continue to be strong.

Sports car season is approaching and there is hope for the new variants of the F-TYPE, including the new 296hp Turbo 4 Cylinder. The 6-speed manual gearbox variant has been dropped. There are however, examples in retailer inventory.

Fred Hammond

JAGUAR CLUBS OF NORTH AMERICA
2019 Annual General Meeting
March 23, 2019, Mahwah, New Jersey

2018 Treasurer's Report
Respectfully Submitted by William W. Sihler

Overview

There is good news and bad news in JCNA's 2018 Financial Report, which is attached.

The good news is that in 2018 it was not necessary to draw on JCNA's emergency reserves. The emergency reserves are invested with Merrill Lynch in a laddered bond portfolio that held \$215,707 at December 31, 2018. Interest on these investments in 2018 was \$4,534, unfortunately balanced by a market loss of \$3,071. Because of the laddered structure, however, it is unlikely that any of these investments would have to be sold at a loss but would be allowed to mature at par.

JCNA's money market account with BB&T contained \$54,520, down \$3,000 from the prior year because of a transfer in early January 2018 to pay year-end 2017 bills. No further draws from this account were required in 2018.

The bad news is that JCNA reported a net loss in 2018 of \$13,700 versus net income of \$43,200 in 2017. In broad terms, revenues went down by \$32,600 and expenses went up by \$5,000 (with the balance of about \$20,000 coming from an increase in *Jaguar Journal's* net loss.

The reason the loss did not affect the reserve cash positions is that current assets declined by \$14,200 and were expensed as used in 2018 but did not require cash. The asset decrease was primarily the result of using a large trophy inventory that existed in December 2017 and a reduction in accounts receivable. Liabilities remained constant at about \$9,500 at December 31, 2018.

Income Review

General revenues held nearly constant at \$158,000. Unfortunately, however, 2018 revenue from club dues continued a slight decline of \$1,800 from the 2017 figure. Special sources' net contribution to operating revenues also declined from the 2017 figure of \$4,800 to a 2018 loss of \$27,900. This change was primarily the result of higher trophy expenses. Again, this cost did not hit the 2018 cash flow because of the large quantity of trophies purchased in 2017 and held in inventory on January 1, 2018. In addition, several special 2017 sales projects had run their course in 2017 and generated little contribution in 2018.

Expense Review

JCNA's operating expenses rose by \$5,000 in 2018 despite \$8,000 reductions in professional expenses. The major expense increases were in sponsored events (up \$4,500), office supplies (up \$1,300 primarily because of replacing an elderly, defunct computer), and the 2018 AGM expense and associated travel (up \$5,000). The cost of the Administrative Manager declined but was offset by payments to the Coventry Foundation for archival storage.

Jaguar Journal

The *Jaguar Journal*'s loss increased nearly \$20,000 to a loss of \$47,900 in 2018. General advertising revenue declined almost \$12,000. The profit in the back-issue thumb drive also declined, reflecting the "one shot" but profitable nature of the project. In total, \$15,000 of the *Journal*'s loss was the result of declines in revenue.

The remaining loss was created by the \$4,400 increase in expenses. The increase in editorial costs were primarily offset by declines in layout, printing, and mailing expenses. Advertising commission expense rose by \$3,000, although this increase was largely the result of timing between years.

Summary

Overall, despite the strong cash balance at the end of 2018, the size of JCNA's 2018 net loss should be concerning. If the funds JLR has provided JCNA to distribute to support member clubs should decline, JCNA's continuing this support would add a serious cash drain unlikely to be offset by planned special projects.

JLR's hosting of the 2019 AGM will help reduce some of that meeting's cost, and the lack of an 2019 IJF will also reduce JCNA's expenses modestly. With both of these events planned by JCNA member clubs in 2020, JCNA expenses to support these events should increase.

Jaguar Clubs of North America Inc
Profit and Loss
January - December

	Total		
	2018	2017	Change
REVENUE			
General Revenue			
Club Dues	\$ 145,724.00	\$ 147,539.50	\$ (1,815.50)
Members at Large	8,508.00	10,178.89	(1,670.89)
Event Registrations	465.00	225.00	240.00
Life Member Income	3,500.00	1,000.00	2,500.00
Total General Revenue	\$ 158,197.00	\$ 158,943.39	\$ (746.39)
Special Revenue (net)			
Hard Regalia Sales	12,972.61	10,822.85	2,149.76 Offering of 60th badge and posters
Regalia Expense	(10,175.47)	(6,013.19)	(4,162.28) In 2018, Triple-C 60th badge and posters \$9,681.70
Regalia Contribution (gross)	\$ 2,797.14	\$ 4,809.66	\$ (2,012.52)
Publications	8,877.06	22,641.70	(13,764.64) In 2017, offering of E-Type Originality Guides
Publications Expense	(4,128.18)	(16,422.74)	12,294.56 In 2017, paid Dalton Watson \$13,700 for E-Type Originality Guides
Publication Contribution (gross)	\$ 4,748.88	\$ 6,218.96	\$ (1,470.08)
Regalia/Publications S & H Collected	2,514.66	5,121.44	(2,606.78) Timing
Regalia Shipping Costs	(4,533.41)	(2,753.47)	(1,779.94) Timing
Publication Shipping Costs	(5,520.93)	(4,309.82)	(1,211.11) Timing
Net Regalia/Publications Shipping	\$ (7,539.68)	\$ (1,941.85)	\$ (5,597.83)
Reglia and Publications Contribution	\$ 6.34	\$ 9,086.77	\$ (9,080.43)
Trophy Sales	13,150.03	14,779.82	(1,629.79)
Trophies Shipping Collected	1,044.16	1,070.00	(25.84)
Trophies Expense	(35,247.20)	(10,921.36)	(24,325.84) In 2018 Nilusa LLC pd \$24,305/2017 paid \$37,615 (adjusted acct for inventory)
Trophies Shipping Costs	(6,866.96)	(9,180.04)	2,313.08 Related shipping costs for Trophies
Net Trophy Contribution	\$ (27,919.97)	\$ (4,251.58)	\$ (23,668.39)
Total Special Revenue	\$ (27,913.63)	\$ 4,835.19	\$ (32,748.82)
Other Income			
Interest Income	4,542.95	3,931.59	611.36
Jaguar Cars Club Sponsorship	25,000.00	25,000.00	-
Tech Line Advertising (no Jaguar Journal)	-	-	-
Miscellaneous Income	275.00	-	275.00
Total Other Income	\$ 29,817.95	\$ 28,931.59	\$ 886.36
Net Revenue	\$ 160,101.32	\$ 192,710.17	\$ (32,608.85)

	Total		
	2018	2017	Change
Operating Expenses			
Accounting Expense	7,812.50	13,922.50	(6,110.00)
Archival Storage	6,500.00	23.00	6,477.00 Pd to Coventry Foundation
Legal	10.80	2,098.98	(2,088.18) In 2017, pd retainer to Showers & Associates
Processing PayPal Fees	881.12	1,368.62	(487.50)
Bank Charges	331.50	533.36	(201.86)
Credit Card Service Charges	1,755.81	2,274.18	(518.37) Matter of how many use credit cards
Sponsored Events	28,035.04	23,567.09	4,467.95
Interest	-	14.70	(14.70)
Insurance	15,039.96	14,688.96	351.00
License & Tax	238.00	213.00	25.00
Postage - Administrative	451.03	607.38	(156.35)
Printing/Copying	-	176.93	(176.93)
Office Supplies	1,679.11	347.25	1,331.86 In 2018, new admin computer purchased
Telephone	719.40	719.40	-
Web Site	6,591.17	6,851.00	(259.83)
Other Administrative Expenses	3,122.31	3,316.32	(194.01)
Dues and Subscriptions	276.66	353.12	(76.46)
Administrative Manager	21,800.00	27,300.00	(5,500.00) In 2017, paid Harold Leggett 5 @ \$2,100/ and George Camp 5 @ \$2,100; 2018 George 2 @ \$2,100 7 @ \$1,600
Awards/Gifts	606.33	777.57	(171.24)
Meetings-AGM	5,054.08	2,036.89	3,017.19 In 2018, Shipping to AGM/The Writer's Bureau hotel and air ticket \$1,199.24
Meetings-Board	-	83.35	(83.35)
Travel Expense	4,077.51	1,837.33	2,240.18
Membership Expenses			
Other Membership Expenses	873.12	836.48	36.64
Membership Card Mailing	1,478.04	1,932.69	(454.65)
Membership Mailing Supplies	1,371.32	1,378.78	(7.46)
Membership Postage	6,384.88	4,780.87	1,604.01
Membership Card Printing	2,528.84	912.82	1,616.02 In 2018, paid \$1,629.80 to MP for 3,350 Membership Cards
Membership Contractor Services	7,718.75	8,899.75	(1,181.00)
Life Membership Expense	595.09	139.80	455.29
Total Membership Expenses	\$ 20,950.04	\$ 18,881.19	\$ 2,068.85
Slalom Timing Equipment Rebate	332.50	-	332.50
Tool Loan Program	(1,148.00)	(1,699.00)	551.00 Timing
Tool Loan Shipping	764.52	594.29	170.23
Total Tool Loan Program	\$ (383.48)	\$ (1,104.71)	\$ 721.23
Total Operating Expenses	\$ 125,881.39	\$ 120,887.41	\$ 4,993.98

Jaguar Journal Profit and Loss Statement**Revenue**

	Total		
	2018	2017	Change
Advertising	\$ 52,376.00	\$ 64,258.50	\$ (11,882.50)
Jaguar Cars	27,000.00	27,000.00	-
Tech Line Advertising	1,500.00	1,500.00	-
Web Advertising	2,438.00	2,438.00	-
Holiday Gift Guides	4,075.56	4,288.26	(212.70)
JOA Anniversary Badges		300.00	(300.00)
Jaguar Journal Copies	6,224.00	6,156.00	68.00
JJ Thumb Drive Archive	99.00	2,833.25	(2,734.25)
Archive Sales Shipping	7.99	82.99	(75.00)
Total Thumb Drive Archive	\$ 106.99	\$ 2,916.24	\$ (2,809.25)
Subscriptions	55.00	50.00	5.00
Total Jaguar Journal Revenue	\$ 93,775.55	\$ 108,907.00	\$ (15,131.45)
Expenses			
JJ Bank Charges	-	109.64	(109.64)
JJ Miscellaneous Expense	2,081.44	332.61	1,748.83
JJ Editor Expense	33,825.00	28,425.00	5,400.00
JJ Associate Editor	4,630.00	4,530.00	100.00
JJ Commission Expense	8,895.38	5,711.02	3,184.36
JJ Mailing	33,317.57	36,071.62	(2,754.05)
JJ Printing/Layout	54,260.71	56,646.32	(2,385.61)
JJ Design Fee	-	240.00	(240.00)
Publisher's Liability Insurance	1,996.00	1,996.00	0.00
JJ Accounting Expense	2,700.00	3,225.00	(525.00)
Total Jaguar Journal Expenses	\$ 141,706.10	\$ 137,287.21	\$ 4,418.89
Jaguar Journal Net Income(Loss)	\$ (47,930.55)	\$ (28,380.21)	\$ (19,550.34)
Jaguar Clubs of North America Inc Net Income(Loss)	\$ (13,710.62)	\$ 43,442.55	\$ (57,153.17)

NOTES:

1) All reports are produced on the accrual basis of accounting not cash basis of accounting.

(Accrual - recognizing revenue when invoiced and expenses when entered as an accounts payable).

Jaguar Clubs of North America Inc
Balance Sheet
As of December 31,

	Total			
	2018	2017	Change	
ASSETS				
Current Assets				
Bank Accounts				
101-5 PayPal	533.16	1,317.97	-784.81	
101-6 BB&T Checking (3938)	9,099.79	10,331.11	-1,231.32	
101-7 BB&T Checking (3954)	7,561.64	3,276.48	4,285.16	
101-8 BB&T Money Savings (3970)	54,520.72	57,511.87	-2,991.15	
103-6 Merrill Lynch-American Expr Centuri (08/01/18)	0.00	19,000.00	-19,000.00	
103-7 Merrill Lynch-Goldman Sachs BK (01/28/20)	23,000.00	23,000.00	0.00	
103-9 Merrill Lynch-CIT Bank (05/08/18)	0.00	25,000.00	-25,000.00	
104-0 Cash in Brokerage Account	2,622.94	1,088.84	1,534.10	
104-2 Merrill Lynch-Synchrony BK (08/22/19)	21,000.00	21,000.00	0.00	
104-5 Merrill Lynch-Synchrony BK (05/02/19)	22,000.00	22,000.00	0.00	
104-6 Merrill Lynch-American Expr Centuri (04/30/20)	23,000.00	23,000.00	0.00	
104-9 Merrill Lynch-Goldman Sachs BK (01/06/21)	32,000.00	32,000.00	0.00	
105-1 Merrill Lynch-Goldman Sachs BK (05/04/21)	8,000.00	8,000.00	0.00	
105-2 Merrill Lynch-DN JP Morgan Chase BK NA (04/29/22)	8,000.00	8,000.00	0.00	
105-3 DN HSBC Bank NA (09/26/24)	20,000.00	20,000.00	0.00	
105-4 CD Capital One BK (05/03/22)	2,000.00	2,000.00	0.00	
105-5 CD Synchrony BK (10/20/22)	10,000.00	10,000.00	0.00	
105-6 CD Synchrony BK (05/11/23)	27,000.00	0.00	27,000.00	
105-7 CD Capital Bank (08/15/22)	20,000.00	0.00	20,000.00	
Total Bank Accounts	\$ 290,338.25	\$ 286,526.27	\$ 3,811.98	
Accounts Receivable				
200-1 Accounts Receivables	29,722.92	37,295.76	-7,572.84	
Total Accounts Receivable	\$ 29,722.92	\$ 37,295.76	-\$ 7,572.84	
Other Current Assets				
208-0 Undeposited Funds	0.00	0.00	0.00	
250-0 Prepaid Advertising	0.00	0.00	0.00	
301-0 Inventory - Regalia/Publications	2,500.00	3,135.20	-635.20	Adjusted at Year-End
302-0 Inventory - Trophies	16,460.00	26,128.00	-9,668.00	
250-0 Prepaid Expenses	0.00	0.00	0.00	
Total Other Current Assets	\$ 18,960.00	\$ 29,263.20	-\$ 10,303.20	
Total Current Assets	\$ 339,021.17	\$ 353,085.23	-\$ 14,064.06	
Other Assets				
400-0 Prepaid Insurance	7,378.86	7,514.82	-135.96	
400-1 Prepaid Insurance-JJ	1,996.00	1,996.00	0.00	
Total Other Assets	\$ 9,374.86	\$ 9,510.82	-\$ 135.96	
TOTAL ASSETS	\$ 348,396.03	\$ 362,596.05	-\$ 14,200.02	
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
500-1 Accts Payable	6,990.13	5,047.05	1,943.08	
Total Accounts Payable	\$ 6,990.13	\$ 5,047.05	\$ 1,943.08	
Credit Cards				
507-1 BB&T Credit Card	2,534.36	5,025.47	-2,491.11	
Total Credit Cards	\$ 2,534.36	\$ 5,025.47	-\$ 2,491.11	
Other Current Liabilities				
509-0 Due to Affiliate Clubs	0.00	-72.60	72.60	
Total Other Current Liabilities	\$ 0.00	-\$ 72.60	\$ 72.60	
Total Current Liabilities	\$ 9,524.49	\$ 9,999.92	-\$ 475.43	
Total Liabilities	\$ 9,524.49	\$ 9,999.92	-\$ 475.43	
Equity				
600-00 Net Assets -Unrestricted	259,193.10	259,193.10	0.00	
699-9 Retained Earnings	93,403.03	49,960.48	43,442.55	
Net Income	-13,724.59	43,442.55	-57,167.14	
Total Equity	\$ 338,871.54	\$ 352,596.13	-\$ 13,724.59	
TOTAL LIABILITIES AND EQUITY	\$ 348,396.03	\$ 362,596.05	-\$ 14,200.02	

NOTES:

1) All reports are produced on the accrual basis of accounting not cash basis of accounting.
(Accrual - recognizing revenue when invoiced and expenses when entered as an accounts payable).

Coventry Foundation Liaison Report

2019 Annual General Meeting

As the liaison for the Coventry Foundation, I think it's important that everyone knows the mission of the Coventry Foundation.

Coventry Foundation Mission: To perpetuate the heritage of Jaguar® Cars in North America, being a major archive of printed material, specialty tools related to Jaguar® Cars, and desirable older Jaguar® Cars. Providing annual scholarships to students interested in the automotive restoration arts, and attending accredited programs for the restoration of older (Classic) cars. Be a resource for historical information related to the restoration and repair of Jaguar® Cars, and providing information, copies of out of print documents, loan specialty tools to anyone with an interest or need related to Jaguar® Cars. Serve the needs of the Jaguar® Enthusiast throughout North America by providing a forum for the exchange of information, and ideas. We believe that the cars should be enjoyed and driven/raced, and we should share the joy of these wonderful cars and their fascinating owners. Promote the hobby and encourage people of all ages to become involved.

Coventry Foundation has had a very busy year. They continue to gain support from JCNA clubs as well as individual sponsors. By the end of 2018, Coventry Foundation had 13 JCNA club patrons and 157 individual patrons. They have also added a go-fund-me page obtaining additional donations.

Fund raising is just one side of the story, however. Coventry Foundation is also giving back in several ways. This last year the foundation named its second scholarship recipient at Penn Technical Collage, Adam Davis. To date the foundation has given \$12,000 toward endowing scholarship grants. In August, the foundation opened the Coventry Foundation Library/Research Center in Columbia SC. This facility offers decades of Jaguar photographs, manuals, brochures, magazines, and cars, for any Jaguar enthusiast's review. Then closer to home, Coventry Foundation awarded the 1st annual Founders award at the 2018 IJF recognizing the JCNA member that exemplifies the mission and core values of the Coventry Foundation. The 2018 recipient was Roger Wright.

For those individuals wanting more information about the Coventry Foundation, visit them at coventryfoundation.org or on Facebook.

Respectfully Submitted: Liaison

Gary Vaughan

***JAGUAR CLUBS of NORTH AMERICA
NOMINATING COMMITTEE***

MEMBERS: Gerald Ellison - Chair - nominating@jcna.com
Howard Lee Smith and Lisa Schafer

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Elected to position of ***NORTH-WEST Regional DIRECTOR:***

KURT JACOBSON (JCNA # : NW41- 48637)
Jaguar Drivers & Restores Club –NW America
4553 Kennedy Rd. NE; Tacoma, WA 9842

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Elected to the position of ***SOUTH-WEST Regional DIRECTOR:***

LESLIE R. HAMILTON (JCNA # : SW05- 44985);
Jaguar Associate Group - SW05
9 Sommerset Vale, Monterey, CAL 93940 4113

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Elected to the position of ***NORTH-CENTRAL Regional DIRECTOR:***

MIKE MEYER (JCNA # : NC28-31045)
Jaguar Club of Ohio
8137 Crystal Creek, Sagamore Hills, Ohio 44067

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Elected to the position of ***SOUTH-CENTRAL Regional DIRECTOR:***

DAVID McDOWELL (JCNA # : SC35-29371)
Jaguar Owners Association of North Texas
1208 Derbyshire Lane, Carrollton, Texas 75007

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Elected to the position of ***NORTH-EAST Regional DIRECTOR:***

DEAN A. CUSANO (JCNA # : NE08-1695-J)
Jaguar Club of Southern New England
66 Woodruff Road, Farmington, CT 06032

=====

Elected to the position of ***SOUTH-EAST Regional DIRECTOR:***

CRAIG KERINS (JCNA # : SE 57-43356)
Jaguar Club of North Florida
4 Salt Marsh Drive, Fernandina Beach, FL 32034

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On behalf of the JCNA Nominating Committee: I wish to express OUR very SINCERE regards and THANKS -to each of those JCNA Members who have offered to give of their time and efforts to seek the position as their Regional Director -to make JCNA the Organization to which WE -its MEMBERS - can be proud to BELONG !!

THANK YOU !!

Gerald Ellison - Chair-JCNA Nominating Committee

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*I would also like to **Thank** the appx. **320 JCNA members** who sent in their Ballots –simply to express their appreciation and confidence in their regional **R/D Candidate-** who was running un-opposed, **AND** in particular- to the additional 159 Members who cast their Ballots in the **North-East Region** where two opposing Candidates **WERE** running for the **R/D** position.*

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JAGUAR CLUBS of NORTH AMERICA NOMINATING COMMITTEE

MEMBERS: Gerald Ellison - Chair - nominating@jcna.com
Howard Lee Smith and Lisa Schafer

ELECTION OF VOTING OFFICERS OF THE JCNA EXECUTIVE COMMITTEE

The **voting OFFICERS** of the **JCNA EXECUTIVE COMMITTEE** are elected from among the members serving on the **Board of Directors** -- and consist of the **President** and the **Vice-president**. The **President** and **Vice-President** must be **elected members of the Board of Directors**, and are elected and shall serve for one year - concurrent with their service on the Board of Directors- (in accordance with the JCNA By-laws -Article V-).

ARTICLE V : Section 2. Election of Officers: Annually, **BY January 15th**, or upon notification of being newly elected, each member of the Board of Directors desiring to be considered for an **elected JCNA** Officer position on the Executive Committee -(ie - for **President OR Vice-president**)- shall notify the **Nominating Chair** of his/her willingness to serve. Only elected Regional Directors are eligible to be nominated for president and vice-president.

On the day of the **AGM**, the list of nominees will be presented to the delegates. **THE DESIRE FOR NOMINATION BY OTHER REGIONAL DIRECTORS MAY ALSO BE MADE FROM THE FLOOR.** When all nominations have been made, the two officers consisting of president and vice-president will be elected by majority vote of the delegates present in person or by proxy.

The new board and officers shall take office upon completion of the business of the **AGM**. (JCNA By-laws --2012 --G/E)

Our current JCNA Executive Committee Officers : - President Jack Humphrey and Vice-President Barbara Grayson will NOT be seeking the Positions currently held, and we will need to seek and elect others to fill these positions

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THE CURRENT LIST OF OFFICER CANDIDATES FOR THE JCNA EXECUTIVE COMMITTEE HAVING BEEN RECEIVED BY THE NOMINATING COMMITTEE AS OF JANUARY 15th IS :

**** for PRESIDENT: LESLIE HAMILTON** of the *Jaguar Associate Group* and currently serving as the **South-West Regional Director** (since **2017**), and has been recently re-elected to this position for the **2019-to-2021 Term of Office**, and is thus eligible for nomination and election as the **2019-to-2020 President** of *JCNA*.

**** for VICE-PRESIDENT : MICHAEL MEYER** of the *Jaguar Club of Ohio*. Mike has served as the **North-Central Regional Director** since **2017** and has been recently re-elected to this position for the 2019-2021 Term of Office and thus is eligible for nomination and election as the **2019 -to-2020 Vice-president** of *JCNA*.

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AS NOTED ABOVE- On the day of the **AGM**, the list of Officer nominees will be presented to the delegates. At that time- the Nomination for an Officer position by OTHER eligible Regional Directors - (by "self-nomination") - will be received. When all nominations have been made, the two officers consisting of president and vice-president will be elected by majority vote of the delegates present in person or by proxy.

Club Locator Service (PTS) Report for Calendar Years 2012 (partial) through 2018

Summary:

Time Period	SEP- DEC 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	TOTAL
# of Inquiries Received	140	322	429	235	209	194	154	1529
# of Referrals to Clubs or MAL	210	419	523	292	256	208	161	1887
# Who joined JCNA	24	56	83	19	4	4	5	190
Success rate: (# joined/# inquired)	17.14%	17.39%	17.35%	8.09%	1.91%	2.06%	3.24	12.43%

Referrals by Region:

NW 71	SC 295	MAL 142
SW 360	NE 454	
NC 325	SE 501	
Other – 1 (not enough information in request to make a referral)		

Notes:

- Some requests were referred to multiple clubs therefore the total number of referrals exceeds the total number of club locator requests received.
- Some requests came from areas distant from, but within possible driving distance of, a local club. In these cases, the prospective member was referred to both the local club and to the MAL program.
- The number of requests received peaked in 2014 and has declined sharply since then. The reason for the decline is unknown but suspect a result of 2014 of the Dealer Discount Program.
- The "success rate" (# joined / # inquiries) for 2012 - 2014 is believed to be low but fairly accurate. The lower "success rate" for 2015 – 2017 (4.2%) is NOT accurate and is believed to actually be significantly higher. Per Ed Avis's 2018 notes "determining the success rate is very time consuming" and he did not calculate. For 2018, I used the JCNA listing of new members, including MAL's for the year.
- Neither Ed nor I tracked how many of those who joined remain in JCNA after joining.
- It is not known how many referrals are actually pursued (or how vigorously) by local clubs.
- Regarding MAL's, in 2018 for those locations not near a local club, I included both the club information as well as MAL in one response and didn't track. Will update for future reports.

Google Map (public link from JCNA website): The URL for the map showing the location of all JCNA-affiliated clubs is

<https://drive.google.com/open?id=1EnCwdMySxo9jpnbsfILdnfH44pc&usp=sharing> . Ed Avis is the only one with access to the Google Fusion Map for changes. Ed mentioned Google is ending support for the fusion table/map function and is unsure if those that are already listed will be deleted or not. I will follow with to determine 2019 status.

Respectfully,
Nedra Rummell
JCNA Club Locator Service Coordinator

		Time Period	Sec-Dec 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	TOTAL
		Total Number of Club Locator Requests Received	140	322	429	235	209	194	154	1683
		Total Number of Referrals to Clubs (See Notes)	210	419	523	261	224	208	161	2006
		Total Number of Referrals as MAL (See Notes)	2	15	39	31	31	24	0	142
		Number of Requestors who Joined JCNA	24	56	83	19	4	4	5	195
		Success rate (# Requests Received/# Joined	17.14%	17.39%	17.35%	8.09%	19.19%	2.06%	3.24%	11.59%
Club#	Region	Club Name	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	
44	NW	Pacific Jaguar Enthusiasts Group	1	0	2	0	1	0	1	
42	NW	Canadian XK Jaguar Register	1	0	2	0	1	0	0	
61	NW	Jaguar Car Club of Victoria	1	0	0	1	0	0	0	
32	NW	Jaguar Owners Club of Oregon	1	6	7	3	4	0	2	
41	NW	Jaguar Driver's and Restorer's Club of NW America	5	5	8	7	5	4	3	
		NW Region Summary	9	11	19	11	11	4	6	71
65	SW	Jaguar Club of Northern Arizona	0	0	2	0	1	0	1	
2	SW	Jaguar Club of Central Arizona	3	4	3	4	5	0	1	
1	SW	Jaguar Club of Southern Arizona	0	1	2	2	0	0	3	
5	SW	Jaguar Associate Group	3	16	22	9	5	12	6	
4	SW	Jaguar Owners Club of Los Angeles	10	30	12	10	10	16	7	
6	SW	Sacramento Jaguar Club	1	7	7	1	4	5	0	
3	SW	San Diego Jaguar Club	3	2	3	2	2	6	0	
60	SW	Inland Empire Jaguar Club	2	12	6	9	3	9	0	
7	SW	Rocky Mountain Jaguar Club	3	1	4	3	1	8	1	
64	SW	Jaguar Club of Southern Colorado	2	0	3	0	1	0	1	
36	SW	Jagaur Club of Greater Las Vegas	1	3	7	0	4	0		
46	SW	Reno Jaguar Club	0	3	2	0	0	2	1	
39	SW	Wasatch Mountain Jaguar Register	0	2	4	2	1	0	0	
66	SW	New Mexico Jaguar Club	2	2	5	3	1	1	2	
		SW Region Summary	30	83	82	45	38	59	23	360

Club#	Region	Time Period	Sec-Dec 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	TOTAL
43	NC	Ontario Jaguar Owners Association	0	3	5	3	0	2	4	
13	NC	Illinois Jaguar Club	7	16	15	13	5	7	7	
51	NC	Jaguar Association of Greater Indiana	4	7	8	2	1	1	4	
49	NC	Jaguar Drivers Club Area 51	0	8	5	2	1	0	2	
19	NC	Jaguar Affiliates Group of Michigan	3	13	13	2	3	5	2	
29	NC	Jaguar Association of Central Ohio	1	9	3	2	1	2	1	
28	NC	Jaguar Club of Ohio	1	5	9	2	2	2	3	
59	NC	Jaguar Club of Greater Cincinnati	1	6	4	2	2	0	1	
45	NC	Jaguar Club of Pittsburgh (NC region)	1	3	4	1	7	2	4	
63	NC	Susquehanna Valley Jaguar Club (NC Region)	4	5	11	11	2	2	3	
47	NC	Wisconsin Jaguars Ltd.	3	10	11	2	1	2	4	
		NC Region Summary	25	85	88	42	25	25	35	325
15	SC	Great Plains Jaguar Owners Association	0	0	2	0	2			
17	SC	Gulf Coast Jaguar Club	9	7	7	2	25	1	1	
14	SC	Jaguar Club of Mexico	0	0	1	0	1	0	0	
16	SC	Heart of America Jaguar Club	4	9	5	6	24	3	1	
20	SC	Jaguar Association of Greater St. Louis	4	6	4	3	17	1	0	
31	SC	Central Oklahoma Jaguar Association	0	3	5	0	8	1	0	
30	SC	Jaguar Club of Tulsa	0	0	3	6	9	0	1	
37	SC	Jaguar Club of Austin	3	3	2	1	9	5	0	
38	SC	Jaguar Club of Houston	3	6	8	12	29	7	3	
35	SC	Jaguar Owners Association of North Texas	4	10	18	5	37	6	11	
58	SC	Jaguar Drivers Club of North Texas	4	10	18	5	37			
50	SC	San Antonio Jaguar Club	3	1	6	1	11	1	1	
		SC Region Summary	34	55	79	41	43	25	18	295

Club#	Region	Time Period	Sec-Dec 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	TOTAL
54	SE	Jaguar Car Club of North Florida	6	8	14	2	2	1	1	
9	SE	Jaguar Club of Florida	4	3	5	8	3	3	4	
10	SE	South Florida Jaguar Club	9	6	19	11	9	5	7	
11	SE	Sun Coast Jaguar Club of Florida	6	10	16	9	5	3	5	
62	SE	North Alabama Jaguar Club	3	9	8	1	2	3	1	
57	SE	North Georgia Jaguar Club	8	19	15	5	11	10	10	
21	SE	Carolina Jaguar Club	7	8	12	5	5	7	1	
34	SE	Jaguar Society of South Carolina	8	11	22	10	8	7	5	
55	SE	Music City Jaguar Club	2	3	10	3	5	4	2	
56	SE	Smoky Mountain Jaguar Club	5	7	2	2	3	1	1	
12	SE	Virginia Jaguar Club	2	7	8	3	1	2	2	
68	SE	Jaguar Club of Southwest Florida	1	1	7	3	5	0	4	
		SE Region Summary	61	92	138	62	59	46	43	501
48	NE	Ottawa Jaguar Club	0	7	2	0	0	1	1	
8	NE	Jaguar Club of Southern New England	2	4	7	6	3	2	0	
18	NE	Jaguar Association of New England	7	11	15	11	11	2	4	
26	NE	Jaguar Touring Club	6	6	11	6	4	8	5	
52	NE	Jaguar Auto Group	6	7	10	3	1	3	1	
22	NE	Empire Division	2	13	23	3	2	6	4	
24	NE	Jaguar Aficionados of Greater Buffalo	3	4	5	3	3	1	2	
25	NE	Jaguar Association of Central New York	6	6	2	2	2	1	2	
23	NE	Jaguar Drivers Club of Long Island	2	3	11	2	0	4	4	
67	NE	Capitol Region Jaguar Club of New York					2	12	0	
33	NE	Delaware Valley Jaguar Club (NE region)	8	12	15	12	14	8	5	
40	NE	Nation's Capital Jaguar Owners Club	9	20	13	10	6	1	8	
		NE Region Summary	51	93	117	60	48	49	36	454
		Member at Large	2	15	39	31	31	24	0	142
		No referral (insufficient information in request)	1	0	0	0	0	0	0	1



JCNA MEMBERSHIP COMMITTEE REPORT TO JCNA LEADERSHIP, DELEGATES AND MEMBERS AT AGM MARCH 2019

The Membership Committee's goal is to maximize the potential of JCNA and JCNA affiliated clubs to effectively find, recruit, and retain members.

As of January 1, 2019, I assumed leadership of the Membership Committee (MEMCOM) as Chairman. My first goal was to recruit volunteers to serve on MEMCOM, with the following requirements:

- MEMCOM members who are proactive, vocal, good follow-thru, creative, active in their clubs, have held positions on their BOD or functioned as event chairman, follow the guidelines and Bylaws of JCNA
- I am looking for members who do what they say and take ownership of their ideas with follow-thru and measurable results
- Members who think on their feet, give positive and constructive suggestions, who want to win
- Members who are willing to roll up their sleeves and work for success and growth!
- Volunteers were asked to submit their ideas and club participation history

MEMCOM 2019 GOALS

This committee will have members who want to make a difference, have positive ideas, responsible follow through, and support JCNA and local club's member growth! My goals for this committee are:

- To listen to the local club and Regional Directors regarding their membership challenges
- To establish new guidelines and themes for recruitment and retention of current, returning old and new members
- To assist all clubs in promoting themselves, their Special events, Annual Events, etc.
- To demonstrate to JLR dealers that JCNA Membership is an ADDED VALUE to a new car purchaser and the benefits of JCNA membership
- To help in securing committee sponsorship for events and club newsletters at the local and national level and to manage our budget for promotional use only
- To assist in Regional and National event planning, promotion, and support
- To establish active dialogue between MEMCOM, JCNA BOD, JLR, and local dealers
- To create incentive programs that encourage member recruitment and retention
- Have committee meetings that address specific issues identified by Regional Clubs with recommendations distributed to RD's and Club Membership Chairman's

The following members agreed with these ideas and enjoy challenges and you want to make a difference to the success of Jaguar Club members and JCNA

2019 JCNA Membership Committee

South West Region

Mark Mayuga – Chairman
909-772-1075 (M)
markmayuga@verizon.net
Jaguar Owners Club Los Angeles

South West Region

Nedra Rummell
Phone: 760-519-5400 (M)
nedra@rummells.com
San Diego Jaguar Club

South East Region

Derek Haynes
239-498-8923 239-641-9255 (M)
Email: derek.haynes@cejayeng.com
Southwest Florida Club

North Central Region

Ken Katch
309-370-3368 (H)
Email: katchkj@mtco.com
Illinois Jaguar Club

My Vision going forward:

My career has been about innovation and leadership, effective communications through personal contact, specific written articles that address issues and offering solutions, fresh marketing ideas, and most importantly growth in club participation and expanding better relations with neighbor clubs within the JCNA family.

I am not one for “same old thing or business as usual”, the profile of the new Jaguar owner is changing, this is their first Jaguar, they are younger, affluent, educated and for the most part, they are interested in driving their Jaguars and enjoying the social interaction that comes with well-planned events and like-minded owners.

We need to adjust our vision and ideas to encourage their continued participation in local clubs and events. I am a big believer in participation by committee members, no idea is too big or small, everyone’s comment is important, but, at the end of the day, a decision must be made, and action taken. This is the basis of my action plan as Chairman of the Membership Committee, leadership with input, fresh ideas, action, and successful execution.

We are a resource in the capacity of advisors to help JCNA be successful. My goal is to grow the JCNA and JLR family into the future.

Mark Mayuga
Membership Committee Chairman

Business Committee Report

2019 Annual General Meeting

The Business Committee is charged with analyzing business related details of JCNA, administering the JCNA Insurance Policies, working with JCNA legal to negotiate JCNA independent contractor agreements, coordinate the duties of the Administrative Manager, and look over the financial details of JCNA. In addition, we are available to operating committees and individual leaders within JCNA for advice as needed. We also make periodic recommendations to JCNA officers and BOD related to the current and future financial health of JCNA, and activities that may have an impact on the financial health.

The current Business Committee includes: Bill Beible, Gary Hagopian, Philip Taxman, Phil Endliss, Gary Kincel, Bill Sihler, and Gary Vaughan as Chairperson. We hold periodic conference calls as a Committee to discuss current events, and brainstorm new ideas.

Financial Health. Since reporting at the AGM, our financial health continues to be good. Please refer to the Treasurer's report by Bill Sihler Treasurer for JCNA.

Administrative Manager. George Camp has continued as JCNA's Administrative Manager, and less than a year into the job requested his monthly compensation be reduced because the job didn't require as much time as first expected.

JCNA Archives. For several years the JCNA past records were kept in several file boxes and stored in Gary Kincel's garage. Since a garage was not the best place to store our club records, an agreement was made with the Coventry Foundation to store the JCNA records in their library. So as of August 2018, anyone wishing to view past records of JCNA is able to do so at the climate-controlled Coventry Foundation Library/Research Center in Columbia SC. Please keep in mind that an appointment will need to be made to view records since the Coventry Foundation Library/Research Center does not have regular office hours.

JCNA Insurance. J.C. Taylor continues to be our insurance broker. Currently we have General Liability for JCNA and affiliated clubs with a coverage limit of \$3,000,000 per occurrence and \$4,000,000 aggregate during a 12-month period, as well as Directors and Officers Liability coverage with a limit of \$1,000,000 per occurrence and aggregate during a 12-month period. Local clubs should request a certificate of insurance for their events, however the event will be covered even if they do not. Our Liability Insurance coverage currently extends to cover all affiliate clubs and most events that they have. Our Directors and Officers Liability Insurance coverage extends to the National as well as Affiliate Club management group. Insurance has been one of the more active areas of involvement for the business committee this year, mostly with questions regarding coverage and insurability of places where events are held. A one page explanation of our coverages is available for any club that has questions.

JCNA Shop. Since the last AGM, JCNA sold several hundred 60th Anniversary posters and car badges and is currently offering only 120 of the new 70th Anniversary XK120 car badges. All merchandise is being handled through the UPS store in South Carolina with the exception of wearable merchandise which is being supplied through ZOME.

Jaguar Journal. Billing for Jaguar Journal advertising is managed by our accounting firm with guidance from JCNA contractor and advertising sales person Diane DuFour. Diane has worked with the Senior accountant at our new firm to coordinate activities around billing for advertising both Jaguar Journal, and the Web.

Respectfully Submitted: Chairperson

Gary Vaughan

CR-11

FROM: Rob Thuss, JCNA Legal

TO: JCNA BOD
c/o Bob Matejek, Secretary

RE: 2019 AGM BOD Legal Report

DATE: February 12, 2019

Renewals with our contractor positions are scheduled to occur in conjunction with the AGM, and we'll prepare renewal contracts, accordingly, working with the Business and Executive Committees.

We have some light housekeeping of JCNA policies but this is not pressing and it will be appropriate to address these housekeeping matters after the AGM. There are some minor inconsistencies between a limited number of policies related to BOD voting privileges that should be resolved. The subject policies do not affect JCNA members or member groups and do not involve JCNA Bylaws. I think it would also be helpful to either consolidate a few policies that address the same subject, or at least add cross-referencing for ease of use.

Administrator's Report – 2019 JCNA AGM

Due to improvements in roster maintenance by local clubs, reduction in mis-mailed Jaguar Journals and score keeping issues were enjoyed this year. Clubs are encouraged to continue to keep their member rosters up to date. Clubs are reminded that the first stop for membership renewals and address changes are at the local level.

Cara Dillon (asst. Admin) continues to do a stellar job in maintaining the master roster and other roster related duties. She has also picked up the Quick Book entry for membership related income.

We have experienced problems this year with the "Special Offer" for JCNA members from JLR and hopefully by this report's presentation, those issues will have been resolved. JCNA provides a skeletal roster to JLR for members who have 6+ months membership. (Name, JCNA number, and state).

Clubs are reminded that new members should be submitted as soon as they are received. Holding applications often results in the new members missing their Jaguar Journals due to timing. The JJ is and has been issued by the first of the cover month. This means for example the Jan/Feb JJ would arrive in the first week of January. Production and mailing lists would have been accomplished in mid-December.

The issue of pro-rated membership continues to be raised by some clubs. This was a business committee decision supported by the BOD. Establishing a new member in JCNA has a fixed cost. Any new member established at less than $\frac{3}{4}$ full membership may be viewed as a negative transaction. To offer pro-rated membership without a loss, the yearly membership dues would have to be raised.

C and A printing continues to provide excellent service in mailing membership packets (Agni).

The Administrator and Asst Administrator continue to manage the MAL program. We are pleased to inform you that our renewal rates remain very high.

As a final note in 1995 at the AGM, it was announced by the leadership of JCNA that the full transfer of JCNA material to an "archive" managed by JCNA. Nothing could be further from the truth. In fact, what was transferred to JCNA went into a storage facility and the JLR archives held many of JCNA's possessions (probably by mistake). Those archives have been transferred to the Coventry Foundation under a MOU and are being sorted by the administrator. See photo.

We are now in possession of materials dating back to the formation of JCNA. I have brought just a few but would encourage anyone that research is possible now into JCNA history.

CR-12

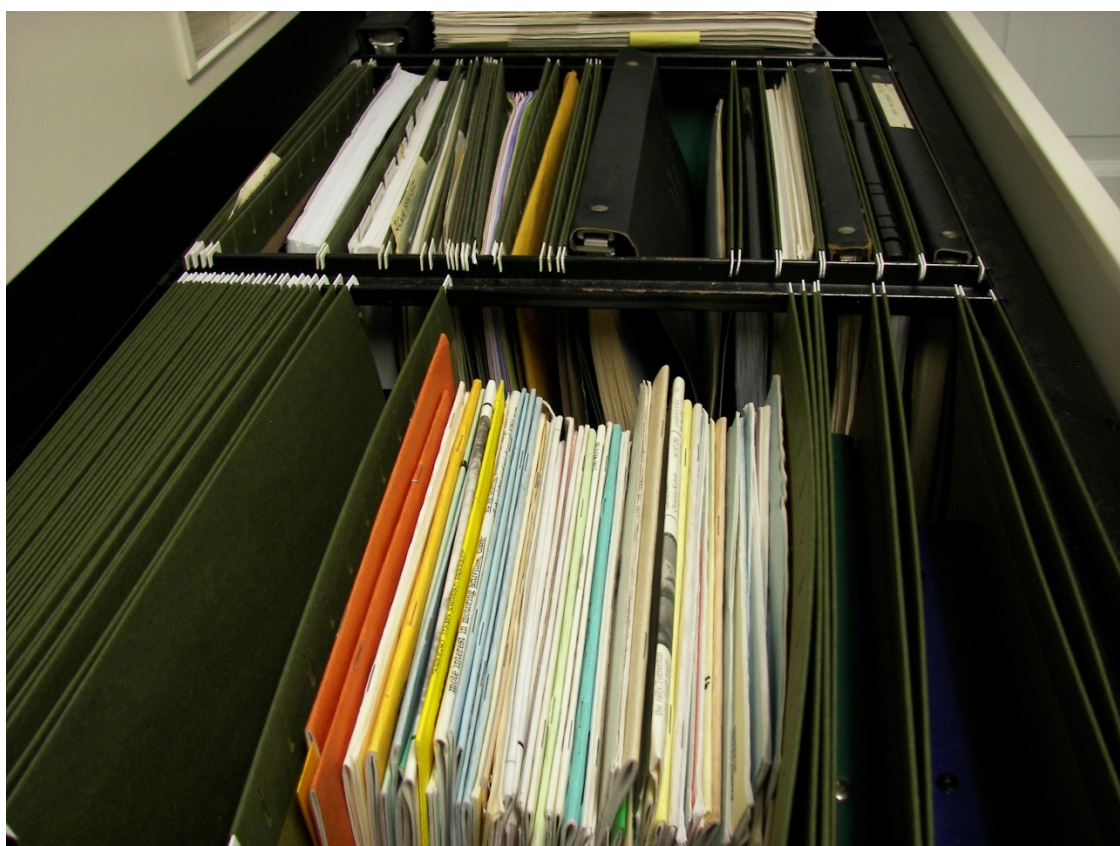
Members must first obtain permission from the officers of JCNA due to the sensitivity of some documents (personal and legal). Lateral file cabinets were donated to JCNA by the Foundation.

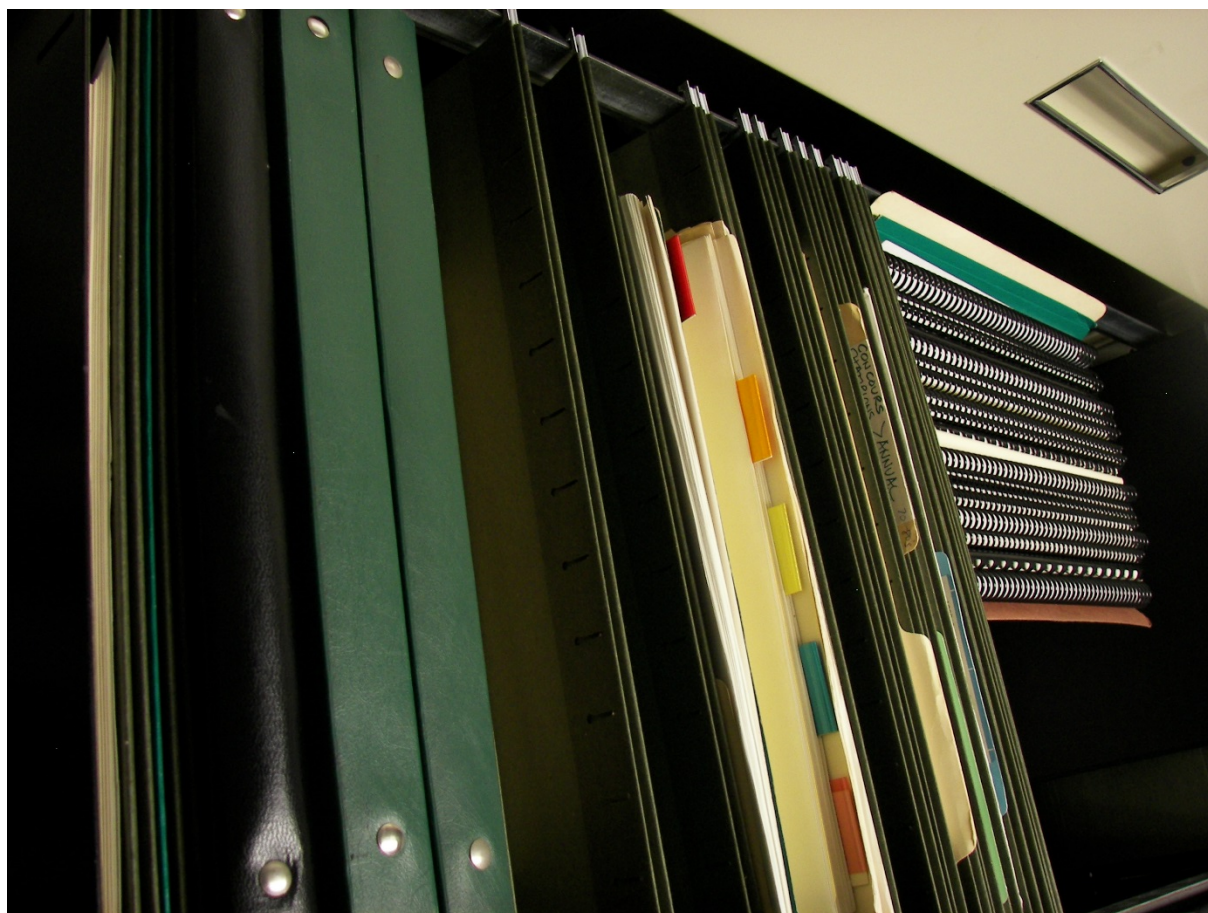
George Camp

JCNA Administrator









Publications Report for the 2019 JCNA AGM

JCNA continues to provide a very wide selection of Jaguar books and related publications. Our larger sources have started to show the trend of reducing printing stock.

JCNA continues to offer some of its more desirable publications on line for free. JCNA materials are cribbed and used worldwide.

Two new books have been offered this year from members. One on the XK120 and the other on Jaguar related key fobs.

Member discounts are still in place and substantial savings are there for your advantage. However, many JCNA members are unaware of the existence of the bookshop even after all these years.

We continue to search for a volunteer that wishes to manage the bookstore.

Tool Loan Program Report for 2019 JCNA AGM

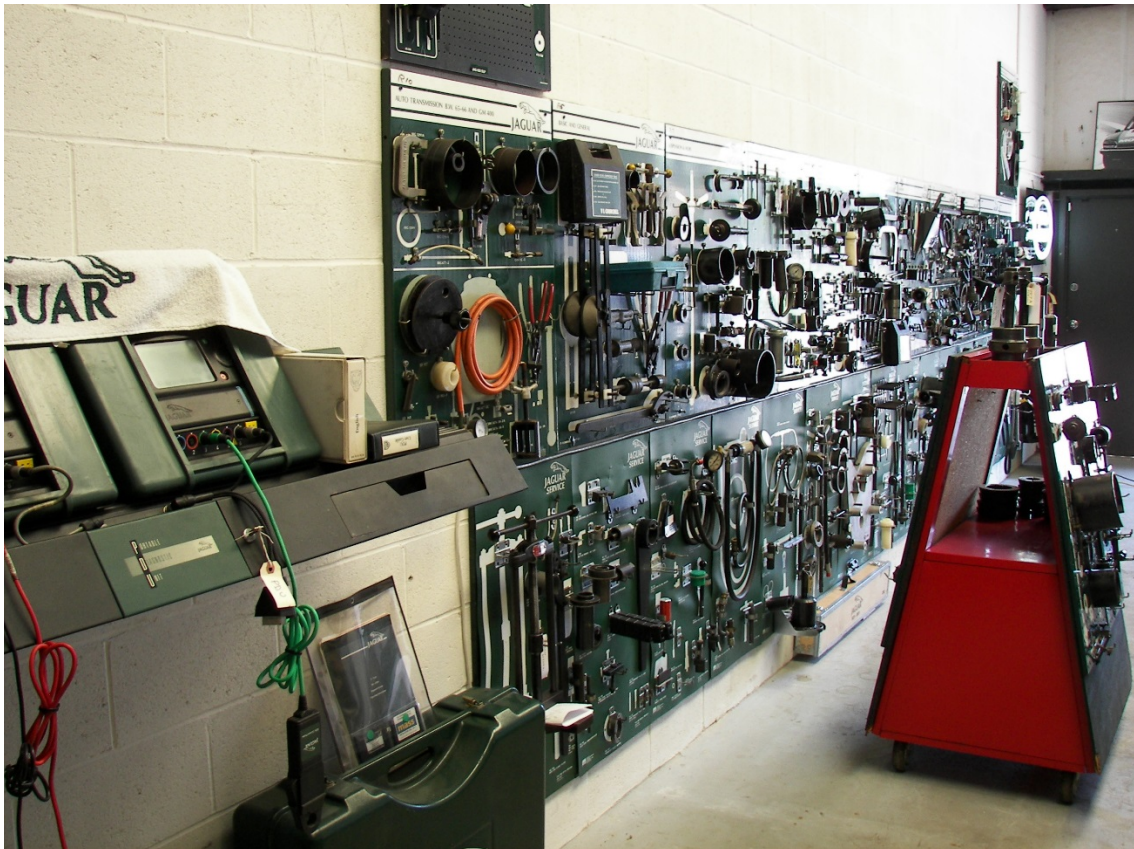
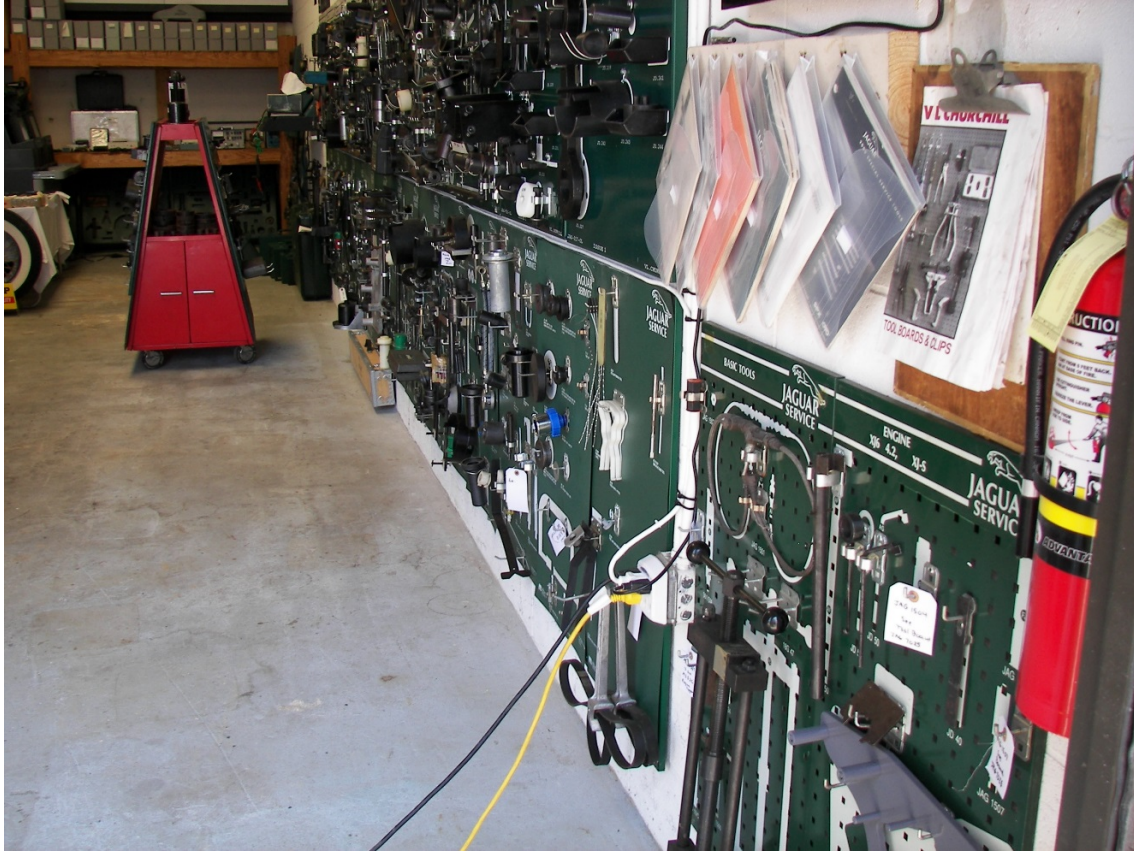
The JCNA tool loan program is now in its 7th year of operation without incident and with the loss of only one tool during that time (shipping issue, not a return issue). During that time, hundreds of factory tools have been successfully loaned, helping keep our pride and joys on the road.

Due to the changing situation and other concerns, all tools kept at Coventry West (both JCNA and Coventry Foundation holdings), an MOU between the organizations was executed and all tools were moved to the care of the Foundation (see photos).

With the transfer of all tools from Coventry West (thanks for hosting all these years) the tools are kept in a better facility, and due to consolidation and inventory, it was discovered we have almost 100% coverage from 1938 to 2010.

As well as hard tools, there are many diagnostic tools available now. Hopefully, we might get a volunteer to update the PDF to reflect the many tools that were added.

Foundation tools are loaned to JCNA members without any additional cost. It is hoped that at some near future date, the Foundation may send a redundant set to a facility on the West Coast to further increase service (and reduce shipping) for JCNA members.







Technical Help Line for 2019 JCNA AGM

The Help Line continues to assist both JCNA and non JCNA members referred by the JAGUAR Customer Service Center or Jaguar Dealers.

Jaguar Clubs Of North America, Inc.

Request for Competition Rules Change



You may print this and fill it out by hand or open it in Word and fill it out on your computer. Press the **Tab** key to move from field to field. Save the form to your hard drive. Close the form, then send it as an attachment. These are self expanding fields.

Rule Changes must be received 90 days prior to the AGM.

Date:

Name: Terence M. Smith

Club Number/Region: NC45

JCNA Membership Number: 22978

Club Name: Jaguar Club of Pittsburgh

Club Number/Region:

Email Address: tms7452@icloud.com

Competition of concern: (Check One)

☒ **CONCOURS**

☐ **RALLY**

☐ **SLALOM**

A. PROBLEM

1. In as many words as necessary please describe the rule change/problem you believe exists with the JCNA Competition Rule Book or the specific Judging Guide.

See attached, Pages 1 and 2.

(If more space is necessary please attach sheet and number pages)

2. Please cite all portions of the current Rule Book or Judging Guide that are affected:

B Concours Awards and Divisions

1. North American Awards

a. Resolution of First Place Tie

3. If this request is directed toward authenticity, please provide a copy or reference number to factory or Jaguar NA documents (note if not held by JCRC you may be requested to provide a copy)

N/A

B. DISCUSSION

1. What action you would like to see taken as a result of this initiative?

te the rule as it affects very few entrants. Other than that, cap the number of shows to, say an entrant's 5 best, to be aggregated for tie breaking purposes. This would not help those JCNA members who live in areas of the country where clubs are few and far between. This having been said, I believe the

most equitable solution, for all concerned, is to revert back by rescinding the rule.

2. How do you see this rule affecting the JCNA membership and/or competition participation as a whole? Would this change affect your own participation or your Entry?

I do not believe the rule in its present form will have a measurable affect on JCNA membershhip, competition participation is a different matter, dwindling through attrition.

My position is dependent upon a number of factors, including, but not necessarily limited to, family considerations, number of events I am able to participate in, the rule and any subsequent changes to it.

3. If applicable, how do you see this rule enforced? Who is responsible for it?

N/A

4. Has this issue been posted for discussion or comment on the applicable JCNA or Jag-Lovers forums? What was the nature of the responses?

No.

C. RECOMMENDATION

1. Please word the rule change as you propose it to appear.

B Concours Awards and Divisions

1. North Amercian Awards

a. Resolution of First Place Tie

Option 1. Eliminate Rule entirely.

Option 2. Change Rule - first bullet - to ".....individual scores from the 3 but no more than 5 JCNA sanctioned Concours in which they competed that year." If a tie should remain, it shall stand.

Eliminate second bullet entirely.

Please post in snail mail or in email as an MS Word file to the appropriate JCNA committee:

Concours Committee (Items not rule book related) ConcoursCommittee@jcna.com ;

Concours Rules Committee (Rule Book Related) ConcoursRulesCommittee@jcna.com ;

Slalom Committee SlalomComittee@jcna.com ,

Rally Committee RallyCommittee@jcna.com

Protest Committee ProtestCommittee@jcna.com

Postal Addresses may be found in the back pages of Jaguar Journal.

Committee vote: **Date:** 1/20/19 **For:** 3 **Against:** 5

Committee comment:

Concours Committee deems that the current rule should remain as is.

Concours Committee Proposal to establish “Vintage” and “Modern” categories in the JCNA Concours Program

The Concours Committee proposed in their February 14, 2018 Report to the Officers and Board of Directors and circulated at the Annual General Meeting in March 2018.

Concours Program:

Since its inception, the judging criteria for the JCNA concours divisions has been largely based on the likelihood that the Entries would have either undergone restoration or had been subjected to judgeable changes brought about by maintenance, repair or parts replacement. However, for some time now it has been clear that, for a variety of financial, technical and investment-return reasons, certain years and models of Jaguars are no longer being restored and the majority of their required maintenance must most often be diagnosed and performed by authorized Jaguar service agencies. A cut-off for this transition is estimated to have occurred at the end of the XJS models, in 1996, A class, and/or divisional distinction in these models, and the simplification of their judging criteria, are overdue.

Proposed Action:

1. Establish a new JCNA concours Modern Division of classes for Entries newer than Model Year 1996.
2. Rename the existing Champion and Driven Divisions as Vintage Champion and Vintage Driven. (Special Division remains unchanged.)
3. Urge JCRC to develop revised judging rules and scoresheets, for Modern Division Entries, commensurate with properly evaluating the preparation and authenticity of the included models.

Concours Committee Proposed “Vintage Division” and “Modern” Division Classes**Proposed Vintage Division Classes**Vintage Champion

C1/PRE

C2/120

C3/140

C4/150

C5/E1

C6/E2

C7/E3

C8/SLS

C9/XJ

C10/XJ

C11/J8

C12/JS

C13/JS

C14/PN

C15/PN

Vintage Driven

D1/PRE

D2/E1

D3/E2

D4/E3

D5/SLS

D6/XJ

D7/XJ

D8/XJS

D9/XJS

Special Division Classes (unchanged)

S1/PD

S2/MOD

S3/REP

Modern Division

M1/K8

M2/XK

M3/SX

M4/FJ

M5/F

M6/FP

The CC will review the all classes in the “Vintage” and “Modern” classes annually and make change recommendations..

Proposed Rules changes for the “Vintage Division” and “Modern Division” Classes

Vintage Division:

NO changes are proposed beyond the transfer of the post-1996 classes.

Modern Division:

Request JCRC consider changes in both the judging and scoring of “Modern Division” classes. The intended goal is to both facilitate judging and encourage participation and should include:

- Revision of the scoresheets, simplifying them and placing more emphasis on condition and cleanliness rather than authenticity.
- Review the number of Judges, per team, required to judge the Modern Division classes.

Concours Sanction Requirements:

Request JCNA consider allowing clubs to hold sanctioned events limited to Entries in certain divisions vice the existing requirement to offer competition in every division.

Benefits anticipated from JCNA adopting a “Modern Division”

- Increased outreach to buyers of new Jaguars will result in increased membership in JCNA
- Owners with new Jaguars will be more likely to participate in a “Modern” Concours Program
- The judging process should be less cumbersome for both the Judges and the Entrants.

Date: February 6, 2019

To: JCNA President and Board of Directors

From: Dick Cavicke, Chairman, JCNA Judge's Concours Rules Committee (JCRC).

Subject: Spring 2019 JCRC Report

1. JCRC Membership:

Region	Name	Club	Term
<u>Expiration</u>			
SW -	Dick Cavicke (Chair) Appoints*	San Diego Jaguar Club	JCNA President
SE -	Mike Mueller	Jaguar Club of Austin	April 30, 2019
SC -	Rufus Coburn	Jaguar Club of Austin	April 30, 2019
NW -	Terry Sturgeon	Jaguar Car Club of Victoria	May 1, 2020
NE -	Hal Kritzman	Jaguar Club of Southern New England	May 1, 2020
NC -	Bob Stevenson	Jaguar Affiliates Group of Michigan	May 1, 2020

2. JCRC Activity Summary:

- a. **XK120 Judging Guide:** Reviewed the updated version of the XK120 Judging Guide and again gave it conditional committee approval. Although its detailed content may make it more difficult to use in the field, there have been no major errors found in the material presented. See Attachment 1,A. comments, repeated from the 2018 JCRC report.
- b. **Judge's Test:** An update of the Judge's Test will be distributed, with the answer sheet, to all JCNA Chief Judges in April 2019.

c. Rule Book Administrative Changes and Clarifications:

(1) Class S-2 MOD Qualifying Deductions.

Further clarified the qualifying deductions allowed for and the presentation of Class S-2 MOD Entries. (Attachment 1, B.1.)

(2) Significance of the report of a Judge's Annual Training.

Clarification of the significance and use of the report indicating a Judge's most recent training attendance. (Attachment 1, B.2.)

(3) Judging Team Class Assignments.

Further emphasis of the intent of Judging Team member and class assignments. (Attachment 1, B.3.)

(4) Authenticity Deductions for Individual Components.

Clarification that individual components/items are limited to only one non-authentic deduction. (Attachment 1.B.4.)

(5) Add-on Exterior Mirrors.

Clarified the judging criteria for add-on exterior mirrors. (Attachment 1.B.5.)

(6) Update of Tire Valve Stem Cap Variations:

Refined judging criteria for both old and new tire valve stem caps. (Attachment 1.B.6.)

(7) Wheel and Tire Deductions. Clarified that deductions for wrong-sized wheels should normally include deductions for wrong-sized tires. (Attachment 1.B.7.)

3. Pending Concours re-structure by the Concours Committee.

JCRC stands ready to author new judging rules and scoresheets, for any new concours divisions, ultimately approved by the AGM delegates.

4. JCRC Membership Renewal:

SE and SC Regional Directors must reaffirm Mike Mueller, and Rufus Coburn, respectively, for an additional two years of JCRC membership, or recommend a replacement.

*Following my 19 years as the Chair of JCRC and the JCNA Chief Judge, I have notified JCNA President, Jack Humphrey, of my desire to retire from those positions. I have recommended that I be replaced by, the youngest tenured member of JCRC, Hal Kritzman, of the Jaguar Club of Southern New England.

Submitted:

A handwritten signature in cursive script, appearing to read "Dick Cavicke".

Dick Cavicke, Chair, JCNA JCRC

A. THE XK120 JUDGING GUIDE

1. There were numerous differences in XK120's, depending on their individual Chassis Numbers, Engine Numbers and their Dates Built. Optimum use of the XK120 Judging Guide will only be realized if the assigned Judges are provided individual Entry data in advance and are able to research and anticipate their correct configurations. Waiting to learn the Entry's identifying data, until the day of the event or until the Entry is actually examined, will definitely limit the effective use of the guide and adversely impact judging time and accuracy.

2. It is recommended that all XK120 Entrants be required to provide the Chassis Numbers, Original Engine Numbers and Build Dates, of their Entries, on their Registration Forms. That information should then be promptly provided to the Chief Judge and forwarded, as far in advance as possible, to the assigned Judging Team.

3. Provision of that data does not imply any inspection for "matching numbers".

4. Despite the high level of detail, in the 120 Guide, it is expected that the Judge, owner and restorer learning-curves will be steep and that it will have no greater impact on overall scoring than the guides that have preceded it.

5. Because of the listing of some unique items and finishes, certain items and guidance may need to be added to the non-authenticity section of the Rule Book.

B. JCRC PROPOSED 2019 RULE BOOK ADMINISTRATIVE CHANGES

Changes in blue font, italicized and underlined.

1. Class S2 Qualifying Deductions.

Issue: An Entrant asked whether he needed to have the top/hood erect on his OTS/Conv. during S2 judging. (The short answer is, Yes.)

Current wording: (Page II-10, Note 3. Class S2/MOD Modified)

"a. This class is for production Jaguar vehicles of any year and model that have been substantially personalized, modified or customized".

Comment: The key phrase is "production Jaguar". (This class requires that the Entry was a complete factory-equipped vehicle, which now has specific modifications. All items NOT qualifying, under the S2 rules as non-authentic or missing, should be present as original. The 6th paragraph under Note 3.b. on page II-10, reads: "If an original judged item is removed, and listed as one of the qualifying deductions, that item must either have been replaced by a non-authentic item or have had all mountings, and traces of the original installation, removed."

Change: Chapter II, Section 4B, Note 3b: Special DIVISION CLASSES, Class S2/MOD, Modified, Page II-10:

"If any judged item, originally found on a production vehicle, has been removed or is missing, that item must have either been replaced by a non-authentic item, or have had all mountings and traces of its original installation, removed."

(This is intended to prevent the Entrant from being able to simply remove an item, without eliminating any attaching hardware, whether or not the item has been listed as one of the qualifying deductions.)

(Note: The Chief Judge, or an assigned representative, must verify the Entry's qualification for S2 based on an actual inspection/validation of the Entrant's list of modifications. It is during this preliminary exam that discrepancies in the "presentation/qualification" should be noted and the Entry approved or disqualified for class entry.)

Attachment 1, Page 2.

2. Judge Annual Training Requirement for Certification Currency.

Issue: What is the significance of Training Dates in a club's Judge Report.

Comment: "Recording the date on which a judge completed the annual training was/is just a tool to facilitate concours planning/management. It is not necessary for the effective and efficient conduct of a concours.

Issue: Does a pre-concours briefing satisfy the requirement for periodic/annual judges training; Pre-concours briefings should be to inform judging teams of particular and unique circumstances of the concours in which the judging is about to take place. Such briefings DO NOT satisfy the training requirement for retaining certification currency.

Change: Chapter III, Section D4b. Maintenance of Judging Currency, Page III-5:

All Judges should receive annual briefings and/or correspondence describing all changes to the Rule Book that affect the judging process.

If a Chief Judge is aware that any Certified Judges, expected to serve at an upcoming event, have not attended a recent training session or partaken of the alternative rules update, every effort should be made, prior to the event, to assure that such individuals are either separately briefed or are provided written information regarding any recent changes associated with JCNA concours judging. A pre-concours Judge briefing, at the event, does not satisfy the intent of an annual Judges' Training session.

3. Judging Team Class Assignments

Issue: Further clarification of Judging Team member and team class assignment.

Change: Chapter III, Section F1, JUDGING METHOD AND TEAMS, Page III-7:

1. Number of Certified Judges per Team and Team Composition

a. All Judges for Champion, Driven and Special Divisions must hold current JCNA judging certifications. The only exception being that those events at which separate OV teams are used, only one Certified Judge, serving as the team lead, is required, however, additional Certified Judges on the separate OV team are acceptable.

b. Wherever possible, teams should be primarily organized according to the members' shared model/class expertise. The individual teams are then, assigned to judge the class or classes most closely associated with their expertise. The number of classes assigned each team will be governed by the number of teams, the total number and size of the classes and the time allocated for judging. Keeping teams intact is highly recommended.

4. Authenticity deductions.

Issue: It was noted that some judges were assigning more than one non-authentic deduction to a single item/component.

Add to: Chapter V, Section A3a, Page V-1: Note: A single item/component, judged to have more than one non-authentic issue, such as both wrong configuration and finish, should only be given a single non-authentic deduction. However, the point deduction given should be the one with the highest point value associated with the non-authenticity issues observed.

Attachment 1, Page 3.

5. Add-on Exterior Mirrors, Type and Location.

Issue: Entrant installed Chrysler wing mirrors, on an XK model, because the rules didn't prevent it.

Change Chapter V, Section C3c, Exterior, Page V-6: Glass and Plastic/Plexiglass Windows, Lamp Lenses and Covers:

c. Mirrors.

Exterior rear view mirrors must be:

- (1) factory installed or factory optional equipment
 - (2) sourced through an official Jaguar/SS/Swallow parts supplier, or
 - (3) be of a style/configuration appropriate to the vintage of the model.
 - (4) all mounting hardware and fasteners must be consistent with the vintage and Jaguar standards.
- Mirror location is not specified.

6. Valve Stem Caps.

Issue: More valve stem cap configuration variables have been discovered in recent research and practice.

Change: Chapter V, Section C9d, Exterior, Page V-9, Tire Valve Stem Caps.

Tire valve stems should have valve stem caps appropriate to the vintage. Pre-'60's Jaguar tire valve stems should have cad-plated, dome-type metal caps. Slotted metal valve stem caps, with core removal extensions, are non-authentic. (A separate core removal tool is included in the factory tool kit.) 1960's-onward models should have dome-type black plastic valve stem caps. Logo valve stem caps must be shown to have been an authentic Jaguar Cars accessory for the specific year and model. Green-colored valve stem caps, indicating the use of nitrogen gas, are not an authorized Jaguar accessory and, therefore, are non-authentic. The type of gas used in the tire is not a judging issue.

7. Wrong Wheel Diameter Also Means Wrong Tire.

Issue: Clarify that deductions for wrong-sized wheels should include deductions for wrong-sized tires.

Correct, Chapter VI, Section C9d, Exterior, Page VI-13, Add note n-4:

n. 4. Wrong diameter wheels should receive both a wheel (6.0 points ea.) plus a tire (2.0 points ea.) deduction, for a total of 8.0 points for each affected wheel/tire combination, with a maximum 20.0 points total deduction.

END

2019 Rule Book Updates

Chapter I, Pages I-7 and I-8, Spacing Correction

c. Scrutineers

Select one or two people, depending on the size of the Concours, to act as Scrutineers. The Scrutineers ascertain that the score sheets registration information is completed correctly. The Scrutineers then check each score sheet to ensure each box contains a Judge's entry and the entry is within the specified deduction range. If an Entry has received a non-authentic deduction, the Scrutineers must ascertain that the Entrant has initialed each such deduction.

If the Scrutineers find any discrepancy or any questionable or illegible figures, the score sheet(s) will be returned it to the Judge(s) responsible for clarification or correction.

JCNA Concours Rule Book – 2019 Edition
Organizing a Concours d'Elegance - Chapter I

Page I-7

If the Scrutineers find any discrepancy or any questionable or illegible figures, the score sheet(s) will be returned it to the Judge(s) responsible for clarification or correction.

d. Score Sheet Runners

Assign each Judging Team a Score Sheet Runner; this is a good way to get children and spouses involved in the Concours. Score sheet runners transport the completed sheets between the Judging Teams and the Scrutineers.

e. Scoring Personnel

Select at least three or more non-mathematically challenged people. Find an isolated area where the Scorers can concentrate on tabulating the score sheets.

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Select at least three or more non-mathematically challenged people. Find an isolated area where the Scorers can concentrate on tabulating the score sheets.

4. Site Layout

a. Visit the Site

The Concours Chair and the person in charge of parking should visit the Concours site shortly before the Concours date in order to walk the areas and decide how the various Divisions and Classes should be arranged.

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The Concours Chair and the person in charge of parking should visit the Concours site shortly before the Concours date in order to walk the areas and decide how the various Divisions and Classes should be arranged.

Chapter II, Section 4B, Note 3b: Special DIVISION CLASSES, Class S2/MOD, Modified, Page II-10

Note 3: Class S2/MOD Modified,

- b. To be eligible for this classification... (see 6th paragraph)

~~If an original judged item is removed, and listed as one of the qualifying deductions, that item must either have been replaced by a non-authentic item or have had all mountings, and traces of the original installation, removed.~~

If any judged item, originally found on a production vehicle, has been removed or is missing, that item must have either been replaced by a non-authentic item, or have had all mountings and traces of its original installation, removed. (2019 AGM)

The Chief Judge, or an assigned representative, must verify the Entry's qualification for S2 based on an actual inspection/validation of the Entrant's list of modifications. It is at this preliminary exam that discrepancies in the "presentation/qualification" should be noted and the Entry approved or disapproved/disqualified for class entry. (2019 AGM)

Chapter III, Section D4b. Maintenance of Judging Currency, Page III-5

4. Maintenance of Judging Currency

- a. Once certified, Judges are expected to **avail themselves to help with judging whenever needed.**

- b. All Judges ~~must~~ **should** receive annual briefings and/or correspondence describing all changes to the Rule Book that affect the judging process.

If a Chief Judge is aware that any Certified Judges, expected to serve at an upcoming event, have not attended a recent training session or partaken of the alternative rules update, every effort should be made, prior to the event, to assure that such individuals are either separately briefed or are provided written information regarding any recent changes associated with JCNA concours judging. A pre-concours Judge briefing, at the event, does not satisfy the intent of an annual Judges' Training session. (2019 AGM)

Chapter III, Section F1, JUDGING METHOD AND TEAMS, Page III-7

Number of Certified Judges per Team and Team Composition (2019 AGM)

- a. All Judges for Champion, Driven and Special Divisions must hold current JCNA judging certifications. The only exception being that those events at which separate OV teams are used, only one Certified Judge serving as the OV team lead, is required, however, additional Certified Judges on the separate OV team are acceptable.
- b. **Wherever possible, teams should be primarily organized according to the members' shared model/class expertise. The individual teams are then, assigned to judge the class or classes most closely associated with their expertise. The number of classes assigned each team will be governed by the number of teams, the total number and size of the classes and the time allocated for judging. Keeping teams intact is highly recommended. (2019 AGM)**

Chapter III, Section F3c, Page III-8

Poor Wording Correction

- c. Critique Apprentice Judge's score sheets and answer their questions on a not-to-interfere basis. Provide **Deliver the** (2019 AGM) Apprentice Judge's score sheets to the Chief Judge at the conclusion of your judging assignment.

Chapter V, Section A3a, Page V-1

Note: ~~A single item may be assessed both a non-authenticity deduction and Cleanliness and Condition deductions.~~

A single item/component, judged to have more than one non-authentic issue, such as both wrong configuration and finish, should only be given a single non-authentic deduction. However, the point deduction given should be the one with the highest point value associated with the non-authenticity issues observed. (2019 AGM)

Chapter V, Section C3c, Exterior, Page V-6

c. Mirrors

Exterior rear view mirrors must be:

- (1) factory installed or factory optional equipment**
- (2) sourced through an official Jaguar/SS/Swallow parts supplier, or**
- (3) be of a style/configuration appropriate to the vintage of the model.**
- (4) all mounting hardware and fasteners must be consistent with the vintage and Jaguar standards.**

Mirror location is not specified. (2019 AGM)

Chapter V, Section C9d, Exterior, Page V-9

d. Tire Valve Stem Caps

Tire valve stems should have valve stem caps appropriate to the vintage. Pre-‘60s Jaguar tire valve stems should have cad-plated, dome-type metal valve stem caps. Slotted metal valve stem caps, with the core removal extension, are non-authentic. (A separate core removal tool is included in the factory tool kit.) 1960’s onward models should dome-type black plastic valve stem caps. Logo valve stem caps must be shown to have been an authentic Jaguar Cars accessory for the specific year and model they are presented on. Green-colored valve stem caps, indicating the use of nitrogen gas, are not an authorized Jaguar accessory and, therefore, are non-authentic. The type of gas in the tire is not a judging issue. (2019 AGM)

Chapter VI, Section Fn4, Table Line numbers 15-17, page VI-7

Line numbering correction, Line 16 was missed

15a. Protective clear bras/coverings, Driv. Div, in other than frontal area. (See ChV-5, C.2. b1)	2.0 each	10.0	s
15b. Protective clear bras/coverings, Champ. Div. , (See ChV-5, C.2. b2)	10.0	20.0	t
17. Curb Feelers	2.0 ea		

15a. Protective clear bras/coverings, Driv. Div, in other than frontal area. (See Chapter V-5, C.2. b1)	2.0 each	10.0	s
15b. Protective clear bras/coverings, Champ. Div. , (See Chapter V-5, C.2. b2)	10.0	20.0	t
16. Curb Feelers	2.0 ea		

Chapter VI, Section Fn4, Exterior, Page VI-13

- n. 4. Wrong diameter wheels should receive both a wheel (6.0 points ea.) plus a tire (2.0 points ea.) deduction, for a total of 8.0 points for each affected wheel/tire combination, with a maximum 20.0 points total deduction. (2019 AGM)

Quick Reference, Section Fn4, Exterior, Page QR-3

4. Wrong diameter wheels should receive both a wheel (6.0 points ea.) plus a tire (2.0 points ea.) deduction, for a total of 8.0 points for each affected wheel/tire combination, with a maximum 20.0 points total deduction, not 28 points. (2019 AGM)

Protest Committee Report

Committee Members

NW

Les Garbutt

NC

Mike Ksiazek

NE

SW

SC

SE

Dean Davis

Jerry Wise

Knick Curtis, Chairman

Art Maggio. COJA 6/9/2018. 1970 XKE OTS, C6/E2.

Deductions for two items as being non-authentic.

Committee ruled in favor of Mr. Maggio, and points returned.

Richard Aronson. JCOP 9/29/18. 1951 XK120 OTS, C2.

Deduction for incorrect fuel line.

Committee ruled fuel line was correct and points returned.

Respectfully submitted

Knick Curtis

Chairman JCNA Protest Committee