



# 2019 JCNA AGM Jay Hixson, Chairman RALLY COMMITTEE REPORT







# BACKGROUND AND NOTES

- Committee members:  
Chairman - Jay Hixson  
NW - Phil Miller  
SW - Rosemary Price  
NC - open  
SC - David Meck  
NE - Kurt Rappold  
SE - Dick Deibel
- Jay Hixson performed all duties in 2018 mostly acting as caretaker
- Rallies are running smoothly and results are posted correctly. With exception of a small glitch the website is working smoothly







# ACCOMPLISHMENTS FOR 2018

- 11 rally events were completed in 2018
- 4 affiliate clubs organized/ran rallies in 2018
  - SE09 Jaguar Club of Florida
  - NE33 Delaware Valley Jaguar Club
  - SW04 Jaguar Owners Club of Los Angeles
  - SC50 San Antonio Jaguar Club
- 51 JCNA members participated in 2018
- International Jaguar Fest included a Time, Speed, Distance Rally (Class T2)







# HOW 2019 IS SHAPING UP

- 5 rally events already scheduled for 2018
- Jay Hixson has been Chairman for 6 years and would like to find a replacement









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**JCNA SLALOM REPORT FOR 2018**

John C. Larson, NCJOC  
JCNA Slalom Manager

**PARTICIPATION**

In 2018, 11 JCNA clubs held a total of 16 sanctioned slalom events. Those events drew a total of 130 registrations from JCNA members, a number virtually similar to the 128 registrations from 2016 (see Table 1). Somewhat more registrations were seen in 2017 because three additional clubs contributed to a total of 154 registrations from 17 events that year. Among the 19 clubs listed in Table 1, seven appeared particularly active by holding slalom events during each of the last three years.

Table 1. Counts of JCNA Member Registrations\* at JCNA Sanctioned Slalom Events from 2016 to 2018 by Host Club.

	2016	2017	2018	3-YEAR TOTAL
NC28-The Jaguar Club of Ohio		6	14	20
NE08-Jaguar Club of Southern New England			10	10
NE18-Jaguar Association of New England	20	13	11	44
NE25-Jaguar Association of Central New York	11	11	15	37
NE33-Delaware Valley Jaguar Club	8	14	8	30
NE40-Nation's Capital Jaguar Owners Club	19	14	19	52
NW32-Jaguar Owners Club of Oregon	16	12	13	41
NW41-Jaguar D & R Club, NW America		11	6	17
NW42-Canadian XK Jaguar Register	8			8
NW61-Jaguar Car Club of Victoria	12	12	10	34
SC16-Heart of America Jaguar Club	7	10		17
SC35-Jaguar Owners Association of North Texas		6		6
SE09-Jaguar Club of Florida	11	10	15	36
SE54-Jaguar Car Club of North Florida	6			6
SE57-North Georgia Jaguar Club		14		14
SW02-Jaguar Club of Central Arizona	10			10
SW04-Jaguar Owners Club of Los Angeles			9	9
SW07-Rocky Mountain Jaguar Club		14		14
SW66-Jaguar Club of New Mexico		7		7
<b>TOTAL REGISTRATIONS</b>	<b>128</b>	<b>154</b>	<b>130</b>	<b>412</b>
<b>TOTAL HOST CLUBS</b>	<b>11</b>	<b>14</b>	<b>11</b>	<b>19*</b>

\*For at least one year



## HISTORICAL NOTE

The popularity of the slalom event has declined somewhat in recent years compared to that of a decade ago. For example, the 154 registrations from JCNA members in 2017 represented about 2.9 registrations per 100 JCNA memberships. In 2009, the 229 slalom registrations from JCNA members represented about 4.1 registrations per 100 memberships.<sup>1</sup>

The recent slalom events are nevertheless more popular than they appear in Table 1 because of the registrations by non-JCNA members. For example, in addition to the 130 JCNA member registrations in 2018, there were 38 non-member registrations. Most of those non-member registrations were for 35 Class Z non-Jaguar cars. (More detailed information on non-members appears below in Table 5).

## SLALOM ACTIVITY COMPARED TO OTHER EVENTS

The Concours d'Elegance is by far the most popular activity among the JCNA sanctioned events. The 1,069 concours registrations in 2018 shown in Table 2 represent about 20.2 registrations per 100 JCNA members. The 640 persons who registered for at least one concours event suggest a concours participation rate of about 12.1 percent of the JCNA memberships.<sup>2</sup>

In comparison to the concours activity for 2018, the 130 slalom registrations for 2018 represented about 2.5 registrations per 100 JCNA memberships, and a participation rate among individuals of about 1.6 percent of the JCNA memberships. Corresponding estimates for the rally events were 1.8 registrations per 100 memberships involving about 0.6 percent of the JCNA memberships.

The results in Table 2 for Any Event in 2018 show 711 individuals had registered at least one of the three events in 2018, an estimated participation rate of about 13.4 percent among the JCNA memberships. The corresponding indicator for the 86 individuals who registered for at least one slalom event in 2018 suggest an individual slalom participation rate of 1.6 percent of JCNA memberships.

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<sup>1</sup> Recall that individual members may register multiple times throughout the year. JCNA membership tallies were taken from the AGM Administrator reports found on the JCNA website for 2009 (N = 5,525) and for 2017 (N = 5,354). The 2009 slalom data were compiled from the Events/Slalom/2009 page.

<sup>2</sup> The author is indebted to Jack Humphrey for providing the event participation data from the three sanctioned events for the three-year time period reported here. For the purposes of participation indicators, the 2018 JCNA membership count was estimated at 5,300 based on the recent trends reported in the 2018 AGM Administrator's report.

Table 2. Counts of JCNA Member Registrations\* and Individual Person Registrations at JCNA Sanctioned Events from 2016 to 2018.

		2016	2017	2018
<b>CONCOURS:</b>	Registrations	1064	1051	1069
	Persons	682	680	640
<b>SLALOM:</b>	Registrations	128	154	130
	Persons	85	108	86
<b>RALLY</b>	Registrations	83	88	95
	Persons	22	29	32
<b>ANY EVENT</b>	Registrations	1275	1293	1294
	Persons	750	752	711

\* Member registrations include all of a given member's registrations at a given event-type throughout the year. "Person" registrations count an individual only once during a year for a given event-type.  
(Non-JCNA registrations excluded).

## SLALOM AWARDS

Slalom awards are given each year to the three fastest drivers within each slalom class. Class Z non-Jaguars are excluded from these awards. Table 3 shows 15 award classes with the fastest times per class in 2018. Among those 15 classes, 12 classes had at least three drivers eligible for awards; two classes had just two drivers; and one class had only one driver.

In addition to the awards for "Top 3" finishers, Tyler Hayward was recognized as the "Fastest Driver" for 2018. Hayward's best time of 41.157 seconds in a Street-Prepared 1966 E-Type was close to 1.5 seconds faster than the next three fastest times in the 42-second range. Hayward also turned in a very quick Class Z time of 38.863 in a well-tuned 2017 Ford Focus.



Table 3. Fastest Three Competitors within Vehicle Class For the 2018 JCNA Slalom Season.

\* Indicates Fastest Driver award.

Class	Rank	Time	Driver	Car
B	1	47.429	L Walker Willson	1953 XK120M
B	2	51.520	Tom Wright	1959 XK150S
B	3	67.436	David Martin	1955 XK140
C	1	52.730	Mike Eck	'61 MK2
C	2	55.855	Adrian Curtis	Mark XII
D	1	47.182	Carolyn Arnquist	1967 E-Type/6
D	2	49.653	Julie Bailey	69 E-Type/6
D	3	50.006	Bonnie Getz	E-Type/6
E	1	46.088	Rich Rosen	1971 E-Type/12
E	2	47.743	Steve Kress	1972 E-Type/12
E	3	52.165	Dominic Valvano	1973 E-Type/12
F	1	49.350	Jeffrey Berry	XJ6
F	2	50.095	Cameron Sheahan	1983 XJ6
F	3	50.163	Paul Chappell	1987 XJ6
H	1	42.560	Gary Hagopian	E-Type
H	2	42.898	Ian Crawford	1971 E-Type
H	3	44.120	Dean Cusano	1965 E-type
I	1	45.406	Charles Ambrosecchia	2017 F-type
J	1	50.140	Robert Book	1992 XJS
J	2	50.182	John Braybrooks	XJS
J	3	51.783	Barton Goldenberg	1989 XJS
K	1	44.164	Steven Schulthies	2007 XK8
K	2	45.207	Marty Kukla	2014 XK8
K	3	46.781	Jack Humphrey	2002 XK8
L	1	43.844	Rex Schneider	2011 XKR
L	2	46.372	Mark Hodges	2014 XKR
L	3	50.502	Adrian Small	2003 XKR
M	1	44.649	Tom Wright III	2017 XE
M	2	45.894	Wynne Wakkila	2013 XF
M	3	46.586	Daniel Goldenberg	2018 XE S
N	1	43.406	Clive Townley	2016 XF AWD
N	2	46.204	Paul Bicknell	XF 3.0/AWD
N	3	46.509	David Harris	2017 F-Pace
R	1	43.084	Charles Ambrosecchia	F-Type
R	2	44.146	David Moulton	F-Type
R	3	44.881	Lee Towne	2016 F-Type R
SP/H	1	44.634	John Larson	1977 XJ6C
SP/H	2	45.865	Malcolm Reith	XJS
SP/H	3	46.214	Vars Smith	1977 XJ6C
SP/L	1	41.157	<b>Tyler Hayward*</b>	1966 E-Type OTS
SP/L	2	42.570	Terry Sturgeon	1968 E-Type
Z	1	38.863	Tyler Hayward	2017 Ford Focus RS
Z	2	40.619	Robert Totten	Triumph Spitfire GT
Z	3	40.664	Justin Falco	2017 VW Golf

## **TYPES OF CARS**

Table 4 shows the numbers of registrations among 17 slalom classes for JCNA members who participated in slalom events at some point from 2016 to 2018, and in 2011 as noted on the AGM Slalom Report for 2017. Several shifts in the patterns of classes are apparent among the past three years, and in comparison with registrations from 2011.

### **Declining Registrations:**

- The E-Types (combining 6 cylinder and V12 models) have diminished in number from 35 in 2011 to 16 in 2016 and then to 11 in 2018;
- The modified class registrations (combining H and I) dropped from 15 in 2011 to 4 in 2018;
- The XJS registrations declined from 20 in 2011 to 11 in 2018;
- The Street-Prepared classes (SP/L and SP/H together) went down from 20 registrations in 2011 to 11 in 2018;
- The XK8's (combining supercharged and normal-aspirated models) dropped to 16 in 2018 from higher levels in the prior years;
- Member registrations of Jaguars cars declined from 153 in 2011 to 104 in 2018.

### **Increasing Registrations:**

- The F-TYPE was not yet available in 2011, but made 18 appearances in 2016 and 12 in 2018;
- The non-Jaguar Class Z registrations among JCNA members increased slightly over the prior years to 26 registrations in 2018. However, many non-JCNA members also appeared in the slalom events although they are not presented in the official summary. Those results are discussed below.



Table 4. Registrations by Vehicle Class of JCNA Members in Sanctioned Slalom Events from 2011 and 2016 to 2018.

	2011*	2016	2017	2018
A Classics, Pre-XK	2			
B Older XK's	2	1	2	4
C Early Saloon/Sedan	4	3	1	2
D E-Type/6	23	11	16	6
E E-Type/v12	12	5	4	5
F XJ6/12, Ser.1,2,3	7	3	3	7
H Modif.Light	12	3	2	3
I Modif.Heavy	3		2	1
J XJS 6/12	20	6	12	11
K GT, RWD, Not Suprchg	11	12	22	8
L GT, RWD, Suprchg	17	11	8	8
M 4dr Sedan, 1987-->	8	15	14	14
N AWD, X-Type, F-Pace	12	6	15	12
R All F-TYPE		18	19	12
SP/H Street Prep Heavy	3	9	6	7
SP/L Street Prep Light	12	5	8	4
Z Non-Jag Powered	21	20	20	26
<b>TOTAL</b>	<b>174</b>	<b>128</b>	<b>154</b>	<b>130</b>

\* Taken from AGM Slalom Report 2017

## CHANGES IN OVERALL SLALOM ACTIVITY

The raw data compiled from each slalom event for JCNA members and non-members provide a more complete picture of the amount of slalom activity than do the official data for the Slalom Report that include only JCNA members. The complete raw data encompassing all the slalom activity reveal a general decline in slalom activity, with one exception.

For example, Table 5 shows that total slalom registrations for all types of cars, including both JCNA members and non-members, declined over a seven-year period by about 39 percent from 275 in 2011 to 168 in 2018. The percentage decline was roughly similar among all Jaguar car types (-37 percent) and all of the non-Jaguar cars (-40 percent). And, the non-JCNA “guest” registrations also fell by 40 percent over that same period.

In the midst of these declines, the relative attraction of non-Jaguars to the slalom events remained relatively stable. That is, the 61 non-Jaguars in 2018 comprised about the same percentage of the total registrations (36 percent) as did the non-Jaguars from 2011's total (38 percent). Slalom Stewards should continue to support the recruitment and participation of non-Jaguars at the slalom events. In addition, the Jaguar members, when they do register for the slalom, appeared relatively more interested in trying their non-Jaguar cars in 2018 (15 percent of total registrations) than was true in 2011 (7 percent of total registrations).

Table 5. Changes in Total Registrations Including non-JCNA Members\*  
Based on Raw Data Compiled from individual Slalom Events.

TYPE OF REGISTRATION	2011	2018	Change
Total registrations, including non-JCNA members	275	168	-107
Total registrations for all Jaguar cars	169	107	- 62
Total registrations for all non-Jaguar cars	106	61	- 42
Non-JCNA registrations in Class Z	86	35	- 51
JCNA member registrations in Class Z	20	26	+ 6

## ADMINISTRATIVE ISSUES

**Data Entry by Slalom Stewards.** As in previous years, the slalom results entered by slalom stewards on the JCNA website after each event contain various errors. Some of the errors are due to the turn-over among slalom stewards who often receive little guidance from their predecessors. Useful tips from the former slalom stewards would help the new recruits in at least one training session. In addition, the training guide for data entry posted on the JCNA website needs an update. Step-by-step guidelines with screenshots of each step would be useful.

Typical errors most often involve the car classification entries. Slalom stewards should be aware that the look-up table containing the car classifications lists, first of all, the concours classes. These differ from the slalom classes that are found by scrolling further down the table. The look-up table is not clearly demarcated with subtitles identifying the concours classes, the slalom classes and the rally classes. And, the table does not have a title alerting the reader that it contains three different sets of classification. An alternative scheme may be to provide a dropdown table for the slalom data entry menu that contains only the slalom classes.

Also, the column labeled "Specific Member" could reasonably be re-labeled as "Specific Driver." That column needs to be "Specific" because the "Name" column refers most often to the two names listed on the JCNA household membership role. Slalom stewards also need to fill in the last name of the "Specific Member," not just the first name. Admittedly, that name information may be redundant, but the driver information is needed for the Slalom Standing summary display.



**Jaguar car reclassification.** Given the decreasing numbers of certain car classes and the considerable overlap in their performance among the fastest drivers, it may be time to revise once again the car classification scheme. Over the past quarter-century of slalom activity, various Jaguar models have been incorporated on the slalom scene and then dwindled in number to be replaced with the next generation of design. And, the mix of factory options in late-model cars for normal/supercharged aspiration, engine sizes, all-wheel/rear-wheel drive, wheel/tire sizes, and suspension settings renders unmanageable various simple classification rules that could apply across all Jaguars across all years. The current grouping of all F-TYPES into a single class, regardless of the foregoing distinctions, makes a nod to the new reality.

A work group comprised of the Slalom Regional Representatives should be convened to propose at the next AGM a revised classification system with attention to:

- Combining the E-Type 6 and V12 models;
- Combining all XJ6/8/12 Sedans + S-Type (as new Class F);
- Combine XE + XF as new Class M;
- Examine Supercharged sedans (?);
- Examine Electric models;
- Finally, review the slalom times produced by the top 10 or so scores for various vehicles.

**Site costs and availability.** The cost of renting a slalom site varies from zero to \$1,500 over the past three years. It is fair to say that site costs in the \$1,000 and higher range are simply not sustainable by a club. Sites owned by local or state government agencies (public schools, police academies) appear to be the most accessible, with the proper approvals. Several clubs cited such venues in the \$300 to \$500 range.

Cost sharing should also be pursued where possible to link with other events such as a Track Day or concours or SCCA event sponsored by other car clubs. It may also be feasible for some clubs to share the same site with one club obtaining a slalom sanctioned for the morning, and another club conducting an afternoon sanctioned event.



## **Jaguar Clubs of North America**

### **Special Awards Committee Report**

#### **Committee Members:**

NC	Bob Matejek	Chair	NW	Jennifer Orum
SW	Paul Petach		SW	Hazel Beck
SW	Mary Snyder		SW	Les Hamilton
NC	Johnine Bailey			

#### **Purpose:**

To establish a policy on criteria for accepting nominations for Special Awards, judging criteria, scoring and notification of Special Awards:

1. Andrew Whyte Service Award
2. Fred Horner Sportsmanship Award
3. Dealer of the Year Award
4. Karen Miller (Editor) Award
5. Website Award
6. Mike Cook President's Award
7. Newsletter Awards
  - A. Heritage Articles
  - B. Event Articles
  - C. Technical Articles
  - D. Travel Articles
  - E. Jaguar Life Articles
  - F. Photos
  - G. Jaguar Journal Submission



**Activities:**

Mike Cook a long-term advocate for newsletter awards passed away this past year. Since then, the President's Award has been renamed to the Mike Cook President's Award. Mike's participation in the award selection process was missed this year.

Right after the first of the year, we received all the candidates for the awards, evaluated all of them and feel very comfortable that the best candidates were selected. They will all be presented tonight during the banquet.

**Observations:**

Since we started judging Club websites in 2011, the quantity and quality of Club Websites has greatly improved. This is definitely a good recruiting tool for new members and keeping current members informed.

**Future Tasks:**

We would like to get into judging the Club Facebook sites and maybe expand into other social media's as well. Our problem is that none of the seven of us on the committee are real users of Facebook or other systems.

We are always looking for new members to join our little group. We meet monthly during the year and weekly in January and February. Our meetings are Web Ex interactive computer / conference calls. We really do have a lot of fun while getting through all our tasks. We welcome people with or without a publication background. Should you be a candidate for one of the awards, we do work around it so that you are not voting for yourself.

**JCNA Trophies Report – 2019 JCNA AGM**  
**Submitted by Dave McDowell, SC Regional Director**

NULUSA has been our exclusive trophy provider since 2017 after taking over from our long time supplier Wilton Armetale. NILUSA has continued to provide prompt attention to our orders and has maintained or exceeded our expected quality. They continue to work with us as a preferred customer. With their cooperation we have continued to keep cost increases to a minimum.

The International Jaguar Festival trophy plates that were introduced in 2017 have become a popular choice to use for this annual event. They offer an affordable alternative when compared to other quality award options. The trophy plates provide an opportunity to add customized text specifically related to each IJF event. Since their introduction in 2017 130 of these trophies have been awarded in two IJF events. JCNA maintains an inventory of these for future use by JCNA Clubs hosting this event.

**2019 JCNA AGM TROPHY REPORT**

<b>STYLE</b>	<b>OPENING INVENTORY</b>	<b>AMOUT ORDERED</b>	<b>AMOUNT USED</b>	<b>CLOSING INVENTORY</b>
<b>1st Champion</b>	133	100	177	56
<b>2nd Champion</b>	39	50	44	45
<b>3rd Champion</b>	82	0	19	63
<b>1st Driven</b>	82	100	104	78
<b>2nd Driven</b>	35	75	49	61
<b>3rd Driven</b>	29	25	30	24
<b>International Festival</b>	112	50	47	115
<b>North American</b>	42	200	184	58
<b>Totals</b>	554	600	654	500

During the year 12 trophies were returned as part of JCNA's buy-back program. Remember - If a JCNA Club orders more than they need for a Concours event JCNA will buy back the surplus awards that are remaining from that years' Concours. Please check the JCNA website for more information regarding this and trophy ordering timelines.

North American awards: In 2018 **216** participants in Concours, Rally and Slalom events qualified for a JCNA North American year-end trophy plate. Shipping of last year's year-end award plates commenced in February.



JCNA's warehouse and distribution facility is located in Columbia, South Carolina. They manage our current inventory, receive and confirm all trophy deliveries from NILUSA, and coordinate the shipping of all Concours and year-end trophy plates. The retail value of our current trophy stock is \$14,561. (Excludes North American year-end trophies.)

The following additional trophy plates are on order from NILUSA f04 2019:

<b>STYLE</b>	<b>2019 ORDER</b>
<b>1st Champion</b>	150
<b>2nd Champion</b>	50
<b>3rd Champion</b>	0
<b>1st Driven</b>	50
<b>2nd Driven</b>	0
<b>3rd Driven</b>	50
<b>International Festival</b>	0
<b>North American</b>	175
<b>Totals</b>	<hr/> 475

They will be available for use during our 2019 Concours season.

**END OF REPORT**

CURRENT INVENTORY	UPS STORE	ORDERED FOR 2019 10-01-18	JCNA TROPHY INVENTORY	
Oct 1				
55	56	150	JM1021	1st Place Championship 11" Plate
44	44	50	JM1022	2nd Place Championship 8" Plate
63	63	0	JM-1023	3rd Place Championship 6" Plate
74	77 ?	50	JM-1030	1st Place Driven 9" Queen Anne Plate
61	69 ?	0	JM-1032	2nd Place Driven 9" Tray
22	22	50	JM-1033	3rd Place Driven 6" Plate
58	58	175	NA	North American Champion 11" Plate
162	158 ?	0	IJF	INT. JAGUAR FESTIVAL
539	547	475		



## **JCNA Awards Management and Competition Awards – 2019 JCNA AGM**

Dave McDowell has been handling the North American Regional Concours and North American year-end award trophy plate distribution process. Jack Humphreys and the various competition event Chairs have been very helpful in sorting out the final 2018 scores for Concours, Rally and Slalom events. All final Concours, Rally and Slalom scores were previously posted on the JCNA website. All Clubs were notified to check the accuracy of the posted results. The scores, as posted, stand.

Everyone who earned an end-of-the-year award in Concours, Rally and/or Slalom competition was asked to fill out an Awards Form and return it to Dave. This process insures the trophy plate name tags list the correct information, and it confirms the recipient's mailing address. If, for some reason, you haven't already returned this Form please do so immediately.

All of the North American year-end award octagon trophy plates required to meet JCNA's 2018 obligations were received from NILUSA in January and sent to JCNA's storage and distribution warehouse in South Carolina. The trophy plate name tags were printed in February with trophy plate shipping commencing that month, as well.

For 2018 the following year-end awards were earned:

66 North American Concours winners

79 Regional Concours winners

18 North Central

7 Northeast

8 Northwest

8 South Central

21 Southeast

17 Southwest

41 North American Slalom winners

30 North American Rally winners – Drivers and Navigators

Congratulations to all of you!

Bob Matejek is handling the Special awards and the unique end-of-year Competition awards. The winners will be announced and awards distributed at the AGM. Those not in attendance will receive their award via mail.

Dave McDowell, SC Director

Bob Matejek, JCNA Secretary

## **Jaguar Land Rover North American Archives**

By Fred Hammond

Needless to say, November 27<sup>th</sup> will be a day that changed the Jaguar Land Rover North American (JLRNA) Archives forever. That is the day that Michael L. Cook, the driving force behind the Archives for the last 27 years, passed away from viral pneumonia.

Mike's vision, dedication and perseverance to the role as Chief Archivist is the only reason that the JLRNA Archives continues to exist today. And his commitment has become management's commitment to keep the Archive growing and flourishing.

In honor of Mike's role in the preservation of Jaguar and Land Rover history, the Archives have been renamed for him – ***The Cook Archives***

In March of 2018, we moved into our new home on the first floor of our new Headquarters in Mahwah. About 50% larger than our old Archive at 555 MacArthur Boulevard and with a window (!) we are now at the center of activity in the building, not the very last stop as we were in the old building.

In the last year, we have increased the number of still images on our stand-alone Archives Database to 6,700 and the number of films and videos to over 1,100, all of which are available upon request to the JCNA member clubs for their meetings and use in their publications without charge. (We only ask that any items provided DO NOT find their way onto YouTube or Pinterest, etc. Exceptions may be requested.) We can be reached either by phone at 201-818-8144 or email at [Archive1@jaguarlandrover.com](mailto:Archive1@jaguarlandrover.com). I can be reached directly at 201-341-1112 and on my email at [fhammond@partner.jaguarlandrover.com](mailto:fhammond@partner.jaguarlandrover.com).

One of the items that came up prior to Mike Cook's passing was a request from Jaguar Daimler Heritage Trust (JDHT) that we stop issuing Heritage Certificates. This was positioned to us as desire to have uniformity in the look of the Certificates (North America used a horizontal format while the UK used a vertical format) and to insure that globally, we were all conforming to applicable Privacy laws. This is still in negotiation and we are hoping to be able to continue to offer a JCNA discount. Under the new system, all Heritage Certificates are fifty pounds and can be obtained through JDHT's website at [www.jaguarheritage.com/archive-services/certificates/](http://www.jaguarheritage.com/archive-services/certificates/). And the UK will accept credit cards, which we were not able to do.

Despite this, *we will still provide all the information currently available on the certificates* upon request – we just cannot issue a Certificate. This will enable us to assist in the purchase, restoration and verification process without the delay or expense of going to the UK for a Certificate.

Once the issue of the JCNA discount is finalized, we will notify the Board.

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## JCNA Website Status Report to the JCNA Board of Directors & Annual General Meeting Delegates

March 23rd, 2019

### Background:

- SiteWired continues as support provider. Located in Broomfield, Colorado.
- “New” website went live shortly after 2015 AGM. Tremendous and necessary improvement.

### Current Situation:

- Website is “mature” with very few functional problems.
- Good communications & information flow between webmaster and service provider.
- Very few operational problems; steady state functionality during 2018.
  - Event scoring systems & leaderboards functional.
  - Entry of judging team information revised & functional.
  - Two minor scoring problems which were quickly resolved.
- Dedicated server – faster & more secure.
  - Upgraded server capacity and functionality.
  - Spam & inappropriate postings greatly reduced.
  - “Old website” resurrected, but not available to the general membership.
- Minor site improvements ongoing.
  - Webmaster maintenance responsibilities.
  - Only cost has been monthly maintenance fee & server upgrade - saved thousands of dollars in 2018 as compared to 2016 & 2017.

### Issues / Challenges:

- Feedback on what members & committees want.
- Unrestricted website access.
  - Spear phishing emails to NA & club officers.
  - High volume of spam resulted in JCNA.com domain being black listed by several other service providers
    - Webmaster & SiteWired working to resolve.



- Online membership management continues to be labor intensive & cumbersome.
  - 90% of event scoring & leaderboard problems are related to how our membership system is set up.

Road Ahead:

- Evaluate feasibility of integrating or expanding website capabilities to meet the defunct Membership Software Committee recommendations from 2017.
  - Needs to be thoroughly thought out before any action taken.
  - Cost estimate is \$10K - \$15K.
- Develop ideas for what the next generation website should look like.
- Other Work priorities:
  - Review all webpages for functionality and content issues.
  - Incorporate event committee recommended layout changes for results input page & judging team information.
  - Refine forums functionality.
  - Better integrate Jaguar Journal E-Newsletter / bonus material.
  - Update 'Help' sections.
  - Change home page banner pictures bimonthly.
  - Any other action as directed by the Board of Directors.

Submitted by Jack Humphrey, JCNA Webmaster

## *Jaguar Journal Report 2018*

### **Production & Publication**

Since the last report, JJ has mostly continued to be produced on time and with all-original content. Schedules have been stretched only in connection with the desire to report AGM/IJF content in the first possible issue, rather than wait an additional two months. E.g. the 2019 AGM coverage will be inserted only days after the meeting but at what would have been the second proof stage for the rest of the content. The need to lay out this 'late' AGM content and review it will require short but extra production and checking stages and put back the mailing by a week or so.

### **Extras**

Individual members and clubs are submitting more and more varied material, which I am encouraging development. However, a parallel new development is that many of those sources are now requesting extra copies for their own use and for proud distribution of their printed work to friends and family. This is understandable but has caused a few logistical issues gathering and supplying the required copies once the few Editor extras are used up. We have arranged a simple 'warehousing' service with Graphcom. In addition, we send genuine 'excess' copies to a series of important advertisers in rotation and in two cases were able to suggest that anyone needing extra copies should approach the relevant vendor and buy something in order to obtain their extra copies from them by arrangement,

Following the 2017 IJF, JJ arranged supply of a new column with Ramsey Potts of RM Sotheby's. We have not featured buying/selling issues very much, so this column has been arranged for a 1-year trial during 2019, to be reviewed thereafter.

The Graphcom/JCNA relationship has deepened. A recent print/production mistake (and release of some few mis-bound Nov/Dec 2018 copies) was handled professionally by them. In early March there will be a review meeting and JJ has discussed competitive production quote with a mid-western printer of car magazines. However, the savings would be insignificant compared to the risk of having to use a freelance solo designer again if we switched to them.

### **Electronic copies**

The Journal was previously released electronically in flip-page searchable form on the website at the time of mail drop. In the absence of any members-only portal on the website, however, we now only show issues two or four months in arrears so as not to devalue a key membership benefit. The question of an electronic newsletter is somewhat on the back burner pending software and functional developments of the website to enable secure, timely, release.

## Content

Feedback continues to be positive and in general there is a good mix of stories across most sections. Nigel Boycott as an ex-factory engine builder, and Nick Hull the ex-Jaguar designer, were especially valuable and provided their work at no charge. There is more emphasis on current Jaguar models, thanks to improved supply of vehicles by JLR and enhanced relations with local dealers. No road test cars were available to JJ in 2018 and we were reduced to an 'Impressions' story on the I-PACE in Nov/Dec 2018, which was written without even having sat in one, let alone tested it. This is not sustainable and a vehicle will be tested immediately after the AGM, with access to an E-PACE or other new hybrid/electric models hopefully possible through dealers, if not JLR Mahwah.

The western clubs were well represented, thanks largely to Les Hamilton and Mark Mayuga. In addition, Mark's experience working with his team on the IJF, is being collated and printed as a two-part 'How to run a big meeting' supplement.

## Advertising

We were sorry to lose Jaguar Classic from their regular inside front cover slot. A new arrival who has stayed the course is Denis Welch Motorsport and I have begun discussing a possible summer ride-along as a performance version of the Welsh Enterprises winter holiday gift guide. Overall the level of advertising has not altered significantly, with some new additions lasting only a few insertions.

## Costs

In 2018 there were again no external writing/photography costs incurred or expenses paid. Tim Crespin is given an ex gratia payment of GBP 50 per column from the Editor's own payment. Graphcom are still on the same \$3,800 per issue artwork fee as in 2014, but are making small extra charges if/when there are deviations from schedule by late changes.

Peter Crespin  
Editor  
February 2019



CR-29

FROM: Rob Thuss, *Jaguar Journal* Comm.

TO: JCNA BOD  
c/o Bob Matejek, Secretary

RE: 2019 AGM BOD Report  
Jaguar Journal Committee Report:

DATE: February 12, 2019

The *JJ* production is stable and JCNA continues to contract with Graphcom, Inc. for layout, production, and printing services. Production costs and advertising revenue for 2018 were consistent with past years, and the publication continues to require substantial subsidy from membership dues. We plan to renew contracts for Pete Crespín, Editor, Diane Dufour, Advertising Manager, and Greg Wells, Assistant Editor.

## **Facebook Report**

The JCNA Facebook page has increased the number of page 'likes' to 1,820. This time last year we had 1,548. The demographics are 83% male and 16% female.

As mentioned in the JJ Advertising report, advertisers are offered the opportunity to promote their events, products, etc. on the Facebook page. SNG Barratt and Welsh Enterprises send me information to post on a regular basis.

The most engagement (comments, likes, shares) was found in the following six posts:

- 5/29/18 – Jaguar to relaunch XK sport car with redesigned F-Type
- 7/17/18 – new Jaguar trademark could signal an all-new sport car
- 9/25/18 – 2019 Amelia Island Concours
- 10/10/18 – Ian Callum wants to make electric Jaguar Supercar with mid-engine
- 12/12/18 – Jaguar XK-120 featured at 2019 Amelia Island Concours
- 1/25/19 – Motorcars Incorporated ad post

Respectfully submitted,

Diane L. DuFour

## **JJ and Website Advertising Report**

The Jaguar Journal advertising revenue remained stable in 2019. We lost a couple of advertisers who dropped due to lack of response. These are advertisers who are in for one issue only. Our more frequent advertisers are pleased with the Jaguar Journal.

The 2019 rates and specs sheet are completed. Again, this year there was no rate increase. The 2019 ad deadline schedule was emailed to all advertisers at the close of 2018. The print/banner ad package continues to be used as an incentive at the 6-time rate to add value.

We continue to offer two sizes of banner ad. The standard size comes with the 6-time print commitment. A larger banner ad is purchased separately for those clients who only want an on-line presence.

The AR Aging Report is improving thanks to the on-going efforts of George Camp. The number of unpaid invoices over 60 days has improved from this time last year. We may want to consider accepting only PayPal or credit card payments from overseas advertisers to avoid paying bank transfer fees.

The JCNA Facebook page is offered (free) to advertisers who want to expand their reach about information, events, etc. that have a short window of opportunity. We have two advertisers that have taken advantage of this and as one of the administrator of the Facebook page, I can see that both of the advertisers are getting lots of engagement – shares, likes, comments.

The November/December issue once again included a Welsh holiday insert. Again, they expressed that they were happy with the results.

In 2019, the focus continues to be on increasing ad revenue.

Respectfully submitted,

Diane L. DuFour



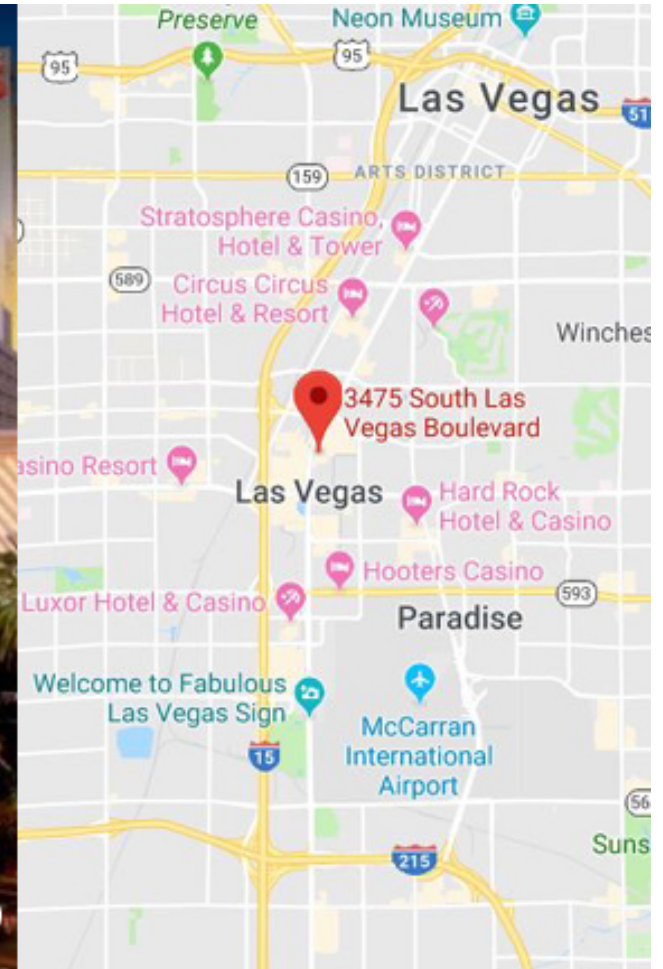
### JCNA 2019 EVENT ROLLUP

DATE	CLUB	CLUB #	EVENT TYPE	SANCTIONED	OFFICIAL	REMARKS
3/16/19	Jaguar Club of Florida	SE09	Concours	Yes		
4/5/19	Jaguar Club of A.C. (Mexico)	SC14	Concours	Yes		
4/27/19	Jaguar Owners Association of North Texas	SC35	Concours	Yes		
5/18/19	Heart of America Jaguar Club	SC16	Concours	Yes		
5/19/19	Jaguar Owners Club of Los Angeles	SW04	Concours	Yes		
5/25/19	Susquehanna Valley Jaguar Club	NC63	Concours	Yes		
6/1/19	Delaware Valley Jaguar Club	NE33	Concours	Yes		
6/7/19	Central Oklahoma Jaguar Association	SC31	Concours	Yes		
6/14/19	Jaguar Assoc of Greater Indiana	NC51	Concours	Yes		
6/22/19	Virginia Jaguar Club	SE12	Concours	Yes		
6/23/19	Jaguar Club of Southern New England	NE08	Concours	Yes		
6/23/19	Rocky Mountain Jaguar Club	SW07	Concours	Yes		
7/7/19	Ottawa Jaguar Club	NE48	Concours	Yes		
7/11/19	Carolina Jaguar Club	SE21	Concours	Yes		
7/13/19	San Diego Jaguar Club	SW03	Concours	Yes		
7/27/19	The Jaguar Car Club of Victoria	NW61	Concours	Yes		
7/28/19	Jaguar Club of Illinois	NC13	Concours	Yes		
8/3/19	Jaguar Driver's & Restorer's Club of Northwest America	NW41	Concours	Yes		
8/3/19	Jaguar Club of Ohio	NC28	Concours	Yes		
8/4/19	Wisconsin Jaguars Ltd.	NC47	Concours	Yes		
8/9/19	Jaguar Assoc of New England	NE18	Concours	Yes		
8/11/19	Ontario Jaguar Owners Assoc.	NC43	Concours	Yes		
8/24/19	Canadian XK Jaguar Register	NW42	Concours	Yes		
9/7/19	Jaguar Owners Club of Oregon	NW32	Concours	Yes		
9/8/19	Jaguar Drivers Club of Long Island	NE23	Concours	Yes		
9/15/19	Nation's Capital Jaguar Owners Club	NE40	Concours	Yes		
9/21/19	Jaguar Club of Pittsburgh	NC45	Concours	Yes		
9/29/19	Jaguar Club of Southern Colorado	SW64	Concours	Yes		
10/5/19	Jaguar Assoc of Greater St. Louis	SC20	Concours	Yes		
10/12/19	Sun Coast Jaguar Club	SE11	Concours	Yes		
10/19/19	Jaguar Club of Houston	SC38	Concours	Yes		
10/26/19	Jaguar Club of Southwest Florida	SE68	Concours	No		
10/26/19	Jaguar Club of Southern Arizona	SW01	Concours	Yes		
10/26/19	Jaguar Club of Southwest Florida	SE68	Concours	No		
10/27/19	North Georgia Jaguar Club	SE57	Concours	Yes		
1/26/19	San Antonio Jaguar Club	SC50	Rally	Yes	No	Results Should Be Posted Now
4/26/19	Delaware Valley Jaguar Club	NE33	Rally	Yes		
4/27/19	Delaware Valley Jaguar Club	NE33	Rally	Yes		AM
4/27/19	Delaware Valley Jaguar Club	NE33	Rally	Yes		PM
4/28/19	Delaware Valley Jaguar Club	NE33	Rally	Yes		
10/18/19	Delaware Valley Jaguar Club	NE33	Rally	No		
10/19/19	Delaware Valley Jaguar Club	NE33	Rally	No		AM
10/19/19	Delaware Valley Jaguar Club	NE33	Rally	No		PM
10/20/19	Delaware Valley Jaguar Club	NE33	Rally	No		
4/6/19	Jaguar Owners Association of North Texas	SC35	Slalom	Yes		
4/27/19	Nation's Capital Jaguar Owners Club	NE40	Slalom	No		
6/9/19	Jaguar Association of Central New York	NE25	Slalom	Yes		#1
6/15/19	Jaguar Association of New England	NE18	Slalom	No		
7/28/19	The Jaguar Car Club of Victoria	NW61	Slalom	Yes		
8/31/19	Jaguar Association of Central New York	NE25	Slalom	Yes		#2
9/28/19	Jaguar Association of New England	NE18	Slalom	No		
Color	Official					
Code	Within 3 Weeks Of Event					As of 3/2/2019
	Over Due For Making 'Official'					



**March 19 – 22, 2020**

**Harrah's Resort in Las Vegas, NV.**







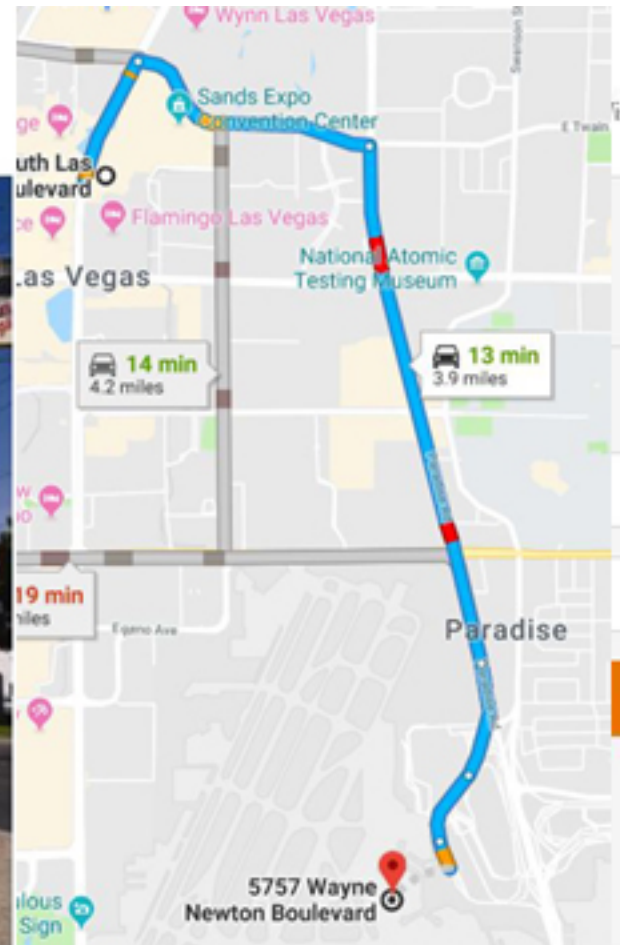
**Rooms are \$185 a Night**

## Las Vegas Airport Round-Trip Transfer

★★★★★ 3,800  
Las Vegas, Nevada  
Reviews

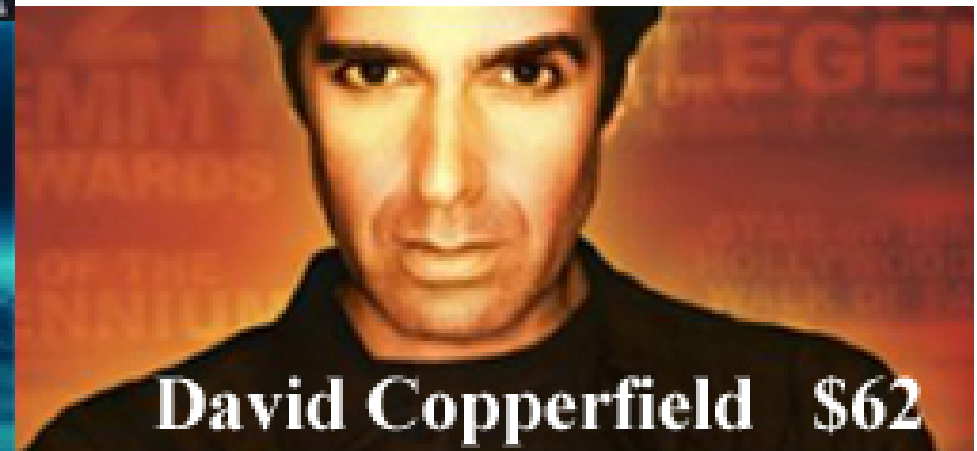


**Airport Shuttle, \$15-\$20**

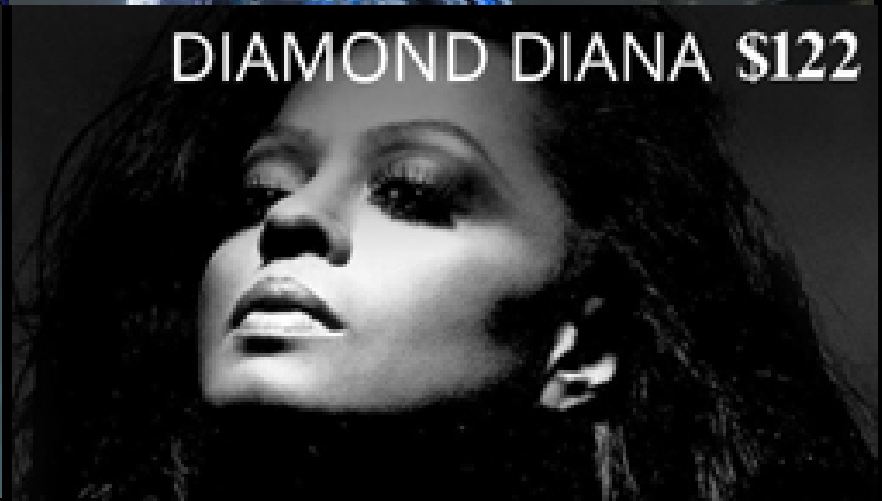


# Thursday On Your Own

## Lots Of Shows Available









# Friday DAY On Your Own Lots To Do

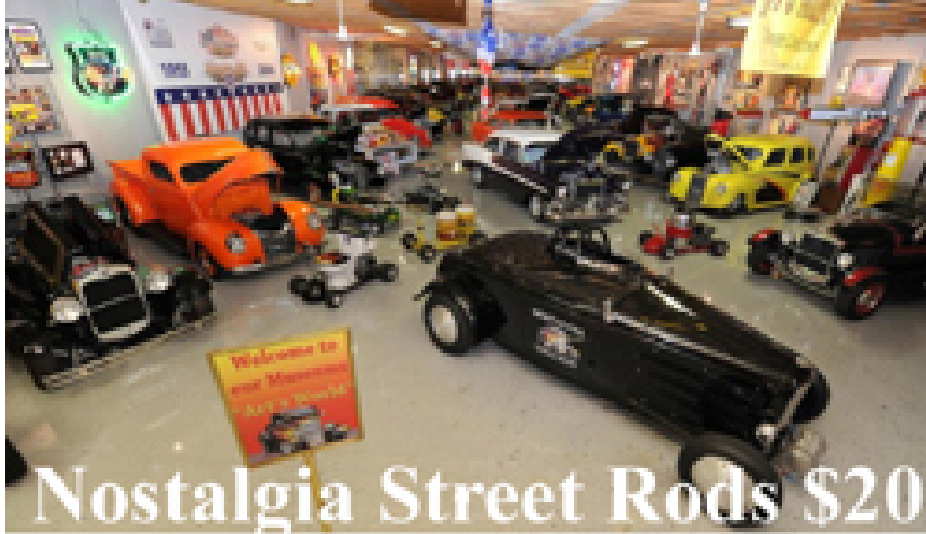
**Las Vegas Drifting Ride-Along \$99**



**Hollywood Car Museum \$20**

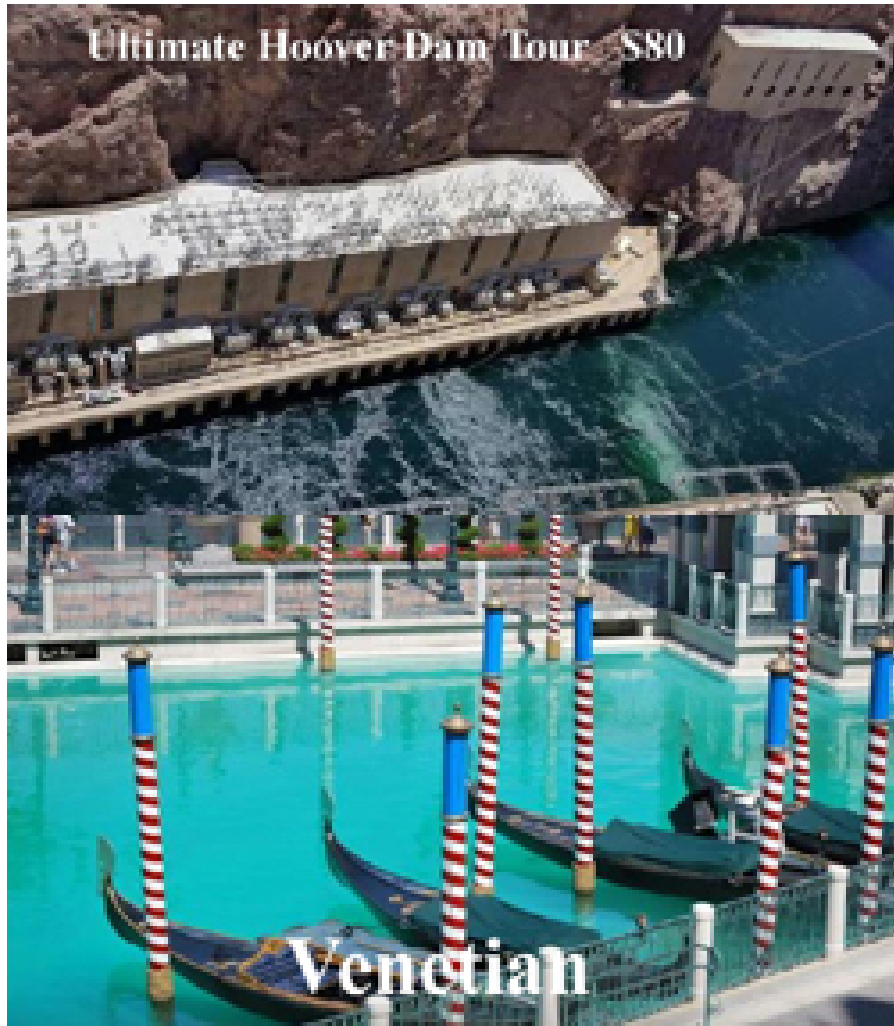


**Nostalgia Street Rods \$20**



**Mob Museum**





# Friday From 4 to 8, Cocktails and Hors d'oeuvre At The Shelby Museum





# Map Of Just Some Of The Things To Do









### **2020 JCNA INTERNATIONAL FESTIVAL, Early November 2020**

The Jaguar Club of Southwest Florida is the host club for the 2020 International Jaguar Festival.

We are in the process of scheduling a meeting with the Sarasota club and the Orlando Club to help with the event.

Hotel - Plans are to celebrate this year IJF in the city of Naples, Florida, and are in the process of interviewing appropriate hotels for this special occasion.

Concours – We are looking for a hotel that has an area that can accommodate 100 cars.

If this is not the case, the next option is a park in the area.

Events – Scheduled is to tour the REVS Institute Museum in Naples. The museum is well-known throughout the country, a place to see when visiting Florida. We are also looking at other venues of interest.

Two members from the Orlando Club (JCOF) Jay Hixson, said he would help with the Rally, and Tom right said he would help with the Slalom. The route for the Rally must be confirmed. A discussion is now in process, to hold the Slalom at the old Naples Airport. Additional information will be sent as changes and or additions occur.

Phil Mannino

**Jaguar Club of Southwest Florida**

President

# JCNA AGM PROPOSAL 2022

Jaguar Associate Group – JAG SW05

2/20/2019

2/28/19



# 2022 AGM

- Jaguar Associate Group – SW05 proposes to host the 2022 AGM
- Dates March 24<sup>th</sup> 2022 to March 27<sup>th</sup> 2022
- Proposed to hold at hotel in the Menlo Park, Palo Alto area.
- Primary Target hotel is Rosewood Sand Hill
  - Hotel is adjacent to 280 Freeway on Sand Hill Road.
  - Largest Meeting Room will accommodate up to 285 people.
  - Located close to San Francisco, San Jose and Oakland Airports.
  - Close to Stanford Shopping Center and downtown Menlo Park / Palo Alto
  - Wide variety of locations to visit.
- Alternative hotels being scouted.

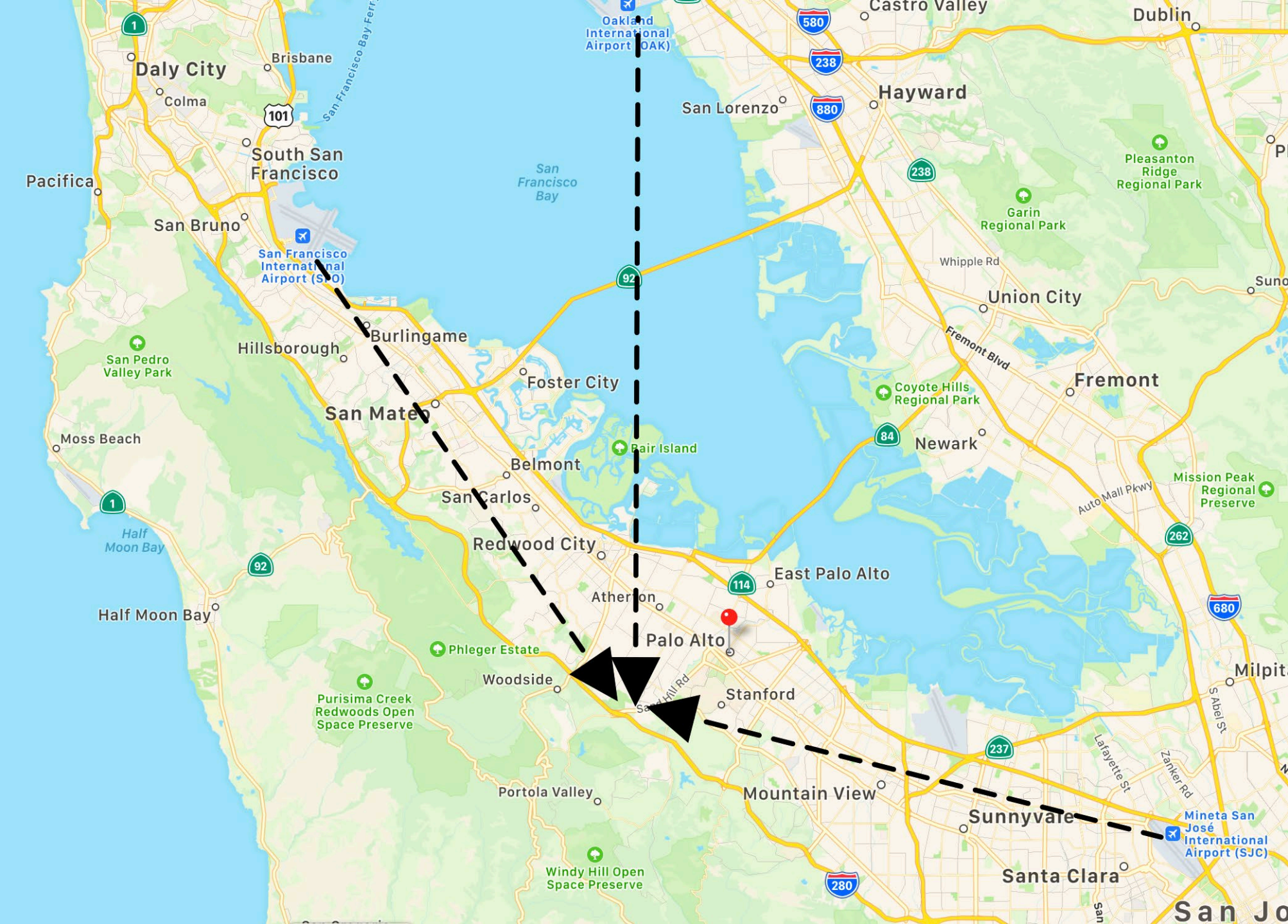


ROSEWOOD  
SAND HILL



LUXURY SILICON VALLEY HOTEL





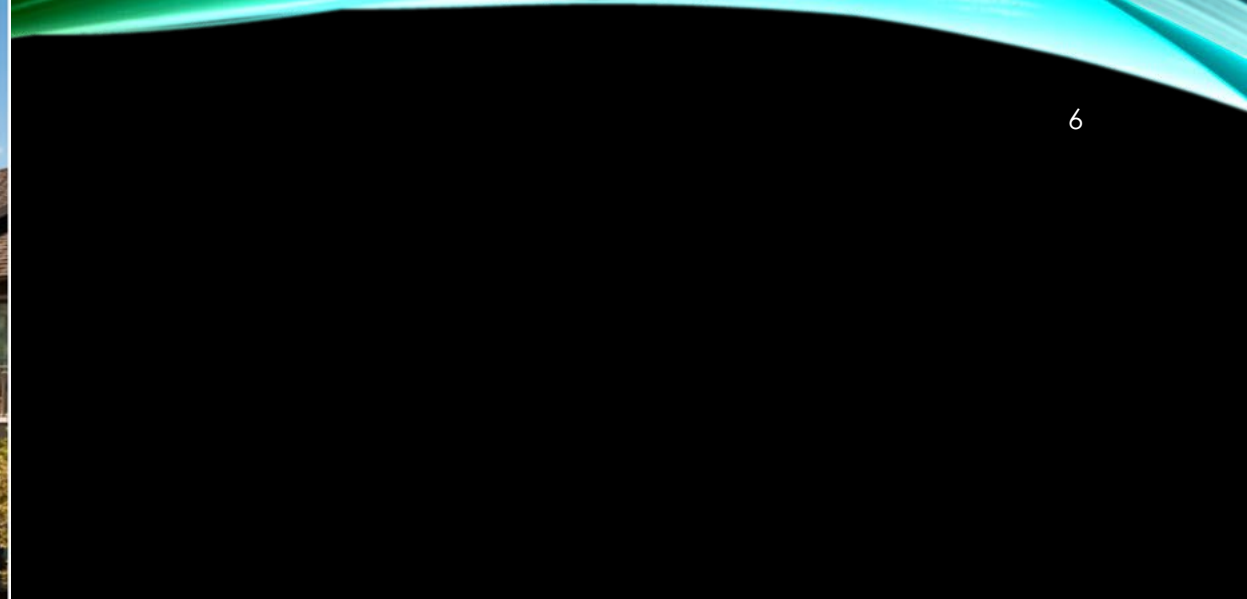




## ROSEWOOD BALLROOM, FOYER AND TERRACE

The 2,769-sq.-ft. Rosewood Ballroom is ideally suited for hosting large gatherings, elegant







# 2022 AGM<sup>7</sup>

- Convenient Location for transport
- Local features
  - Computer History Museum
  - Stanford Linear Accelerator
  - Stanford University
  - Moffat Airfield Museum
  - 4 Motor Museums
  - Santa Cruz Mountain Vineyards
  - Half Moon Bay and other Beach Cities
  - Laguna Seca and Sears Point Race Tracks
  - Golf Courses



## 2022 AGM/IJF?

- A combine AGM/IJF considered.
- Several Golf Courses close by that could be used for the Concours
- Many Alternatives for Rally Routes
- Slalom location likely to be a challenge.
  - Half Moon Bay Airport possible.
- JAG would need support from other CA Clubs
- Major Concern is March Weather is unreliable in Northern California.



*JAGUAR CORRAL*  
at  
*2019 Rolex Motorsport Reunion*  
Laguna Seca, WeatherTech Raceway,  
Monterey, CA  
August 15-18, 2019

## Jaguar Corral

- The Rolex Motorsports Reunion is a great event to see period cars racing wheel to wheel around the famous Laguna Seca raceway.
- The event is a great accompaniment the Monterey Motor Week/Pebble Beach Concours d'Elegance.
- Jaguar owners have an opportunity to park close in to the track in the company of other Jaguar autos in the Jaguar Corral.
- JAG SW05 has organized and will marshal the corral.
- In 2019 Corral Passes can be ordered directly from the Laguna Seca Raceway when tickets for the event are ordered.
- To order tickets and corral passes visit <https://www.weathertechraceway.com/ticket-information>





To order tickets and corral passes visit  
<https://www.weathertechraceway.com/ticket-information>



- JCNA Club Officers - **beware** of attempted email fraud
- Modus Operandi
  - Criminal sends email to Club Treasurer and other Club officers **faking** Club President email address
  - Mail has title such as “**Disbursement of Funds to Vendor**” or “**Request**” that requests urgent payment to a vendor or purchase of Apple or Amazon gift cards
  - If Treasurer responds, the email reply goes to the Criminal, not the President
  - The Criminal then responds with directions to transfer funds
- Be Aware
  - Treasurer should **always** contact President by phone to verify any funds payment requests
  - Inspect email by right click on From: address or look at the ReplyTo: address and observe fake email address such as [pressi.dent@mail.com](mailto:pressi.dent@mail.com)
  - The supposed Vendor name is never mentioned
- Actions
  - Alert all Club Board members
  - Ignore the email request
  - Report to FBI and/or local Law Enforcement
  - Keep the original mail request intact in case needed by Law Enforcement
  - Never send funds