

Time Period	Sep-Dec 2012	CY 2013	CY 2014	CY 2015	CY 2016	CY 2017	CY 2018	CY 2019	TOTAL
Total Number of Club Locator Requests Received	140	322	429	235	209	194	154	112	1795
Total Number of Referrals to Clubs (See Notes)	210	419	523	261	224	208	161	120	2126
Total Number of Referrals as MAL (See Notes)	2	15	39	31	31	24	0	4	146
Number of Requestors who Joined JCNA	24	56	83	19	4	4	5	4	199
Success rate (# Requests Received/# Joined	17.14%	17.39%	19.35%	8.09%	1.91%	2.06%	3.25%	3.57%	11.09%

Club #	Region	Club Name	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals
44	NW	Pacific Jaguar Enthusiasts Group	1	0	2	0	1	0	1		5
42	NW	Canadian XK Jaguar Register	1	0	2	0	1	0	0	0	4
61	NW	Jaguar Car Club of Victoria	1	0	0	1	0	0	0	1	3
32	NW	Jaguar Owners Club of Oregon	1	6	7	3	4	0	2	3	26
41	NW	Jaguar Driver's and Restorer's Club of NW America	5	5	8	7	5	4	3	1	38
		NW Region Summary	9	11	19	11	11	4	6	5	76

65	SW	Jaguar Club of Northern Arizona	0	0	2	0	1	0	1	0	4
2	SW	Jaguar Club of Central Arizona	3	4	3	4	5	0	1	4	24
1	SW	Jaguar Club of Southern Arizona	0	1	2	2	0	0	3	2	10
5	SW	Jaguar Associate Group	3	16	22	9	5	12	6	8	81
4	SW	Jaguar Owners Club of Los Angeles	10	30	12	10	10	16	7	7	102
6	SW	Sacramento Jaguar Club	1	7	7	1	4	5	0	1	26
3	SW	San Diego Jaguar Club	3	2	3	2	2	6	0	4	22
60	SW	Inland Empire Jaguar Club	2	12	6	9	3	9	0	2	43
7	SW	Rocky Mountain Jaguar Club	3	1	4	3	1	8	1	1	22
64	SW	Jaguar Club of Southern Colorado	2	0	3	0	1	0	1	2	9
36	SW	Jaguar Club of Greater Las Vegas	1	3	7	0	4				15
46	SW	Reno Jaguar Club	0	3	2	0	0	2	1	1	9
39	SW	Wasatch Mountain Jaguar Register	0	2	4	2	1	0	0	0	9
66	SW	New Mexico Jaguar Club	2	2	5	3	1	1	2	0	16
		SW Region Summary	30	83	82	45	38	59	23	32	392

Club #	Region	Club Name	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals
43	NC	Ontario Jaguar Owners Association	0	3	5	3	0	2	4	1	18
13	NC	Illinois Jaguar Club	7	16	15	13	5	7	7	6	76
51	NC	Jaguar Association of Greater Indiana	4	7	8	2	1	1	4	3	30
49	NC	Jaguar Drivers Club Area 51	0	8	5	2	1	0	2	2	20
19	NC	Jaguar Affiliates Group of Michigan	3	13	13	2	3	5	2	3	44
29	NC	Jaguar Association of Central Ohio	1	9	3	2	1	2	1	0	19
28	NC	Jaguar Club of Ohio	1	5	9	2	2	2	3	1	25
59	NC	Jaguar Club of Greater Cincinnati	1	6	4	2	2	0	1	0	16
45	NC	Jaguar Club of Pittsburgh (NC region)	1	3	4	1	7	2	4	3	25
63	NC	Susquehanna Valley Jaguar Club (NC Region)	4	5	11	11	2	2	3	0	38
47	NC	Wisconsin Jaguars Ltd.	3	10	11	2	1	2	4	1	34
		NC Region Summary	25	85	88	42	25	25	35	20	345

15	SC	Great Plains Jaguar Owners Association	0	0	2	0	2				4
17	SC	Gulf Coast Jaguar Club	9	7	7	2	25	1	1	0	52
14	SC	Jaguar Club of Mexico	0	0	1	0	1	0	0	0	2
16	SC	Heart of America Jaguar Club	4	9	5	6	24	3	1	1	53
20	SC	Jaguar Association of Greater St. Louis	4	6	4	3	17	1	0	0	35
31	SC	Central Oklahoma Jaguar Association	0	3	5	0	8	1	0	1	18
30	SC	Jaguar Club of Tulsa	0	0	3	6	9	0	1	1	20
37	SC	Jaguar Club of Austin	3	3	2	1	9	5	0	2	25
38	SC	Jaguar Club of Houston	3	6	8	12	29	7	3	0	68
35	SC	Jaguar Owners Association of North Texas	4	10	18	5	37	6	11	6	97
58	SC	Jaguar Drivers Club of North Texas	4	10	18	5	37				74
50	SC	San Antonio Jaguar Club	3	1	6	1	11	1	1	1	25
		SC Region Summary	34	55	79	41	43	25	18	12	307

48	NE	Ottawa Jaguar Club	0	7	2	0	0	1	1	1	12
8	NE	Jaguar Club of Southern New England	2	4	7	6	3	2	0	3	27
18	NE	Jaguar Association of New England	7	11	15	11	11	2	4	5	66
26	NE	Jaguar Touring Club	6	6	11	6	4	8	5	2	48

Club #	Region	Club Name	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals	Referrals
22	NE	Empire Division	2	13	23	3	2	6	4	6	59
52	NE	Jaguar Auto Group	6	7	10	3	1	3	1	0	31
24	NE	Jaguar Aficionados of Greater Buffalo	3	4	5	3	3	1	2	2	23
25	NE	Jaguar Association of Central New York	6	6	2	2	2	1	2	0	21
23	NE	Jaguar Drivers Club of Long Island	2	3	11	2	0	4	4	4	30
67	NE	Capitol Region Jaguar Club of New York					2	12	0	1	15
33	NE	Delaware Valley Jaguar Club (NE region)	8	12	15	12	14	8	5	4	78
40	NE	Nation's Capital Jaguar Owners Club	9	20	13	10	6	1	8	3	70
		NE Region Summary	51	93	117	60	48	49	36	31	485

54	SE	Jaguar Car Club of North Florida	6	8	14	2	2	1	1	3	37
9	SE	Jaguar Club of Florida	4	3	5	8	3	3	4	3	33
10	SE	South Florida Jaguar Club	9	6	19	11	9	5	7	1	67
11	SE	Sun Coast Jaguar Club of Florida	6	10	16	9	5	3	5	3	57
62	SE	North Alabama Jaguar Club	3	9	8	1	2	3	1	2	29
57	SE	North Georgia Jaguar Club	8	19	15	5	11	10	10	4	82
21	SE	Carolina Jaguar Club	7	8	12	5	5	7	1	4	49
34	SE	Jaguar Society of South Carolina	8	11	22	10	8	7	5	2	73
55	SE	Music City Jaguar Club	2	3	10	3	5	4	2	1	30
56	SE	Smoky Mountain Jaguar Club	5	7	2	2	3	1	1	2	23
12	SE	Virginia Jaguar Club	2	7	8	3	1	2	2	0	25
68	SE	Jaguar Club of Southwest Florida	1	1	7	3	5	0	4	0	21
		SE Region Summary	61	92	138	62	59	46	43	25	526
		Member at Large	2	15	39	31	31	24	0	4	146
		No referral (insufficient information in request)	1	0	0	0	0	0	0	0	1