

JCNA Trophies Report – 2019 JCNA AGM
Submitted by Dave McDowell, SC Regional Director

NULUSA has been our exclusive trophy provider since 2017 after taking over from our long time supplier Wilton Armetale. NILUSA has continued to provide prompt attention to our orders and has maintained or exceeded our expected quality. They continue to work with us as a preferred customer. With their cooperation we have continued to keep cost increases to a minimum.

The International Jaguar Festival trophy plates that were introduced in 2017 have become a popular choice to use for this annual event. They offer an affordable alternative when compared to other quality award options. The trophy plates provide an opportunity to add customized text specifically related to each IJF event. Since their introduction in 2017 130 of these trophies have been awarded in two IJF events. JCNA maintains an inventory of these for future use by JCNA Clubs hosting this event.

2019 JCNA AGM TROPHY REPORT

STYLE	OPENING INVENTORY	AMOUNT ORDERED	AMOUNT USED	CLOSING INVENTORY
1st Champion	133	100	177	56
2nd Champion	39	50	44	45
3rd Champion	82	0	19	63
1st Driven	82	100	104	78
2nd Driven	35	75	49	61
3rd Driven	29	25	30	24
International Festival	112	50	47	115
North American	42	200	184	58
Totals	554	600	654	500

During the year 12 trophies were returned as part of JCNA's buy-back program. Remember - If a JCNA Club orders more than they need for a Concours event JCNA will buy back the surplus awards that are remaining from that years' Concours. Please check the JCNA website for more information regarding this and trophy ordering timelines.

North American awards: In 2018 **216** participants in Concours, Rally and Slalom events qualified for a JCNA North American year-end trophy plate. Shipping of last year's year-end award plates commenced in February.

JCNA's warehouse and distribution facility is located in Columbia, South Carolina. They manage our current inventory, receive and confirm all trophy deliveries from NILUSA, and coordinate the shipping of all Concours and year-end trophy plates. The retail value of our current trophy stock is \$14,561. (Excludes North American year-end trophies.)

The following additional trophy plates are on order from NILUSA f04 2019:

STYLE	2019 ORDER
1st Champion	150
2nd Champion	50
3rd Champion	0
1st Driven	50
2nd Driven	0
3rd Driven	50
International Festival	0
North American	175
Totals	<hr/> 475

They will be available for use during our 2019 Concours season.

END OF REPORT