

Jaguar Clubs of North America
Profit & Loss Prev Year Comparison
January through December 2013

	<u>Jan - Dec 13</u>	<u>Jan - Dec 12</u>	<u>\$ Change</u>	
Income				
701-1 · Club Dues	150,352.10	106,202.97	44,149.13	Dues increase took affect 1/1/13
701-2 · Members at Large	7,425.24	7,443.19	-17.95	
701-3 · New Member Dues	0.00	4,533.72	-4,533.72	No longer trying to track sepearatly, included in club dues in 2013
701-4 · Non Member Registration Events	790.00	927.00	-137.00	
701-5 · Life Member Income	1,984.31	0.00	1,984.31	We added four Life Members in 2013
701-6 · Membership Dues-Pay Pal	-4,026.04	1,910.46	-5,936.50	I was trying to track new members that paid through Pay Pal but it became to cumbersome this should be included in Club Dues
702-0 · National Event Income	0.00	1,500.00	-1,500.00	
702-4 · Regalia Sales	0.00	0.00	0.00	
703-0 · Jaguar Journal	111.00	0.00	111.00	Extra sales of JJ
703-1 · Advertising	55,329.71	54,260.53	1,069.18	
703-2 · Jaguar Cars	27,000.00	27,000.00	0.00	
703-3 · Web Advertising	2,018.82	2,018.72	0.10	
703-4 · PTS Income	0.00	10.00	-10.00	
703-5 · E Newsletter Banner Ad	0.00	950.00	-950.00	
703-6 · Tech Line Advertising	3,000.00	2,625.00	375.00	
704-1 · Books	0.00	5,970.68	-5,970.68	Have combined this category with publications
704-2 · Jaguar Journal Copies	5,160.00	5,160.00	0.00	
704-5 · Publications	11,220.71	14,284.90	-3,064.19	
704-6 · Regalia	12,552.28	14,208.63	-1,656.35	
704-61 · Regalia/Publications S & H	0.00	520.92	-520.92	No longer trying to track sepearatly
704-7 · Trophies	19,114.26	21,677.73	-2,563.47	
704-9 · Archieve Sales	3,039.52	0.00	3,039.52	
705-0 · Interest Income	2,639.86	4,149.42	-1,509.56	
706-0 · Jaguar Cars Club Sponshorship	19,510.50	5,000.00	14,510.50	Club Sponsorship \$12,500 and Challenge Championship \$7,010.50 both were received in January 2014 Subscriptions continue to decline as I try to get everyone to join as a MAL at minimum
707-0 · Subscriptions	22.00	94.00	-72.00	
Total Income	<u>317,244.27</u>	<u>280,447.87</u>	<u>36,796.40</u>	
Expense				
800-1 · Books - Expense	0.00	10,635.47	-10,635.47	Combined with publications
800-10 · PTS Expense	110.33	222.12	-111.79	
800-5 · Publication Expense	9,418.76	6,732.98	2,685.78	
800-6 · Regalia Expense	12,578.15	8,806.92	3,771.23	
800-63 · Brochures	0.00	30.85	-30.85	
800-64 · Regalia-E-Type 50th Anniversary	0.00	2,145.98	-2,145.98	
800-65 · Publications & Regalia Contract	10,000.00	10,000.00	0.00	
800-7 · Trophies Expense	27,271.22	26,437.89	833.33	
800-8 · National Trophies Expense	7,919.57	7,920.80	-1.23	
800-9 · Other Expense	0.00	2,670.77	-2,670.77	
801-0 · Accounting Expense	0.00	0.00	0.00	
801-2 · Legal	218.03	34.27	183.76	
802-0 · Bank Charges	142.02	177.30	-35.28	
802-1 · Credit Card Service Charges	3,879.41	2,622.52	1,256.89	
803-0 · Insurance	18,507.20	8,005.98	10,501.22	Actual insurance \$13,600 had to true up the prepaid account from previous year entry
804-0 · License & Tax	25.00	127.00	-102.00	
805-0 · Postage - Administrative	609.38	1,141.60	-532.22	
805-1 · Postage - Regalia/Publications	2,759.72	2,577.18	182.54	
806-0 · Printing/Copying	23.80	31.97	-8.17	
807-0 · Office Supplies	785.13	1,064.00	-278.87	
808-0 · Telephone	0.00	535.87	-535.87	
809-0 · Web Site	180.00	180.00	0.00	
809-1 · Web Site Manager	5,000.00	5,000.00	0.00	
809-2 · Web Site Asst Mgr	500.00	375.00	125.00	
810-0 · Other Administrative Expenses	218.79	823.00	-604.21	
820-1 · Administrative Manager	34,500.00	30,000.00	4,500.00	Contract increase effective 4/13
825-0 · Donations	100.00	0.00	100.00	
830-1 · Meetings-AGM	1,549.06	1,722.09	-173.03	
830-2 · Meetings-Board	1,354.35	0.00	1,354.35	
830-3 · Travel Expense	6,062.76	4,444.71	1,618.05	

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				Write off Luther Jaguar Ad ran without authorization and Adamesh two ads ran never received pmt
835-0 · Bad Debt Expense	1,658.75	0.00	1,658.75	
840-1 · Techline Expenses	0.00	300.00	-300.00	
850-0 · 888 Telephone Expense	479.40	479.40	0.00	
850 · Member Expenses	425.96	0.00	425.96	
851-0 · Member Card Mailing	3,777.70	2,974.19	803.51	
852-0 · Member Card Printing	1,296.96	1,282.87	14.09	
853-0 · PTS Mailing Expenses	1.72	0.00	1.72	
854-0 · Other Membership Expenses	247.65	268.98	-21.33	
855-0 · Membership Mailing Supplies	135.00	0.00	135.00	
856-0 · Membership-Postage	1,287.01	1,230.06	56.95	
857-0 · Stalom Timing Equipment Rebate	0.00	500.00	-500.00	
858-0 · Life Membership Expense	209.29	0.00	209.29	
860-5 · National Events	0.00	6,500.00	-6,500.00	
860-6 · National Event Trophies	265.54	0.00	265.54	
865-1 · Tool Loan Deposit	-4,809.46	-1,388.45	-3,421.01	
865-2 · Tool Loan Shipping	68.75	20.71	48.04	
865 · Tool Loan Program	6,128.95	-86.21	6,215.16	
870-1 · JJ Commission Expense	5,808.52	15,791.01	-9,982.49	Change in commission structure
870 · Jaguar Journal Expenses	0.00	0.00	0.00	
				includes \$4,000 to Crespin for transition and \$6,000 for Jan/Feb 2014 issue
871-0 · JJ Editor Expense	44,700.00	33,000.00	11,700.00	
871-1 · JJ Contributing Editors	2,800.00	1,450.00	1,350.00	
871-2 · JJ Associate Editor	4,400.00	4,973.15	-573.15	
872-0 · JJ Mailing	26,476.78	20,799.90	5,676.88	\$2,300 paid for Jan/Feb 2014
873-0 · JJ Printing/Layout	47,019.07	50,987.99	-3,968.92	
873-2 · JJ Advertising Pay Pal Discount	22.10	20.44	1.66	
Total Expense	286,112.37	273,570.31	12,542.06	
Net Income	31,131.90	6,877.56	24,254.34	