

JCNA Trophies Report – 2018 JCNA AGM
Submitted by Dave McDowell, SC Regional Director

NULUSA was our exclusive trophy plate provider in 2017 after taking over from our long time supplier Wilton Armetale, who in 2016 notified JCNA that they were discontinuing their custom crested line. NILUSA provided prompt attention to our orders and have maintained or exceeded the quality previously provided by Wilton Armetale.

A new trophy was added to the JCNA custom crested line in 2017: a custom International Jaguar Festival plate for use during this annual event. This polished octagon plate resembles the traditional North American year-end award and provides an opportunity to add text specifically related to each IJF event. The Georgia club utilized these plates for their 2017 IJF. The plates were well received by those participating. JCNA will maintain an inventory of these for future use by other JCNA Clubs hosting this event.



JCNA’s starting 2017 trophy plate inventory was as follows:

Wilton Armetale		NILUSA		Total
1C	102	1C	150	252
2C	36	2C	50	86
3C	97	3C	0	97
1D	29	1D	175	204
2D	48	2D	25	73
3D	<u>31</u>	3D	<u>25</u>	<u>56</u>
	343		425	768

Plus 14 Wilton Armetale and 230 NILUSA North American octagon trophy plates.

USAGE AND INVENTORY

2017 usage was as follows:

1C:	127 (1)
2C	47
3C	9
1D	125 (1)
2D	38
3D	<u>27</u>
Total	373

(1) Includes (8) 1st Place Champion and (3) 1st place Driven trophies that were returned as part of JCNA's buy-back program. Remember - If a JCNA Club orders more than they need for a Concours event JCNA will buy back the surplus awards that are remaining from that years' Concours. Please check the JCNA website for more information regarding this and trophy ordering timelines.

In addition, 214 participants in Concours, Rally and Slalom events qualified for a JCNA year-end octagon trophy plate. Our NA plate order was received from NILUSA in January. Name tags have been in production. Many trophy plates have already been shipped. Shipping of last year's year-end award plates will be completed soon.

JCNA's starting 2018 trophy plate inventory is as follows:

Wilton Armetale	NILUSA	Total
1C 0	1C 133	133
2C 0	2C 39	39
3C 88*	3C 0	88
1D 0	1D 82	82
2D 15*	2D 20	35
3D <u>4*</u>	3D <u>25</u>	<u>29</u>
107	299	406

*Will be used first before NILUSA plates

Plus 242 North American octagon trophies (which includes 200 new plates that were ordered for 2017 trophy recipients); and 97 International Jaguar Festival plates.

The retail value of our current stock is \$26,128.00

The following additional trophy plates are on order from NILUSA:

1C:	50
2C	50
3C	0
1D	100
2D	25
3D	<u>25</u>
Total	250

They will be available for use during our Concours season.

END OF REPORT