



## Jaguar Clubs of North America

### JCNA AGM BOD Meeting Minutes

Friday, March 22, 2019

8:00 AM to 3:00 PM

#### Participants:

Ron Gartner	SE RD
Tom Wright	SE RD, Outgoing
Craig Kerins	SE RD, Incoming, (non-voting)
Ron Wallis	SC RD
Dave McDowell	SC RD, VP
Mark Mayuga	SW RD
Les Hamilton	SW RD, Elected Exec BOD Member
Carole Borgens	NW RD
Barb Grayson	NW RD, Pres, Outgoing
Kurt Jacobson	NW RD, Incoming, Absent, (non-voting)
John Boswell	NC RD
Mike Meyer	NC RD
Bill Beible	NE RD
Eleanor Morris	NE RD, Absent, Outgoing
Dean Cusano	NE RD, Proxy, Incoming
Rob Thuss	General Counsel
Bill Sihler	Treasurer, Absent
Fred Hammond	JLR Rep
Jack Humphrey	Past Pres, Absent
Bob Matejek	Secretary
George Camp	Administrator (non-voting)
Gary Vaughan	Business Mgr. (optional) (non-voting)
Peter Crespin	JJ Editor (non-voting)
Jim Sambold	Concours Committee Chair (non-voting)
Steve & Deanie Kennedy	2020 AGM Hosts (non-voting)

26 invited

These JCNA BOD Minutes are an exception to the BOD and AGM Package.

New inputs and discussions are documented in these minutes.

To get a complete record of the BOD Meeting and AGM you will need both those packages.

**Saturday, March 23, 2019, JCNA AGM Meeting Agenda**

A-0	<b>Agenda</b>		yes
A-1	Introduction	Barbara Grayson & Fred Hammond	verbal
A-2	Introduction of the Board of Directors	Board of Directors	yes
A-3	Delegate Roll Call	Bob Matejek	yes
A-4	Administrative Instructions	Bob, Barbara and Fred	yes
A-5	Approval of the 2018 AGM Minutes	Bob Matejek	yes
A-6	Old Business	None	no
A-7	New Business	Included in Committee Reports	no

**Committee Reports:**

			<u>Report?</u>
CR-1	President's Perspective	Barbara Grayson	<b>no</b>
CR-2	JCNA Liaison Report	Barbara Grayson	yes
CR-3	JLR Liaison Report	Fred Hammond	yes
CR-4	JCNA Treasurers Report	Bill Sihler	yes
	<p>We need to review all the expenses. This is not critical, but the trend is continuing. The JJ is the biggest expense and advertising is limited to "good money." The JJ quality has gone up greatly but so have the expenses. There is almost no cost that can come out of the JJ operating expenses. All JCNA operating expenses have gone up and we haven't had a dues increase in about 6 years.</p> <p>If we can raise more "good money" from advertising on the JCNA website, that would allow up to take in additional "bad money". Re need to review the expenses and look for places where they can be conserved. We do have cash reserves but shouldn't have to rely on them.</p>		
CR-5	Coventry Foundation Liaison Report	Gary Vaughan	yes
CR-6	Election Committee Report	Gerry Ellison	yes
	Gerry and his committee will not be present so George will handle the elections.		
CR-7	Membership Outreach Efforts / PTS	Nedra Rummels	yes
CR-8	Membership Committee Report	Mark Mayuga	yes
	<p>Mark wants to expand the electronic mailing lists. The current procedure is to not reach out directly to the members. We go through the Directors and Club Presidents. We need to expand electronic communication to reach JCNA members. There is minimal risk in sending info to the Club Officers. We should not send it directly to the individual members. Mark will put together a proposal for the next BOD Meeting.</p>		

CR-9	<u>Business Committee Report</u>	<u>Gary Vaughan</u>	<u>yes</u>
	Ottawa wants \$4 to \$5 mil insurance coverage. We have \$3 to \$4 mil in coverage. It would cost \$500 per year to get that increase. The last IJF got a rider to reach their \$5 mil coverage. JC Taylor won't offer the higher coverage in Canada.		
CR-10	<u>Regalia Report</u>	<u>Gary Vaughan</u>	<u>inc in CR-9</u>
CR-11	<u>Legal Counsel Report</u>	<u>Rob Thuss</u>	<u>yes</u>
CR-12	<u>Administrator's Report</u>	<u>George Camp</u>	<u>yes</u>
	George was asked to put together a list of the JCNA videos that would be available to loan out to the Clubs.		
CR-13	<u>Asst. Administrator (Roster and Membership)</u>	<u>Cara Dillon</u>	<u>no</u>
CR-14	<u>Publications</u>	<u>George Camp</u>	<u>yes</u>
	The publication market has already been saturated with very few new books being published.		
CR-15	<u>Tool Loan</u>	<u>George Camp</u>	<u>yes</u>
	We should consider donating all the tools and have the Foundation handle all tool loans.		
CR-16	<u>Technical Help Line</u>	<u>George Camp</u>	<u>yes</u>
CR-17	<u>Concours Committee Report</u>	<u>Jim Sambold</u>	<u>yes</u>
CR-18	<u>JCRC Concours Rules Committee Report</u>	<u>Dick Cavicke &amp; Hal Kritzman</u>	<u>yes</u>
CR-19	<u>Concours Rule Book</u>	<u>Dick, Hal &amp; Steve Kennedy</u>	<u>yes</u>
CR-20	<u>Protest Committee Report</u>	<u>Knick Curtis</u>	<u>yes</u>
CR-21	<u>Rally Committee Report</u>	<u>Jay Hixon</u>	<u>yes</u>
	Jay Hixson has asked to be replaces as the committee chairman.		
CR-22	<u>Slalom Committee</u>	<u>John Larson</u>	<u>yes</u>
CR-23	<u>Special Awards Committee Report</u>	<u>Bob Matejek</u>	<u>yes</u>
	We have asked every year and still haven't been invoiced for any plaques in the last 5 years. I expect that we will owe them about \$2000 per year.		
CR-24	<u>Trophy</u>	<u>Dave McDowell</u>	<u>yes</u>
CR-25	<u>Awards Mgmt. and Competition Awards</u>	<u>Dave McDowell</u>	<u>yes</u>
CR-26	<u>Jaguar North American Archives</u>	<u>Fred Hammond</u>	<u>yes</u>
CR-27	<u>JCNA Website Status and Update</u>	<u>Jack Humphrey</u>	<u>yes</u>
CR-28	<u>Jaguar Journal</u>	<u>Peter Crespin</u>	<u>yes</u>
CR-29	<u>Jaguar Journal Committee Report</u>	<u>Rob Thuss</u>	<u>yes</u>
CR-30	<u>Face Book Report</u>	<u>Diane Dufour</u>	<u>yes</u>
CR-31	<u>JJ and Web Site Advertising</u>	<u>Diane Dufour</u>	<u>yes</u>
CR-32	<u>2019 Event Roll-up</u>	<u>Barbara Grayson</u>	<u>yes</u>
CR-33	<u>2019 IJF Proposal</u>		<u>no</u>
CR-34	<u>2020 AGM in Las Vegas, hosted by RMJC</u>	<u>Steve &amp; Deanie Kennedy</u>	<u>yes</u>

CR-35	2020 IJF Proposal in Naples, FL, hosted by SW Florida	Phil Mannino	yes
CR-36	2021 AGM Proposal in Tampa, hosted by Sun Coast Florida	John McCarthy	no
CR-37	2021 IJF Proposal		no
CR-38	2022 AGM/IJF Proposal hosted by JAG SF/Bay Area	Les Hamilton	yes
CR-39	Jaguar Corral at Laguna Seca	Les Hamilton	Yes
CR-40	Electronic Scams	Les Hamilton	Yes
Misc.	Open discussion from the floor.	All the delegates and guests	none

BOD-1	Minutes from 12/17/18 BOD Meeting	Bob	Appd.
BOD-2	Minutes from the 3/23/18 BOD Meeting at the AGM	Bob	Appd.
BOD-3	2019 AGM update at JLR HQ, (3/22-24/2019)	George	
BOD-4	Bylaw or Corp Policy Updates	Rob Thus	
	Rob will accumulate a list of administrative issues with the Bylaws, Corporate Policies, and Administrative Policies for a future BOD Meeting.		
BOD-5	AGM & IJF Hosts	Barbara	
	a. 2019 IJF – none?		
	b. 2020 AGM in Las Vegas, hosted by RMJC	S & D Kennedy (2-3 PM)	
	c. 2020 IJF in Bonita Springs, hosted by SW Florida		
	<del>d. 2021 AGM in Tampa, hosted by the Sun Coast Fla. Club</del>		
	e. 2021 IJF - none		
	f. 2022 AGM in the SF/Bay Area, hosted by JAG	Les Hamilton	
	The JAG AGM moved to 2021 taking the slot that Sun Coast Fla. vacated.		
	Possible 2021 IJF in Dallas with an exotic car show per Dave McDowell		
BOD-6	JCNA/JLR Club Sponsorship	George	
	NC-28 and NW-32 are missing from the summary, both at \$800.		
	Mike Meyer is the only one that has a copy of NC-28 submission.		
BOD-7	Revise Concours Judging to separate Vintage and Modern Cars	Jim Sambold (2-3 PM)	
	There was good discussion on the new judging classes. This weekend was a great time to expose everyone to this new proposal. It may not be ready for acceptance and implementation this year.		
BOD-8	JCNA Financial Status and Outlook	Bill Sihler	See CR-4 ↑
BOD-9	Set up a budget for 2019	Bill Sihler	Skipped
BOD-10	Sanctioned Event Rollup	Barbara	Skipped
BOD-11	Committee Chairs owe a Report to the BOD Meeting per C 800-100	Barbara	
	The Corporate Documents need to be revised to eliminate quarterly reports.		
BOD-12	Request to revoke the charter of NW-44, PJEG	Barbara (1:00)	

Art's JCNA membership was permanently revoked and is prevented to participate in JCNA activities. There is another Club 15 miles away so PJEG is not needed. There are only about 8 members left. They are not functional. PJEG haven't paid their dues for 2019. Keith Mullen, the President of PJEG knowingly worked to have Art join the nearby dual Club on the MG side. While under suspension, Art and PJEG ran a JCNA Slalom with minimal Jaguar cars, and abused the facility, so they will never be allowed back. NW-44 JCNA Charter was revoked due to their non-performance.

BOD-13	JCNA Website and Membership Software and Functionality	Jack	Sunday
BOD-14	JCNA Mission Statement	Les	Sunday
BOD-15	Fraudulent E-mails	Les	Skipped
BOD-16	JCNA Contracts	Rob	

A Contract with compensation is being set up for Jack as Webmaster until the next AGM.

### Saturday afternoon after the AGM

#### BOD-17 New BOD Functions.

Dave McDowell will be the Elected BOD Member to the Exec Committee

Bob will continue as Secretary

Rob Thuss will continue as Legal Counsel

Hal Kritzman will continue as head of the JCRC

Fred Hammond will continue as the JLR to JCNA Liaison

Mark Mayuga will become the JCNA to JLR Liaison

That was changed later to go back to Barbara Grayson

Mark Mayuga will form a new IJF Committee.

Mark to present his new Charter at an upcoming BOD Meeting

Bill Sihler is expected to continue as Treasurer

The JJ boilerplate Contact List on pg. 44 needs to be updated by tomorrow, for publication.

#### BOD-18 JCNA IJF

Clubs are not really exposed to a possible financial loss unless funds are squandered.

A lot of sponsorship money is available.

Mark could be the perennial IJF Chair working through a few local Clubs.

The IJF could be a revenue source for both JCNA and the Clubs.

IJF sponsors could be guaranteed exposure for the upcoming year.

Piggyback on an existing major event since a lot of facilities and advertisers are in place.

Mention it at the Banquet that the IJF Committee, and RD's will work with them on IJF's.

What is the purpose of an IJF and what makes it different from a Regional Event or Super Concours.

#### BOD-19 Club Express vs JCNA Website Enhancements

Look at the JOCLA Website which is completely integrated with Club Express. LAJagClub.com.

What would it take to modify the JCNA website to incorporate the membership features of Club Express? Is it possible for Club Express to keep track of Concours, Slalom and Rally scores? Calculating the Concours scores was very difficult and not properly understood by Site Wired. Do we keep both websites going with both systems? We may have to.

The upcoming JCNA BOD Meetings are Monday evening, **June 17, Sept 23, Dec 16, 2019**  
Please let me know of conflicts so they can be shifted. (8:30 PM ET, 5:30 PM PT)

Sunday, March 24, 2019 JCNA BOD Gathering

- BOD-20. JCNA Strategic Document Barb, Les
- BOD-21. JCNA 2019 Strategic Plan Development Barb, Les  
The strategic Plan began development and was distributed shortly after the AGM.
- BOD-22. Membership Enhancements to the JCNA Website???
- BOD-23 Club Express...

Bob Matejek  
JCNA Secretary